



Test scores

Average score

65%

Communication

94%

Understanding and interpreting written communication



Listening actively and interpreting non-verbal cues



Clarifying next steps and summarizing messages effectively



Using professional communication etiquette



Business ethics & compliance

53%

Understanding and avoiding conflicts of interest



Understanding policy and legal violations



Understanding the impact of ethical issues on a business or personal reputation



Anti-harassment and anti-discriminatory policies



Following instructions

79%

Following written instructions



Following visual instructions



Following verbal instructions



Problem solving

34%

Creating and adjusting schedules



Interpreting data and applying logic to make decisions



Prioritizing and applying order based on a given set of rules



Analyzing textual and numerical information to draw conclusions



Personality

Enneagram

Go-getter

Description

Go-getters strive for success and admiration more than any other type. They are not afraid of taking risks, going the extra mile in order to achieve their goals, and excel in whatever they put their mind to! Their own accomplishments are their top priority, making them competitive, admirable, and successful individuals.

In personal relationships

Go Getters are high achievers and thrive in environments that provide rewards and the opportunity for success. These needs tend to be more easily met in a work environment full of objectives and opportunity for admiration. However, this means their personal relationships are the first to suffer: Go-getters put their competitive spirit and need for excellence first and personal relationships second. This insatiable need for winning and success can be interpreted as arrogance and superficiality, putting others off, or being judgmental of those already in relationships with them.

At work

Go-getters are busy and energetic, often involved in multiple projects at work, or even having multiple parallel projects as source of income and fulfillment. They are successful working in high-pressured environments and in a team because they can make quick decisions without questioning their choice. While others may feel overwhelmed by being given great amounts of work, go-getters thrive in high-pressure, high-risk environments where they can prove their worth, succeed, and get rewarded for it. Go-getters often end up being CEOs of companies, work as entrepreneurs, business, corporate jobs, or marketing directors.

The best attributes of being a Go-getter

Hard workers who strive for success, Go-getters are pragmatic. You can count on them to get things done, and done well. They are ambitious and energetic, and achieve great and many things, making them great additions to the world. They are the movers and shakers that make things happen.

The main challenges of being a Go-getter

As hard workers, Go-getters struggle to find work-life balance and prioritize resting, meaning their health and personal relationships are easily impacted by this ongoing need for admiration, success, and achievement. It is easy for these individuals to be factual and place their feelings second. Driven by logic and competition, they can easily become argumentative.

Tips for more effective communication

Communication with Go-getters should be based on respect and kept straight to the point. Take a polished approach when discussing conflict. Do validate their opinion, but be self-assuring regarding your stand, as Go-getters can easily be argumentative and persistent on “winning” the argument – often times winning by exhaustion.

Tips for others working with Go-getters

As professionalism and image are extremely valued by Go-getters, keep up your best professional and polished side. Go-getters come across as tough and highly empowered individuals. They appreciate being admired and praised for their success. Validation and praise are always welcome, as long as it is genuine. As goal oriented individuals, they work best with people who share a similar drive, are straight to the point and effective in their work ethics. They struggle the most with those who come to the workplace to socialize, do not follow deadlines, are relaxed about their tasks, and value people over work.

Suggested questions for job interviewers

1. How do you manage your work-life balance?
2. What do you do for self-care during your time off?
3. Discuss techniques you utilize to empower, or motivate others on your team?

Custom questions

Essay



Compose a brief email to a prospective client.

Your prospect is a mid-sized business. You have just completed a discovery call and want to send a follow-up email. Your email should aim to reinforce what you heard from the prospect and advance the sales process.

Dear <first name>,

It was great speaking with you a short while ago.

I am thrilled to hear that you are looking for an experienced inbound marketing agency and that you would like to make your decision within this month.

Further to the above, I would really suggest we book a strategy call to go through your requirements and how we can help - what time and date works for you?

Looking forward to hearing from you, I wish you a pleasant day ahead.

Regards,

Khizer
