



Job Title:	Sr. Manager, Energy Management	Position Type	Full Time
Department/Group:	Operations / Asset Management	HR Contact:	Sara Deslierres
Location:	Remote / Oakland, CA -HQ	Travel Requirements:	10%
Applications Accepted By:			
Online application preferred, if you need accommodation for the online application, please contact us directly. To apply, click >>HERE<<			
Company & Job Description			
<p>Primergy is a developer, owner, and operator specializing in utility-scale solar PV and battery storage projects across the United States. The company manages a significant portfolio of operational and development-stage projects across major energy markets, including ERCOT, MISO, PJM, CAISO, WECC, and SERC. With a diverse and talented team bringing decades of expertise in renewable energy project development, financing, construction, and operations, Primergy leads the industry in delivering innovative and sustainable energy solutions. Primergy is a portfolio company of Quinbrook Infrastructure Partners and is the primary investment platform for Quinbrook Infrastructure Partners' solar and solar plus energy storage activities in North America.</p> <p>Primergy is growing our small, experienced team to manage the significant growth in our business. We offer a fun, entrepreneurial culture, competitive compensation, and the opportunity to work with an experienced, achievement-oriented team.</p>			
ROLE & RESPONSIBILITIES			
<p>Primergy is seeking a Sr. Manager, Energy Management to join our Asset Management team reporting to our VP, Asset Management. The Sr. Manager, Energy Management is responsible for developing and executing market strategies that maximize the value of the company's utility-scale renewable generation and storage portfolio across multiple wholesale power markets. This role leads analysis of energy, ancillary services, congestion, and capacity market opportunities, translating market fundamentals, regulatory developments, and asset operating characteristics into actionable trading and bidding strategies. The Sr. Manager, Energy Management partners closely third-party trading and scheduling teams to define offer structures, risk parameters, and performance targets, while continuously refining strategies based on market outcomes, asset performance, and evolving system conditions.</p>			
<p>In addition, the Sr. Manager, Energy Management serves as a key cross-functional link between Asset Management, Power Marketing & Origination, and Finance. Responsibilities include evaluating new market participation opportunities, supporting commercial decisions for</p>			



PPAs and merchant exposure, and assessing the revenue and risk impacts of outages, curtailment, congestion, and transmission constraints. The role will also be responsible for developing and maintaining analytical tools and models used for forecasting prices and revenues, ensuring strategies align with the company's risk management framework, and communicating clear recommendations to senior leadership to support portfolio optimization and long-term value growth.

RESPONSIBILITIES INCLUDE

- Define market participation strategy for energy, ancillary services, capacity, and congestion related products.
- Optimize asset revenues and mitigate market risk through strategies such as DART and PTP optimization.
- Develop and maintain asset bidding strategies in the DA and RT markets as applicable.
- Ensure market participation aligns with obligations of PPA off-takers and investors.
- Support Power Marketing and Origination efforts in the evaluation of market opportunities and PPA structures.
- Monitor regulatory changes and translate them into commercial impact assessments for company leadership.
- Develop tools and processes to monitor factors that impact market pricing and behavior such as severe weather, transmission constraints, outages, etc.
- Work closely with Performance Engineering and O&M to understand asset performance capabilities and availability.
- Oversee and collaborate with third-party trading and scheduling vendors to ensure asset commercial compliance and optimization.
- Define risk limits for controllable trading activities.
- Support creation and review of BESS optimization strategies under various contract or merchant arrangements.
- Present trading strategy constructs, projections, risks, and results to leadership as required.
- Report results of optimization strategies or contribute to reporting of such optimization activities
- Work with and support teammates outside the core responsibility as needed to achieve outcomes
- Advise and work with the valuation and origination team to improve future bidding strategies and commercial approaches for future opportunities

EDUCATION AND EXPERIENCE REQUIREMENTS

- Bachelor's degree in Economics, Business, or Mathematics **or equivalent combination of education and experience.**
- Minimum 5 years of experience working in Energy Trading or Power Marketing.
- Experience performing portfolio and asset level risk analysis.
- Proven track record of improving operating asset revenue performance through optimization.
- Experience in organized and bilateral wholesale energy markets.



- History of evaluating energy market impacts due to fundamentals (weather, congestion, outages, load, etc.).
- Experience working in a collaborative, results-oriented environment.

SKILLSET

- Honesty and integrity.
- Resourceful and accomplished research skills - ability to effectively utilize publicly available materials.
- Ability to succinctly communicate and summarize complex issues into actionable deliverables.
- Driven, resourceful and comfortable working in an entrepreneurial environment.
- Rigorous attention to detail, work ethic, personal responsibility, work product ownership, and organizational skills
- Requires intimate knowledge of the power and renewable energy market dynamics. Preference for renewable experience in U.S. competitive wholesale electricity markets.
- Requires the ability to stay current with changing technologies, regulations, and trends influencing the continued adoption of renewable energy.
- Commercial mindset, strong prioritization, communication, and organizational skills are required.
- Ability to quickly step into new tasks and adapt to new circumstances in a dynamic environment.

Primergy is committed to cultivating an inclusive and welcoming workplace. We encourage applicants from all backgrounds and do not discriminate based on race, color, religion, sex, sexual orientation, gender identity, national origin, age, disability, or veteran status. We understand that individuals from historically underrepresented groups — including women and people of color — may hesitate to apply if they don't meet 100% of the listed qualification. If this role aligns with your interests and career goals, we encourage you to apply even if you don't meet all the criteria.