



AUTOMATING JOB ADS TO HIRE SPECIALIZED TALENT AT SCALE

Smart automation and targeting lead to better applicants and big savings.



CHALLENGE

A leading nonprofit animal welfare organization needed to attract hard-to-find talent, including licensed veterinarians. Their manual job posting process was time-consuming, limited to a few major job boards, and lacked performance visibility. Without the ability to scale or measure results, the organization struggled to grow into new markets.

SOLUTION



NAS partnered with Joveo to streamline job advertising, expand reach, and optimize hiring outcomes.



Automated job distribution:

NAS implemented Joveo's platform to eliminate manual posting, allowing recruiters to focus on engaging talent.



Expanded reach through niche sites:

Jobs were distributed across hundreds of niche and destination sites using Joveo's publisher network, increasing visibility and attracting specialized candidates.



Geo-targeted campaigns:

NAS launched targeted recruitment campaigns to support hiring for hard-to-fill roles and expansion into new geographic areas.



Real-time analytics:

Consolidated reporting provided visibility into key recruitment metrics, enabling datadriven decisions that improved performance and maximized budget efficiency.

RESULTS

Within just six months, the organization reduced recruitment marketing spend by 34% while maintaining or increasing candidate volume. Targeted campaigns brought in 1.5x more qualified applicants, and CPA for healthcare roles dropped by 46%, reaching just \$32 at peak performance.

34% decrease in recruitment marketing spend

1.5x more qualified applicants

46% drop in cost per apply for healthcare roles