



Compliance and Strategic Access Guide for VASP & Crypto Entrepreneurs



Executive Summary

The UAE has emerged as one of the most sophisticated and welcoming environments for virtual asset businesses globally. Its dual-framework system—VARA in Dubai and FSRA in Abu Dhabi (ADGM)—offers two distinct paths to legalize and scale crypto activities. Each has a unique regulatory philosophy: Dubai's VARA fosters commercial innovation with agile compliance, while Abu Dhabi's FSRA promotes institutional-grade regulation based on mature financial governance.

This guide outlines the legal, licensing, operational, and compliance frameworks of both regimes, helping stakeholders determine the most suitable jurisdictional home for their VASP or crypto venture.

1. Dubai Virtual Assets Regulatory Authority (VARA)

Commercially Driven, Agile, and Sector-Focused

Regulator: VARA – Virtual Assets Regulatory Authority (Dubai World Trade Centre Free Zone)

Established: 2022

Target Users: Crypto exchanges, brokers, custodians, lending platforms, advisory services, token issuance

projects

Legal Basis: Dubai Law No. 4 of 2022 on the Regulation of Virtual Assets

Licensing Framework:

VARA offers tiered licensing across seven regulated activities:

- Advisory Services
- Broker-Dealer Services
- Custody
- Exchange
- · Lending & Borrowing
- VA Management & Investment
- VA Transfer & Settlement

Key Highlights:

- Sandbox and Minimum Viable Product (MVP) stages available for early-phase projects
- No fiat currency licensing fiat services require separate approvals from DFSA/Central Bank
- · Recognized for flexible compliance programs for DeFi, NFTs, metaverse projects

Substance & Reporting:

Must have local UAE presence; office and senior management in Dubai

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- Ongoing AML, transaction monitoring, and risk assessment filings
- · Detailed cybersecurity, custody segregation, and investor protection rules

Timeline & Cost:

- Timeline: 4–6 months (MVP) | 6–9 months (Full license)
- Fees: Setup fees from USD 25,000; annual supervision fees vary by activity

2. Abu Dhabi FSRA (ADGM) — Financial Services Regulatory Authority

Institutional Grade, Comprehensive, FATF-Aligned

Regulator: FSRA – Financial Services Regulatory Authority (Abu Dhabi Global Market)

Established: 2015

Target Users: Institutional VASPs, custodians, OTC desks, tokenized securities, token issuers

Legal Basis: FSRA's Regulatory Framework for Virtual Asset Activities

Licensing Framework:

FSRA regulates VASPs under the Regulated Activities Regime, which includes:

- Operating a Multilateral Trading Facility (MTF)
- · Operating a Custodian
- Arranging Custody or Investment Deals
- Providing Advisory and Portfolio Management

Key Highlights:

- Fully FATF-compliant regime recognized by global banks and institutional investors
- · Authorizes both crypto and tokenized financial instruments
- · Acts as a de facto "passport" for institutional token offerings into the GCC region

Substance & Reporting:

- Mandatory UAE physical office, senior management on-site
- Robust corporate governance, internal controls, and capital adequacy
- · Quarterly and annual compliance, audit, and financial reporting required

Timeline & Cost:

- Timeline: 6–9 months (standard)
- Fees: Application + authorization fees start from USD 40,000-60,000 depending on services offered



Choose FSRA (ADGM) if you:
- Operate an institutional-grade VASP
- Need full FATF alignment and banking-grade credibility
- Plan to tokenize securities or build trading infrastructure

Final Word from HPT Financial Group

HPT offers full-service licensing support in both Dubai and Abu Dhabi through our UAE-based legal and compliance team. From selecting the right authority, structuring legal entities, managing substance, and preparing full regulatory submissions — we handle it all.

Secure your license. Scale globally. Build with confidence.



Comparison Table: VARA vs. FSRA (ADGM)

Category	Dubai VARA	Abu Dhabi FSRA (ADGM)
Туре	Sector-Specific Crypto Regulator	Institutional Financial Regulator
Scope	Crypto-native businesses, DeFi, NFTs	Institutional VASPs, tokenized securities
Licenses Offered	7 defined VA activities (modular)	Based on regulated financial activities
Physical Presence	Required in Dubai	Required in Abu Dhabi
Application Timeline	4–6 months (MVP), 6–9 months full license	6–9 months standard
FATF Compliance	Aligned (moderate rigor)	Full FATF-aligned
Costs	\$25K+ application, variable ongoing fees	\$40K-60K+ application and compliance fees
Fiat Capability	Not under VARA, must use DFSA license	Can structure under FSRA if permitted
Banking Access	Good (limited to certain banks)	Excellent (institutional-grade access)
Investor Type Supported	Retail and startup-focused	HNW, institutional, and family office

Which Regime is Right for You?

Choose VARA if you: - Are launching a crypto-native business (wallet, NFT, DeFi) - Prefer commercial flexibility with phased licensing - Target retail users or early-stage MVP rollout