



Fasteners for safety critical applications

Products for the OEM market

Supplying components to manufacturers



Brand Promises & Mission Statement:

Dependable.

Adaptable.

Sustainable.

The Cooper Turner Beck Group's mission is to lead the industry in delivering innovative, safety-critical fastening solutions that drive the globe towards a more resilient and more sustainable future.

Our dedication to quality, sustainability, and customer satisfaction underpins our end-to-end comprehensive service.

From development to manufacture and distribution, we work together to fasten a secure and sustainable future for generations to come.

The OEM Market

We offer a full service to 'Original Equipment Manufacturers' (OEM's) from the straightforward manufacture and supply of a wide range of fasteners to a complete Direct Line Feed (DLF) solution where parts are supplied to the point of use.

Product sourcing, quality control, goods receipt, inspection, warehousing and delivery are all part of this service allowing manufacturers to focus on their core business of manufacture.

We currently work in a variety of markets where the combination of a flexibility of service and cost competitiveness has meant that the group has many longstanding relationships with blue chip manufacturers within these sectors.

Robust systems, purchasing expertise and the manufacture of quality products means that we can put forward a compelling service offering to many manufacturers across a variety of market sectors





OEM Products and Services

We carry more than 20,000 different product lines at any given time. This means that, in most instances, product can be supplied 'off the shelf' and to the tightest of deadlines. Extensive group sourcing enables the company to offer an unrivalled fastener solution from the most reliable sources throughout the world. In addition to the supply of standard 'C' class components, designers can consult with our in-house technical expertise at our facilities for a custom-made, more technically demanding application.

SERVICES

- Provides value added service to the supply chain
- Sourcing of cost-effective product to the required quality standards
- Removes the cost of stockholding and storage
- Robust, computer-based stock control systems
- Integrated web-based communication systems
- Bespoke customer solutions with an emphasis on simplicity
- Consignment stock options
- Kitting





OEM Global Supply & Markets

GLOBAL SUPPLY

Supply to OEM's based in UK and Ireland, Europe, The Americas and the Far East Expertise in supporting 'multi-site' operations

Product can be shipped by air or sea.

All the associated customs documentation is handled by in house experts Packaging can be specified to suit all needs.

SPECIALIST MARKETS

- Automotive
- Construction Equipment
- Cranes
- Materials Handling
- Pumps
- Valves
- Fans
- Compressors
- Power Generation





Managed Systems

CONSIGNMENT STOCK

We offer consignment stock to the OEM market place where there is a need to reduce the value of inventory held on site and free up cash flow.

Our consignment stock is arranged after consultation with the customer to establish a stock profile, usually based upon one month's usage, plus an allowance to cover any exceptional production demands. The day-to-day stock is managed by customer and will only be invoiced as it is replenished. We will monitor stock levels periodically to ensure adequate levels are maintained.

To implement this arrangement a contractual agreement is required, and minimum quantity guarantees may be required on special items. However, the customer benefits from:

- paying only for what is used
- prices fixed for extended periods
- only one order placed over the period of the agreement
- the comfort of knowing no downtime is incurred as a result of stock outs





Managed Systems

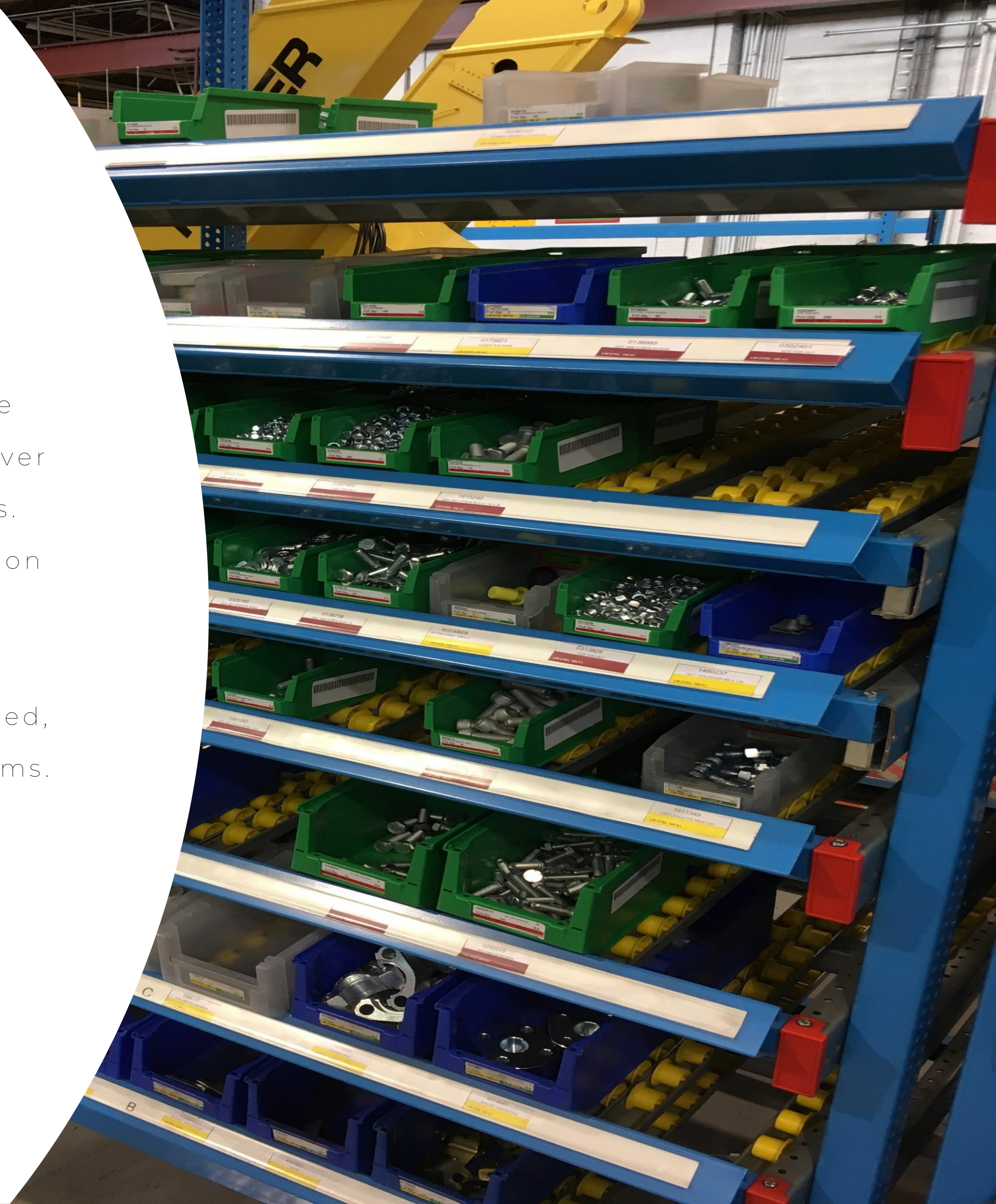
JUST IN TIME

The Just In Time (JIT) option removes stock from a customer's premises, freeing up space for more productive activities and guarantees availability of product at the time of need.

The customer provides us with a schedule of product based on the forecast demands of the business. We will hold the stock and deliver agreed amounts on a call off basis to meet schedule requirements. Although JIT is most suited to a consistent manufacturing operation the system allows for flexibility where delivered quantities can be increased or decreased according to demand.

To implement this arrangement a contractual agreement is required, and minimum quantity guarantees may be required on special items. However, the customer benefits include:

- Reduced inventory
- Improves cash flow
- Fixed prices for the period of the agreement
- Reduced warehousing allowing for more productive activities
- Assured supply of product at the time of need
- Reduced obsolescence



DIRECT LINE FEED

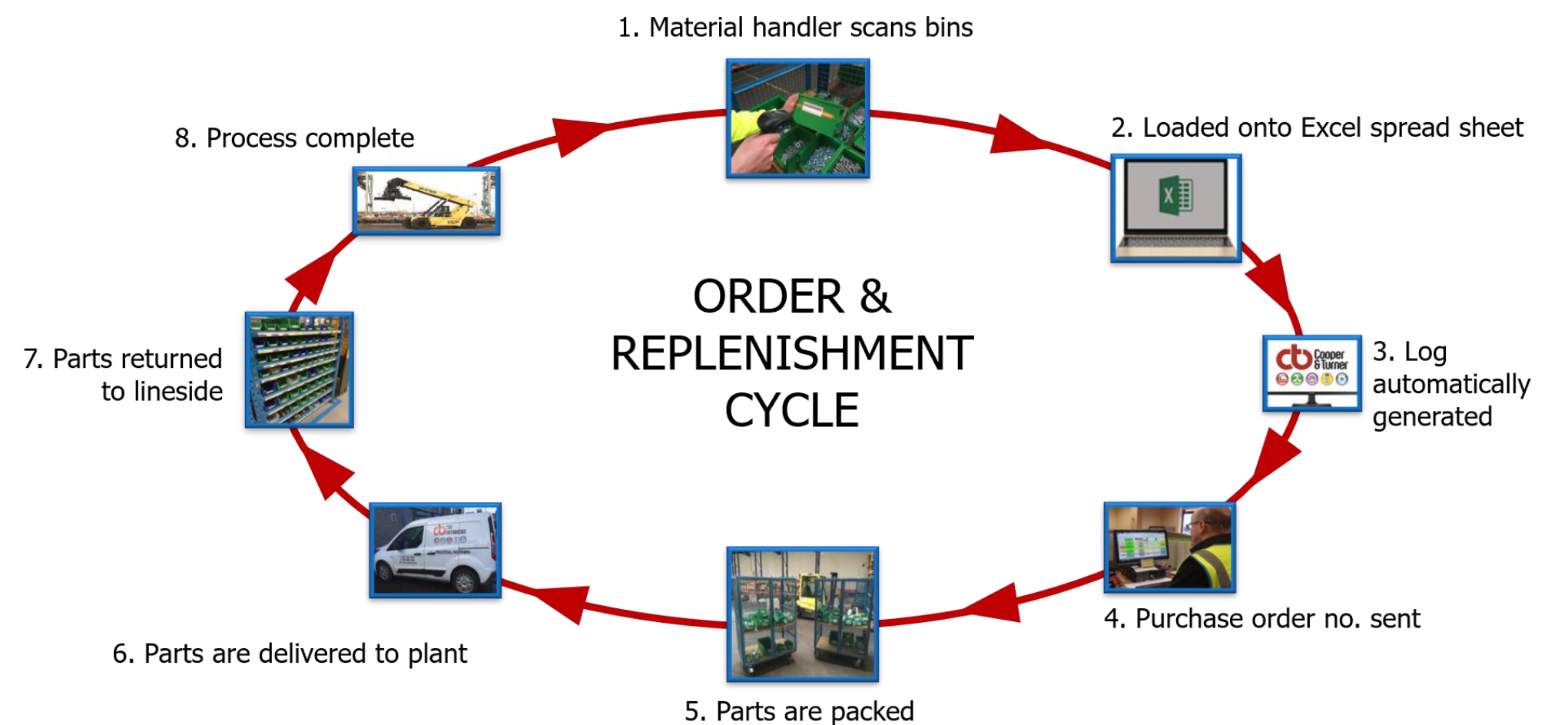
Direct Line Feed (DLF) allows a manufacturer to contract out the complete responsibility for the purchasing, management and supply of fasteners and 'c' class components. DLF supports the strategic needs of most manufacturers in the reduction of lead times, the enhanced ability to respond to changing end-customer demands and allows them to focus on their core business of manufacture.

The key to maintaining a steady flow of fastener parts to the point of use in stock availability. Workstation stock levels are agreed with the customer, replenishment frequencies are agreed, and planning procedures are put in place for follow-on stock to be held in our warehouses supported with forward ordering from suppliers.

Our DLF system is based on a simple two bin arrangement. The assembly operator starts to pick parts from the front bin. When the bin is empty, it is removed, and a second bin is moved forward and picking continues. The empty bin becomes the signal for replenishment and is placed at an agreed collection point for refilling. This can either be done on-site or returned to our warehouses.

The general benefits of DLF are:

- Cost efficiencies and benefits
- Reduced inventory and paperwork in all departments
- Product rationalization
- Flexibility of supply
- No purchasing, administration or expediting
- No goods receipt or inspection
- No warehousing or sub store replenishment
- Full batch traceability to the production line





Kitting & Sub-Assembly

KITTING

Many OEMs still perform non-value added activities that tie up valuable time and resources and does not allow them to focus effort on the core competencies of the business.

Outsourcing components for kitting can help the OEM strengthen operations and reduce costs.

We have many years of experience of supplying kitted products for the OEM marketplace. Parts are simply picked and placed into designated kits by a third party and then delivered to the assembly line ready for incorporation into the overall manufacture process.

Kitting forms part of the DLF service offered and supply is controlled by our Bar Code Technology.

SUB ASSEMBLY

Our Sub Assembly service goes hand in hand with our DLF and Kitting services.

We assemble parts, using specially trained employees, ready to be fed into the OEM production line.

The supply of the sub-assemblies is controlled by using our Bar-Coding System.





End-to-End Capabilities

1

Consultancy

Our experts collaborate with clients to define project requirements, ensuring precision in design, material selection, and regulatory compliance.

2

Prototyping

We bring initial designs to life through rapid prototyping, allowing clients to assess performance and confirm specifications before full production.

3

Testing

Our ISO-certified testing ensures every product meets the highest safety and durability standards through comprehensive stress and environmental trials.

4

Manufacturing

Using advanced techniques like CNC machining and automation, we deliver complex, high-quality fasteners tailored to each client's needs.

5

Storage

Our strategically located warehouses support just-in-time delivery, with optimal storage conditions that maintain product integrity.

6

Distribution

With 21 global facilities, our distribution network ensures timely, cost-effective delivery to keep client projects on schedule.



**Cooper
Turner
Beck**

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