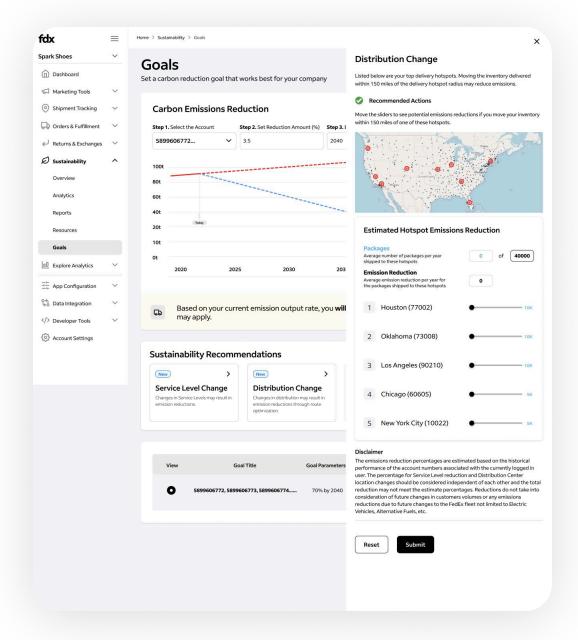


Sustainability Insights



THE CONTEXT

In November 2020, FedEx CEO Raj Subramaniam announced plans for a CO2e emissions-tracking tool—for both FedEx and its customers. The tool would provide transparency, helping businesses measure and reduce their shipping carbon footprints.



THE PROBLEM

Billions upon billions of metric tons of greenhouse gases are emitted into the atmosphere every year—an estimated 6.5 billion metric tons of carbon dioxide equivalent in the US alone. Individuals and corporations are motivated to reduce their carbon footprint. Some companies are pro-actively scaling back their carbon output to avoid any future penalties or carbon taxes.

THE OBJECTIVE

Research, strategize and design a tool that gives FedEx, its clients and partners a way to visualize and measure the amount of CO2e emitted through package delivery for each account as well as at an individual package level.

1. RESEARCH 2. CONCEPTUALISE 3. DESIGN

2 :

We had a basic understanding of some of the key features but lacked details of what would make this product great.

- What did the stakeholders really want vs what users could really use?
- How is it monetized if at all?
- How much of this is a government mandate vs a needed and wanted product?

2 3

We dove into an intensive 2 week research sprint

- Internal stakeholder meetings to clearly define goals
- Competitive research
- Initial team analysis
- Budget analysis



2

We discovered we had a lot more questions and needed more research time

- What type data is available for each account?
- What are the main features?
- Package delivery details i.e. ground vs freight etc.
- User analysis: personal accounts vs corporate accounts etc.

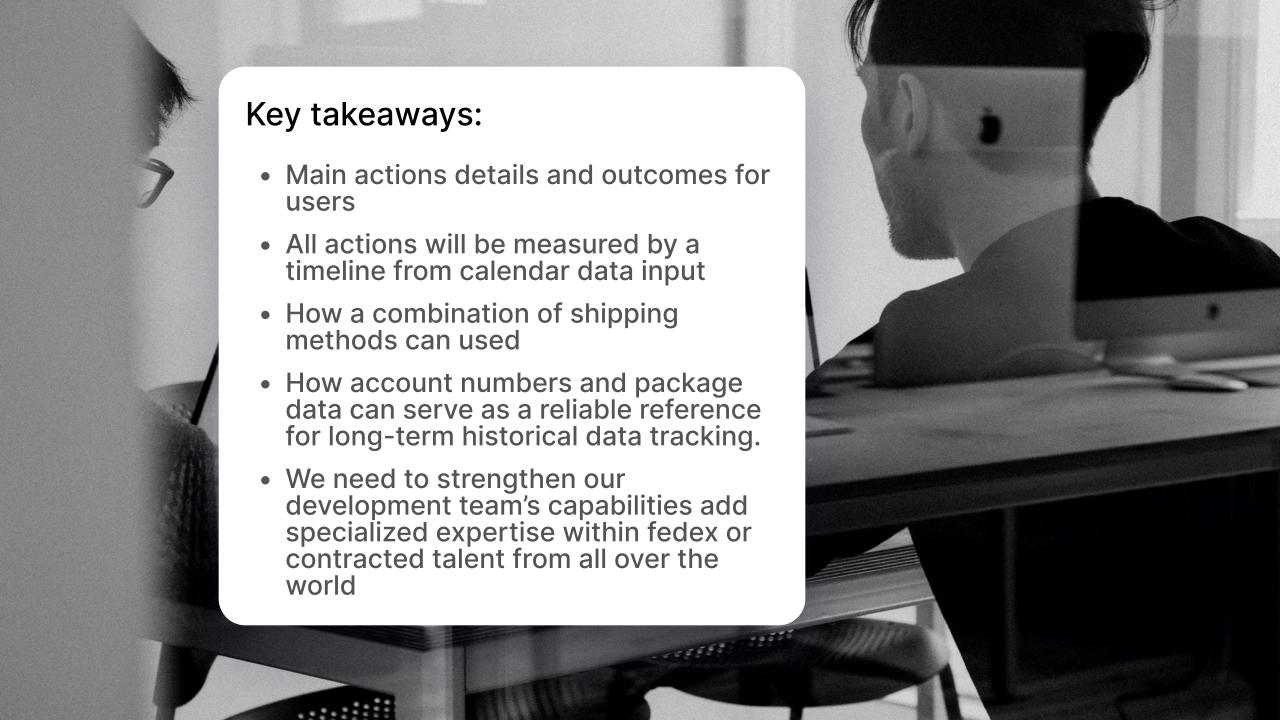


2 ;

A bit overwhelmed with insights, we needed to start prioritizing to form a strategy.

- Understand and classify key features needed for MVP vs iterations beyond that
- Analyze timelines, goals and team skill sets
- Present our synthesis to stakeholders





2. CONCEPTUALISE (3. DESIGN)

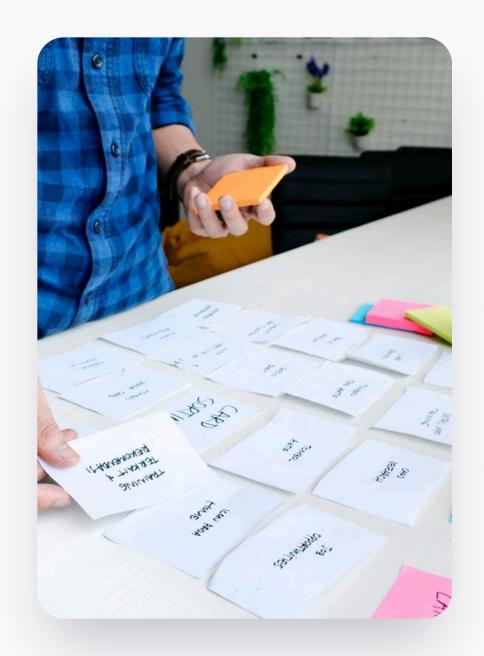
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2. CONCEPTUALISE

3

Strategize and conceptualize

- Free-form brainstorming sessions in person and with tools like Miro
- Dot voting for top ideas and priority features
- Determine which features should be included in the MVP versus those to prioritize for future iterations.
- Start initial sprint planning
- Present all new conclusions and ideas to stakeholders





2. CONCEPTUALISE

3

Strategize and conceptualize cont'd

- Persona development
- Start journey mapping / user flows
- Determine key differences between company and individual accounts
- Anaylize existing design system
- Branding inquiries



Carol Regional Supply Chain Manager

"As a customer, I want to be able to quickly derive a conclusion about the percent reduction in service types, while comparing the timing/costs of each type.

Wants / Needs

- · Make sustainably conscious decisions regarding their shipping choices
- Be able to draw key analysis about their scope 3 emissions by comparing carbon reductions and cost effectiveness of shipping services in a timely manner
- . Two buckets procurement and increasing demand
- · Easily communicate with customers and partners when issues arise?
- Automate any part of the process to save time?

Frustrations

- · Need more visibility for procurement
- . Doesn't have a solid journey to know what to do
- · Need better quick key insights



Maria
Marketing Analyst/
Communications Lead

"As a customer, I need sustainability information becuase my marketing teams are responsible for communicating my company's sustainability efforts, promoting eco-friendly practices, ethical sourcing, and social responsibility initiatives"

Wants / Needs

- . Be able to communicate scope 3 emissions on ESG report
- Be able to communicate future actions on sustainability reduction strategy via green marketing campaigns
- · Showcase company's green commitment

Frustrations

- · Not having access to data-backed information
- Properly communicating reduction strategy w/o green washing



3. DESIGN

Dev has been building the back end and is on schedule, we need to start the front end

- Mobile design vs large display considerations
- Start wire framing
- Validate
- Interactive wireframes
- Lets finish the wireframes with constant feedback

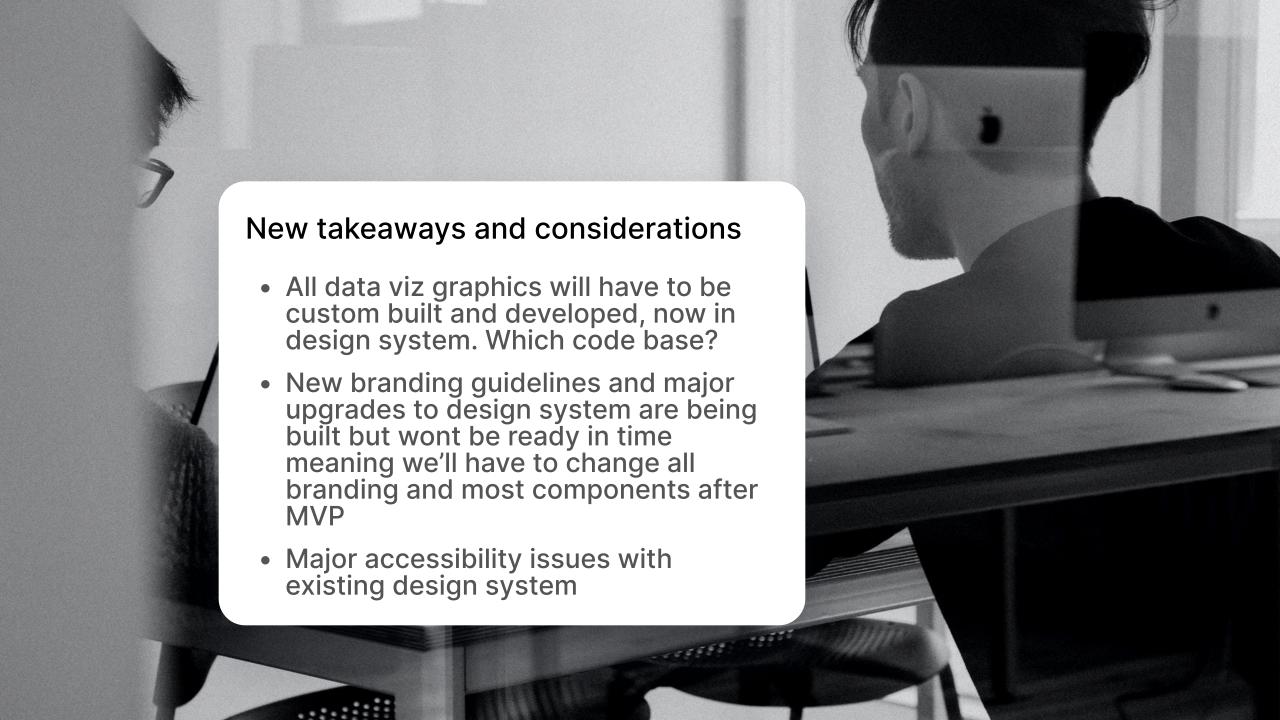




Design cont'd

- Get final buy off on wireframes
- Start designing with existing design system
- Identify and start on new components not in the system
- Focus on main pages and happy paths

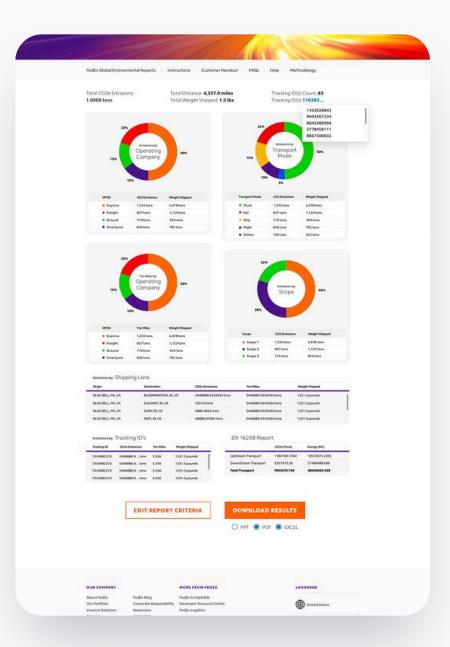
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Design cont'd

- Analyze all data viz ideas bar charts vs pie vs lines etc
- Start designing with existing design system
- Identify and design new components not in the system
- Focus on main the pages and happy paths
- Gather final feedback and finalize MVP







3. DESIGN

Final versions

- It was decided by FedEx execs that a separate B2B version needed to be created as part of a new customer portal system they were building
- Our team partnered with FedEx's internal development team to create a new robust emissions insights system
- Using our experience and learning from our mistakes building the first version for B2C users, we were able to implement this new version in record time with minimal hiccups and setbacks. This new applications now being used by many satisfied fortune 500 companies on the platform as an integrated API
- FSI B2C version 2.0 was designed and implemented after the new branding and design system was developed. it turned out to be very popular and widely adopted by 1,000's of FedEx customers.