

Origination and Market Strategy Intern

Primergy is a developer, owner and operator focused on both distributed and utility scale solar PV and battery storage projects in North America. Primergy features a diverse and talented team with decades of experience in renewables project development, financing, construction and operations. It is currently managing and progressing a significant portfolio of operational and development stage solar+ battery storage projects. Primergy is a portfolio company of Quinbrook Infrastructure Partners and represents Quinbrook's principal solar and solar plus energy storage investment platform in North America.

Primergy is committed to making sure the benefits of participation in the renewable energy industry are equitable, and that the industry continues to grow from diverse perspectives. We are designing an internship program that provides students long-term exposure to the multifaceted solar and energy storage development business, with the intention of providing the skills and exposure to launch careers in this exciting field. Primergy's internship program also allows participants the opportunity to build a network of professionals across finance, mergers and acquisitions, development, engineering, commercial strategy, and more.

What you will do as the Origination and Market Strategy Intern:

The goal of the Market Strategy Internship is for the individual to gain experience in the intersection of commercial origination, deal sourcing, contract negotiation, and conduct market analysis on the current state of the renewable energy space, from solar and storage projects to data center growth across the country.

In this role, you will:

- Research and analyze **corporate and utility customers' renewable energy goals**, energy procurement strategies, and contracting approaches
- Support **market research related to data center growth**, load expansion trends, and regional power market dynamics
- Evaluate how **solar, energy storage, and other emerging or complementary energy solutions** may be positioned to meet customer reliability, scale, and timing needs
- Support and maintain customer and market data within **Primergy's Commercial Database**, drawing from multiple industry resources
- Assist the Commercial, Marketing, and Valuation teams with **customer analysis, market intelligence, and strategic materials** that support origination and contracting efforts
- Gain exposure to the key commercial, financial, and strategic considerations that drive successful energy offtake agreements

What you bring to the table:

- Pursuing a degree in business, environmental science, energy, engineering or economics, or another relevant degree
- Strong interest in energy, energy markets, infrastructure, and sustainability
- Proficiency with Microsoft office including Excel and PowerPoint (Salesforce experience a plus, but not required)

- Previous intern or work experience is preferred

What can you expect as a Primergy Intern:

- **Participate and contribute to an end-to-end meaningful project**, that delivers real value to the commercial team.
- **Collaborate and network** with a host of talented and experienced Renewable professionals across the US.
- **A site visit to a large-scale solar and storage facility** to see energy infrastructure in action.
- **Learn hands-on** about renewable energy, commercial strategy, energy markets, and customer demand, and how a career in the sector could be your future!
- Receive **one-on-one mentorship** from an experienced professional in your area of interest.