TROY CONSULTING

CAPABILITY STATEMENT

A management consulting and professional services firm partnering with our clients to clearly understand, assess, and solve business needs and issues. We bring the right resources and the right solutions to enable timely and effective outcomes.

MICROSOFT SUPPLIER PRESTIGE AWARDS — 2022 WINNER — Diverse Supplier of the Year

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A **Certified** Small, Minority and Woman-Owned Business
Microsoft & Google Preferred Supplier
Serving Fortune 100 Since 2006
www.troy-consulting.com
Scope 3 Emissions Reporting

PROGRAM & OPERATIONAL EXCELLENCE

We help clients plan, execute, and optimize initiatives through structured program management, streamlined operations, and governance. Our teams drive results by enhancing visibility, reducing risk, and improving delivery across functions - from business transformation to process improvement.

DATA, INSIGHTS AND EMERGING TECH /AI

We turn data into a strategic asset. Our experts design dashboards, build intelligent tools, and embed GenAI and machine learning to deliver actionable insights and scalable automation. Whether it's predictive analytics or operational reporting, we help clients make better, faster decisions.

STRATEGIC ADVISORY & BUSINESS SERVICES

We help clients solve problems and set direction. As embedded advisors, we provide insights, shape strategies, and lead business-critical functions like communications, supplier management, and operations. Whether supporting a key initiative or standing up a business service, we bring clarity, structure, and strategic thinking.

SELECTED CLIENT EXPERIENCE & CAPABILITIES

Business Transformation & Project/Program Delivery

Process reengineering; workflow automation; cross-functional program management; organizational change and operational governance.

Enterprise Procurement & Commercial Contracting

End-to-end procurement strategy and operations; sourcing and vendor selection; RFx management; contract administration and lifecycle management; supplier performance and process optimization.

Real Estate, Facilities & Capital Projects

Capital project planning and coordination; real estate and construction development & operations; facilities process reengineering and automation; operational readiness, reporting and stakeholder management.

Communications & Content Strategy

Strategic communications and stakeholder engagement; corporate messaging and content strategy; internal communications and change adoption; digital content and marketing initiatives.

Data, Analytics & Technology Modernization

Enterprise data architecture; Power BI dashboards; finance and business systems integration; data migration and operational reporting.

DELIVERY EXCELLENCE PROGRAM

Troy Proven Engagement Oversight Program: Structured onboarding and knowledge transfer | Quality and performance governance | Client and Consultant engagement | Proactive issue management | Corporate cultural alignment

NAICS CODES

541611	Admin Mgmt & General Mgmt Consulting
541618	Other Management Consulting
541613	Marketing Consulting
541690	Other Scientific & Technical Consulting
541519	Other Computer Related (Data Analytics & Reporting)

We take the time to understand your business, identify opportunities, and deliver impactful engagements. Start small, solve a challenge, and build trust for long-term success. We've done it for others; we can do it for you.