



AUTOMATION



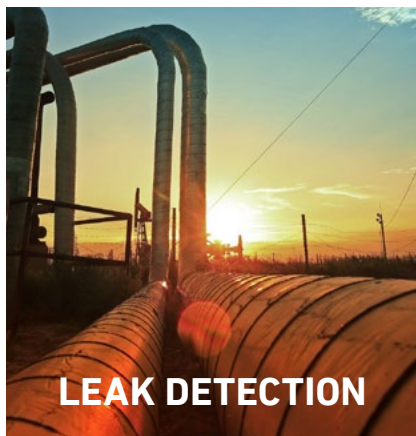
AVIATION



ENERGY



TECHNOLOGY & IOT



LEAK DETECTION



CYBER SECURITY



**SAME EXPERIENCE,
DELIVERS BETTER
SOLUTIONS**

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State-of-the-art technology in Saudi Arabia

Jay Patel, managing director of EVOSTEL, PipeTech and GulfNet Solutions, talks to The Energy Year about the importance of early engagement in electrification projects. EVOSTEL supplies industrial electrical components. GNS provides industrial automation and IOT solutions. PipeTech provides internal and external pipeline leak detection system technologies.



Jay Patel
Managing Director

How important are international relationships for EVOSTEL's development?

EVOSTEL is a major distributor of industrial electrical components and products in Saudi Arabia. We provide low and medium-voltage electrical solutions, illumination systems and automation services for projects dealing with infrastructure, oil and gas, water and power, manufacturing, aviation and more.

We have multiple partners from the US and around the world. Some of our partnerships are more than 40 years old. We supply their products to the national utility companies, for example. We are a major supplier of explosion-proof products to most of the oil and gas operators. EVOSTEL's offices are spread across Saudi Arabia in Yanbu, Jeddah, Tabuk, Riyadh, Jubail, Dammam and Bahrain.

Recently, the company has taken a step forward with the announcement of EVOSTEL as its new name. It was previously known as AQESA. "Evostel" is inspired by two powerful ideas: "evo," short for evolution, which demonstrates the evolving nature of the company, and "stel" referencing the middle part of "constellation," as the centre point connecting partners with customers. "Stel" is also inspired by "Stella," which means star in Latin, and Stella is one of the brightest stars in the sky, providing direction and being a constant. The new name represents partnership, evolution, transformation, connectivity and delivering from beginning to end.

Why is early engagement important when designing electrification projects?

We have a strong team of electrical automation engineers working in sales and collaborating with our clients' maintenance teams to identify requirements and upgrades. We also work with consultants to prequalify on major flagship projects by presenting the power design requirements for airports, urbanisations and more. Once the project is approved, we get those products manufactured by our partners, import them, and then do installation, testing and commissioning.

As an example, we have a dedicated team for airport ground lighting. As part of Vision 2030, there are a number of airports that are planned for upgrade and new airports being constructed across Saudi Arabia. We have completed the first phase of the NEOM airport's ground lighting, and a number of other projects are under execution.

What are your plans for diversifying the company's service portfolio?

We work with GE to bring electrification parts and we are developing a collaboration in high-voltage power generation. They want us to have a team of engineers here who can cater to some of the maintenance requirements which they can't fulfil.

We are now looking into bringing in an EV charging partner. We want to prepare ourselves and prequalify our team to install EV infrastructure once it arrives here.

How are you planning to horizontally grow the company's footprint in the pipeline segment?

Within leak detection, we are looking into developing partnerships to supply pipeline instrumentation, valves, Cathodic Protection, leak detection for distribution networks and measurement tools. We will have a team to do the calibration of these tools in the same way we currently do calibration on our electrical projects. This will also enable us to work on projects related to industrial automation and within the water industry.

What is PipeTech's competitive advantage in terms of leak detection services?

We are market leaders in leak detection technology. We are the first high-technology Saudi company of its kind in the region and we are the only company in Saudi Arabia specialised in providing innovative fit-to-purpose pipeline monitoring and pipeline leak detection solutions for various pipeline applications. These include single/multi-phase, liquid/gas, terrestrial, underground, subsea pipeline deployments and indoor applications.

This is thanks to the state-of-the-art, closed-loop pipeline leak detection manufacturing and testing facility, the largest in the world of its kind, and a team offering complete end-to-end solutions covering site assessment, theoretical and actual performance metrics, design, manufacturing, assembly, factory acceptance testing (FAT), installation supervision, site acceptance testing (SAT), commissioning, training and after-sales services.

Our target customers are pipeline owners, consulting companies, and contractors working on pipeline projects. Saudi Arabia is going through a huge expansion, so the market is large for us. PipeTech has a large number of LDS [leak detection system] projects in-country, but the biggest project is for Saudi Aramco: a leak-detection system for its gas pipeline network, which is a multi-pipeline network going from the east to the west of Saudi Arabia. We successfully commissioned part of it, and we are currently commissioning the rest of the project.

Why are fibre-optic technologies becoming more popular to detect leaks?

Pipelines offer a safe method for transporting both hazardous and non-hazardous products, but like any engineering structure they can fail, and these failures may have serious consequences on the surrounding population and environment. Consequently, it is essential that we manage pipeline risks, do our best to prevent failures and mitigate the consequences of any failure.

Leaks can vary from small pinholes to large holes, which represent major defects. In determining the requirements for pipeline leak detection hole sizes, the effective release area (impact) of sub-critical defects in a specific pipeline should be considered. A minor leak from a pipeline carrying both hazardous and non-hazardous products can quickly become an environmental disaster.

As a result, pipeline operators are turning to new technologies to give them better, quicker insights into the status of their assets. The idea is that by having more actionable information, operators can enhance the maintenance of their pipelines and prevent possible disasters from happening.

Considering the above factors, the fibre-optic-based (FO) technology is most prominent PLDS [pipeline leak detection system] Technology since this can support both leak detection as well as third-party intrusion activities such as manual digging, mechanical excavation, vehicle movement and walking occurring around the pipeline. In addition to the pipeline monitoring, this FO-based technology supports smart city monitoring and security fence monitoring.

In addition to this, the other prominent PLDS technology is internal-based real time transient modelling (RTTM) which works based on the internal pipeline process parameters such as flow, temperature and pressure.

What are the prospects for supplying more automation solutions to industrial clients?

Industrial automation is key to making manufacturing processes more efficient. As the government is supporting this segment by funding some of the small pilot digitalisation projects, it is becoming easier for our teams to show industrial clients how automation enhances energy efficiency, productivity and quality; it provides better information about their equipment operation while also reducing waste.

GulfNet Solutions deals with technology, IT, IOT and software related to security, as well as infrastructure acting as a service provider and system integrator. It came about as a result of EVOSTEL's partnership with Rockwell Automation, then extended to other partners for industrial automation, smart cities and digital solutions. Its specialisation is industrial automation and IOT in the industrial space. We have executed a few small projects for the Saudi Authority for Industrial Cities and Technology Zones (MODON) and now we have a major project for digitalization solutions in Riyadh for two factories which should be finished in Q4 2023.

01. Who we are

About us

Vision, Mission and Values

Organizational structure



Innovating for Future!

Welcome to Evostel, formerly known as AQESA, a leading technology solutions provider with expertise in automation, aviation, energy, technology, digital, and IOT solutions for various industries. At Evostel, we are committed to providing customized solutions that meet our clients' unique needs.

Our team of experts equipped with the latest tools and technologies to design, engineer, test, and energize power solutions that serve multiple industries. Our focus on innovation and excellence has helped us build a reputation for delivering top-quality solutions that exceed our clients' expectations.

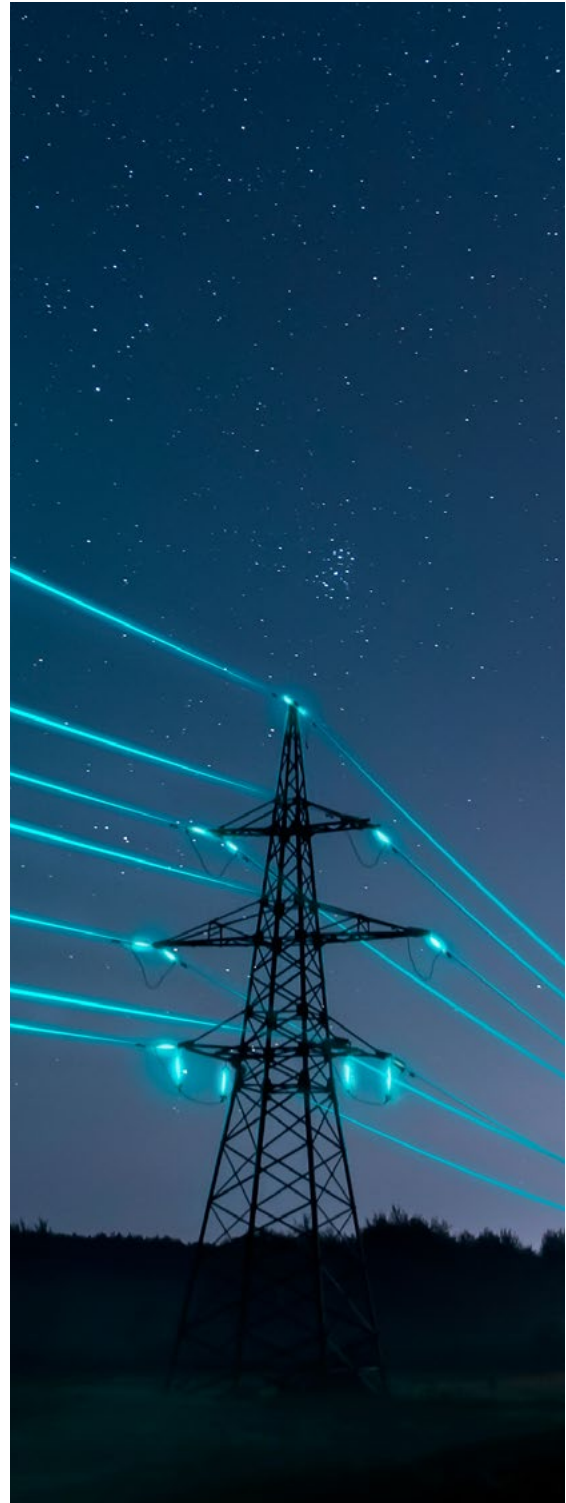
At Evostel, we understand that every client has unique requirements, and we work closely with them to develop solutions that are tailored to their specific needs. Our goal is to help our clients achieve their objectives by providing them with the cutting-edge technology and expertise they need to succeed in today's fast-paced business environment. With our extensive experience in automation, aviation, energy, technology, digital, and IOT solutions, we are confident that we can provide you with the solutions you need to take your business to the next level. Contact us today to learn more about our services and how we can help you achieve your goals.

Evostel Philosophy

At Evostel, we are committed to providing top-quality technology solutions to various industries. With our team of experts equipped with the latest tools and technologies, we offer customized solutions that meet our clients' unique needs. Our focus on innovation and excellence has helped us build a reputation for delivering exceptional services that exceed our clients' expectations.

We specialize in offering installation, supervision, designing, testing, and commissioning capabilities, with expertise in lighting solutions for airfields and airports, hazardous and safe areas. Our process automation and design capabilities are second to none, helping clients achieve their goals efficiently and effectively.

At Evostel, we pride ourselves in completing projects within timelines and handing them over to our customers on time. We have in-house professionals who offer strong service and after-sales support, ensuring our clients' satisfaction throughout the project.



We employ quality-approved surveyors who are trained and equipped with the necessary PPE tools and equipment to complete services in line with our customers' requirements. Our commitment to providing top-quality services and solutions is unwavering, making us the go-to technology solutions provider for various industries.

Our Values

- Accountability:

We lead and grow with accountability.

- Transparency:

We are straightforward and transparent in our conduct.

- Respect:

We treat our people, partners and community members with respect.

- Excellence:

We are committed to excellence in everything we do.

- Agility:

We adapt to change and encourage innovative ideas with agility.

- Drive:

We are relentless in our quest and passion is what drives us in what we do.

Our Purpose

To create value (for our customers, partners, company & country) through applied technical expertise and close working, to design, implement & supply solutions that enable the shift to a thriving sustainable future industrial base & economy.



Why Choose Evostel for your Innovation Journey!



Expertise

Our team comprises seasoned professionals with extensive experience in Industrial Control Systems technology solutions. We understand the nuances of different industries and deliver customized solutions tailored to your specific requirements.



Client-Centric Approach

Your success is our success. We work closely with our clients, understanding their challenges, and collaborating to find innovative solutions. Our client-centric approach ensures a tailored experience and superior outcomes.



Innovation

We stay ahead of the technological curve, constantly exploring new avenues to enhance our offerings. By partnering with us, you're embracing innovation that propels your industrial processes into the future.



Extensive Partner Network

We are partnered with leading technology companies to serve the diverse needs of our esteemed customers.



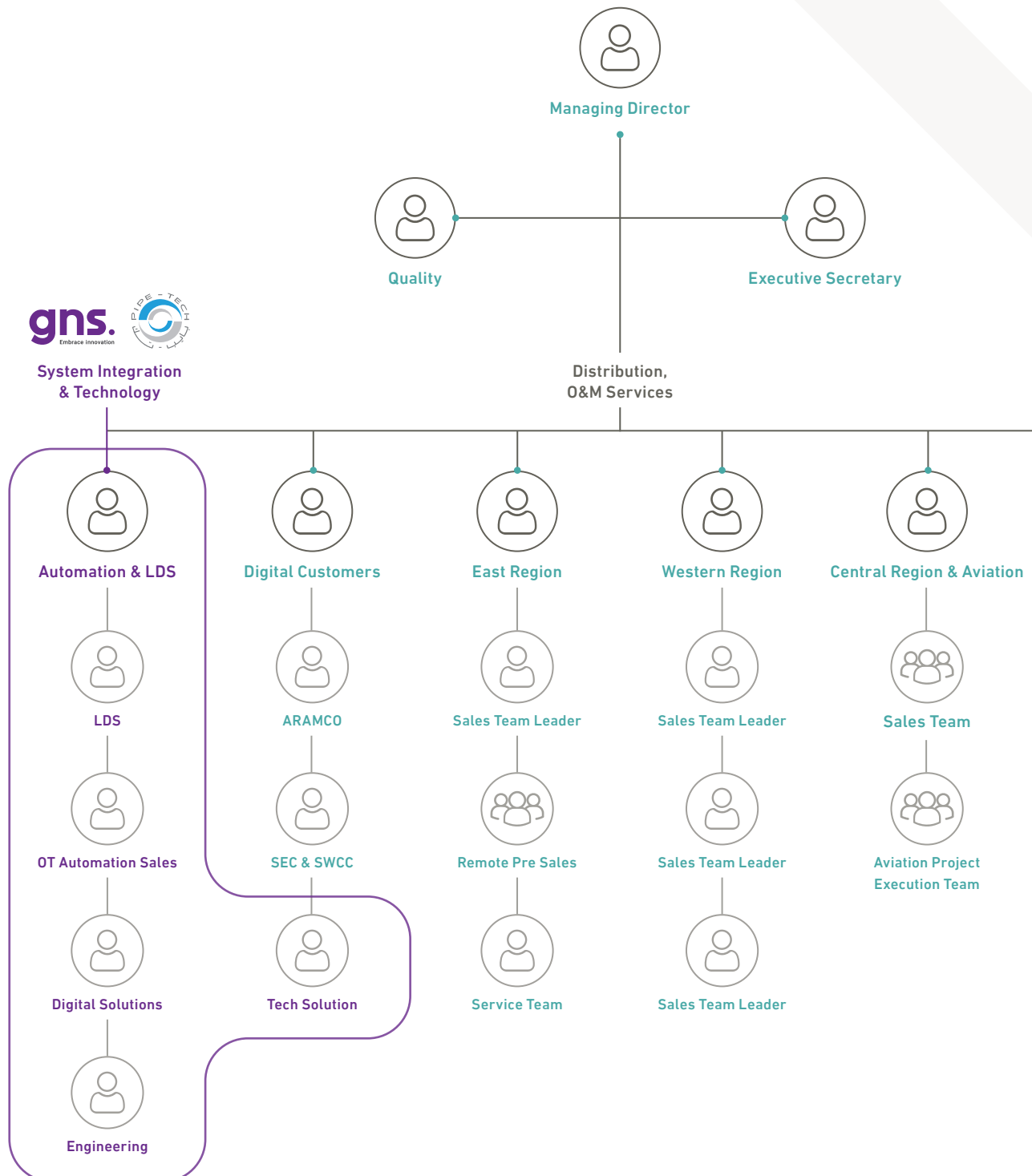
Reliability

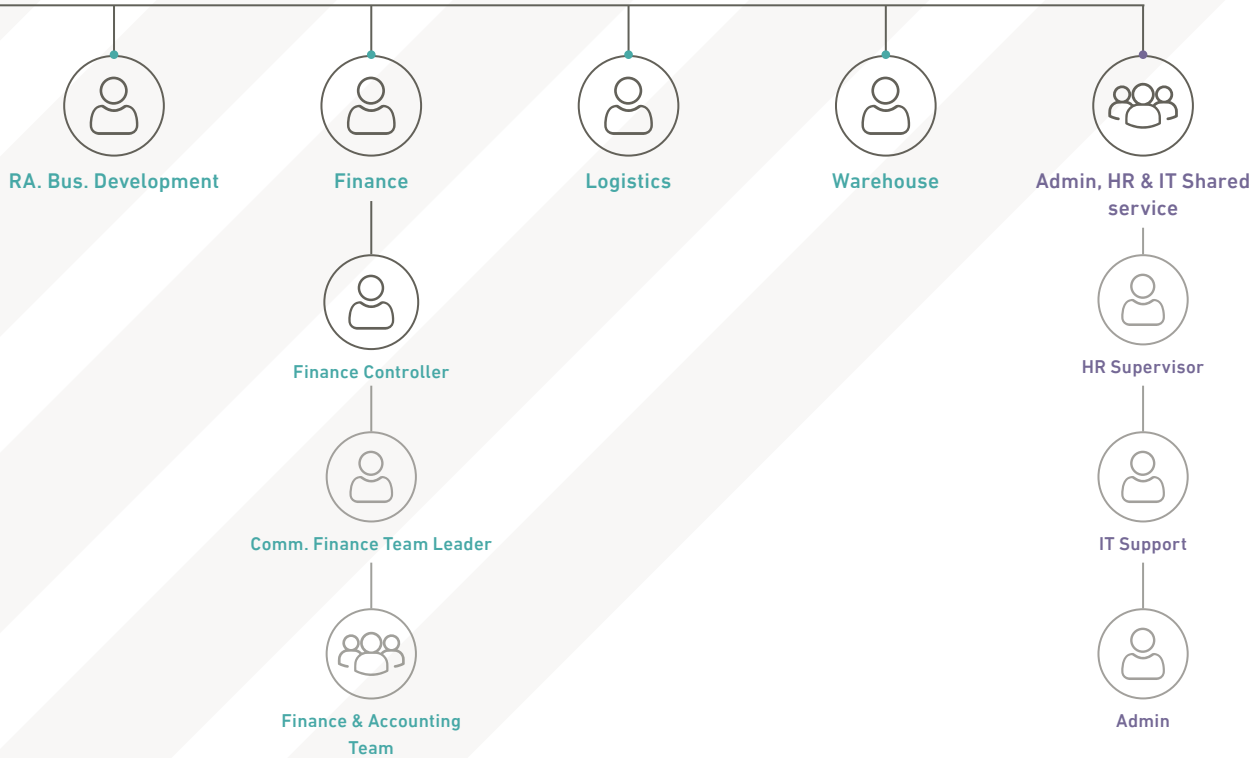
Trust is the cornerstone of our business. Our clients rely on us for robust, dependable, and scalable technology solutions. We deliver on our promises, ensuring your operations run seamlessly and securely.

POWER YOUR BUSINESS TODAY

Organizational Structure

We take pride in our dedicated and experienced team





02. Our Services

Technology and IOT

Automation

Energy and Electric



Our Services:

1- Technology & IOT

In the ever-evolving landscape of technology, the Industrial sector stands at the forefront of innovation. Embracing the power of connectivity and automation, Industrial Control Systems has redefined the way industries operate, ensuring efficiency, precision, and security in every process.

At Evostel, we bring you the latest insights, trends, and developments in the realm of Technology and IOT in the ICS sector to help our clients transition into industry 4.0 and stay competitive in a rapidly progressing technology landscape.

At Evostel, we specialize in providing cutting-edge technology, Industrial Automation, Digitalization and IOT solutions for various industries. Our team of experts has extensive experience in creating innovative solutions that help businesses stay ahead of the competition.

- Technology Solutions

- Industrial & Digital Solutions

- IOT & Smart City Solutions



Site Survey &
Feasibility Study



Design & Technical
consultancy



Engineering
Development



Procurement



Project
Management



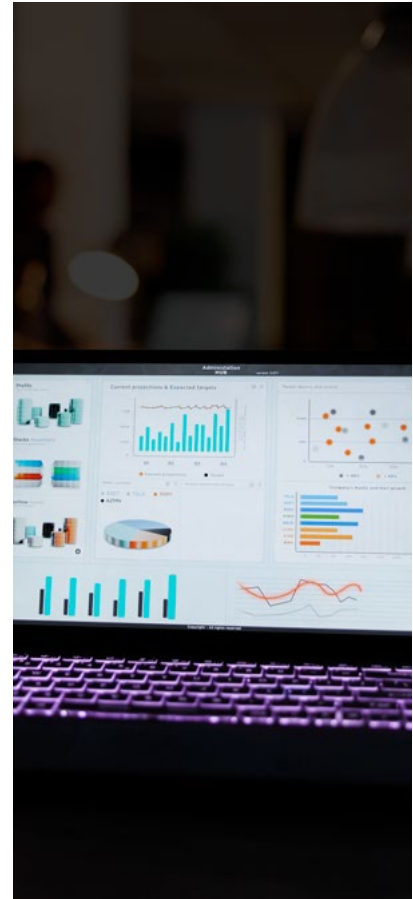
Testing &
Commissioning



Training & after
Sales support

Our Services:

1- Technology & IOT



Technology Solutions

We offer a wide range of technology solutions to help businesses streamline their operations, improve efficiency, and increase profitability. Our team can help you with everything from software development to network infrastructure design and implementation. We are experts in the latest technologies, including cloud computing, artificial intelligence, and blockchain.

Industrial & Digital Solutions

In today's digital age, having a strong online presence is essential for any business. Our team can help you create a comprehensive digital strategy that includes everything from connectivity, customize dashboard, real time asset monitoring, scheduling, quality monitoring, preventive maintenance, OEE, interface with ERP system and more.

IOT & Smart City Solutions

The Internet of Things (IOT) is transforming the way businesses operate, and we are at the forefront of this revolution. Our team can help you design and implement IOT solutions that improve efficiency, reduce costs, and enhance the customer experience. We offer everything from sensor deployment to data analytics, helping you make informed decisions based on real-time insights, customized smart city solutions in smart irrigation, water or flood engagement, waste management and more.

Our Services:

2- Automation

We specialize in providing automation solutions for various industries. Our experienced team of professionals works closely with clients to understand their unique needs and develop customized solutions that improve efficiency, reduce costs, and increase productivity.

Industrial Automation

Our industrial automation solutions are designed to help businesses automate their manufacturing processes, increase production speed, and reduce downtime. We offer a range of services, including system design, installation, maintenance, and repair.

Robotic Integration

We understand the importance of integrating robotics into manufacturing processes. Our team has years of experience in robotic integration, and we can help businesses automate their processes, improve quality control, and increase efficiency.

Customized Solutions

We understand that every business is unique. That's why we offer customized automation solutions tailored to meet the specific needs of each client. Our team will work closely with you to develop a solution that fits your business requirements and budget.

Maintenance and Support

We believe that maintenance and support are critical to the success of any automation solution. That's why we offer ongoing maintenance and support services to ensure that your systems run smoothly and efficiently. Our team is available 24/7 to provide support and assistance whenever you need it.

Training and Education

We believe that education is key to successful automation. That's why we offer comprehensive training programs to help businesses get the most out of their automation systems. Our training programs cover everything from system operation to maintenance and repair.



Our Services:

3- Energy & Electric

We specialize in providing energy and electrical solutions to businesses of all sizes. With our expertise in General Electrical Supply, we are committed to delivering high-quality services and products that meet your business needs.

Our team of experts is highly experienced and dedicated to providing you with the best service possible. We offer a wide range of services to help your business run smoothly, from electrical installations and maintenance to energy audits and energy-efficient solutions. We are committed to providing our clients with the latest technology and innovative solutions that are both cost-effective and environmentally friendly.

We take the time to understand your business and its energy requirements, providing you with a personalized service that guarantees maximum efficiency and savings. Our commitment to quality is reflected in every service we provide. From the initial consultation to the final installation, we ensure that every step of the process is executed flawlessly, with minimal disruption to your business operations.

Choose Evostel for all your energy and electrical needs, and experience the difference that our expertise can make to your business. Contact us today to schedule a consultation and take the first step towards a more efficient and sustainable future.



Design &
Design Review



Drawing



Approach
Profile Study



Site
Survey



Supervision &
Maintenance



Papi
Calculation
& Design



Testing

- On Site Supervision services for Installation of Electrical Equipment and Systems along with Testing & pre-commissioning activities.
- Equipment and system life Extension by providing retrofitting, technology upgrade/modernization or modification on existing assets/systems with customers.
- Electrical systems and equipment maintenance/repair/refurbishment services, along with spare part services.
- LSTK (Design, Engineering, Supply, Installation, testing & Commissioning, Post go live service) services for Industrial Electrical projects and implementation of lighting solutions.
- Cable Services, MV Cables- pulling, laying, Termination, splicing, and Hi Pot Services.
- Protection System Engineering Services for Modernization, system co-ordination studies, calibration of protection components, parameter settings and Technology upgrade on existing assets/systems.
- Long term-based maintenance services contracts for Electrical systems and equipment.
- Engineering support and Specialized services through technology partners as Certified Authorization Service Provider

Our Services:

4- Leak Detection

PipeTech Leak Detection Solutions was developed to address the global need for automated pipeline leak detection systems.

Specializing in safe commodity transport through pipelines, that covers various applications, including terrestrial, underground, subsea, and indoor pipeline deployment.

GNS mission with the PipeTechs brand is to be the leading leak detection and smart security management provider in Saudi Arabia, the GCC region, and the Middle East.

GNS is offering superior technologies, solutions, and local support services.

Our State-of-the-Art Facility:

We boasts the Middle-east's largest closed-loop pipeline leak detection manufacturing and testing facility, offering end-to-end solutions from site assessment to after-sales services.

Leak Detection Systems:

PipeTech solution is comprehensive leak detection systems, utilizing both internal and external methods for optimal performance.

The company recognizes that no single method suits all pipelines, often recommending dual/hybrid technology LDS for best results.

Clientele and Deployments:

PipeTech leak detection systems have been deployed by major entities like Saudi Aramco, Marafiq, Maaden, SABIC, and SEC, showcasing its reliability in oil, gas, and water pipelines.

Local Expertise and Services:

As a complete LDS solution provider, we offers assessment, user-defined solutions, simulation metrics, design, manufacturing, and integration services locally in Saudi Arabia.

The company conducts Factory Acceptance Testing (FAT) and provides installation supervision, pre-commissioning, and Site Acceptance Testing (SAT).



Our Services:

4- Leak Detection

Comprehensive Support and Services:

We deliver a range of services, including field and noise surveys, leak tests, configuration based on collected data, training, spare parts availability, and continuous post-sales local service support.

Local Saudi Provider:

We are proud to be a local Saudi LDS provider with a home-grown technical engineering team, offering expertise aligned with the local and global pipeline market needs.



03. Our Industries

Oil & Gas

Utilities

Mining, Cement Heavy

Aviation / Transportation

Petrochemicals



Our Industries:

1- Oil & Gas

Global processes of exploration, extraction, refining, transportation (often by oil tankers and pipelines), and marketing of petroleum products. We are part of the value chain, through our products and services including sustained business of spare parts.

2- Utilities

Utilities sector (Water, Gas and Electricity) segment. We are a partner to key customers in this segment which included Saudi Electricity Company (SEC), Saline Water Company Corporation (SWCC), National Water Company (NWC).

3- Mining, Cement Heavy

The heavy industries present in the kingdom of Saudi Arabia, which include Maaden Aluminum and Phosphate facilities, metal exploration, cement industries. We provide wide range of solutions to this segment.

4- Aviation / Transportation

Our solutions include advanced ground lighting solutions, helipads and logistics.

5- Petrochemicals

Includes SABIC, its affiliates and other petrochemical industries present in the market.

6- F&B Industry

Other light industry includes F&B customer which is one of our core customers in the Territory. We provide wide range of product and services to this segment of the market within the space of Electrical, Process Automation, Digitalization and others.

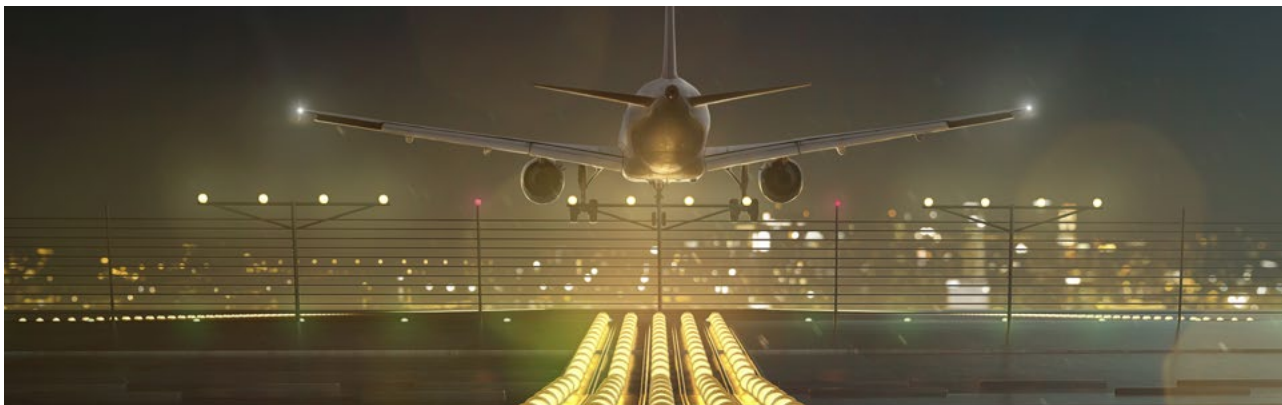
7- Pharmaceutical

Other light industry includes Pharmaceutical industrial customer, serving the health care segment. Through our valued propositions we provide wide range of product and services to this segment of the market.



8- Other

We serve our solutions to manufacturers, companies and other allied industries.



Aviation / Transportation

Our team of experts specializes in providing top-notch aviation solutions for businesses of all sizes. We offer a wide range of services, including ground lighting, to ensure that your business operates safely and efficiently.

Our ground lighting solutions are designed to meet the needs of airports, helipads, and other aviation facilities. We understand the importance of proper lighting to ensure safe landings and take-offs. Our team of experts will work with you to design and install the perfect lighting solution for your facility. We use only the highest quality materials and the latest technology to create a solution that meets your needs and fits within your budget.

At Evostel, we pride ourselves on our commitment to customer satisfaction. Our team is available 24/7 to ensure that your aviation solutions are always up and running.

In addition to ground lighting, we also offer a range of other aviation solutions, including installation services, maintenance, and testing and commissioning. Our team has years of experience in the aviation industry and is dedicated to providing the highest quality service.



Civil
Airports



Military
Airbases



Helipads &
Heliports



Building
& Towers

04. Success Stories

Amaala

Samref

Makkah

The Line

KSAU-HS

KAIA



Our Projects

Amaala International Airport Project



Client: Amaala (Red Sea Global)

Location: Saudi Arabia, Amaala

SAMREF, Yanbu



Client: SAMREF

Location: Saudi Arabia, Yanbu

Makkah Holy Mosque Expansion Project



Client: Makkah Holy Mosque, Saud Binladen Group

Location: Saudi Arabia, Makkah

The LINE Project in NEOM



Client: NEOM

Location: Saudi Arabia, NEOM

KSAU-HS



Client: King Saud Bin Abdulaziz University for Health & Sciences

Location: Saudi Arabia, Riyadh

King Abdulaziz International Airport

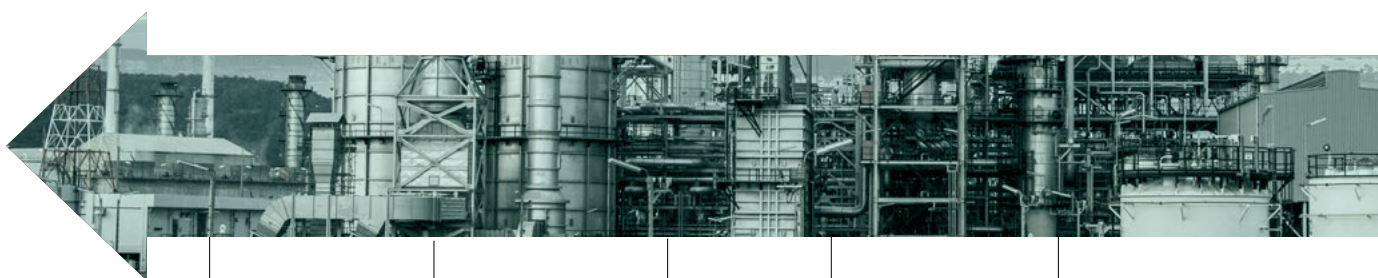


Client: KAIA-GACA

Location: Saudi Arabia, Jeddah

Projects History Timeline

2007	ARAMCO Electrical Supply Agreement SR 40M	2007	KAIA Airfield Lighting D, S, I, T, C SR 116M	2008	KAUST Substation and Power transformers D, S, I, T, C SR 80M	2009	KFMMC Substation upgrade D, S, I, T, C SR 14M	2010	King AbdulAziz Naval Base Hospital Emergency Power Generator D, S, I, T, C SR 6M
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2020	Red Sea Alayuni Contracting, SAR 12M Leak detection & SCADA system	2021	Amaala Airport Airfield Lighting Control System SR 12 M	2020	King Abdullah Airport Jizan Airfield Lighting D, S, I, T, C SR 8M	2019	Riyadh Metro Automation and Junction boxes SR 8M	2019	NEOM Airport Airfield Lighting SR 3M
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20 11	KFMMC Turbine Generators refurbishment D, S, I, T, C SR 35M	20 11	KKIA (GACA) MV Power System and Protection D, S, I, T, C SR 15M	20 12	Saudi Binladen Holy Mosque Expansion Bus Assemblies D, S, I, T, C SR 30M	20 12	KFMMC Transformer Replacement D, S, I, T, C SR 44M	20 14	KAIA MV Switchgears, Digital meters and DC power D, S, T, C SR 50M
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20 18	Dirab Airbase Airfield Lighting D, S, I, T, C SR 5M	20 18	Prince Sultan Airbase Airfield Lighting D, S, I, T, C SR 3M	20 17	KFMC Proton Center MV Switchgears, Chillers, and Substations D, S, I, T, C SR 90MDMC	20 16	Saudi Electric Co. and ARAMCO Remote Racking Units S, T, C, Tr SR 15M	20 15	King Saud University Busway Station D, S, I, T, C, O&M SR 16M
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Our Products

Low Voltage Products and Systems:

Busway, Cable & Wire Management
Circuit Breakers and Switches
Contactors and Protection Relays
Electrical Protection and Control
Fuse and Safety Switches
Light Switches and Electrical Sockets
Motor Starters and Protection Components
Power Monitoring and Control
Power Quality and Power Factor Correction
Pushbuttons, Switches, Pilot Lights
Safety Switches
Surge Protection and Power Conditioning
Switchboards and Enclosures
Low Voltage Switchgear
LV Switchboard and Panel Board
Switchgear Components

Medium Voltage Power and Distribution:

Feeder Automation
Medium Voltage Switchgear
Medium-Voltage Transformers
MV Automatic Transfer Switch (ATS)
Medium Voltage Motors
Outdoor Equipment
Power Monitoring and Control
Protection Relays by Application
Protection Relays by Range
Software
Substation Automation
Switchgear Components
Critical Power, Cooling and Racks

Commercial Units:

Busway and Cable Management
Electrical Protection and Control
Light Switches and Electrical Sockets
Network Infrastructure and Connectivity
Surge Protection and Power Conditioning
Uninterruptible Power Supply (UPS)
Data Center & Software
Racks and Accessories
Plugs and Receptacles

Chemicals, Adhesives & Lubes:

Chemicals & Lubes
Caulks, Sealants, Adhesives

Airport & Aviation:

LED Airport Lighting Solutions
Airfield Lighting Demonstrations
Airport Control & Monitoring Systems
Airport Light Bases
Power & Control Equipment
Runway & Taxiway Elevated & Insert Lights
Solar Lighting
Tools & Markers & Utility Lights
Precision Approach Path Indicator
Rotating Beacon Light
Power Distributors

Boxes, Fittings & Accessories:

Boxes (Non-Metallic, Steel)
Fittings (Die Cast, Non-Metallic, PVC & Steel)
Floor Boxes
Industrial and Hazardous Fittings
Weatherproof Boxes & Covers

Cable Support:

Busway, Cable & Wire Management System
Conduits, Raceways, Cable trays and Strut
Conduit (Aluminum, Flexible, liquidtight, EMT, PVC)
Industrial and Commercial fitting material

Distribution Equipment:

Arc Flash Analysis
Circuit Breakers (MCCB, MCB - ANSI and IEC), Disconnect
and Safety Switches
Fuses & Load Centres
Metering Equipment
Motor Control Centers
LV and MV Panelboards
Power Monitoring & Control
Relays & Timers
Surge Protection Devices
Switchboards
LV and MV Switchgear
LV and MV Transformers
Wire Management

Lighting & Controls:

Airport Lighting
Industrial and Commercial Lighting & Control
Lamps & Ballasts

Our Products

Access Control:

Network Infrastructure and Connectivity
Power Monitoring and Control
Power Quality and Power Factor Correction
Sensors
Variable Speed Drives and Soft Starters

Services:

Automation Services
LED Replacement, Installation services
LV Products and Services
Airport Lighting Services

Enclosures & Accessories:

Industrial and Commercial Grade Enclosures
Explosion Proof Enclosures
Thermal Management B-Line

Flash Lights & Batteries:

Batteries
Fasteners and Hardware
Flashlights/Head lamps

Wiring Devices:

Switches, Socket and and Receptacles
Plugs and Connectors

Wire & Cable:

Armored, Automation, Power and Control Cables
Electronic Wire & Cable Advanced Digital Cable
Fire Protection – Alarm Cable
VFD Cable
Mechanical & Compression Lugs
Terminal Blocks, Pendants
Wire Connectors

Safety:

Arc Flash Rated Clothing
Eye, Head, Hand and Hearing Protection 3M
Rainwear
Water Coolers
Fall Protection
Fire Prevention and Signaling
Label Makers and Printers
Barrier and Identification Marking

Tools & Installation Products:

Power Tools
Hand Tools Greenlee Textron Ideal Industries,
Test & Measurement

Utility Transmission & Distribution:

Transformers
Vaults/Outdoor Enclosures Armorcast Products Company
Grounding
Heat Shrink Products

Digital Solutions and IOT Smart city:

IIOT Solutions
Overall Equipment Effectiveness (OEE)
Performance Management System (PMS)
Real Time Analytical Dashboard
Augmented Reality Solutions (AR).
Manufacturing Execution System (MES)
Quality Management System (QMS).
Planning and Scheduling System
Predictive Maintenance
Building Utilization.
Asset Management System
Asset Tracking System
Remote Support Solutions.
Energy Management System
Condition Monitoring System
Alarm Management System
Machine control System Upgrade.
Data connectivity & OT Networking (Wired/Wireless).
Custom Industrial Applications
ERP integration.
Measurement and Process Instrumentation
Motion Control and Robotics
Lighting Control Solutions
Flood & Storm Management System
Environmental & Air Quality Monitoring
Smart Irrigation Control System
Smart Waste Management System
Tunnel Management System
Smart Metering Solutions
Smart Parking System.

Our Products

Cyber Security:

Network Security
 Cyber Security Awareness
 Cyber Security Assurance Services
 Cryptography
 Email Security
 Endpoint Protection
 Network Detection and Response
 Security Operations Center
 Identity Protection
 Secure Remote Access
 Secure Web Gateways

Information Technology & Robotics:

Backup
 Data Classification
 Email Signatures
 Identity and Access Management
 Infrastructure & Data Centre Solutions
 ITSM
 Network Monitoring
 Network Time Protocols
 Others
 Patch Management
 Rugged Phones and Laptops
 Unified Communication and Collaboration
 Hyper Automations
 Robotics Process Automation (RPA)
 Intelligent Document Processing (IDP)
 Artificial Intelligence (AI)
 Intelligent Automation Platform

Industrial Automation and Control:

Industrial Automation and Control Systems
 Telemetry and SCADA Systems
 Integrated Command control Center (ICCC).
 Historian Systems (HS)
 Migration and Upgrade services.
 Energy & Power Management System (EMS/ PMS)
 Water Management System (WMS)
 Pressure Management System (PMS).
 Non-Revenue Water Management System (NRW).
 Automatic Metering System (AMR)
 Billing System.
 Hardware & Software Integration.
 DCS, ESD & Safety Systems.

PLC, RTU and Dataloggers solutions.
 Motor Control Centers (MCC).
 HMI (Terminals and Industrial PC).
 Wired and Wireless Industrial Communication
 Measurement and Instrumentation
 Water & Gas Quality Analyzers solutions.
 All Software

Pipeline leak detection technologies supported by PipeTech includes the following technologies:

Negative pressure wave (also called acoustic) method
 Ultrasonic wave (external) method
 Real-Time Transient Modeling (RTTM) method
 Distributed Acoustic Sensing (DAS) FO LDS method
 Distributed Temperature Sensing (DTS) FO LDS method
 LDS for Indoor applications
 LDS for distribution networks
 Dual or triple technologies, in any combination
 Fiber Optic Services.

Our Partners





GulfNet Solutions Company Limited

About

Partners

Leak detection & system integration Projects

GulfNet Solutions Company Limited (GNS)

Established in 1997, GulfNet Solutions Company Limited, operating under the brand name “GNS,” stands out as a premier solutions provider within the industry.

Our core focus lies in delivering comprehensive end-to-end solutions and services, empowering our clients to optimize their business operations with unparalleled efficiency and reliability.

GNS has positioned itself as a trailblazer in the realm of automation, digital solutions, and IoT Smart City technologies. We specialize in driving efficiency and value across diverse sectors such as Oil & Gas, Energy, Water, Industry, Travel, and Infrastructure.

Our expertise spans various solution fields:

Industrial Automation:

Pioneering advancements in industrial processes.

Digitalization Solutions:

Transforming businesses through cutting-edge digital strategies.

IIoT/Smart Cities:

Spearheading innovation in the Internet of Things for intelligent urban solutions.

Cybersecurity:

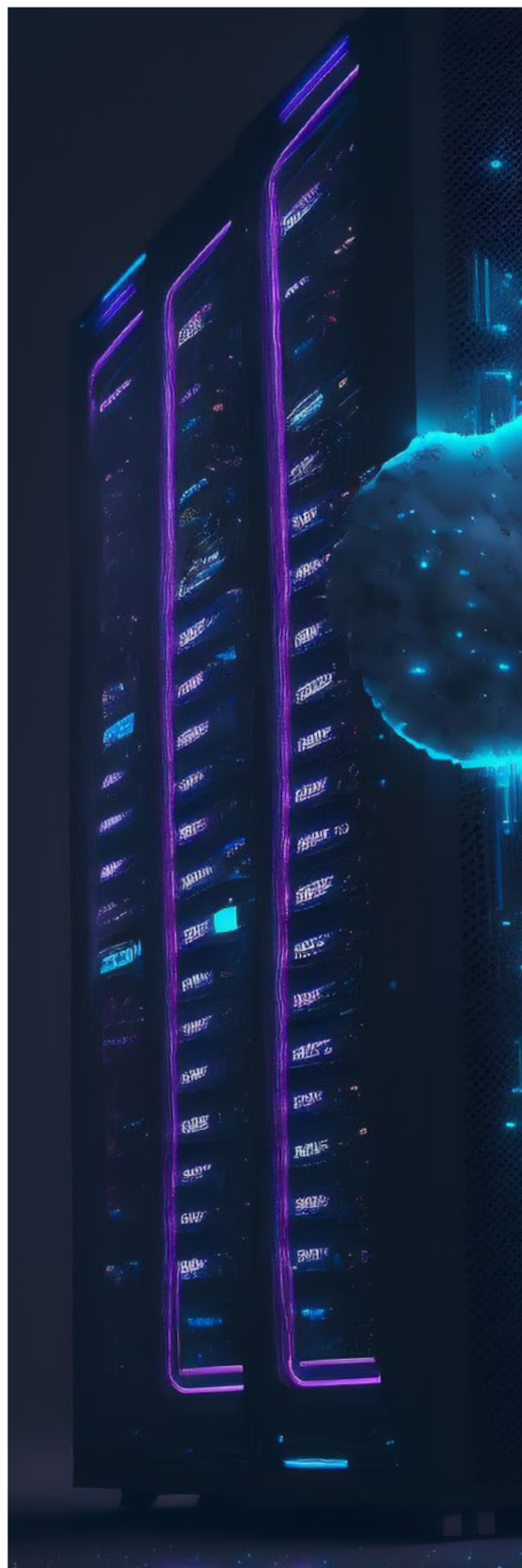
Ensuring robust security measures for safeguarding critical systems.

IT Automation:

Streamlining IT processes for enhanced operational effectiveness.

Our integrated turnkey solutions encompass every aspect of project development. From meticulous feasibility studies to all phases of hardware and software engineering, development, installation, project management, testing/commissioning, documentation, training, and ongoing after-sales support, GNS is committed to delivering excellence at every stage.

Our extensive track record speaks volumes, with successful collaborations and references from key customers across various market sectors. Notable entities such as Aramco, NWC, NEOM, REDSEA, MCIT, MODON, MOF, Royal



Commission, and others have benefited from GNS's innovative solutions, cementing our reputation as a trusted partner in the industry.

GNS Partners

IT And Cybersecurity

GNS Technology Partners

Industrial Automation, Digital Solutions & LDS

Customer Account List

Electrical

S.No.	Customer Name	Customer Reg. ID
1	Saudi Aramco	10007441
2	Yasreef	100208
3	Satrop	10584
4	Emaar	897822
5	Petro Rebigh	100841
6	Sabic	500124
7	Sipchem	100339
8	McDermont	14641
9	SAIPEM	112415
10	Technip	A000001891
11	Ma'aden	7412
12	Chevron	118631
13	Lubref	60499
14	ABV Rock	43000
15	Technicas Reuidas	60499
16	Samref	10079
17	Yokogawa	3039339
18	China Petroleum	11030006
19	Ministry of National Guard	15439
20	SWCC	2163
21	SEC	2004414

Customer Account List

Electrical

S.No.	Customer Name	Customer Reg. ID
22	SEC	2000319
23	SEC (Contracting ID)	VD002956
24	King Fahad Medical City	897822
25	NWC	15891
26	Saudi Railway Organization	3940
27	STC	17092
28	Royal Commission of Jubail and Yanbu	12506
29	KFMMC	102063
30	Marafiq	1495
31	Johnson Control	Q000100
32	Alfanar	210002760
33	SADAFCO	51897
34	Ball	29537
35	Enova (Veolia)	V00274
36	Nomac	10141
37	P&G	141144678
38	Mars	15225046
39	Yaubu Cement Company	5093
40	Pepsi Co.	1600013105
41	UND	100000926
42	Olayan Kimberly Clark	10066264

Leak Detection & System Integration Projects

20 12	Hanwha Engineering & Construction Yanbu II Package 3, Power & Water Project-Fuel Facilities SR 3M	20 14	C.A.T Group Ma'aden Mine and Refinery - RT Crude oil Pipeline SR 1M	20 15	PetroFac Jazan Export Refinery South Tank Farm SR 2M
			Bin Quraya Construction Hadeed Saudi Iron and Steel Co. New Natural Gas Metering Station SR 1M	20 14	L & T Hydrocarbon Engineering Limited Midyan Gas Processing Facilities SR 2M
					PetroFac Jazan Export Refinery North Tank Farm SR 5M
					Hanwha Engineering & Construction Jazan Refinery and Marine Terminal Project PKG14 (onshore) SR 5M



20 23	European Technics for System Co. LTD NEOM Sindalah Pkg 2A (FODAS + RTTM) SR 1M	AL-AYUNI Investment and Contracting Company Amaala LDS, PLC, SCADA Project SR 11M	JGC Arabia Dew Point Control Unit - Abqaiq Plants SR 1M	20 21
	Rawabi Specialized Contracting NEOM Sindalah Pkg 3 In-line SR 1M		Saudi Arabian Kentz Co. Ltd Upgrade Ethane Facility at JU'AYMAH NGLF SR 2M	
	20 23	SAIPEM Berri Downstream LDS Project SR 1M	20 21	SICIM Dammam Crude & Gas Development Project SR 2M
				NESMA & Partners Sindalah Island SR 3M

20 15	C.A.T Group Pipeline Rehabilitation of Pipelines SK-3, KRT-3, KRTJ-1& SJ-1 SR 6M Master Gas Expansion Phase-1, EWG-2, Section-1, Loop-1 SR 8M	20 16 Worley / (SEC) Sales Gas Pipeline at PP14 Combined Cycle Power Plant SR 1M Arkad Master Gas System Expansion Ph 2, Pack 1 Western Region SR 10M	20 16 Arkad Master Gas System Expansion Pha 2, Pack 2 Central Region SR 4M Master Gas System Expansion Pha 2, Pack 3 Eastern Region SR 3M	20 17 Arkad Fadhili Downstream Pipelines SR 2M
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20 21	NESMA & Partners Jubail Bulk Plant PL SR 2M C.A.T Group Hawiyah Unayzah Gas Reservoir Project - Package 3 SR 2M	20 20 RTCC BERRI Development Onshore Flowlines & TIE-INS SR 900K DLPS Replace SSSP-5 Pipeline SR 830K SAPAC Water Transmission Project SR 3M	20 18 GAS Arabian Services Natural Gas Distribution tie-in pipeline extension SR 661K ENPPI Downstream Pipeline Haradh Increment (HUG-2) Project SR 2M	20 18 TEKFEN Construction Yanbu North-Jeddah Pipelines SR 5M GAS Arabian Services Natural Gas Distribution Network SR 1M
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