calque

Better Buy Before You Sell Solutions Built For You

Attract more clients, win more deals,
and close more business with Calque



Calque makes buying a new home before selling the current one easier, safer, and more cost-effective. We partner with trusted lenders to offer innovative solutions that remove contingencies, reduce risk, and help borrowers move seamlessly into their next home.

The Calque Advantage

- ✓ Guaranteed backup offer
- ✓ Buy Before You Sell experience
- ✓ Tap equity to make a bigger down payment
- ✓ Eliminate departing residence from DTI
- ✓ Remove home sale contingencies

Unlike other Buy Before You Sell solutions, which are offered by companies that still have lending licenses, **Calque is not a lender**: we only win when you win.

How it Works

Calque provides qualifying borrowers with a Guaranteed Backup Offer on their existing home that gives them up to 180 days to sell their home on the open market.

This enables loan officers to eliminate the departing residence from debt-to-income and originate a loan on the new home before the departing residence has sold.

To learn more, visit
our website at:
calqueinc.com

Why Loan Officers and Agents Love Our BBYS Solutions

More Deals

Close deals faster with fewer fall-throughs.

Proactive CX team

We proactively reach out to LOs and agents through each transaction.

Compliance

Calque is SOC2 certified, fully compliant, and meets the requirements of TILA, Reg. B, RESPA, etc.

Calque is *easy* to integrate, *free* for lenders and agents, and helps homeowners *save money* while reducing stress and risk.

> "I can finally breathe…Calque's "buy-before-you-sell" solutions provide current homeowners the ability to compete with other non-contingent offers and win! The people at Calque are flexible, gracious, and always ready to help. They go the extra mile to ensure your client is utilizing their products in the best way possible."
>
> **Scott Jacobs** | Loan Officer