

THE STEPS TO YOUR IDEAL BUILDING

ESTIMATE PROCESS

WILDWOOD
BARN BUILDERS

Tired of no call back? See how you're treated at Wildwood.

STEP 1

MAKE SURE WE ARE A GOOD FIT FOR YOU

- a. Do our project types fit your needs?
- b. Vet us by exploring our website, social media, and YouTube.

STEP 2

USE THE 3D BARN DESIGNER ON OUR WEBSITE TO CREATE YOUR DREAM BUILDING

- a. Start with everything that you could dream of.
- b. This will help you realize what you like and don't like.
- c. Have fun with it. Nothing is set in stone yet.
- d. If this isn't for you, then skip this step.

STEP 3

FILL OUT OUR CONTACT FORM

- a. This supplies us with information to have an in depth conversation about your project.
- b. Photos of the front of your house and where your building will go are **incredibly beneficial** for you to get the most information from our call.

STEP 4

SCHEDULE A CALL WITH BRENDAN

- a. You will be directed to his calendar, once you click submit on the form.

STEP 5

DISSECTING YOUR PROJECT WITH BRENDAN

- a. On this 30-45 minute call, we will dig into what is important to you, why you want to build, and the logistics of your project.
- b. Bonus, come prepared with a list of questions that you would like Brendan to touch on.
- c. Following our call Brendan will send a link to schedule a Brainstorming Session with him.

STEP 6

SCHEDULE AN IN PERSON BRAINSTORMING SESSION WITH BRENDAN

- a. This will be a 1-2 hour in person meeting where we talk about every aspect of your project. From location of the building to the kind of lighting options you want on your building.
- b. To best prepare for our meeting, take a look at the products page. This will help you visualize your building exactly how it will be built.
- c. This meeting will be at 6:30pm in the evening on the day of your choice.

STEP 7

ESTIMATE DELIVERY

About a week and a half to two weeks after our call, Brendan will email you the estimate. Take a day or two to gather any questions or concerns you may have. Then, Brendan will send a link to schedule an Estimate Follow-up call. This conversation isn't about making a final decision – **we're not looking for a yes or no at this time.**

STEP 8

ESTIMATE FOLLOW-UP CALL

- a. We are not looking for a decision on this call.
- b. The purpose of this call is to go line by line and dig into every single detail of the estimate so that you can make a more informed decision.
- c. This is not a one and done kind of thing. We can take away or add things to your liking. We are able to revise the estimate as many times as you wish.

STEP 9

SIGN THE ESTIMATE & CONTRACT

- a. Once all parties agree on every detail we will sign the Estimate & Contract.

STEP 10

PAY THE PROJECT DEPOSIT

- a. Projects under \$125,000 require a 50% project deposit, so we can schedule subcontractors and order materials. Projects over \$125,000 will require a lesser percentage for the project deposit.
 - b. Payable by check or ACH payment.
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STEP 11

SCHEDULE YOUR NEW BUILD!

This is where the real fun begins! We line up subcontractors and material deliveries to ensure a smooth project.

