

THE CONTENT EXPLOSION

2,000 Assets, One Brand, 70% Growth

After supporting their SEO/content strategy for more than a year and delivering a 46% increase in organic traffic, MPOWER Financing, a global fintech organization for international student financing, knew they could count on Overdrive for help.

We developed a multi-channel content framework to boost visibility and engagement. The goal: double organic traffic and position MPOWER as a trusted resource for international students navigating financing throughout their study-abroad journeys.

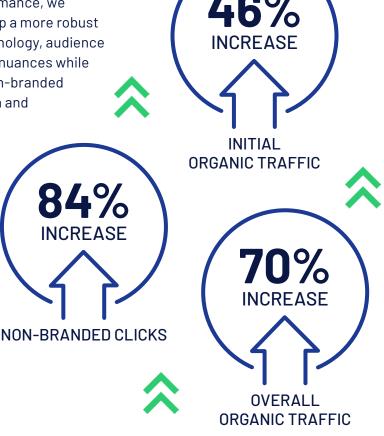
The Challenge

MPOWER, a global fintech serving international students, approached Overdrive with an ambitious goal of doubling organic web traffic and growing non-branded traffic in a year's time. By doing this MPOWER would become a trusted resource for the entire study-abroad journey—from application to career. To achieve this, we needed to build on our previous content development and create a scalable content and communications framework across five priority countries. Delivering it through multiple channels, including search, paid media, social, and email.

Our Solution

Building on previous success with content performance, we coordinated with global and local teams to develop a more robust content intake process. We gathered FAQs, terminology, audience insights, and competitive data to capture market nuances while maintaining brand consistency. Next, to boost non-branded keyword growth, we conducted keyword research and

mapped themes to the student journey, using keywords that included: loan applications, studying abroad, immigration support, scholarships, and career planning. Then to help MPOWER becoming a more trusted resource, we developed an SEO content strategy targeting international students across multiple markets, including 200+ new pages and localized content. Along with a strategy, we built an English-US content library that was localized and adapted for tone, visuals, and cultural relevance— going far beyond simple translation.



Ⅲ OVERDRI>E

The potent combination of internal strategy with agency execution can move marketing from "tactical" to "transformative." Your team brings brand vision; Overdrive brings scale, depth, speed, and measurable performance. Together, we build campaigns that perform today—and fuel brand equity tomorrow.

Want to explore what a partnership with Overdrive could look like? Let's schedule a collaborative workshop and map out a program tailored to your internal team's goals and strengths.

