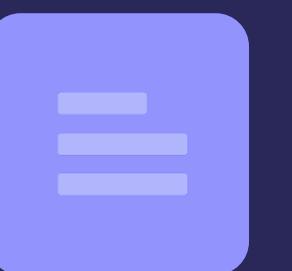




European IT-Services Summit: Sirma Group Holding JSC

2 Feb 2026

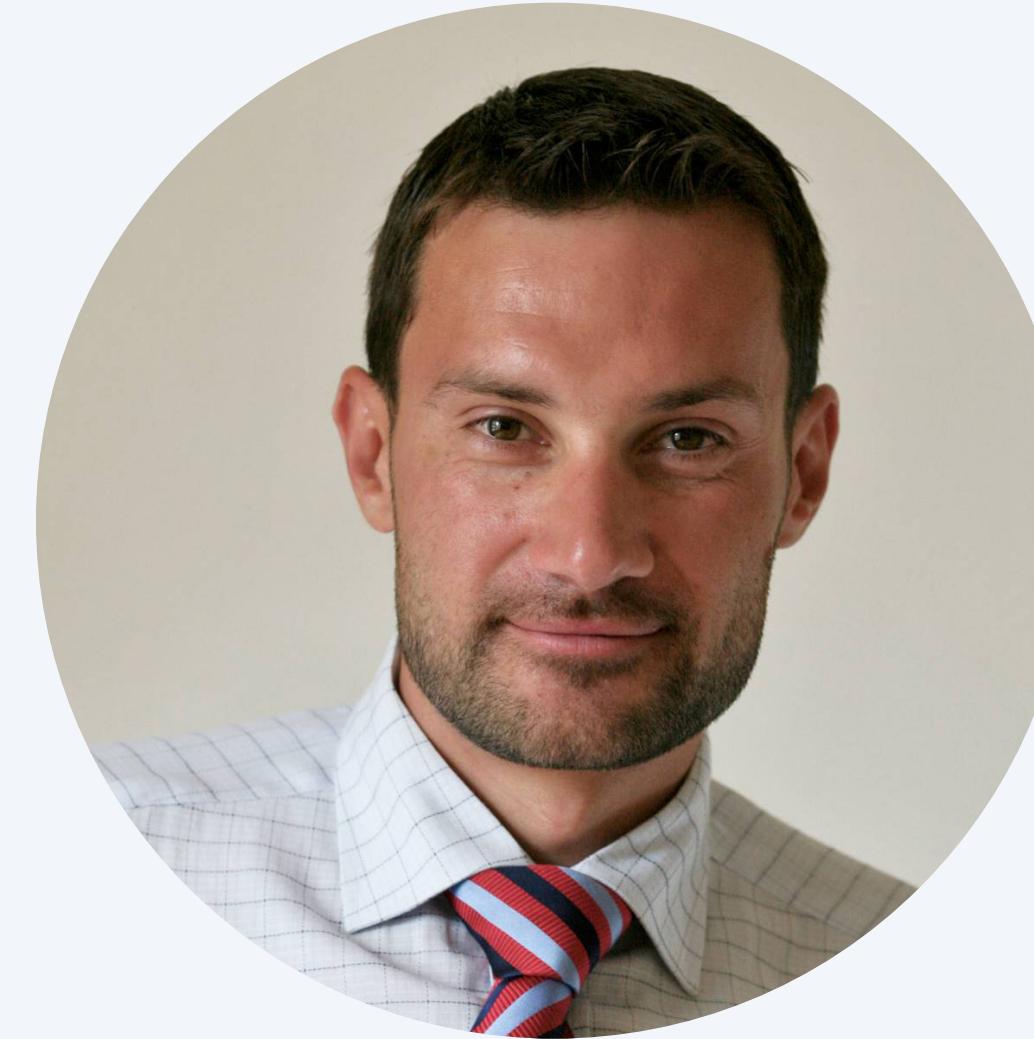




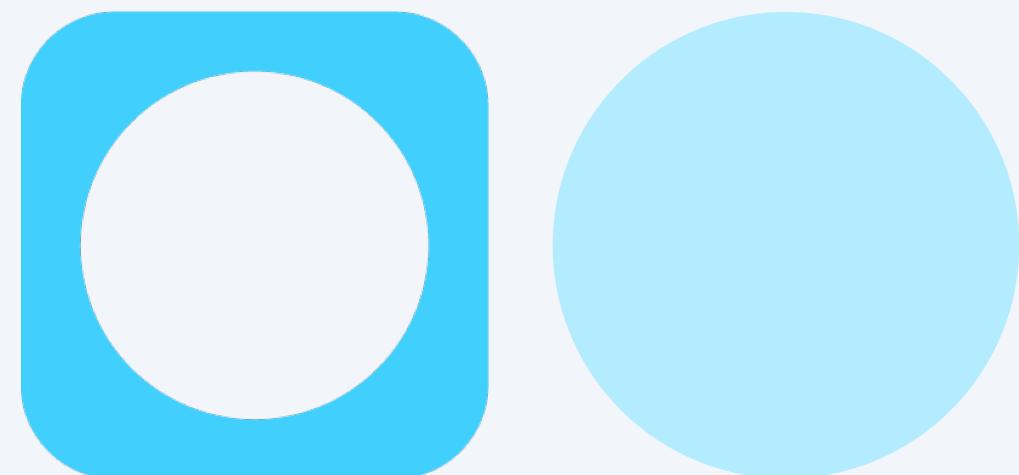
European IT-Services Summit: Sirma Group Holding JSC



Tsvetan Alexiev
CEO



Yordan Nedev
CFO





About Sirma

BFSI

TRAVEL & HOSPITALITY

MANUFACTURING

HEALTHCARE

TRANSPORTATION & LOGISTICS

RETAIL

PUBLIC SECTOR

AI & Data Science

SIRMA.AI ENTERPRISE

Enterprise Solutions

IT CONSULTING

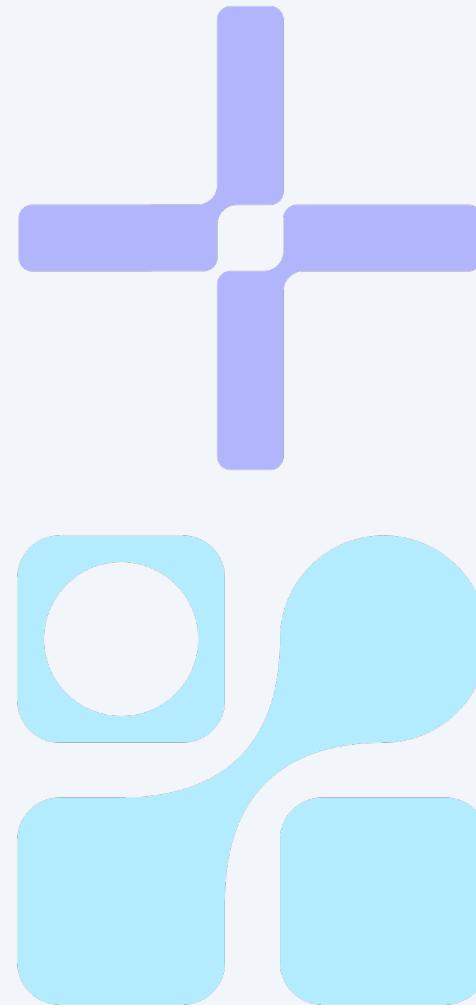
SOFTWARE DEVELOPMENT

INDUSTRY SOLUTIONS

System Integration

CLOUD MIGRATION & SUPPORT

CYBER SECURITY





Sirma Group Holding JSC

BUSINESS LINE

IT Services and
Enterprise Software

IPO

2015 BSE

EMPLOYEES

800 +

MARKET CAP JAN 30, 2026

EUR 77 M

FOUNDATION

1992

DUAL LISTING

FEB 2026 FSE

OFFICES

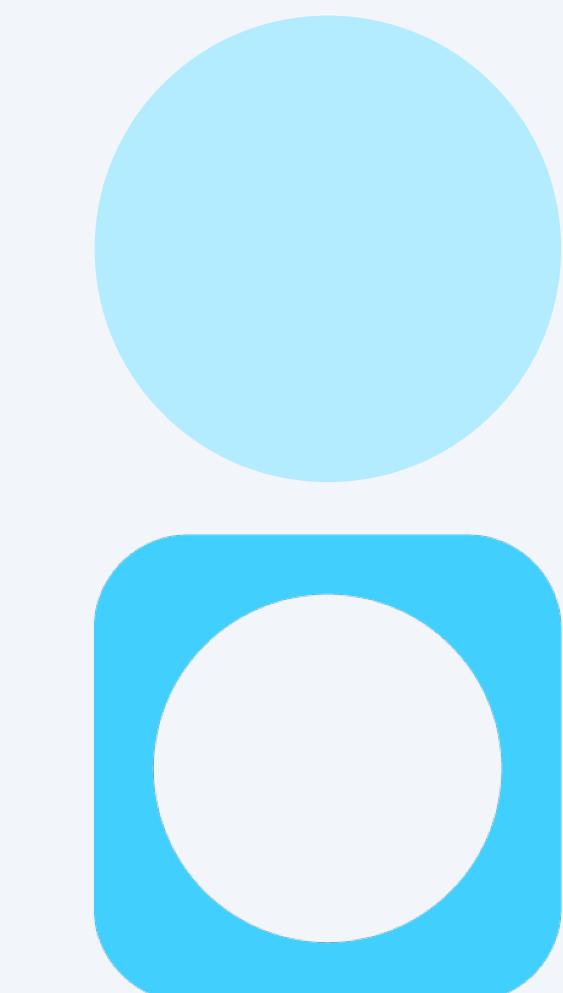
8 countries

COUNTRIES SERVED

170

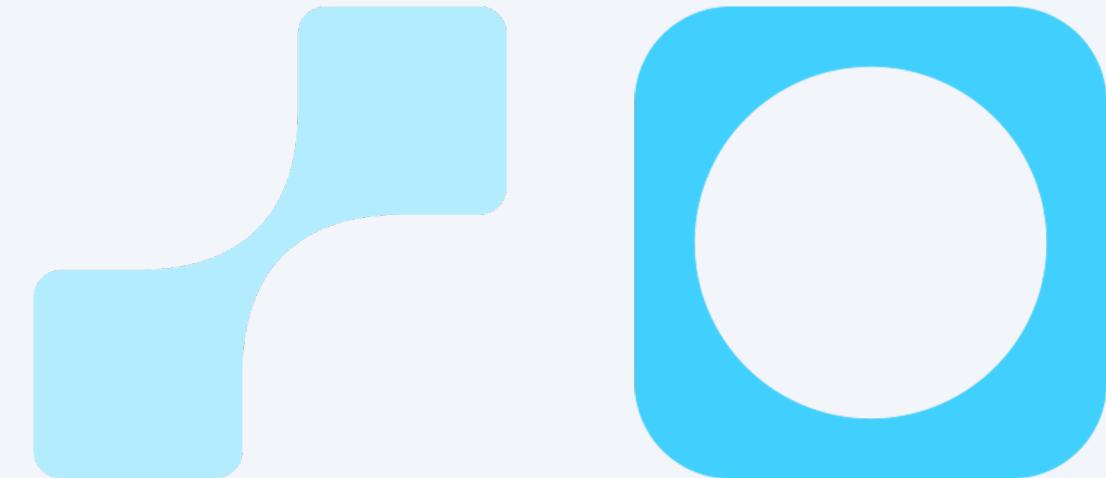
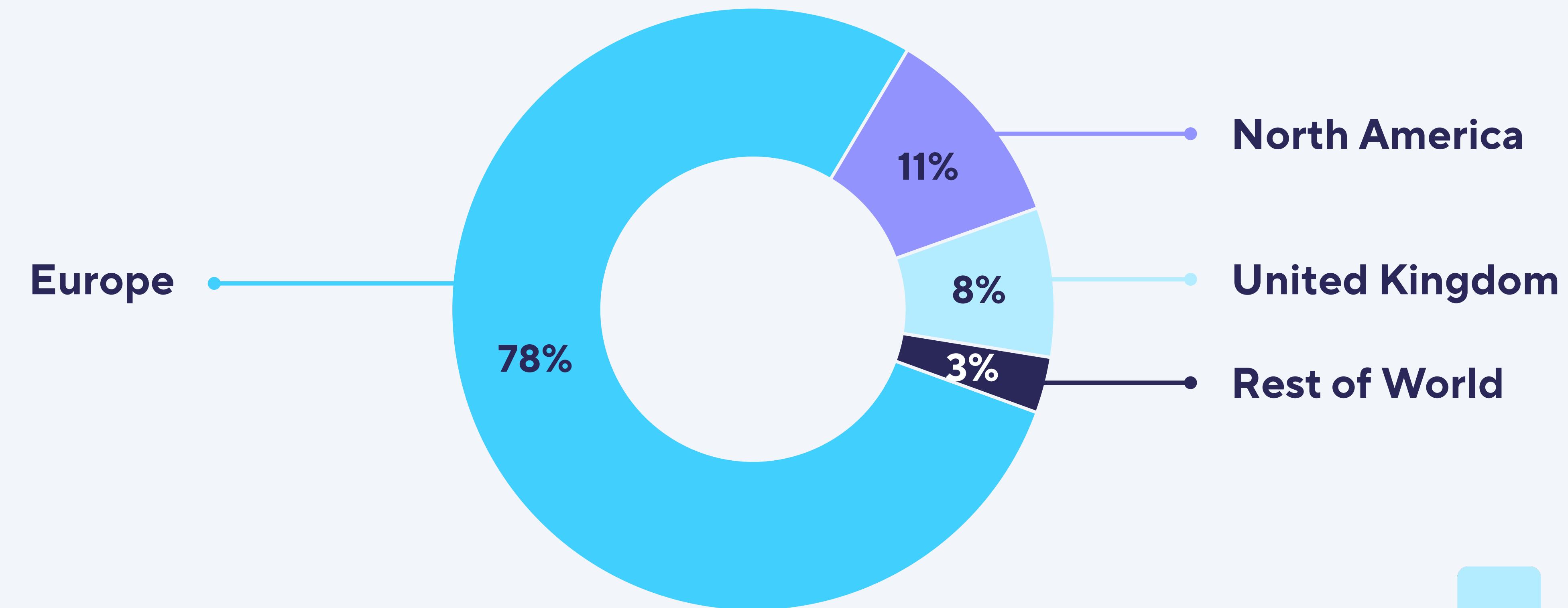
CONSOLIDATED REVENUE 2025E

EUR 66 M





Revenue by Geographic Markets 2025 Q3





Customers

Europe



North America



+

many more

Rest of the World



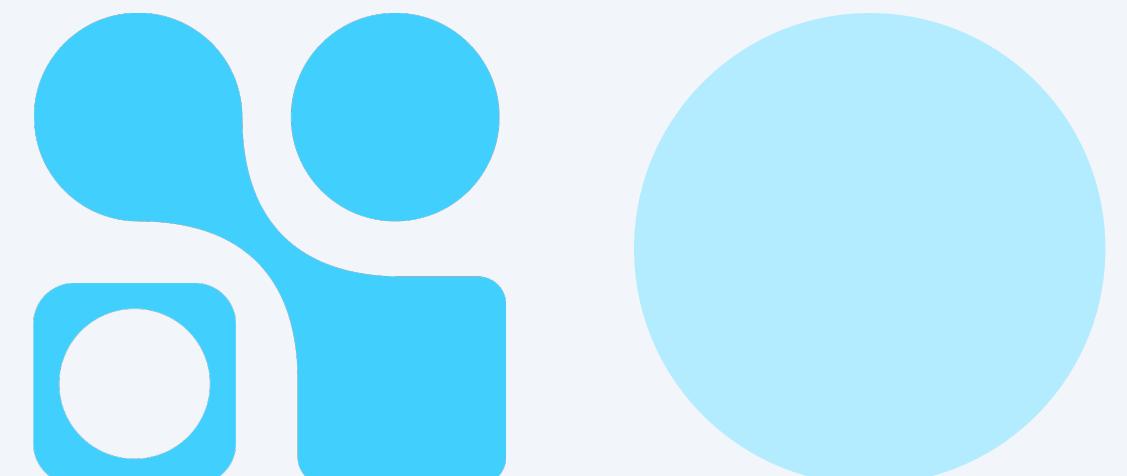
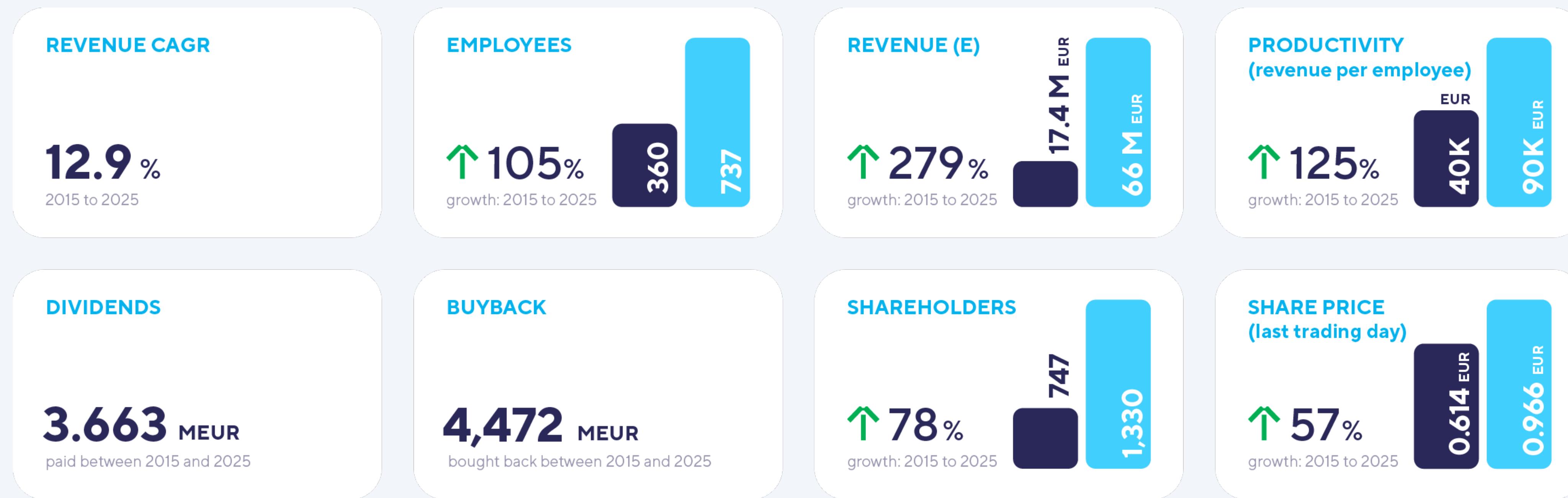


Sirma Revenue





A Decade in Numbers





Consolidated Key Financial Indicators

2025E compared to 2024

REVENUE 2025E

66,000 EUR'000

↑ 29.4%

EBITDA 2025E

5,000 EUR'000

margin 7.6%

NET PROFIT 2025E

1,800 EUR'000

margin 2.7%

DEBT TO EQUITY EOY 2025

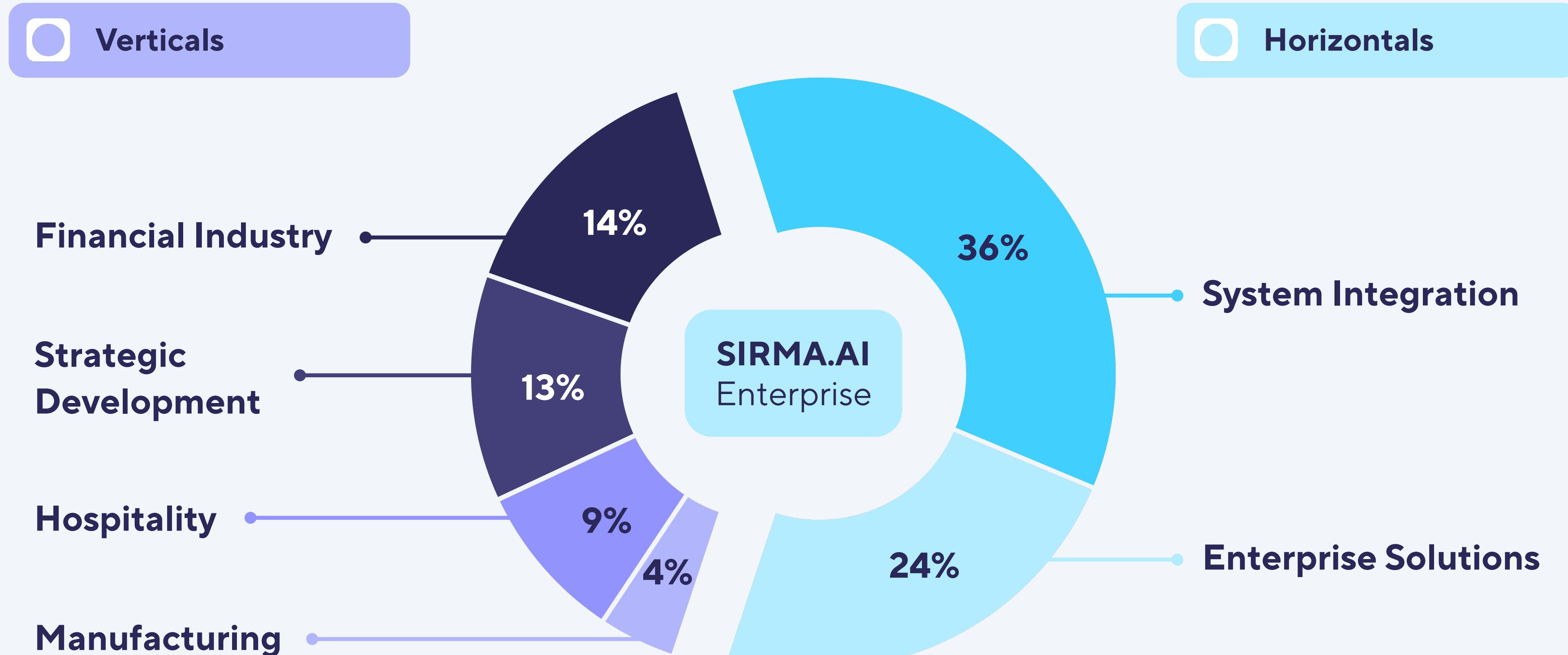
0.38

DEBT TO REVENUE EOY 2025

0.19

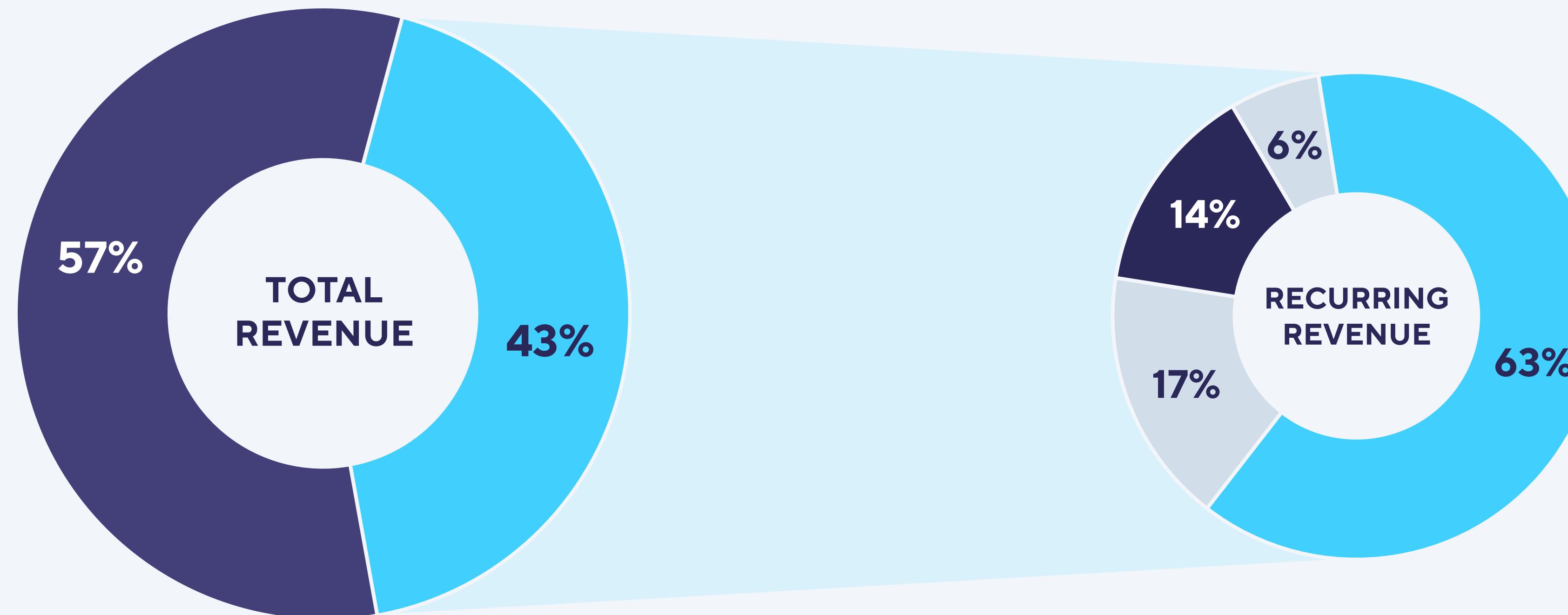


Sirma Revenue by Expertise as at Sep 30, 2025





Recurring Revenue as at Sep 30, 2025

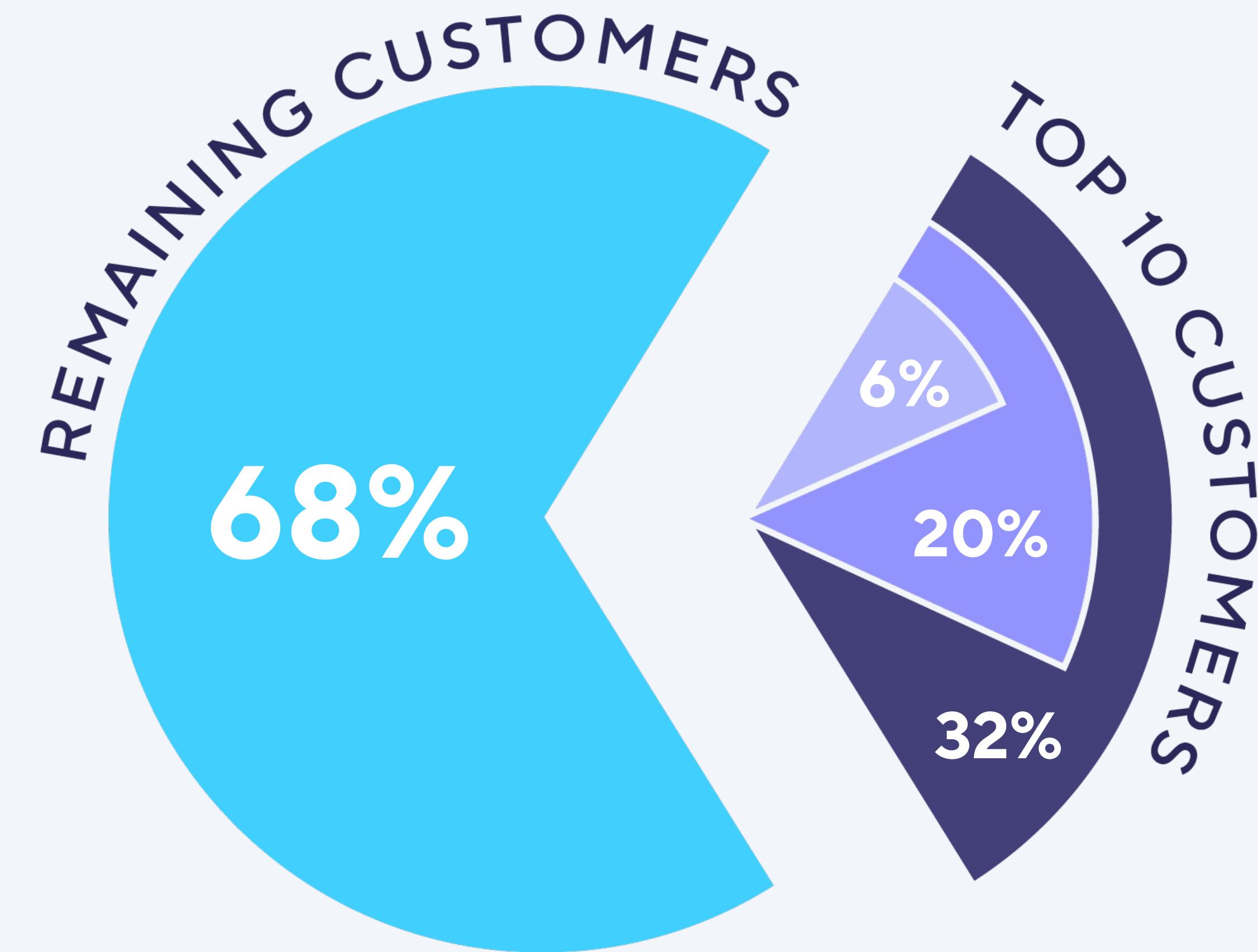


- Total Recurring Revenue - 19 MEUR
- Other Revenue - 25 MEUR

- IT Systems Development and Management - 11.8 MEUR
- Long-Term Contract Services - 3.1 MEUR
- Support and Service - 2.6 MEUR
- Subscriptions and Licenses - 1.2 MEUR



Customer Concentration as at Sep 30, 2025

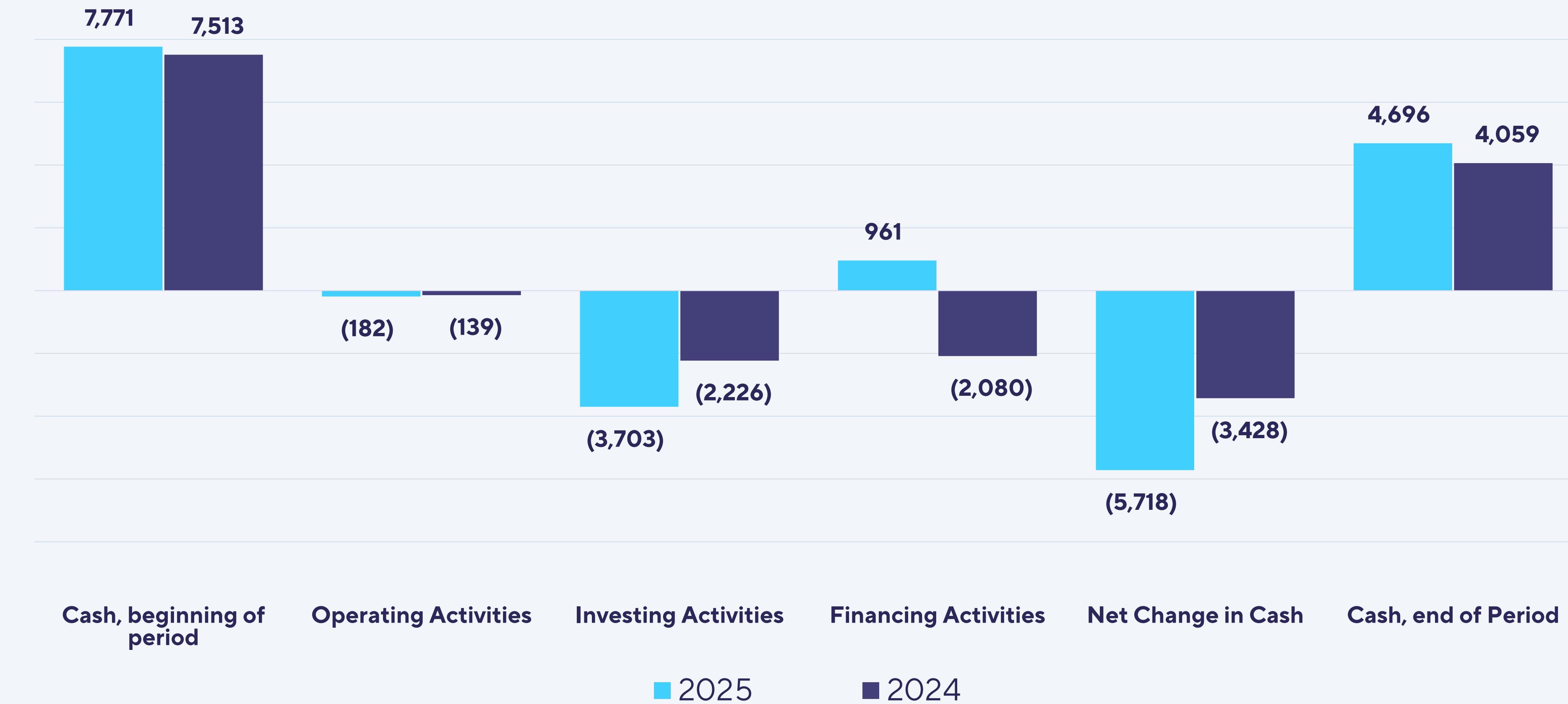


- **Top 1 Customer** 6.30%
- **Top 5 Customers** 20.94%
- **Top 10 Customers** 32.32%



Cash Flows

For the period ending **30/09/2025** compared
to the period ending **30/09/2024** in '000 EUR





Thank you!

We are happy to take your
questions now.

