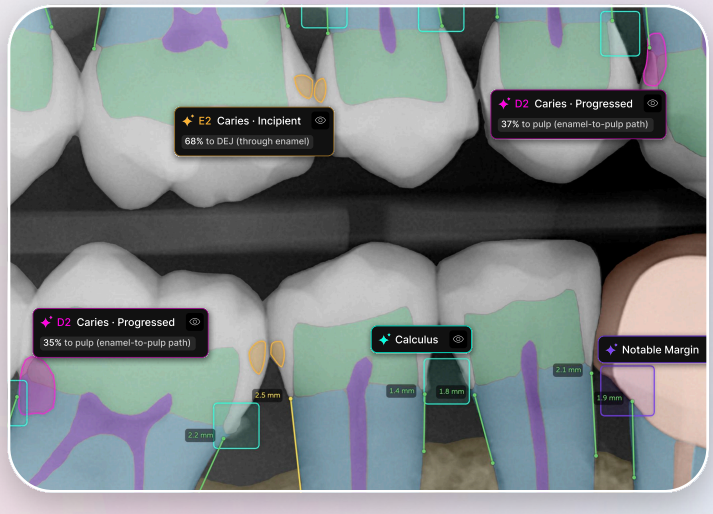
Internal use only

& HENRY SCHEIN DENTAL

Sales Cheat Sheet



What is Pearl?

"We now have a Partnership with Pearl AI, the leader in Radiologic AI. Pearl offers real-time pathology detections on all your radiographs, resulting in increased efficiency and accuracy for the whole team, but mostly allowing your patient to understand what you see."

What to Focus on In Conversations?

Team	Allows the **patient to see** what the clinicians see **30% average rise** in case acceptance Doctor
Doctor	Not replacing the **clinical expertise** of the doctor Detect **37% more** pathology than human eye Efficiency in your practice by **drawing your eye** to areas of concern more quickly

Pricing

When possible, please try to defer and encourage a demo with Pearl, however you can say "With just 2 more accepted restorations, the added revenue to the practice covers the cost of Pearl." Pricing will vary depending on what your specific hardware and software are, the team at Pearl can speak to your specific situation.

How to Submit a Lead and Access more Resources

https://say.hellopearl.com/resources/hsd/