

DTI-SCLC Checkpoint Meeting Held at ADB Headquarters



Ortigas, Pasig City | October 14, 2025
— The Department of Trade and Industry (DTI), through its Supply Chain and Logistics Group (SCLG), successfully held its first checkpoint meeting with key partners at the Asian Development Bank (ADB) to provide updates on the development of the Supply Chain and Logistics Center (SCLC).

The ADB consultants presented the comprehensive database framework that will serve as the backbone for the SCLC's digital infrastructure. Led by SCLG Undersecretary Mary Jean T. Pacheco, the SCLC is designed to be the central information and coordination hub, significantly strengthening national logistics through data-driven

integration and collaboration. Earlier this year, the DTI secured support from the ADB to design the SCLC's core digital infrastructure. This includes essential components such as data dashboards, rate calculators, and advanced analytics tools aimed at boosting supply chain transparency and facilitating evidence-based decision-making across the sector.

The strategic alignment session ensured the platform's usability and interoperability. Founding partners, including 2GO Group, Inc., Airspeed, Cebu Pacific Cargo, DHL Express Philippines, F2 Logistics, FAST Logistics, FedEx Express Philippines, -



Flash Express, Grab, Laguna Gateway Inland Container Terminal, Lalamove, LBC Express, Maersk, Philippine Airlines Cargo, San Miguel Yamamura Packaging Corp., YelloX Supply Chain Solutions, and PMTLAI, reaffirmed their commitment.

During the meeting, SCLC Team Leader Sandina David announced the roll out of the Project's First Phase, which are the official Hotline and Website. She also announced the creation of the Supply Chain and Logistics Guild, a network composed of 39 supply chain experts committed to providing pro bono advisory services to Micro, Small, and Medium Enterprises (MSMEs).

What's inside?

8 Strategic Plays

This Section showcases how the DTI-SCLG is driving change and delivering results. We highlight our ongoing work across our 8 Strategic Plays, including key projects and priorities in areas such as logistics infrastructure, supply chain efficiency, and sector development.

Speaking Out

This Section spotlights DTI-SCLG's participation in key events, where we share insights, spark dialogue, and champion progress in the logistics sector. Our goal is to be a catalyst for collaboration and meaningful change.

A Supply Chain Lens on Pharma: Learning Visit in Zuellig Facilities Held

Zuellig Pharma Philippines welcomed the DTI-Supply Chain and Logistics Group (SCLG) to observe its logistics, warehousing, and cold chain operations, which enable the safe and efficient distribution of pharmaceuticals and vaccines nationwide.

Joining the visit were the Pharmaceutical and Healthcare Association of the Philippines (PHAP), Philippine Pharma Procurement, Inc. (PPPI), and the Food and Drug Administration (FDA), who witnessed Zuellig's state-of-the-art, end-to-end operations critical to maintaining product quality, safety, and supply chain efficiency.

The SCLG witnessed the transport management system, warehouse management system and building management system which support the safe and efficient nationwide distribution of pharmaceuticals and vaccines.

In recent months, SCLG has actively partnered with PHAP and PPPI to advance supply chain and logistics efficiency for essential health products vital to the welfare of Filipinos under Bagong Pilipinas.



Project Chain Reaction DTI-SCLG Recalibrates Landmark Initiative Following Typhoon Verbena Delay

The Department of Trade and Industry's Supply Chain and Logistics Group (DTI-SCLG) is confirming the launch of its landmark initiative, the "Project Chain Reaction 2026: The Supply Chain and Logistics Tripod," during the first quarter of 2026.

This project, which was originally scheduled for November 25-27, was a highly anticipated year-end event that had to be postponed due to the impact of Typhoon Verbena. The event was set to be participated in by 77 DTI officials and staff from across the country and included invited partner-experts from the logistics and supply chain industry.

Building an Internal DTI Supply Chain Cadre

The primary objective of Project Chain Reaction 2026 is to build a cadre of supply chain specialists within the DTI itself, strengthening the agency's internal capability to manage and drive logistics policy.

The project is structured around the concept of a "Tripod" which encapsulates three critical activities to be accomplished during the unique overnight travel aboard 2GO's MV Masigla en route to Tagbilaran, Bohol:

1. Training: Providing specialized education to DTI personnel.

2. Data Sharing (KM): Facilitating Knowledge Management sessions and data exchange.

3. Planning for 2026: Conducting strategic workshops for the upcoming year.

The trip will utilize the vessel to execute the first two components—Training and Data Sharing. The final component, Planning for 2026 (The Foresight Engine), will culminate in a strategic workshop held in Bohol.

DTI-SCLG remains committed to the project's ambitious goal of empowering its personnel and strengthening the national supply chain policy, ensuring the vital internal development activities are realized early in 2026.

8 Strategic Plays

#1 Supply Chain and Logistics Center

Experts Guild Established to Help Small Businesses Improve Supply Chain and Logistics



SUPPLY CHAIN AND LOGISTICS GUILD

The Supply Chain and Logistics Guild is a network of seasoned logistics and supply chain professionals committed to providing pro bono guidance to micro, small, and medium enterprises (MSMEs). By sharing expertise in transport, shipping, warehousing, cold storage, import/export processes, procurement, financing, IT, analytics, packaging, and business process improvement, the Guild empowers entrepreneurs to overcome operational challenges and strengthen competitiveness.

With flexible participation, members contribute their knowledge and experience to help MSMEs optimize resources, expand market reach, and thrive in today's evolving business landscape. Together, the Guild plays a vital role in building a resilient, inclusive, and future-ready logistics ecosystem for the Philippines.

NEED FREE EXPERT ADVICE?
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1. Email us at sclg@dti.gov.ph
2. Subject line format: Name of Consultant, Date Concern/Topic (Example: Mr. [Name], 10/10/2025)
3. Introduce yourself and your business: name, company, what you do
4. State your concern clearly: - transport, - warehousing, - cold storage, - packaging, - financing, - IT, etc.
5. Add any useful details (social media, etc.)
6. Include your contact information.

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Alberto, Marilyn
Director/General Manager
Kinetsu World Express
AREA OF EXPERTISE: Transport Management, Shipping, Cargo Handling, Warehousing, Import/Export Process

Alcano, Jennifer
Senior Business Development and Account Manager
Maersk Contract Logistics /LF Philippines Inc
AREA OF EXPERTISE: Transport Management, Shipping, Cargo Handling, Warehousing, Cold Storage, Import/Export Process

Alfonso, Clarize
Vice President for Membership & Events / Sales and Marketing Manager
PISM/ Asia Cargo
AREA OF EXPERTISE: Shipping, Import/Export Process

Alonzo, Ysabelle
Vice President for Professional Development
PISM
AREA OF EXPERTISE: Transport Management, Warehousing, Purchasing/Procurement, Packaging, Strategic HR Management, Business Process Improvement

Arboleda, April
President
ADLI
AREA OF EXPERTISE: Cargo Handling, Warehousing

Arbon, Christopher Verne
Senior Business Development Manager
Airspeed International Corporation
AREA OF EXPERTISE: Transport Management, Shipping, Cargo Handling, Warehousing, Cold Storage, Import/Export Process

Atty. Barba, Rowel S.
Consultant
2G Group Inc.
AREA OF EXPERTISE: Shipping, Cargo Handling, Intellectual Property

Atty. Castillo, Norberto
President
PCCB
AREA OF EXPERTISE: Cargo Handling, Import/Export Process

Batalloes, Cerino "Henry"
General Manager
Tawi Group Holdings Inc.
AREA OF EXPERTISE: Transport Management, Warehousing, Cold Storage, Purchasing/Procurement, Inventory Management, Materials Handling, Financial Management, Business Process Improvement

Bautista, Samuel
Chairman
Professional Regulatory Board for Customs Brokers
AREA OF EXPERTISE: Transport Management, Shipping, Cargo Handling, Warehousing, Purchasing/Procurement, Inventory Management, Data and Statistical Analytics, Strategic HR Management, Packaging, Business Process Improvement

Calderon, Wally Don
Head, Innovation and Advocacy Group
SB Corporation
AREA OF EXPERTISE: Financial Management

DTI-SCLG Unlocks Expertise for MSMEs

The Department of Trade and Industry Supply Chain and Logistics Group (DTI-SCLG) has formally launched the Supply Chain and Logistics Guild, a network of 39 logistics and supply chain experts committed to providing pro bono advisory services to Micro, Small, and Medium Enterprises (MSMEs). The DTI-SCLG formally invited partners and experts to become part of the Guild. The initiative follows DTI-SCLG's pivot in August 2025 to strengthen national competitiveness through the newly established Supply Chain and Logistics Center (SCLC).

Building a "Go-To Office"

The Guild forms part of the government's mission to create a "go-to office for logistics support" for MSMEs, addressing critical concerns such as transport, shipping, warehousing, cold storage, supply chain financing, packaging, and compliance. The Guild is designed as a voluntary, flexible, and mission-driven effort, allowing members to choose their availability and areas of expertise while contributing to MSME development nationwide. By leveraging their decades of combined experience, Guild members aim to strengthen MSME competitiveness, improve operational efficiency, and help build a resilient and future-ready Philippine supply chain ecosystem.

The Guild's Collective Expertise

The 39 members of the Supply Chain and Logistics Guild bring a wealth of diverse expertise to support MSMEs. Collectively, their advisory services span Transport Management & Shipping, Cargo Handling & Warehousing, Cold Storage & Inventory Management, Import / Export & Customs Compliance, Procurement, Purchasing & Materials Handling, IT, Digital Logistics & Data Analytics, Financial Management, Packaging & Product Development, HR Development, Leadership & Capacity Building, and Strategy, Sustainability & Process Improvement. This comprehensive coverage ensures MSMEs can receive expert guidance on nearly every aspect of their supply chain operations.

The Volunteer Experts

The DTI-SCLG invited renowned logistics practitioners, including leaders from major logistics service providers (LSPH members), national industry associations, and the corporate sector, to serve as volunteer consultants. The 39 Guild members, presented here in alphabetical order, are: Ms. Marilyn Alberto, Ms. Jennifer Alcano, Ms. Clarize Alfonso, Ms. Ysabelle Alonzo, Mr. Christopher Verne Arbon, Ms. April Arboleda, Atty. Rowel Barba, Mr. Henry Batallones, Mr. Samuel Bautista, Mr. Wally Don Calderon, Atty. Norberto Castillo, Ms. Gladys Ceniza, Mr. Pierre Carlo Curay, Dr. Nnette Dagondon, Mr. Richard Michael Dimagiba, Mr. Marc Dizon, Mr. Nestor Felicio, Mr. Cris John Garcia, Ms. Analissa Jardin, Mr. Dennis Llovido, Ms. Alma Lumibao-Rias, Mr. Manley Miranda, Mr. Nathaniel Ng, Mr. Manuel Onrejas Jr., Mr. Josephus Rioja, Ms. Joy Rosario-Bautista, Mr. Elmer Francisco Sarmiento, Mr. Henry James Sison, Mr. Jose Edgardo Sunico, Ms. Doris Torres, Mr. Charlie Villaseñor, and Mr. Lito Villanueva.

The launch of the Supply Chain and Logistics Guild is a significant step, ensuring MSMEs have access to world-class advice to thrive in the modern Philippine economy.

Taytay's Logistics Leap: SCL Center Planning Underway at BAGPI to Serve Garment Capital

Upon reviewing the extensive statistics of Taytay—highlighting over 24,000 stalls and approximately 5,000 stall owners, and recognizing the critical need for robust logistics options for both B2B and B2C transactions—the DTI-Supply Chain and Logistics Group (SCLG) initiated a crucial partnership. Bagpi Garment Center offered space to plan the establishment of a physical Supply Chain and Logistics Center (SCLC) within the market area.

Bringing Delivery Services Closer to 2,000+ Sellers

The objective of this planned center is simple: to provide sellers and buyers convenient alternatives in the delivery of garments orders originating from Taytay. This initiative directly addresses key issues identified in the sector, such as fragmented logistics operations and the lack of a centralized drop-off and pick-up hub for goods.

The DTI-SCLG is currently finalizing details regarding the dedicated space at Taytay Tiangge. The preliminary plans indicate that logistics service providers, bus companies, freight forwarders, and last-mile delivery services can set up shop in the heart of the Taytay Tiangge. This initiative is intended to bring logistics services closer to the 2,000+ sellers of the Taytay Tiangge.

DTI-SCLG Service and Future Plans

This deployment represents the kind of strategic, on-the-ground support provided by the DTI-SCLG to enhance supply chain resilience.

While the current SCLC effort at Bagpi Garment Center is focused on an immediate intervention, a more permanent and expansive supply chain and logistics center is part of the current plans being spearheaded by Taytay Mayor Allan de Leon. The DTI-SCLG's effort to establish a logistics center in Taytay is one of the key action items derived from the findings in the garments industry.



LOGISTICS PARTNER (Logo Here)

SUPPLY CHAIN & LOGISTICS CENTER

The Taytay Tiangge is opening rental spaces for logistics services inside the market area.

- Space Size: 5 ft x 3 ft
- Rental Fee: P855 per week
- Parking Fee: P100 per day

This initiative is intended to bring logistics services closer to the 2,000+ sellers of the Taytay Tiangge.

Location: Taytay Tiangge, Rizal

Pop-Up SCLC: DTI-SCLG Takes Logistics Expertise to Regional MSMEs

The Department of Trade and Industry-Supply Chain and Logistics Group's (DTI-SCLG) Supply Chain and Logistics Center (SCLC) actively engaged with Micro, Small, and Medium Enterprises (MSMEs) by participating in several regional trade fairs. This extensive outreach utilized pop-up booths to promote the SCLC's services, which are designed to improve MSMEs' supply chain management and logistics efficiency. By establishing these temporary centers in regional events, the SCLC directly connected with local entrepreneurs, offering programs such as consultations and training necessary for them to navigate complex supply chain challenges.

Marami sa MIMAROPA

October 2 - 5, 2025
GLORIETTA ACTIVITY CENTER, MAKATI CITY

RETAIL . FOOD . ART . CULTURE . TOURISM . AGRICULTURE



The SCLG's comprehensive campaign spanned several major regional trade fairs:

- OBRA MIMAROPA (October 3-4)
- Bahandi Eastern Visayas Trade Fair (October 9-13)
- Likhang Central Luzon (October 15-19)
- Zampex (October 22-26)
- National Arts & Crafts Fair (October 23-29)
- Impakabsat Trade Fair (November 28-December 7)

Through these engagements, the DTI-SCLG team provided crucial supply chain and logistics assistance, ensuring wide exposure and effective guidance for MSMEs dealing with varying supply chain and logistics challenges across different regions.

#2 Supply Chain Interventions

DTI and DOH Forge Strategic Partnership to Cut Medicine Costs and Enhance Supply Chain Resilience

The Department of Trade and Industry's Supply Chain and Logistics Group (DTI-SCLG) and the Department of Health's Supply Chain Management Service (DOH-SCMS) met recently to formally establish a major partnership. Their shared goal: to stabilize the supply of essential medicines and achieve significant cost reductions for both the government and Filipino consumers.

Advancing DOH Logistics and Data Systems

The DOH-SCMS shared updates on its ongoing efforts to modernize its infrastructure, centered on the Electronic Logistics Management Information System (eLMIS). A key focus is the planned deployment of a Supply Chain Control Tower dashboard, which will provide DOH decision-makers with critical, real-time, nation-wide visibility into medicine inventory and consumption.

Collaborating on Global Standards

DTI contributed valuable insights derived from benchmarking exercises involving world-class private logistics hubs, such as Zuellig Pharma and Maersk. The DTI team shared best practices on advanced IT systems, including Transport Management (TMS) and Warehouse Management Systems (WMS). This sharing aims to support DOH's commitment to ensuring its modernization efforts meet the highest international standards. To further aid DOH in this objective, DTI-SCLG proposed facilitating a potential field visit to a modern logistics facility in 2026.

The Strategic Path: Data Leadership and Pooled Procurement

The agencies agreed that achieving national savings requires a common approach to procurement fragmentation. DTI Undersecretary [Insert Usec Pacheco's First Name/Title] emphasized the strategic path forward: The DOH-SCMS is well-positioned to lead the standardization of procurement data, transforming fragmented local needs into a centralized information source. This integrated data is vital for empowering large-scale pooled procurement and stopping billions spent on unnecessary variance.

To execute this, the partnership will integrate the DTI-attached agency, the Philippine Pharma Procurement, Inc. (PPPI)—DTI's mandated vehicle for national pooled procurement.

Next Steps: Quantifying the Shared Objective

To secure sustained support and funding, the DTI suggested requesting development partners to fund a Cost-Benefit Study (CBA). This CBA will be a crucial, quantifiable tool to measure the projected -

savings achievable through this PPPI-led pooled procurement system, powered by the newly standardized DOH data.

This strategic, inter-agency collaboration, combining DTI's logistics network and DOH's data focus, is designed to build a resilient, efficient, and transparent health supply chain that benefits the entire nation.

DTI, CDA, and PS-DBM Announce Successful Delivery of 5,000 Walis Tambo, Integrating Gingoog Cooperative into National Procurement



Gingoog City, Misamis Oriental | 10 December 2025 - The collaborative effort behind Project Silhig achieved a major success today with the successful delivery and acceptance of 5,000 pieces of locally made walis tambo from the Alayon Multipurpose Cooperative (MPC) in Gingoog City, Misamis Oriental. This milestone operationalizes the Memorandum of Agreement (MOA) signed on August 12, 2025, between the Department of Trade and Industry (DTI), the Cooperative Development Authority (CDA), and the Procurement Service of the Department of Budget and Management (PS-DBM), aimed at integrating micro and small cooperatives directly into the national supply chain. The contract was awarded to Alayon MPC through a negotiated procurement mechanism utilizing community participation, fulfilling all technical requirements.

This successful transaction marks a critical advancement in the government's inclusive procurement agenda, expanding rural economic opportunities and promoting Filipino-made products. By securing this stable institutional market, the cooperative is now empowered to expand its production, strengthen operations, and increase income opportunities for its members, directly bolstering the soft-broom industry in Gingoog City and contributing significantly to local livelihood development in Region 10. The DTI Regional Office provided continuous assistance to the cooperative, including capacity building and product development, ensuring full compliance with national procurement standards.

Project Silhig serves as a concrete example of "whole-of-government in action," driven by synergy within the DTI structure—where the DTI Regional Office mobilized ground-level support with the LGU and the Cooperative, while the DTI Supply Chain and Logistics Group facilitated crucial national coordination between the PS-DBM and the CDA. This initiative ensures that local producers gain market stability and sustainable growth, reinforcing the government's commitment to enhancing rural enterprise development and driving inclusive economic growth nationwide.



#3 Policy Development

DTI-SCLG Drives Public-Private Dialogue to Tackle Logistics Bottlenecks



This quarter, the DTI-Supply Chain and Logistics Group (SCLG) continued its crucial role as the nexus for public-private coordination, engaging with stakeholders to address critical logistics concerns impeding their supply chains.

Addressing Infrastructure, Cost, and Regulatory Impediments

Private sector representatives urged the SCLG to address recent logistical bottlenecks stemming from three primary areas: infrastructure delays at the Amandeeyhan Port and surrounding the San Juanico Bridge rehabilitation, which force costly rerouting and extend turnaround times; typhoon disruptions that have recently caused vessel unavailability, extended port delays, and tight capacity for specialized food-grade containers, jeopardizing essential deliveries; and regulatory friction, specifically citing concerns over truck bans and overloading regulations that create operational bottlenecks and increase handling time.

The SCLG has raised these specific matters with the relevant regulators, ensuring this critical industry feedback was provided to those responsible for policy and enforcement. Supporting International Development Initiatives.

The SCLG also participated in strategic discussions regarding the Luzon Economic Corridor (LEC). Officials from the U.S. Embassy sought DTI's insights to inform their project to operationalize the LEC.

The SCLG reported ongoing efforts to publish an investment prospectus on logistics opportunities, covering infrastructure, cold storage/warehouses, and domestic shipping, in partnership with MARINA. The DTI-SCLG also highlighted necessary policy interventions needed to reduce logistics costs and address recurring LSPs problems, such as truck bans, overloading, and the need for greater ease of doing business.

Across all these engagements, a consistent message emerged: strong public-private coordination and well-aligned policies are essential to keeping supply chains resilient and enabling long-term regional development.



1. Digitalization: Accelerating the adoption of e-payments, digital ordering, and efficient Point-of-Sale (POS)/inventory systems.
2. Diversification: Supporting additional income streams, such as bills payment, micro-franchising, digital financial services, and seasonal product sales.
3. Training & Capacity Building: Providing focused training, especially in financial literacy and digital operations, recognized as necessary precursors to credit expansion.
4. Access to Credit: Developing new models that address manufacturer concerns over risk and store compliance issues.

The DTI-SCLG will implement these projects in direct partnership with sari-sari store associations and major consumer goods manufacturers. This coordinated public-private sector effort aims to modernize the micro-retail sector, boost store incomes, and enhance the supply chain's efficiency across the country.



#4 Logistics Investment/Infrastructure

DTI and MARINA Partner to Accelerate Maritime Investment under the Public Service Act

Makati City | November 17, 2025 — The Department of Trade and Industry's Supply Chain and Logistics Group (DTI-SCLG) and the Maritime Industry Authority (MARINA) have met to significantly advance the Maritime Routes Framework, a core initiative designed to strategically attract investment in connectivity.

The discussion centered on developing clear, data-driven criteria to identify and prioritize high-potential maritime routes, with both agencies agreeing to examine key factors such as cargo demand, port readiness, regional economic activity, proximity to major population centers, existing tourism flows, and the quality of intermodal access.

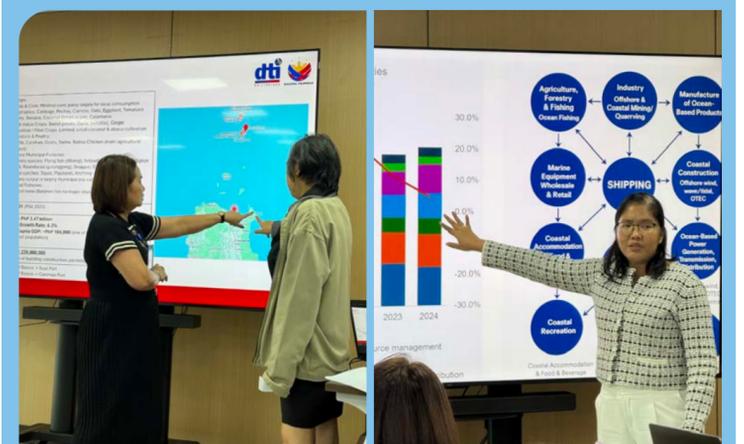
DTI and MARINA emphasized that optimizing the Philippine maritime network is essential to enhancing price stability, supporting food security, and strengthening the country's overall supply chain resilience.

Unlocking Global Capital under the PSA

A central focus of the meeting was capitalizing on investment opportunities arising from the amended Public Service Act (PSA). The law, formally known as Republic Act No. 11659, An Act Amending Commonwealth Act No. 146, Otherwise Known as the Public Service Act, As Amended, now permits up to 100% foreign ownership in shipping and port operations. This expansion opens the sector to global capital, modern vessels, and advanced maritime solutions.

To leverage this opportunity, the agencies shall work with BOI and FTSC to promote investments in domestic shipping focused on promoting safety, efficiency, and competitiveness within the sector.

The meeting concluded with a shared commitment to refine the Maritime Routes Framework and prepare a prioritized set of routes that can catalyze new investments and position the Philippines in accordance with the PSA.



DTI and Industry Leaders Unite to Modernize Sari-Sari Store Sector

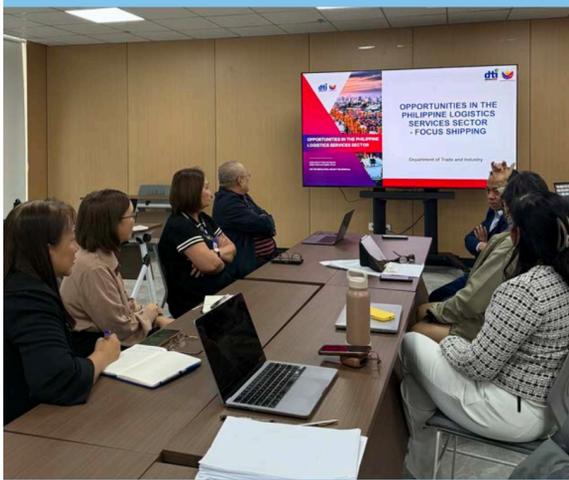
The Department of Trade and Industry's Supply Chain and Logistics Group (DTI-SCLG) successfully convened an industry meeting on October 22 to finalize a critical action plan for modernizing the country's vast micro-retail ecosystem. The assembly, which included major fast-moving consumer goods (FMCG) manufacturers, distributors, and representatives from the Supply Chain Management Association of the Philippines (SCMAP), followed the launch of the Section G Job Blueprint.

The Sector's Economic Impact Sari-sari stores are crucial to the Philippine economy and serve as the last-mile distribution network, particularly in far-flung areas. With an estimated 1.3 million stores nationwide, the sector contributes up to P1.46 trillion annually to the economy and accounts for 40-50% of all retail outlets.

Four-Pillared Action Plan

The DTI-SCLG, in collaboration with partners, is set to implement a comprehensive set of interventions. These interventions are customized to the operational scale of the stores, recognizing that not all sari-sari stores operate at the same size or capacity:





Stakeholders Validate Findings of DTI-SCLG Warehouse Study: First Step Towards Proposed Warehouse Registry



PRIME Philippines, commissioned by the DTI-SCLG to conduct a study on warehouses, presented its report to stakeholders to validate the results and gather feedback. The study covered 1,575 warehouse facilities in selected areas nationwide, specifically across 28 provinces and 204 cities and municipalities. It offered insights into their size, capacity, and classification, reflecting on-the-ground logistics realities. The warehouses surveyed were classified into four categories: standalone cold storage, compound cold storage, standalone dry storage, and compound dry storage facilities.

The event brought together representatives from LSPH, Fast-Moving Consumer Goods (FMCG) companies, logistics service providers, warehousing operators, and relevant government agencies.

Undersecretary Mary Jean T. Pacheco emphasized that the study's findings will guide the development of a proposed National Warehouse Registry to support national goals such as food security, disaster preparedness, regulatory efforts, and investment promotion. Stakeholders expressed their support and discussed the proposed scope and system design of the registry.

#5 Market Linkage

DTI-SCLG Bridges Farms to Retail: NVAT and Metro Supermarket Forge Direct Market Link



The DTI-Supply Chain and Logistics Group (DTI-SCLG), together with DTI-Nueva Vizcaya, facilitated a critical meeting on October 24, 2025, between NVAT, Inc. and Metro Supermarket. The objective was to explore direct sourcing arrangements that would expand crucial market access for Nueva Vizcaya farmers.

Metro, one of the country's major retail chains, expressed strong openness to onboarding NVAT, Inc., citing the competitiveness of Nueva Vizcaya's prices—which Metro regularly monitors as reference points against its existing suppliers.

The productive discussion covered Metro's accreditation process, its weekly pricing and ordering cycle, and detailed delivery requirements. Metro also outlined its typical product needs—ranging from tomatoes to squash—with an estimated weekly demand of around five metric tons.

With NVAT's accreditation process now underway, both sides have begun coordinating on samples, packaging options, and delivery methods. Metro has also expressed a preference for streamlined digital payment arrangements. To highlight the quality of the produce, a joint marketing initiative, "Farm to the Metro," is being prepared.

This developing collaboration strongly supports DTI-SCLG's broader efforts to build efficient, inclusive, and resilient market channels by linking Nueva Vizcaya farmers directly with major retail outlets.

#6 Skills and Workforce Development

DTI-SCLG Hosts Workshop on Supply Chain Management and Customs Brokerage

MAKATI CITY — The Department of Trade and Industry's Supply Chain and Logistics Group (DTI-SCLG) hosted a two-day training session on Supply Chain Management (SCM) basics and critical import and export procedures from October 21 to 22, 2025, at the DTI's Trade and Industry Building.

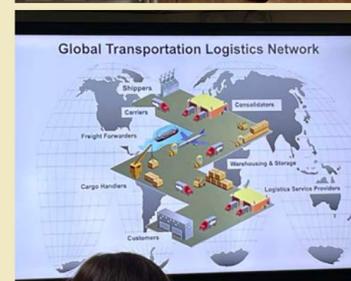
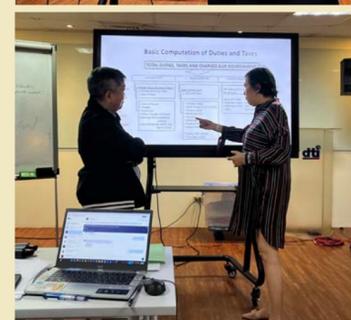
The workshop was facilitated by Professor Samuel C. Bautista, Chairman of the Professional Regulatory Board for Customs Brokers. He lectured on SCM and customs procedures, highlighting Incoterms 2020, the globally recognized rules defining buyer and seller responsibilities in trade contracts.

The first session covered topics like analyzing Key Performance Indicators (KPIs), Route to Market (RTM) concepts, and customer service value. Professor Bautista clarified that logistics management is a component of SCM focused on the physical movement of goods, not its equivalent. Participants applied lessons through forecasting simulations and supply chain modeling exercises.

The continuation of the workshop involved pre- and post-tests to gauge knowledge of SCM and customs processes. Professor Bautista provided an overview of the customs industry, covering trade statistics, tariff regulations, and the Customs Modernization and Tariff Act (CMTA, RA 10863). He then shared in-depth knowledge on citing and applying Incoterms in transactions.

Customs 101 + Incoterms

Supply Chain 101



Delegates from various DTI units attended the two-day session, enhancing their knowledge on building resilient supply chains and facilitating efficient trade mechanisms.

DTI-SCLG Hosts Economics Briefing Seminar to Strengthen Economic Literacy Across DTI Bureaus

06 NOVEMBER 2025 — The Department of Trade and Industry's Supply Chain and Logistics Group (DTI-SCLG) held an Economic Briefing Session for members of DTI's different bureaus facilitated by Professor Ronnie Balbieran of the University of Asia & the Pacific at the DTI Head Office in Makati City.

The seminar was facilitated by the DTI-SCLG to ensure a unified understanding of current economic landscapes, infrastructure development, and transportation among the different implementing arms of the Department. With the program's attendees being representatives from different bureaus across the DTI, this underscores the need for cross-sectoral economic fluency to effectively implement trade and industry programs across the country.

Professor Balbieran led an insightful lecture, discussing a broad range of economic concepts such as the principles of analysis and decision-making, monetary and fiscal policy, importance of economics in strategic planning, and growth implications on trade, supply chain, and logistics. This allows members of the DTI to better interpret economic reports and growth indicators, which would lead to more informed and data-driven guidance to Micro, Small, and Medium Enterprises (MSMEs).

This event is part of a series of lectures focusing on supply chain management, logistics handling, as well as strategic planning and execution. Moreover, this initiative reflects DTI-SCLG's implementation of its 8 Strategic Plays, a program designed to strengthen the country's supply chain networks and logistics operations by identifying and addressing gaps, bottlenecks, and inefficiencies.

DTI's SCALE UP Program Brings Shipping Basics to Life with FedEx at Bagong Pilipinas Studios

The Department of Trade and Industry (DTI) has taken another step in making supply chain learning more practical and easier to understand through its Supply Chain Accelerated Learning & Upskilling (SCALE UP) Program, filmed in partnership with FedEx at Bagong Pilipinas Studios on November 11, 2025.

In this episode focused on the Basics of Shipping, viewers were guided through the entire shipping journey from checking shipping rates and estimated delivery time, to creating an online account, completing an air waybill (AWB), identifying the right export documents, tracking packages, and managing billing and invoices. Instead of a purely lecture-style format, the session used short role-play scenes between a business owner, a FedEx sales representative, a customs clearance staff, and a courier. This made the lessons more relatable and showed how shipping decisions play out in real-life business situations.

The training was designed especially for MSMEs who are new to logistics and e-commerce, helping them build confidence in sending products locally and abroad. By showing each step on-screen and explaining common mistakes, the program aimed to remove the fear around shipping and replace it with practical know-how.

Taytay Takes Off: SCLG Training Unlocks Digital and Shipping Secrets for Garment MSMEs!



Garment entrepreneurs in Taytay, Rizal, accelerated their business readiness for the digital and global market during the training program "Empowering Taytay Garment Entrepreneurs through Digital and Logistics Solutions" on December 3, 2025. Organized by the DTI-SCLG, DTI Rizal, DTI Taytay Negosyo Center, and DTI E-Commerce Bureau, the event helped local MSMEs improve logistics, expand online presence, and protect their brands.

The sessions were a success, with participants expressing satisfaction as speakers delivered practical tips and solutions directly relevant to Taytay businesses, focusing on the three core operational areas of Logistics, E-commerce Selling, and Intellectual Property (IP) Protection. Key industry partners provided specific expertise: FedEx Philippines covered international shipping essentials, including export processes, documentation, and customs clearance; LBC Express Philippines guided participants on optimizing local and domestic shipping reliability; TikTok Shop Philippines led the digital marketing session, sharing strategies for online visibility, live selling, and increasing conversions; and IPOPHL explained the importance of trademark registration, brand identity protection, and the legal risks associated with unregistered designs.

The training sessions provided concrete, practical solutions for everything from courier selection and export documentation to digital content and trademark registration, enabling entrepreneurs to immediately improve efficiency and market reach. The active open forum further addressed specific queries on IP and logistics.

The event successfully reinforced DTI's commitment to empowering Taytay's garment industry through innovation and intellectual property (IP) awareness for sustainable local and international growth.



#8 Digitalization

The Measured Shift: Advocating DTI from Dialogue to Deployable Pilots

Operating with a small footprint and minimal budget, the DTI Supply Chain and Logistics Group (DTI SCLG) focuses on high-leverage activities: serving as the advocate and pusher for critical digital infrastructure. Our strategy is to utilize dialogue and conceptual framing to gain strong support, enabling large-scale partners and funders to execute the Digital Transformation Initiatives (DTI) required for system interoperability and logistics efficiency.

Strategic Proofs of Concept (PoC): High-Influence, Low-Cost Wins

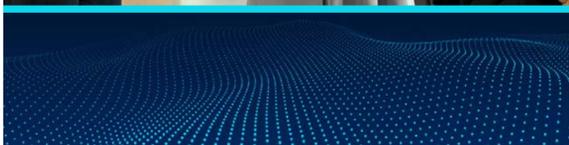
With virtually no dedicated budget for execution, the SCLG strategically initiates Proofs of Concept (PoCs) designed to demonstrate feasibility and attract essential external funding and resources through high-influence, low-cost wins. Two key examples highlight this successful approach: The Supply Chain Tower (PoC) Framework serves as the SCLG's central advocacy tool for data-driven decision-making, where the group successfully led the effort to identify critical data requirements across essential sectors including Basic Needs and Prime Commodities (BNPC), pharmaceutical, and manufacturing; the PoC currently leverages existing DTI data and external tools like Microsoft Co-Pilot to successfully model complex logistics queries, thus proving the concept's profound value at virtually zero cost and positioning the framework to secure essential external funding for a full rollout.

Simultaneously, the Made in TAYTAY App demonstrates the SCLG's catalytic role, as they successfully advocated for a key partnership between PLDT (for support) and Multisys (for development); the platform's ongoing progress, including the onboarding of sellers and logistics partners, is being driven entirely by the resources of these strong private partners, standing as a powerful testament to the effectiveness of strategic influence over relying on internal budget allocations.

Strategic Dialogues: Leveraging Partner Capacity

Our most potent tool is dialogue. We engage with key players who proactively volunteer their capacity, shifting the burden of resources and execution to them.

The SCLG's strategic dialogues leverage partner capacity, shifting the burden of resources and execution to key players who proactively volunteer their expertise, as seen in the focus on the Nueva Vizcaya Agricultural Terminal (NVAT) where Mayani and Agro-Digital expressed interest in assisting with the digitalization of NVAT operations and NVAT Fresh ONLINE, respectively, creating a partnership focused on linking farmers with buyers that testifies to the power of attracting external execution capacity. Simultaneously, the SCLG continues to advocate for Retail and Financial Inclusion by engaging Grow Sari on digital payments and studying the platform of Libera Global A.I., strategically positioning the group to push for future partnerships once necessary resources are secured by those partners.



Projects on the Horizon

We continue to push high-impact ideas forward by developing strong proposals, including the Blockchain Traceability System for GI Guimaras Mango Exports and advocating for the Interoperability of Logistics, from Port to Factory, and the supply chain tower to be managed by the DOH SCMS ready for when external funding and support materialize.

The DTI SCLG's work is the blueprint for a measured, strategic digital transformation achieved through high-leverage advocacy. By rigorously framing concepts through zero-budget PoCs and simultaneously securing large-scale execution capacity via dialogue, the SCLG is systematically building the resilient digital infrastructure required for a more efficient and globally competitive logistics sector.



Speaking Out

Regional Agri-Aqua Innovation System Enhancement (RAISE) Summit Week 2025

Undersecretary Mary Jean T. Pacheco of the DTI Supply Chain and Logistics Group served as a plenary speaker at RAISE Summit Week 2025 hosted by the Department of Science and Technology's (DOST) Regional Agri-Aqua Innovation System Enhancement (RAISE) program on 14 October in Tagaytay City, delivering insights in the session "Logistics Innovations for Inclusive and Sustainable Enterprise Development." She shared how DTI's supply chain initiatives are supporting MSMEs through better connectivity, improved logistics systems, and more accessible market pathways. Her participation underscored the Department's commitment to promoting innovation-driven, inclusive enterprise development across the regions.



Bahandi Trade Fair: DTI-SCLG boosts MSME Growth via SCLC Booth

From October 9 to 13, the Department of Trade and Industry's Supply Chain and Logistics Group (DTI-SCLG) participated in the 25th Bahandi Eastern Visayas Trade Fair at Megatrade Hall 1, SM Megamall, Mandaluyong City. "Bahandi," meaning "treasures," is hosted by DTI Region 8 and features Micro, Small, and Medium Enterprises (MSMEs). This year's event brought together 142 MSMEs showcasing products such as pili nuts, cacao, handmade bags, shoes crafted from coconut shells, and carabao horns.

Representing DTI-SCLG, Chief Trade Industry Development Specialist Jonathan G. Cabalters highlighted the group's initiatives aimed at improving supply chain efficiency, reducing logistics costs, and expanding market access by linking MSMEs with key service providers.



Global Emerging Tech Summit (GETS) 2025

Undersecretary Mary Jean T. Pacheco of the DTI Supply Chain and Logistics Group served as a panelist at the Global Emerging Tech Summit (GETS) 2025 on 27 October in Bataan Province, joining the session "From Source to Shelf: Transforming Supply Chains with AI and Blockchain." During the discussion, she shared DTI's planned interventions for sari-sari stores under Section G, highlighting four key focus areas—diversification, digital transformation, access to credit, and financial literacy. Usec. Pacheco underscored that empowering sari-sari stores through these initiatives is vital to strengthening local supply chains and supporting community-level economic resilience.



Stronger Logistics Push Highlighted at Likha ng Central Luzon Trade Fair

During the opening ceremony of the 26th Likha ng Central Luzon Trade Fair on October 15 at SM Megamall in Mandaluyong City, the Department of Trade and Industry's Supply Chain and Logistics Group (SCLG) underscored the critical role of logistics and supply chain improvements in helping Central Luzon MSMEs expand market reach and improve competitiveness. The message was delivered in front of exhibitors, partners, and guests at a fair that featured over 140 MSMEs from the seven provinces of Central Luzon and showcased regional products under flagship programs such as OTOP and the Shared Service Facilities initiative.

The keynote discussion highlighted SCLG's ongoing work on logistics reforms, including advancing warehousing solutions, improving transport efficiency, and promoting -



digital logistics systems to lower delivery costs and speed up time-to-market for small businesses. These interventions were positioned as essential complements to DTI Region 3's market-access platforms like Likha ng Central Luzon, ensuring that MSMEs are not only visible during trade fairs but are also better prepared to sustain operations and scale beyond the event.



Representing SCLG, Mr. Jonathan Cabaltera emphasized that aligning product development with supply chain readiness is key to building resilient value chains and protecting consumers while enabling enterprises to grow. He noted that strengthening the region's logistics backbone directly translates into more affordable goods, more reliable distribution, and long-term gains for local producers across Central Luzon.

DTI's New Supply Chain Group Engages at Manila Times Forum on Medicine Access

The Department of Trade and Industry (DTI) highlighted its strong and ongoing collaboration with private sector stakeholders regarding critical supply chain concerns, particularly those affecting healthcare logistics.



Undersecretary Mary Jean T. Pacheco of the DTI Supply Chain and Logistics Group (SCLG) served as a panelist at the Manila Times event focused on "Building a Stronger Nation Through Improved Access to Medicines" on 17 October at the Makati Diamond Residences, Makati City.



During the panel, Usec. Pacheco underscored the SCLG's role in engaging with industry groups and acknowledged the strengthened, critical partnership with the Pharmaceutical Healthcare Association of the Philippines (PHAP) and the Philippine Pharmaceutical Procurement, Inc. (PPPI)—a corporation attached to the DTI. This collaboration is specifically aimed at tackling systemic issues within the healthcare supply chain.



The discussion noted that the private sector has raised concerns regarding fragmented planning, significant delays in government procurement, and the necessity of accelerating digitalization, including improved data governance, for a more efficient supply chain.

By engaging with key industry groups, the DTI-SCLG is actively positioning itself as a strategic partner committed to improving the trade, logistics, and distribution processes necessary to fully realize the goals of the Universal Healthcare Act.

Whole-of-Nation Approach: DTI Champion Calls for Supply Chain Optimization to Secure UHC Success

The call for a whole-of-nation approach to secure the success of the Universal Healthcare Act (UHC) was highlighted during a panel discussion organized by the Pharmaceutical Healthcare Association of the Philippines (PHAP) on 04 November at the Asian Institute of Management (AIM) in Makati City. The discussion focused on the urgent need to optimize the country's fragmented pharmaceutical supply chain.



Undersecretary Mary Jean T. Pacheco, who -

leads the DTI-Supply Chain and Logistics Group (DTI-SCLG), provided her reactions to a paper presented by Asian Development Bank (ADB) consultants. She validated the report, confirming private sector concerns focused primarily on: fragmented planning, lack of accurate demand forecasting, persistent challenges in government procurement processes.

To ensure a more efficient supply chain—from planning and purchasing to storage, transport, and delivery to end-users—Undersecretary Pacheco suggested a fundamental shift in practice: moving from the procurement of goods to the procurement of pharmaceutical services.

She stated that by adopting a whole-of-nation approach and shifting procurement from mere supply and delivery of goods to a full supply chain system, the country can ensure that every medicine reaches patients when needed and in good condition.



Furthermore, she stressed the significance of Department of Health (DOH) leadership in data management. This centralized data effort should include not only DOH requirements but also those of other government entities, such as Local Government Units (LGUs), that procure medicines and medical equipment. This coordinated approach is essential for a resilient and effective UHC supply chain.



Undersecretary Pacheco concluded by calling for better planning, better data, and shared responsibility among government, the private sector, and local communities. She highlighted that this collective effort will ultimately lead to fewer shortages, less wastage, and more efficient use of public funds.

DTI-SCLG at UA&P Briefing: Usec Pacheco Highlights Retail & E-Commerce as Key Economic Multipliers

Undersecretary Mary Jean T. Pacheco of the DTI Supply Chain and Logistics Group delivered a presentation titled, "Retail & E-Commerce as Market Multipliers," at the University of Asia & the Pacific's (UA&P) Year-End Economic Briefing on 19 November in the PDLT Hall of UA&P, Ortigas Center, Pasig City.



Usec. Pacheco highlighted the profound significance of the wholesale and retail trade sector, noting its massive contribution to the Philippine economy, specifically by accounting for the highest share in GDP at P3.7 trillion and serving as the largest contributor to employment with a 20.6% share of total employment.

Given the sector's economic heft, she emphasized that the DTI has proactively crafted a comprehensive Job Blueprint specifically designed to foster the growth of this vital sector. This blueprint was developed in close collaboration with key industry partners: the Philippine Retailers Association (PRA) and the Supply Chain Management Association of the Philippines (SCMAP).



Usec. Pacheco concluded by underscoring that building competitive and resilient value chains requires a concerted effort to align policy, infrastructure, and people-centered programs to effectively support both businesses and consumers.



National Export Congress: DTI-SCLG Cites Strategic Alignment with PEDP

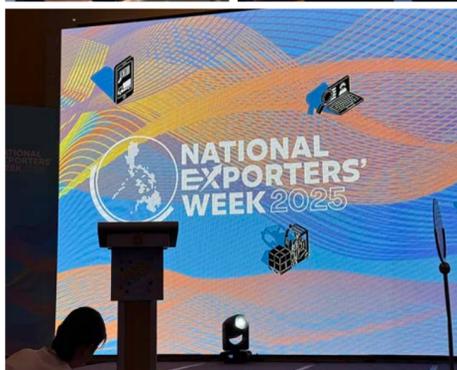
Undersecretary Mary Jean T. Pacheco of the DTI Supply Chain and Logistics Group (SCLG) joined the National Export Congress 2025 as a panelist in the session, "Developing a Strong and Innovative Ecosystem - Strengthening the Core: Creating an Innovative Export System."

Held in EDSA Shangri-la on 04 December, Usec. Pacheco highlighted the importance of the Philippine Export Development Plan (PEDP) and discussed how persistent logistics bottlenecks continue to affect the competitiveness of Filipino exporters.

The SCLG Undersecretary stressed the focus on Infrastructure (physical, digital, and quality) because the Philippines is an archipelago, which makes the movement of cargo inherently more challenging. Also highlighted in the PEDP is the crucial need to reduce logistics costs through policy and regulatory compliance.

Usec. Pacheco underscored that strengthening the export ecosystem requires three key components: coordinated reforms, responsive logistics services, and closer government-industry collaboration.

These measures are necessary to help Filipino firms effectively scale their operations and compete successfully in global markets.



easier and faster, and establishing a formal Governance Mechanism for inter-agency coordination and the adoption of a supply chain lens across all government operations.



Usec. Pacheco Highlights Core Values for Modern Public Service at the Career Executives Leadership Summit

Undersecretary Mary Jean T. Pacheco of the Department of Trade and Industry's Supply Chain and Logistics Group (DTI-SCLG) served as a resource speaker in a panel discussion during the Career Executives Leadership Summit hosted by the Department of Environment and Natural Resources (DENR) on 18 December at the Crowne Plaza Manila Galleria in Quezon City.

The Summit, themed "Strengthening Integrity, Transparency, and Accountability for Effective Governance," serves as a platform for high-level officials to exchange institutional best practices. During her panel, Usec. Pacheco shared personal insights into her leadership journey, reflecting on her mentors throughout her career, including former DTI Secretaries Mar Roxas, Juan B. Santos, and Ramon Lopez. She also outlined core traits she believes are essential for a leader, some of which include intelligence, communication, and empathy.

Joining her in the session were other distinguished career executives from different arms of the government, including Atty. Maria Anthonette C. Velasco-Allones, Dr. Milwida Guevara, and Usec. Anneli R. Lontoc.



World Bank Economic Update: DTI-SCLG Calls for Supply Chain-Anchored Reforms to Boost Growth

Undersecretary Mary Jean T. Pacheco of the DTI Supply Chain and Logistics Group (SCLG) served as a panelist at the World Bank's Philippines Economic Update: December 2025 Edition held in Makati Shangri-la on 09 December. She participated in the Special Topic Discussion on "Growth Corridors: Pathways Out of Poverty."

Responding to a question from award-winning journalist and moderator Karen Davila on the top three priorities to accelerate inclusive growth, Usec. Pacheco focused her response on logistics and supply chain.

Responding to a question from award-winning journalist and moderator Karen Davila regarding the top three priorities to accelerate inclusive growth, Usec. Pacheco focused her response on logistics and supply chain, underscoring three urgent priorities for the next three to five years: continuous focus on Infrastructure and Investments in physical and digital infrastructure development; Policy and Ease of Doing Business Reforms to streamline regulations and make trade -

