

FACT SHEET AND STYLE GUIDE

Exact figures, spellings and language

THE TRANSACTION

- ClimateDoor acquired Standard Demand Partners. It is an **acquisition**, not a merger.
- Announced: Tuesday, August 4, 2026.
- The SDP brand does not continue. One company going forward.
- ClimateDoor opens its **first US office in New York City**. Vancouver remains head office.
- The story is an end-to-end commercialization system: customers, partners, capital and grants under one roof, not only a capital acquisition.

PEOPLE

- **Nick Findler**, Co-founder and President, ClimateDoor (Vancouver)
- **Chad Rickaby**, Co-founder and CEO, ClimateDoor (Vancouver)
- **Conor Wilmot**, Founder and Managing Partner, Standard Demand Partners; now Partner, ClimateDoor (New York). Note the spelling: one "n" in Conor.
- **Liam Howe**, Founder and Managing Partner, Standard Demand Partners; now Partner, ClimateDoor (New York)
- **Jamie Moran**, Partner and Chief Growth Officer, media contact

FIGURE	VALUE
Companies supported, combined	150+
Capital facilitated, combined	close to \$700M
ClimateDoor venture capital mobilized	\$82M+
ClimateDoor non-dilutive grants secured	\$17M+
ClimateDoor ventures supported	100+
SDP companies supported	50+
SDP capital commitments facilitated	\$600M+
EU companies in the ClimateDoor-run LCBA cohort	181

Currency is CAD unless stated. SDP figures are USD.

SECTORS, AND HOW TO DESCRIBE THEM

We serve **energy transition, agriculture and critical resource companies**. Please avoid "cleantech companies" or "climate companies" as a descriptor for the businesses we serve; we do not use that language. "Cleantech" as a sector noun is fine.

WHAT SDP WORKED ACROSS

Utility-scale solar, storage, wind, biofuels, EV charging, carbon capture. Project finance, institutional investors, later-stage and growth equity.

ALSO TRUE AND QUOTABLE

- ClimateDoor works with First Nations as co-developers and anchor customers on clean energy and infrastructure projects
- ClimateDoor runs an EU-Canada market entry program with 181 European companies
- The two firms were introduced by a mutual contact four months before closing; three Vancouver visits before terms were agreed

Boilerplate, 50 words

ClimateDoor is a growth partner for energy, agriculture and critical resource companies, embedding as an extension of the commercial team to drive customers, capital and market entry. Headquartered in Vancouver with an office in New York, the firm has supported 150+ companies and mobilized \$82M+ in venture capital.

Boilerplate, 25 words

ClimateDoor is a growth partner for energy, agriculture and critical resource companies, driving customers, capital and market entry from offices in Vancouver and New York.