

03.09.2025

Protector Forsikring ASA

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We will always be

The Challenger

We will deliver through unique relationships, best in class decision-making and cost effective solutions

Main targets

Cost and quality leadership

Profitable growth

Top 3

Values

Credible

Innovative/Open

Bold

Committed

PROTECTOR



A focussed company

Cost and quality leadership lead to profitable growth and a top 3 position

Our performance culture

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The Challenger

We will deliver through unique relationships, best in class decision-making and cost effective solutions

Main targets

Cost and quality leadership
Profitable growth
Top 3

Values

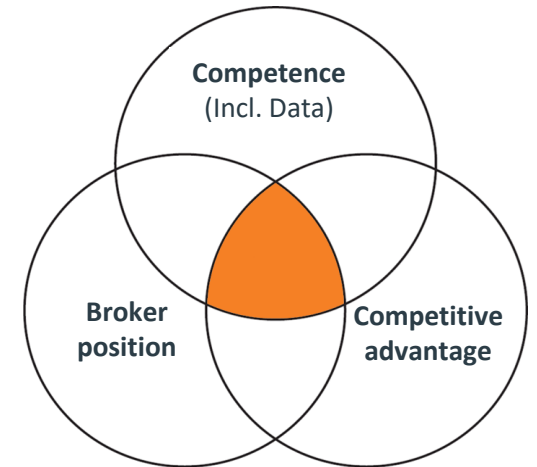
Credible
Innovative/Open
Bold
Committed

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Our strategy

- All Property and Casualty products
- Market standard products
- Market segments – public sector, commercial and affinity
- Broker distribution only
- Attractive prices (supported by cost leadership)

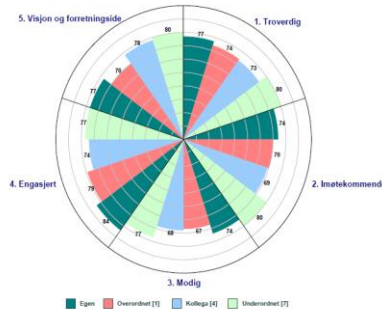
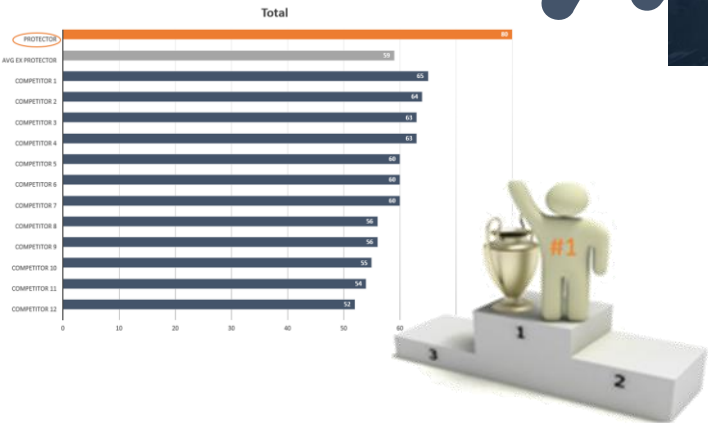
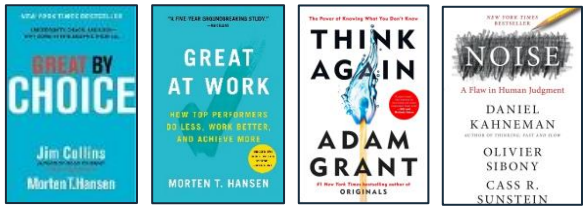
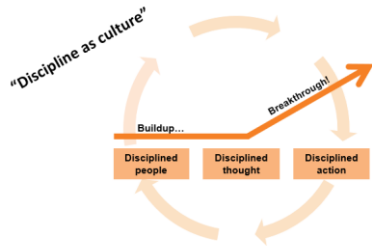
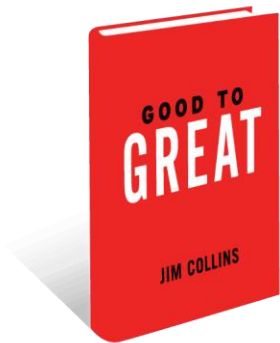
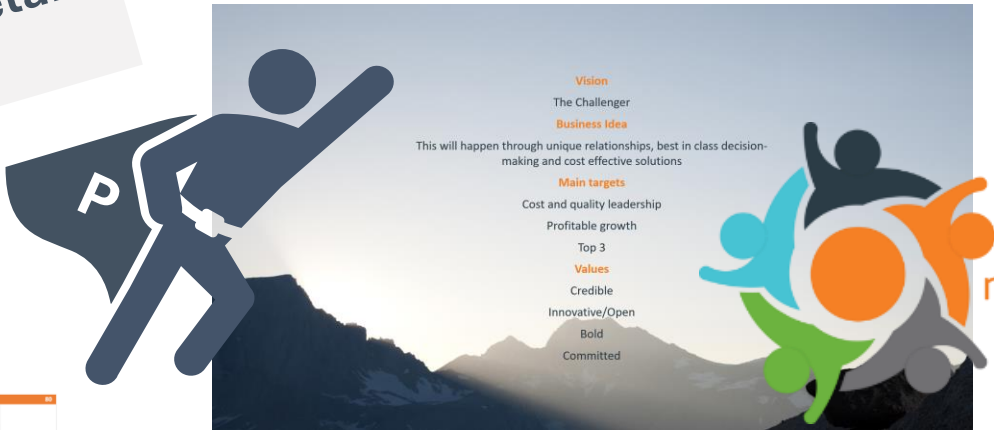
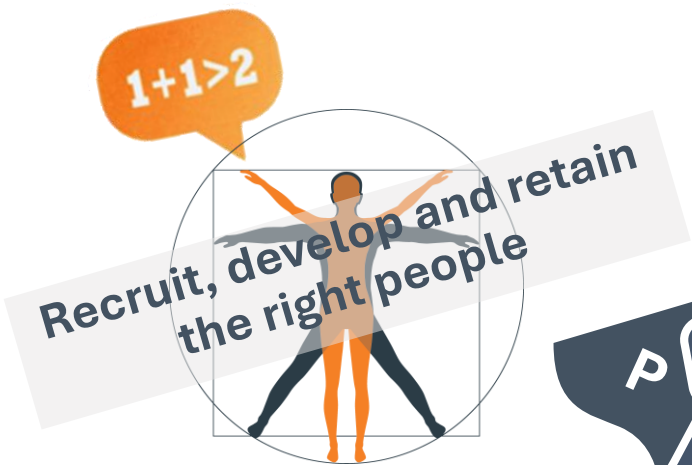
Our risk appetite



PROTECTOR

Importance of culture

Culture of discipline and teamwork, live our DNA in order to achieve our main targets



Protector's success story

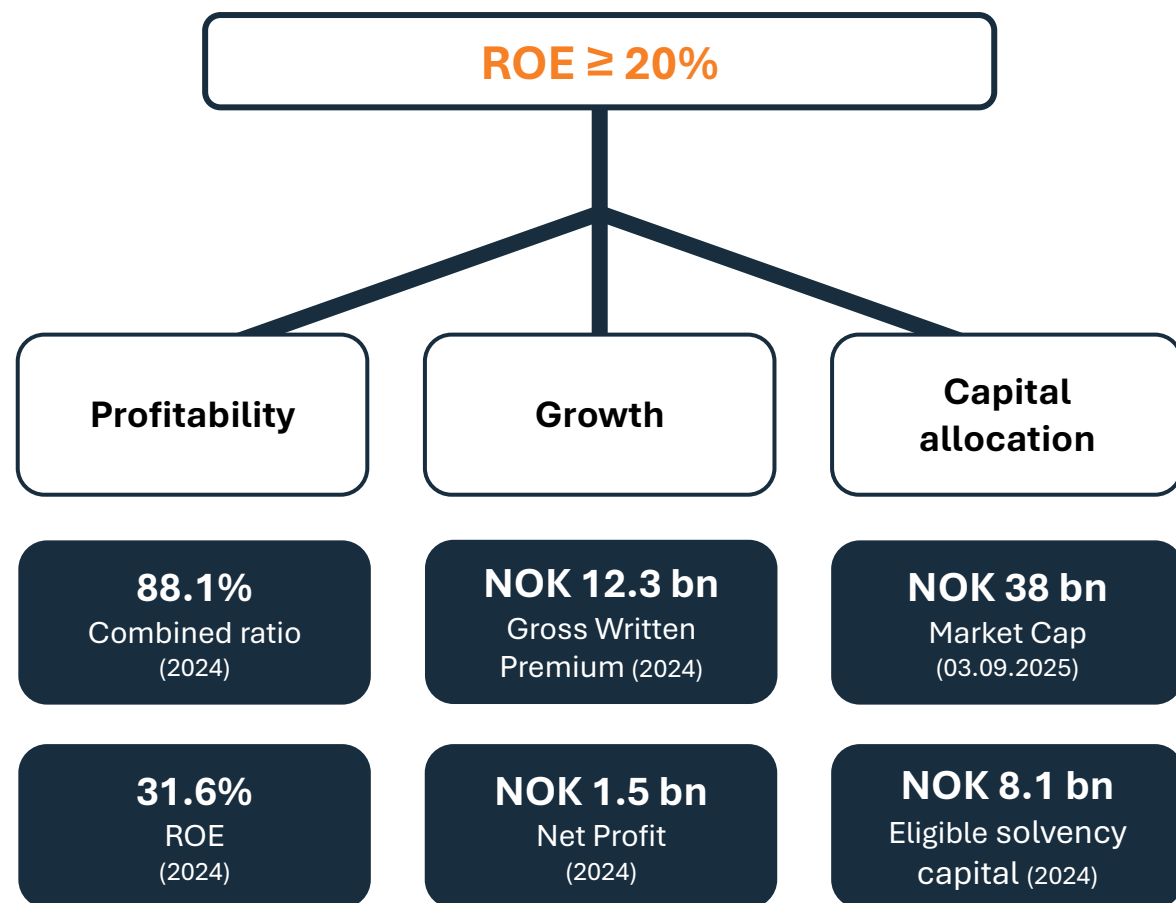
20 years of disciplined risk- and capital management

A focussed company

- **Organic profitable growth** from 0 to > NOK 12 bn
- **Geographically diversification** in 6 markets
 - Copying a winning formula into new markets
- **Short tail insurance liabilities** in product mix
- **Profitability over time** - Long-term target < 91%⁽¹⁾
- **Cost leadership** in our core markets
- **Strong investment return** with investment portfolio heavily weighted towards low-risk bonds
- **Strong reassurance program** protecting the solvency capital
- **Strong performance-based culture** throughout the organisation
- **Leading position** among insurance brokers

Notes: (1) Combined ratio as defined within IFRS

Return on equity a guiding principle for all

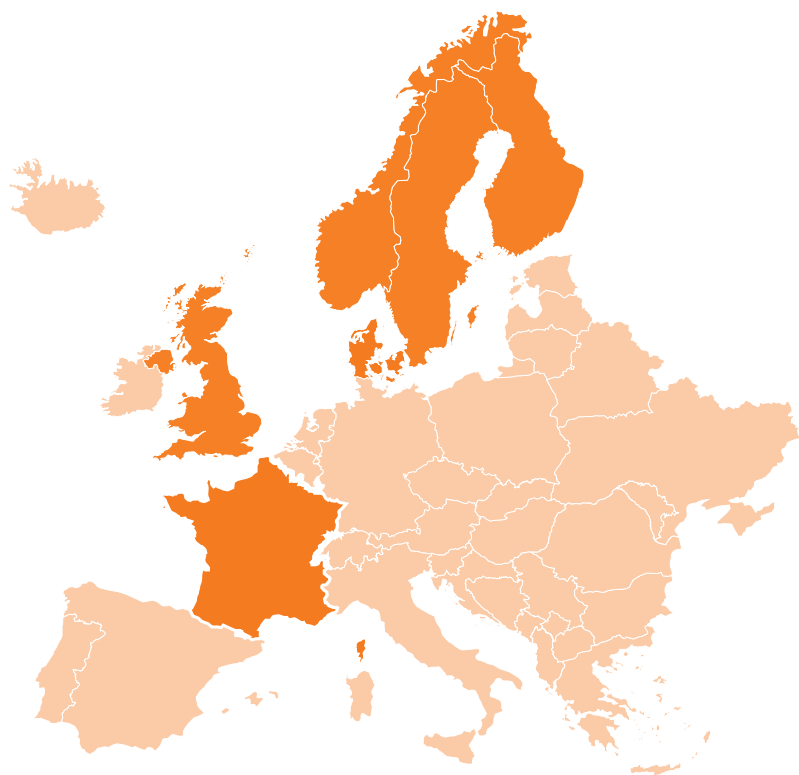


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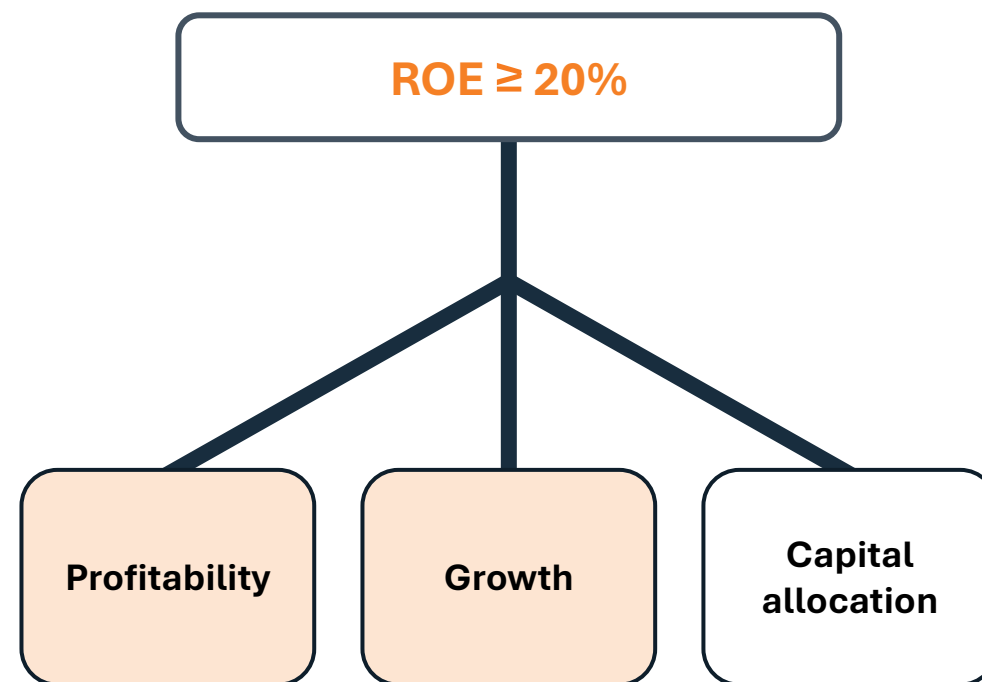
Protector's success story

20 year of disciplined risk and capital management

Organic profitable growth from 0 to > NOK 12bn



Return on equity a guiding principle for all

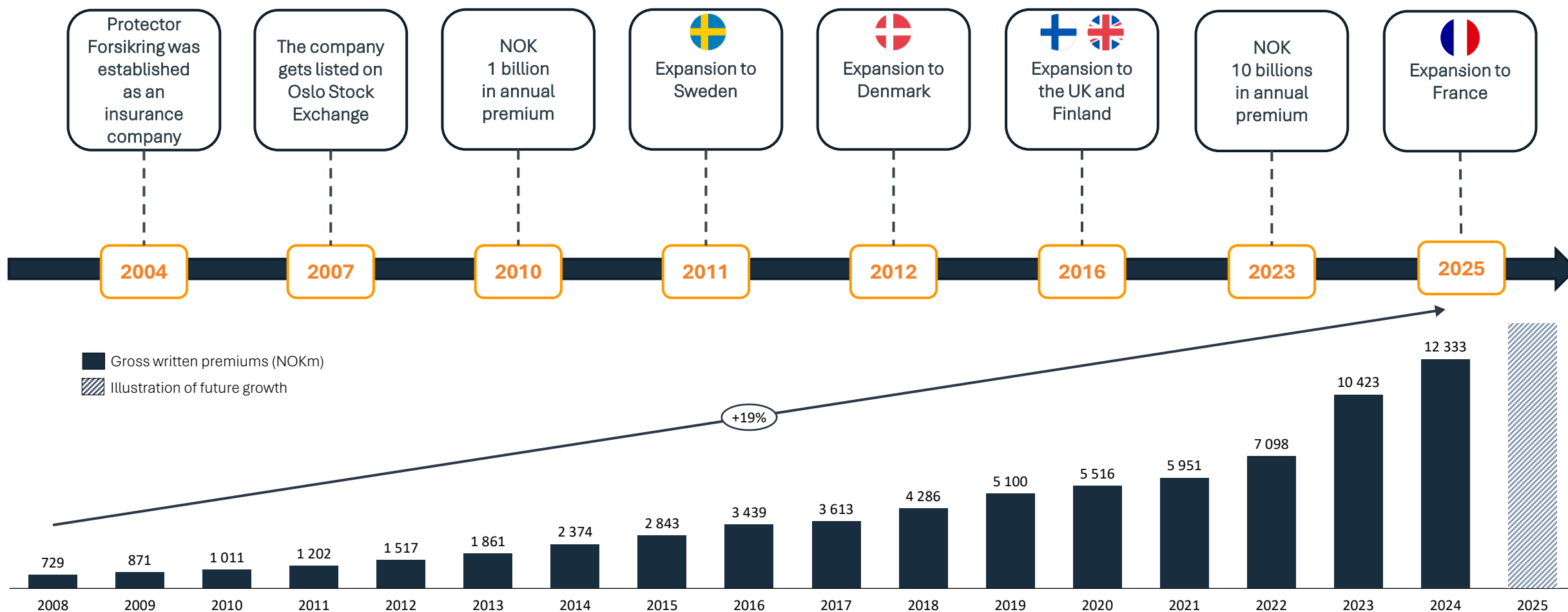


Notes: (1) Historical to date (2) Combined ratios as defined within NGAAP – figures from before 2021 not restated following IFRS implementation

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Growing organically from 0 to > NOK 12bn since 2004

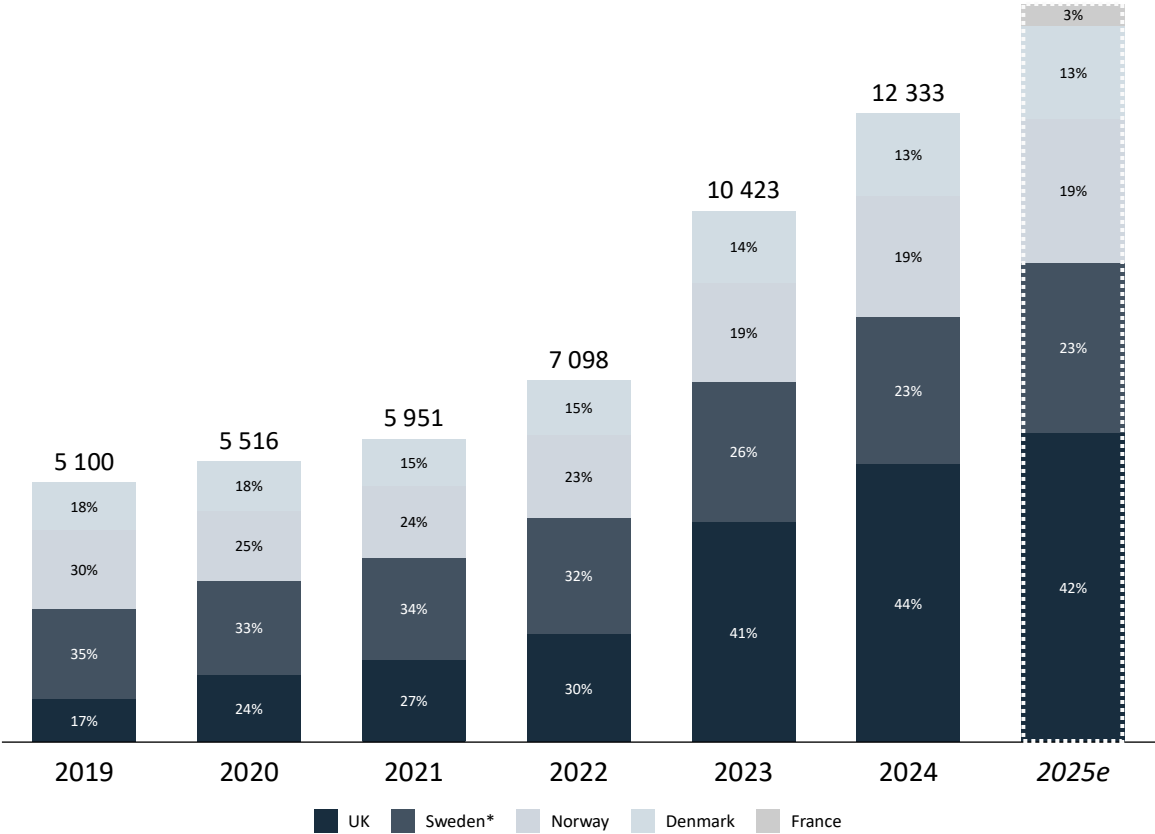
Operations in Norway, Sweden, Denmark, Finland, the UK and France



Premium growth and composition

Disciplined underwriting and risk management

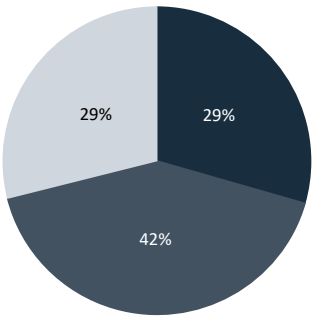
Gross written premium (GWP) development in MNOK



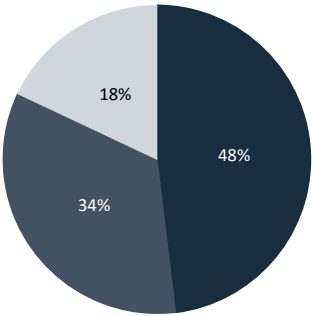
*Includes Finland

Segment distribution

2019

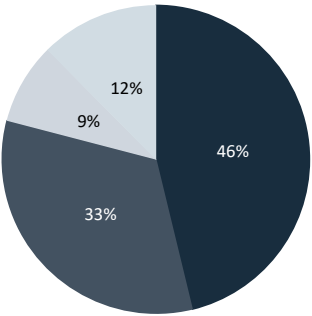
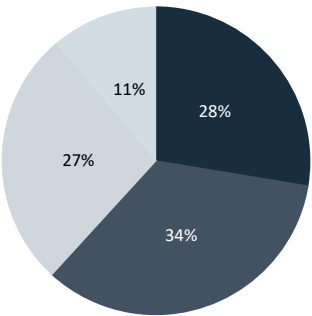


2025e



- Public & Housing
- Commercial
- Affinity

Product distribution



- Property
- Motor
- Employee Benefits
- Other P&C

Copying the winning formula

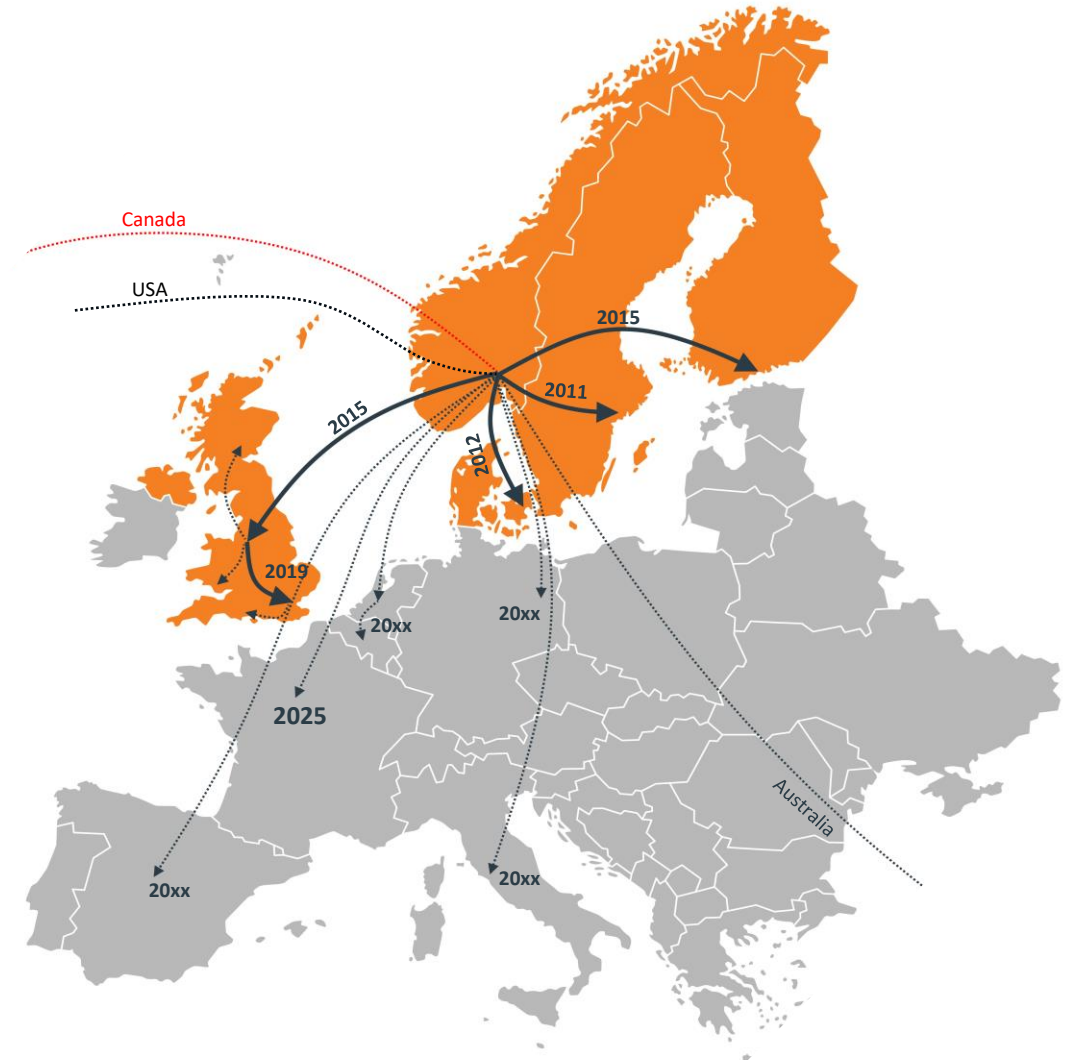
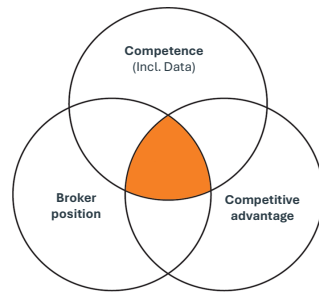
Local implementation of our DNA for global growth

Focused approach until critical mass is reached:

- Public Sector including Housing
- Commercial Motor

Criteria for prioritising markets are:

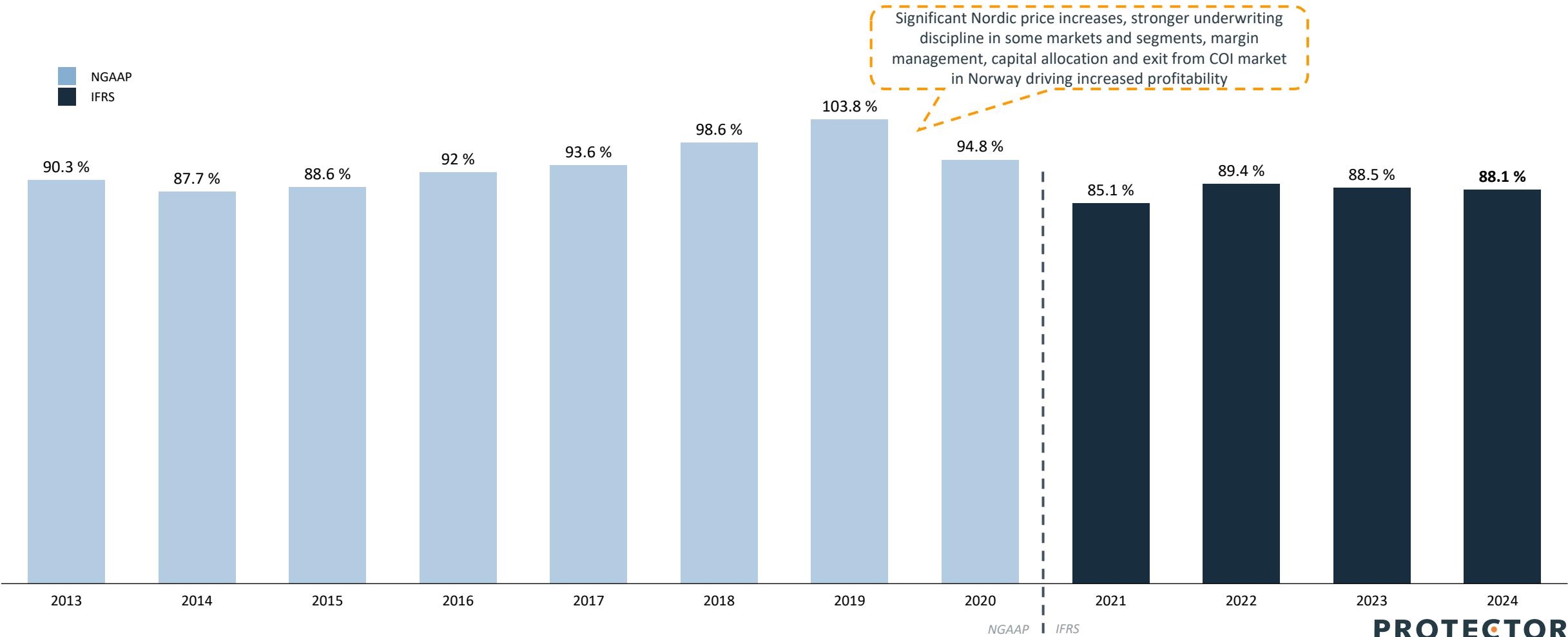
- Market size
- Data availability
- Broking dynamics
- Market situation



Profitability over time

Long-term target at < 91 %

Development in (net) combined ratio⁽¹⁾



Quality Leadership

Easy to do business with, commercially attractive and trustworthy

Why measure quality perceived by brokers?

- The brokers are our only distribution channel
 - The relative ranking gives a competitive edge
- Learning from surveys and following dialogue is key
 - Understanding and improving our common value chain
- Unique relations with leading brokers reduce risk when entering new markets

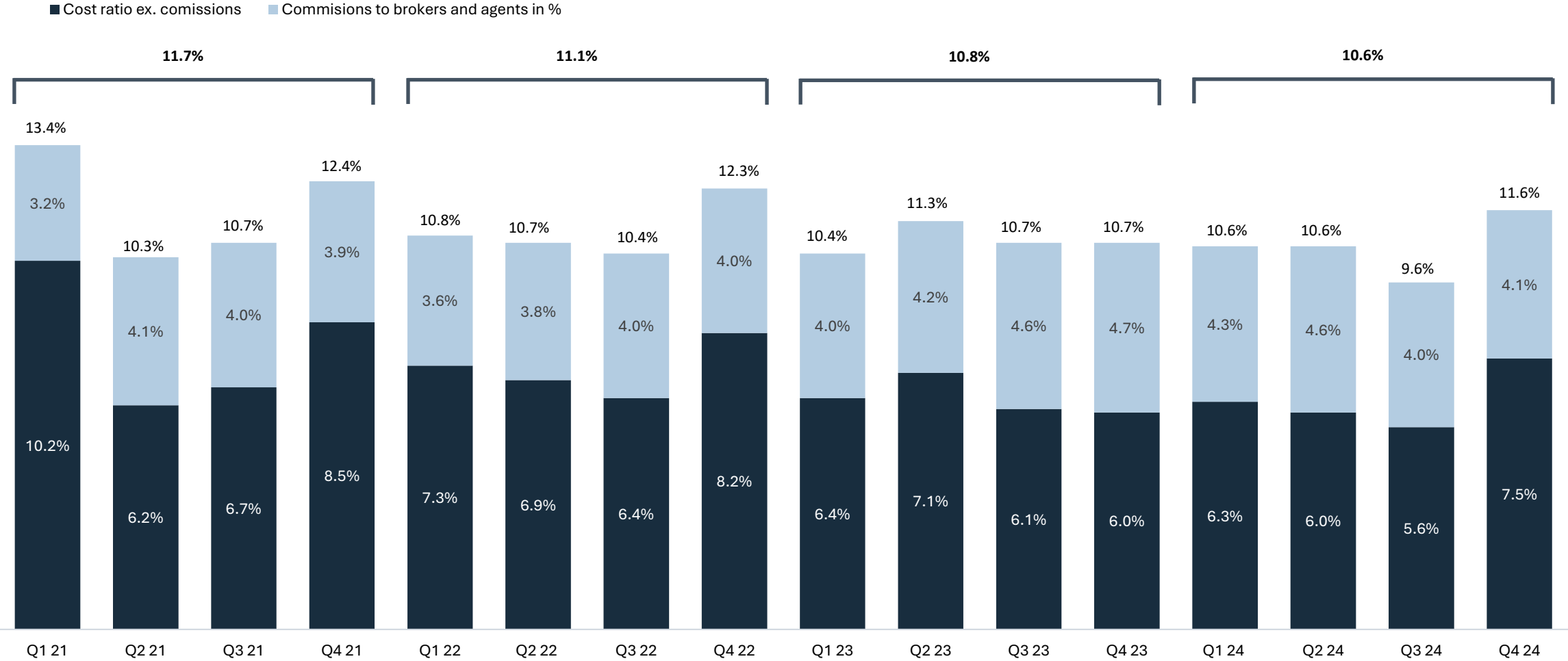
Broker satisfaction index¹

	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
	1	1	1	1	1	No Nordic survey conducted		2	1	1	1
	1	1	1	1	1			4	3	3	1
	1	1	6	1	1			3	3	2	1
				1	1	1	1	1	1	1	1

¹ Our own broker satisfaction survey (handled by third party)

Low cost drives high profitability

Cost ratio improvement driven by volume growth



Top 3 in any segment we enter

Brokered Insurance Nordics & Public Sector UK

Brokered P&C Nordic – Top 3



Nordic municipalities – No. 1



Public sector UK – Top 3



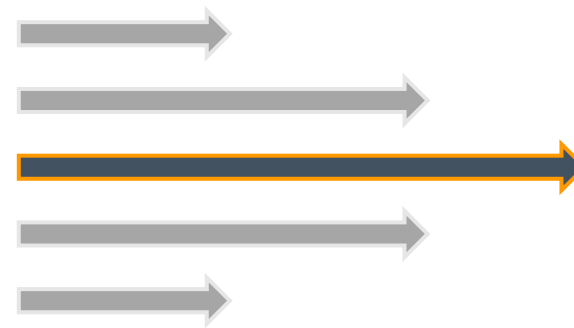
Nordic motor fleet – No. 1



Nordic bus market – No. 1



Stay disciplined

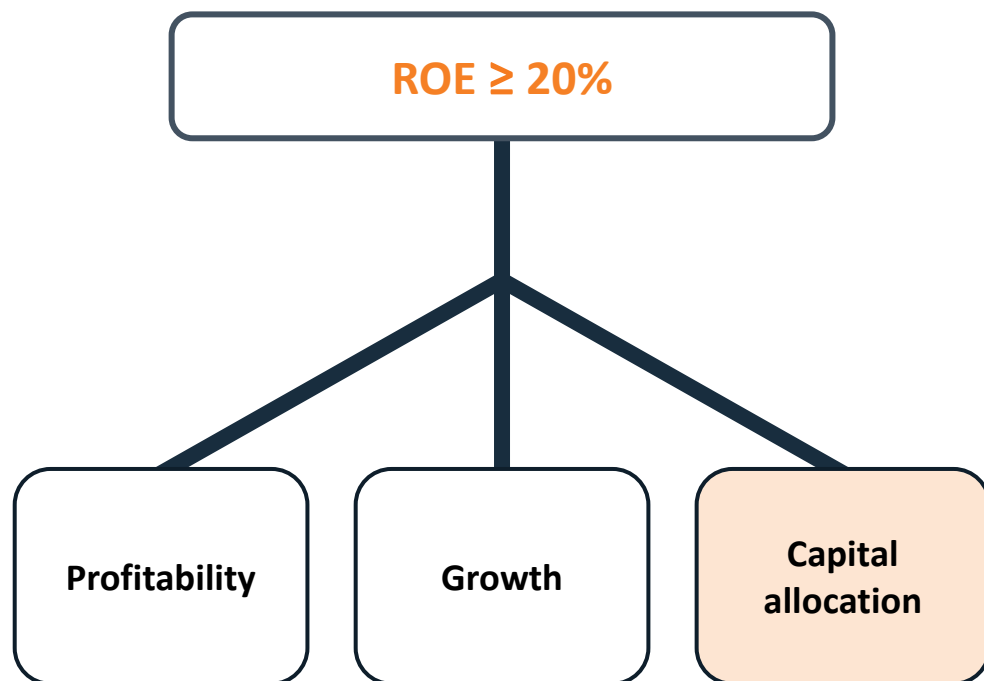


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Protector's success story

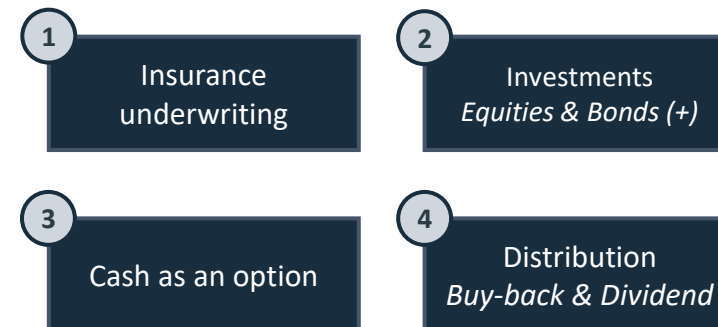
20 year of disciplined risk- and capital management

Return on equity a guiding principle for all



Allocation towards profitable growth is preferred

Main capital allocation alternatives:



- 1 Allocation towards profitable growth is preferred; stay disciplined
- 2 Challenging to allocate capital in times of low credit spreads and all-time-high stock markets
- 3 How much capital should be kept for unknown events (opportunities and threats)?
- 4 Capital base discipline; flexible distribution of excess capital if allocation cannot be made elsewhere

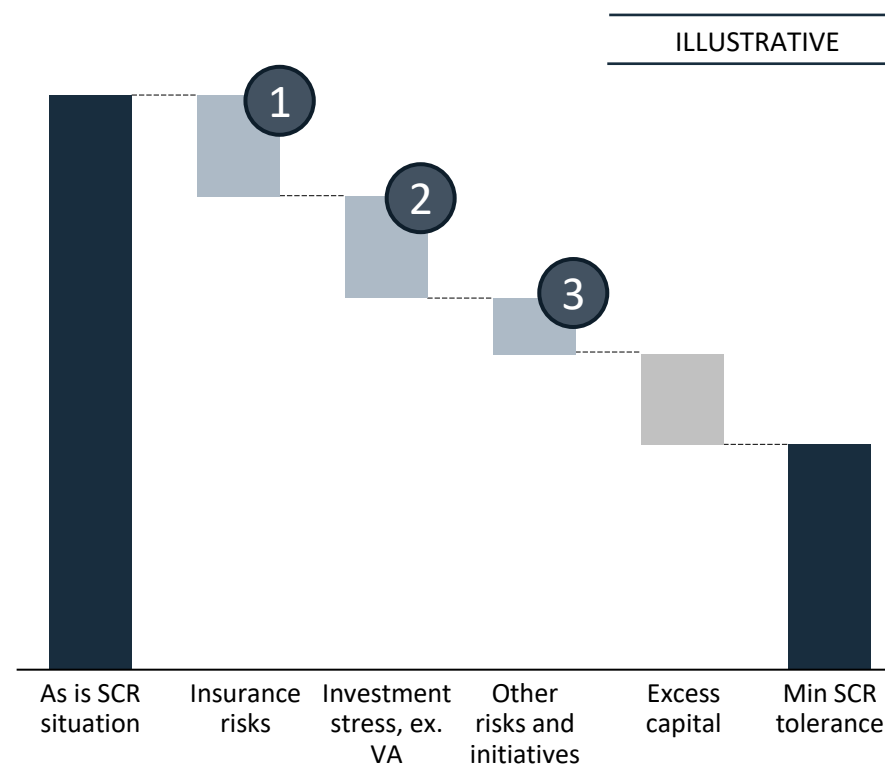
Risk and capital management process

Controlling all company risks and historical investment stress

Main objectives

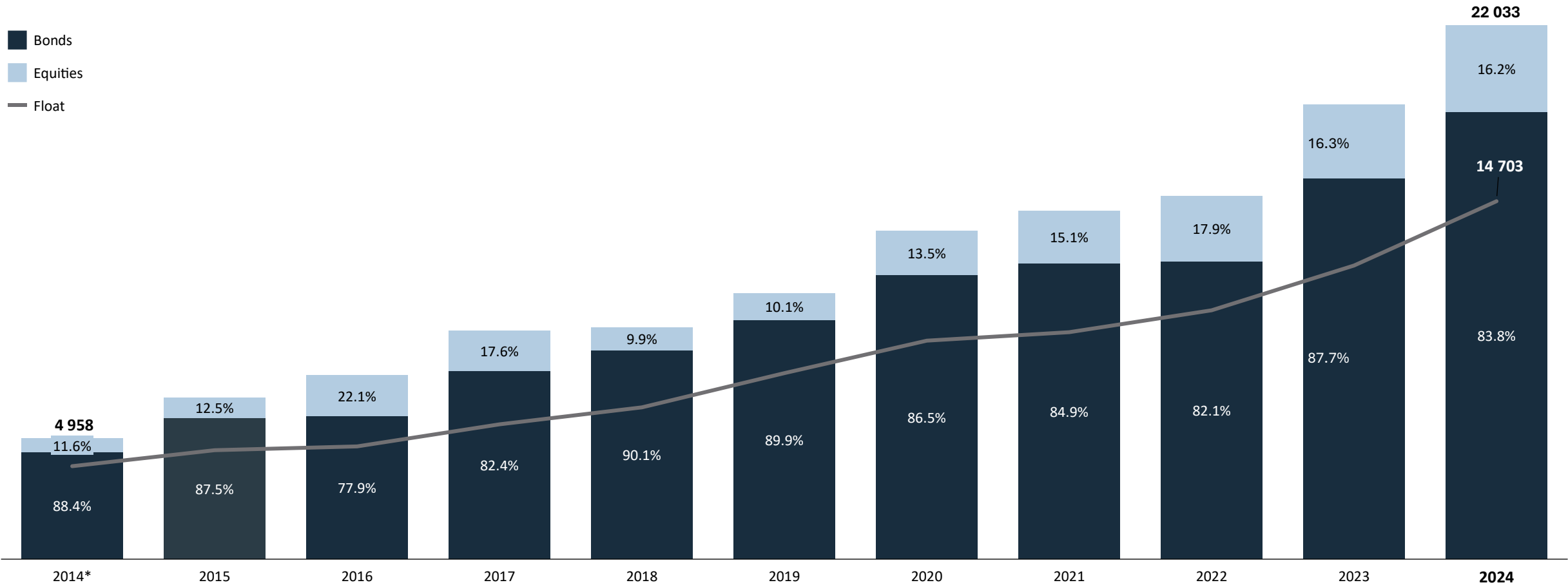


Three main risk categories



Investments

AUM: NOK 22 033m at year-end

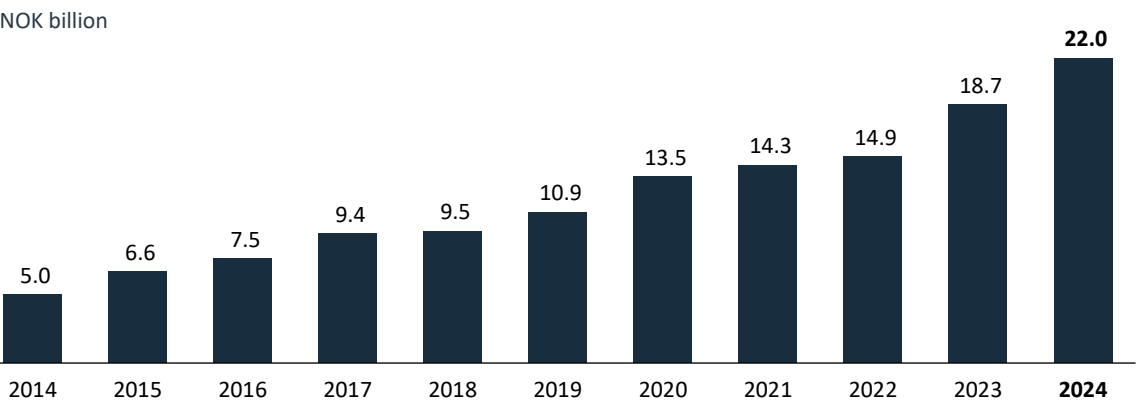


* Protector Forsikring ASA in-sourced investments during 2014

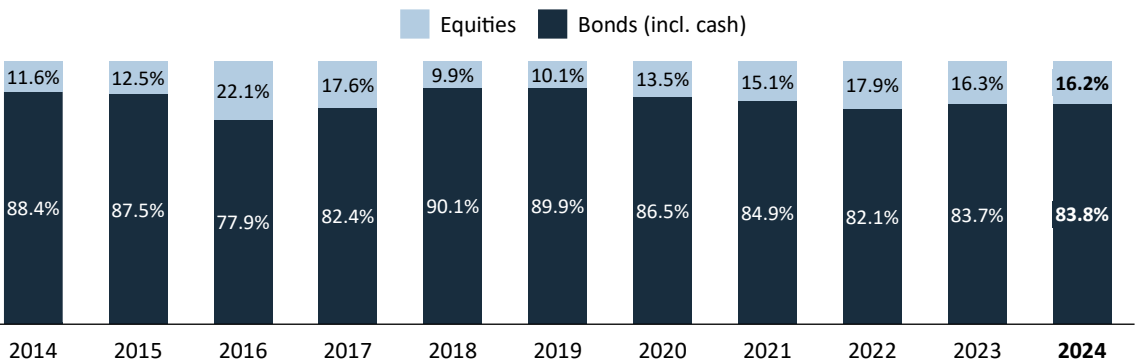
Investment portfolio heavily weighted towards low-risk bonds

Prudent financial underwriting, ~0.0% cost of risk HTD

Development in assets under management

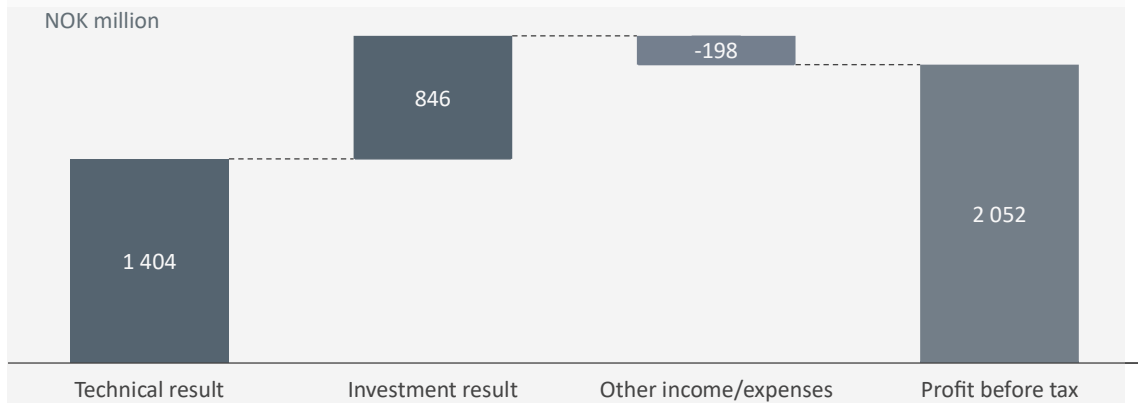


Investment portfolio split

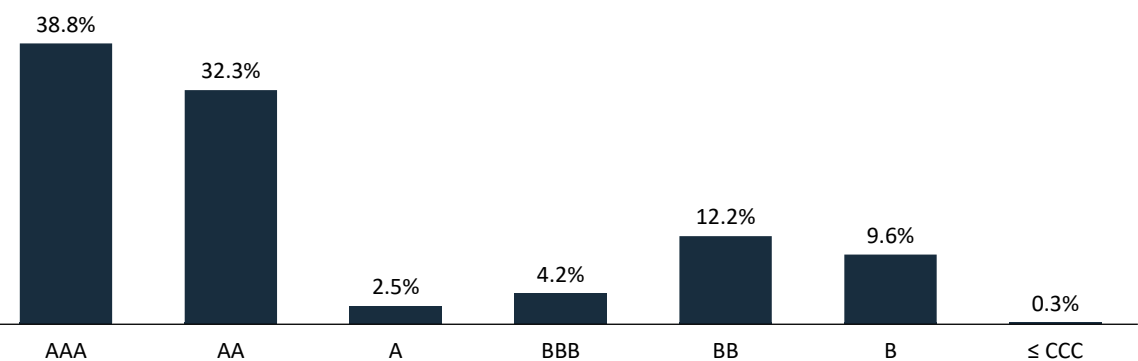


Notes: (1) Bond portfolio excl. bond funds ~ 48% officially rated

Profit build-up 2024



Bond portfolio rating composition Dec. 31st 2024⁽¹⁾

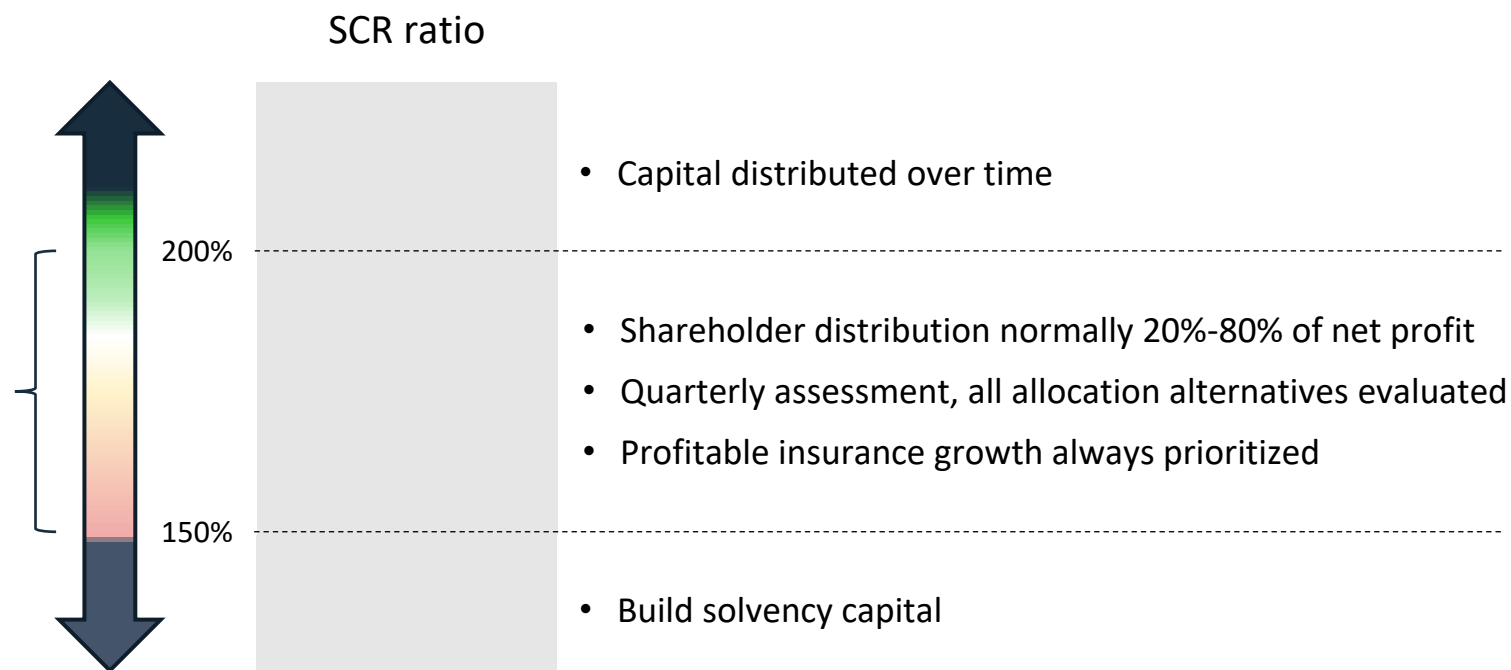


Flexible shareholder distribution policy

Quarterly assessment of capital position vs. capital need

Solvency ratio zone assessment:

- Move towards 'Green' if we see e.g. profitable insurance growth, risk-taking in investment portfolio, other attractive allocation opportunities and/or market/macro turbulence.
- Move towards 'Pink' if we see e.g. limited growth opportunities, very low risk, no near-term allocation opportunities and have good future visibility



Summary Q2 & H1 2025

Q2: Combined ratio at 84.9% | Total investment return of 468 | EPS at 8.7

Q2

84.9 %
Combined Ratio

4 218
Gross written premium

16%
LCY GWP growth

468
Total investment return

716
Profit for the period

8.7
Earnings per share

H1

85.4 %
Combined Ratio

9 489
Gross written premium

16%
LCY GWP growth

1 004
Total investment return

1 457
Profit for the period

17.7
Earnings per share

Other highlights

- AM Best has upgraded the Credit Ratings to A- (Excellent) from BBB+ (Good). The outlook of these Credit Ratings has been revised to stable.
- 2025 UK Broker Satisfaction Index (BSI) received
 - #1 position
 - Understand the feedback, learn and make improvements.
- The Board has decided to distribute a dividend of NOK 165m, corresponding to NOK 2.00 per share.

