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COMPANY PROFILE

ATM, Self-Service & E-Payment Solutions



www.finway-eg.com
Cairo, Egypt



About FINWAY

Finway goal is to provide innovative, efficient solution, and trustworthy services in banking, non-banking and e-payment segments. Our consultants are armed with tools, knowledge, experience, and strategies to address the global security needs throughout a comprehensive portfolio.

Finway exclusively represents **Hyosung ATMs** in Egypt, Middle East & Africa, Hyosung offers a variety of hardware products to ensure that we have the solutions you need. With machines built specifically for Banking, Retail, and Business.

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Finway TECH Services vary between

- FinTech
- Security
- AI
- Branch Transformation
- ATM Business
- Managed services

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Solutions for Banks

A complete portfolio of cash and self-service banking solutions, powered by HYOSUNG technology.

Cash Recycling & Dispensing ATMs

Accept deposits, detect counterfeit notes and dispense cash — all from one recycling ATM.

Cash Management (TCR)

Teller cash recyclers that store cash securely, backed by accurate accounting software.

Interactive Teller Machines (ITM)

Full self-service banking, with live video-teller assistance whenever customers need it.

TECHNOLOGY PARTNER

Hyosung

Proven banking hardware and software, delivered and integrated integrated by Finway.



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FINWAY also provides solutions for

- **Self-servicing Kiosks:** Finway Offers a variety of Self-Serving Kiosks like Payment Kiosks, Document handling kiosks, Ticketing kiosks, and many other types Automated kiosk solutions Finway act as a one-stop shop for all your self-service needs. We engineer, build and assemble quality self-service kiosks. incorporate powerful software applications and remote monitoring system and offer complete self-service.

- **E-Payments:** As a means of achieving the government's goal of financial inclusion, Finway is providing Payment Applications, Solutions, and Services for all market segments either banking or non-banking sectors.

Hyosung Corporation

Established in 1966

Total 135 business site in 30 countries

"New challenges bring future changes"

Global Technology Leading New Changes

The Hyosung Corporation serves as the holding company with three independent entities – Hyosung TNC, Hyosung Heavy Industries, and Hyosung Chemical.



- **36** Manufacturing Entities
- **39** Trading Entities/ Branches
- **34** Trading Offices/ Sales Offices

HYOSUNG Holding Company

HYOSUNG TNC

Textile / Trading

- Spandex
- Nylon Polyester Fiber
- Fabric Dyeing
- Steel & Metal Product
- Chemical Products
- LED Business
- Sebitseom Business

HYOSUNG HEAVY INDUSTRIES

Power & Industrial Systems / Construction

- Power Systems
- Industrial Machinery
- Wind Energy Business
- Construction
- Hyosung GOODSPRINGS
- Chinhung International

HYOSUNG CHEMICAL

Chemicals

- PP/DH
- TPA
- POK Business
- Neochem
- Film
- Optical Film

Information & Communication

HYOSUNG TNS

- Hyosung ITX
- Galaxia Electronics
- Galaxia Moneytree
- Galaxia Metaverse
- Galaxia Device

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Business Performance

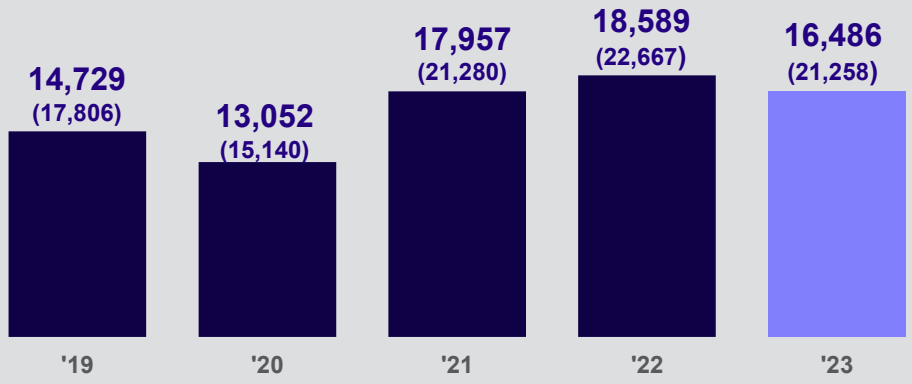
"Solid Foundation as a Global Company"

We are financially strong and stable

Total Revenue

USD Million
(KRW Billion)

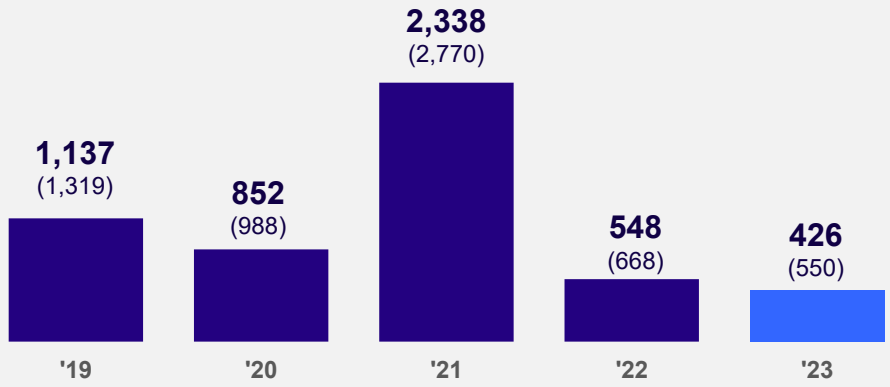
USD $16.5B Revenue

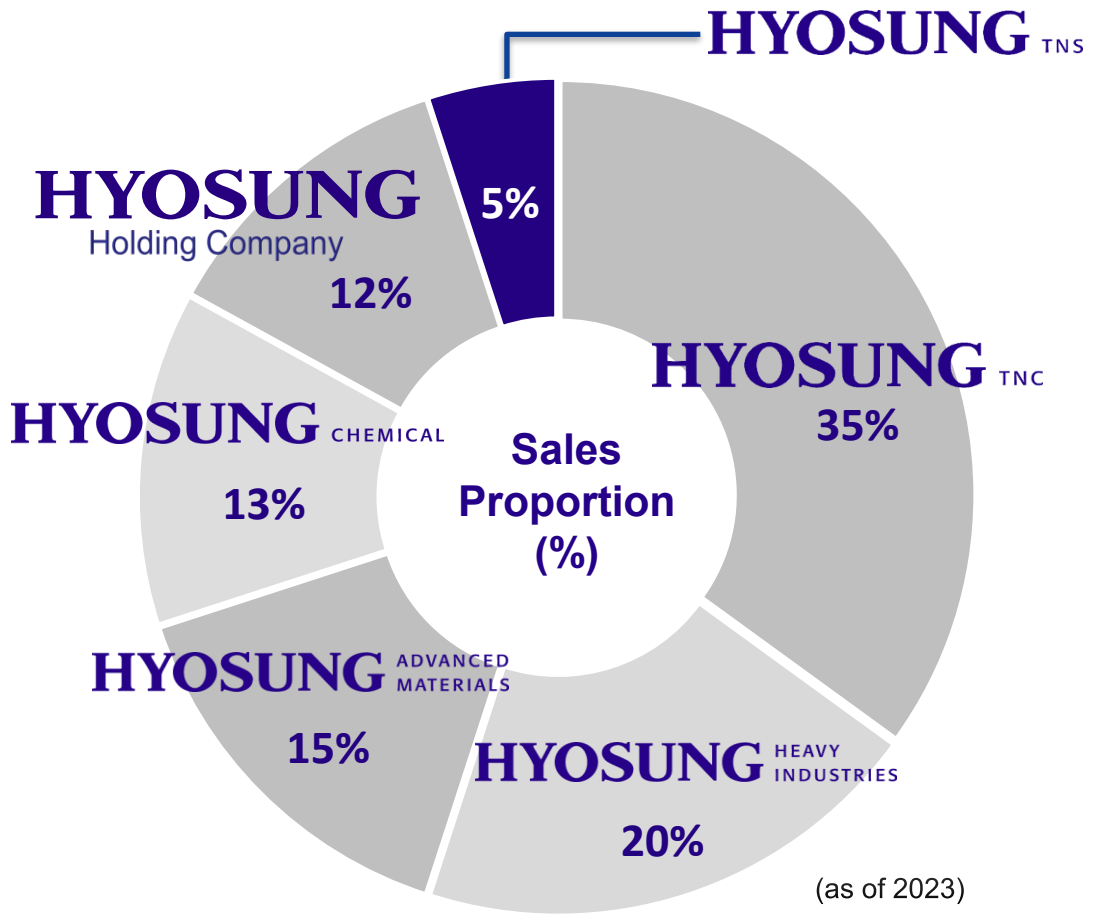


Operating Profit

USD Million
(KRW Billion)

USD $426M Operating Profit





(as of 2023)

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Who is Hyosung TNS?

Since its establishment in 1979, Hyosung TNS has been committed to becoming a global financial IT leader by delivering innovative solutions that create exceptional banking experiences for our customers worldwide.

Establishment	**1979**
CEO	**Bryan Choi**
Financial Performance	**Revenue : 938M USD** (Consolidated, 2024)
Employees	**3,400 (worldwide)** (600 in headquarters)
Production Capacity	**150,000 units / year** (12,500 per month)
Subsidiaries & Affiliates	• **14 in Overseas markets** (US, Mexico, China, Russia, Germany, UK, Spain, Poland, Italy, Türkiye, India, Indonesia, Taiwan, Vietnam) • **4 in Domestic market** (NHT, NHCMS, FMS, ATMPlus)

GLOBAL HUMAN EXPERIENCE MAKER

Improving life's day-to-day interactions for everyone



'Global Top 3' FASTEST GROWING ATM company in the world



MARKET LEADER in

- Recycling ATMs in US, Korea, Russia
- Branch Transformation Solutions



WORLDWIDE, about 60,000 ATMs shipped annually



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Global Presence

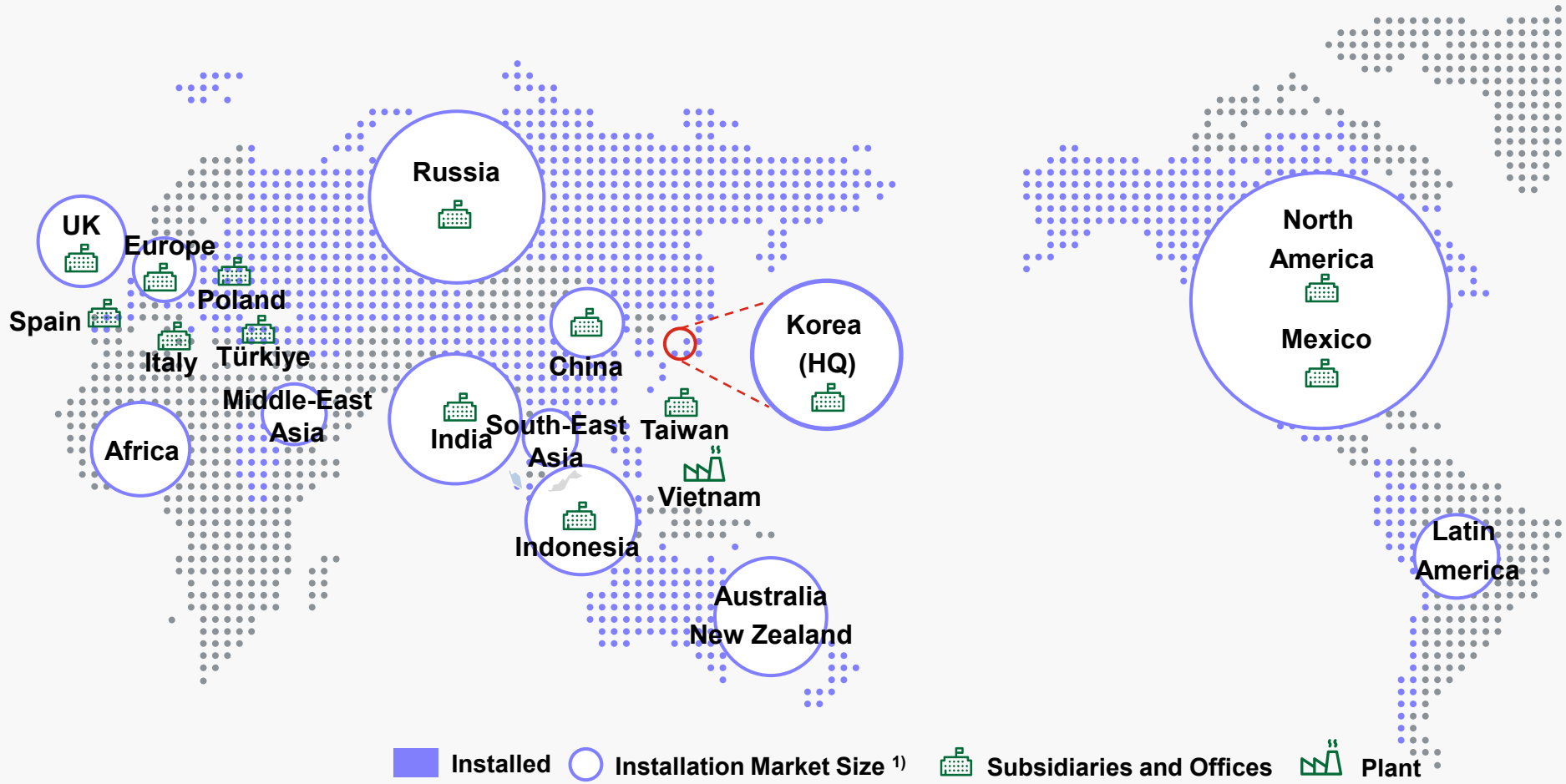
Hyosung TNS has entered the market in more than 51 countries throughout the world. We have shipped over 960,000 self-service banking solutions around the globe.

51
Global Presence

17% M/S
Global Top 3
(M/S by annual shipment)

960K
Global Shipment

Top 1
In Korea, US, Russia, Indonesia



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Market Position

Hyosung TNS is rapidly expanding its market presence by securing a solid business base and core competitiveness such as agility and customer-driven innovation.

Fastest Growing ATM Company In the World

Global No. 3

Rank	Manufacturer
1	"D" Company
2	"N" Company
3	Hyosung

US No. 1

Rank	Manufacturer
1	Hyosung
2	"N" Company
3	"D" Company

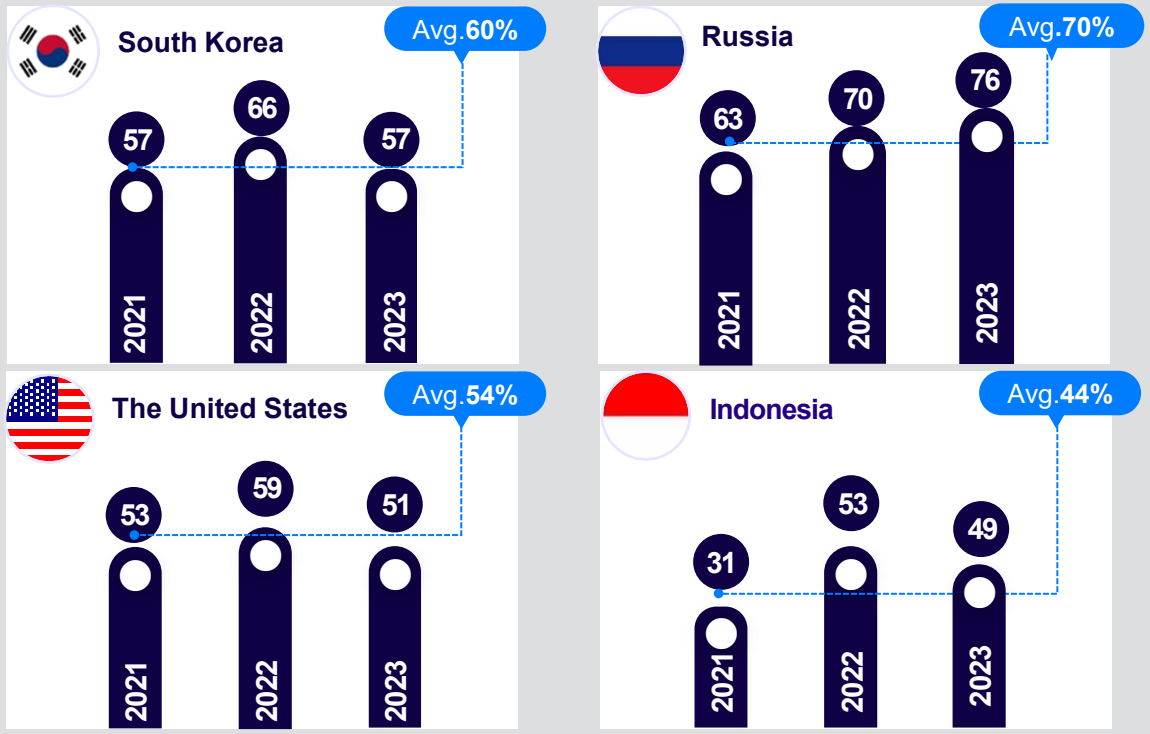
Industry Leading Mover of Fintech

WORLD's 1ST

2009	2010	2013	2017	2020
Hyosung in-house developed recycling technology launched	Branch transformation technology launched	Recycling ATM-compatible teller cash recycler launched	Cloud-based MVS Platform Launched	Digital Desk™ Launched

True Market Leader

No. 1 Market Share in



(Market share by annual shipment)

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Major Clients

Hyosung TNS has been a leading provider of financial and retail ATM solutions for over four decades. Hyosung TNS has built many successful relationships with customers around the world.



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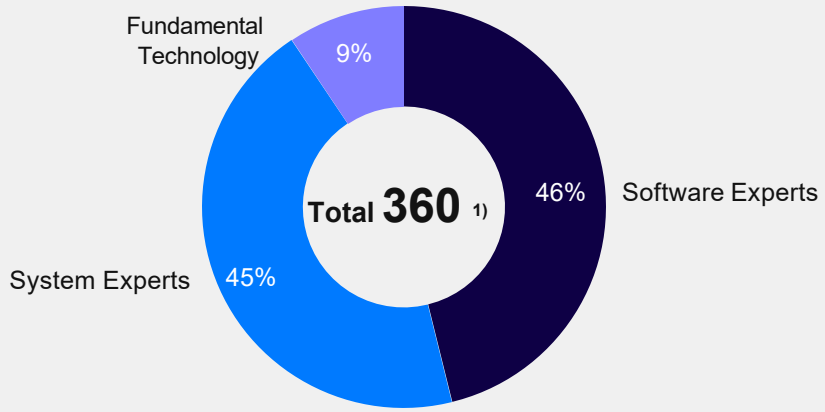
Research & Development

Hyosung core competencies stem from R&D capabilities that allow for ‘Agility and Flexibility’, which enables to rapidly adapt to new customer requirements and the ability to implement new innovations.

R&D Center

Own our core technologies to enable continuous innovation

R&D Centers based in Seoul, South Korea and our Global Software Center in Ohio, US allow us to innovate and develop a variety of hardware and software including ATMs, Kiosks, and Branch Transformation Solutions that lead the way to the future of banking.



1) Total 360 professional engineers - manpower across all development fields

R&D Expertise

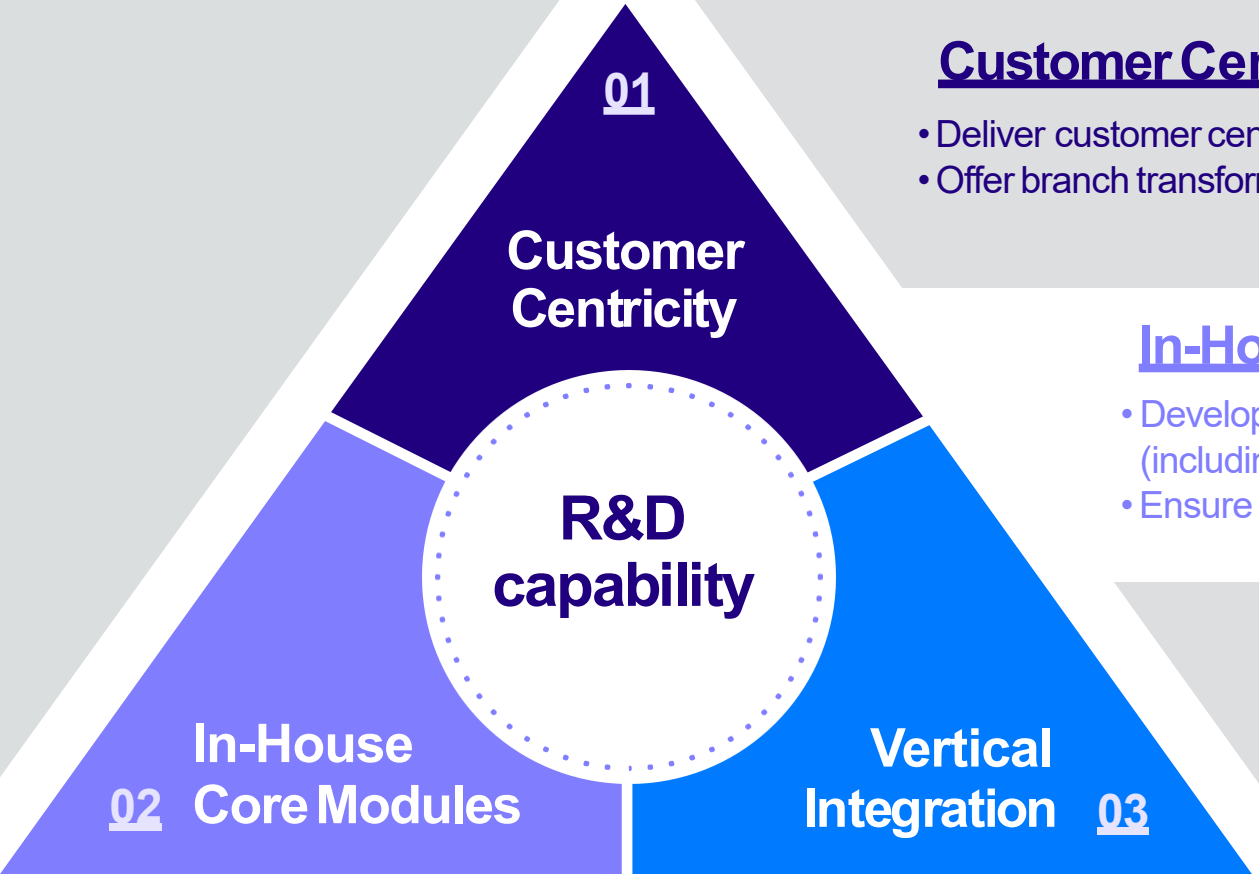
Mechatronics	Recognition Tech	System Integration	Software
(Media Handling Source Technology)	(Computer Vision Based on AI)	(Unit & Module Layout Optimization)	(Application Program & Device Platform)

Leading to

Self-Service Experiences	Emerging Experiences	Green Technology	3,267 Design & Technology Patents

Core Competencies

Hyosung invent and apply real solutions that work, and focus on Innovation, Engineering, and Superior Customer Service.



Customer Centricity

- Deliver customer centric solutions to meet our clients' specific requirements
- Offer branch transformation solutions to reduce the TCO to customers

In-House Core Modules

- Develop key modules based on our own capabilities (including BRM, CCIM, BCA, CDU)
- Ensure high quality, speed to market, and easy to fix problems

Vertical Integration

- Provide a full range of technical services
- Firmware/mechanic modules to hardware/system
- Provide ATM related software and outsourcing services

Hardware Lineup

Cash Recyclers



- Superior Recycling
- Compact Design
- Enhanced Cash Management

MX8600S



- Proven Recycling
- Diverse Transactions
- Modular Design

Hyosung 8LA

(MX8200S)



- Latest Recycling
- Optimal Cash Mgmt.
- Full Denomination Support

Hyosung 9L



- Weatherized
- Superior Cash Storage
- Full Denomination Support

Hyosung 8XW

TCR

2026 New



- Superior Cash Storage
- Faster Transactions
- Enhanced Security

MS500E

Cash Dispensers



- Reliable Cash Dispensing

MX5600S



- Superior Cash Storage
- Robust Security

Hyosung 5L

(MX5800S)

Non-Cash Terminal



- Compact Design
- Easy Installation

Mini ATM



- Robust Transaction Set
- Sleek Design

Non-Cash Terminal

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Hyosung 8LSE System Specification



Customer Interface

24.5” Touchscreen

Heart Rate Sensor

Customer Interface

12.3” Touchscreen
with Touch Encrypted PIN Pad PCI 6.0

Contactless Card Reader

NFC reader

Bill Recycling Module

4 recycling cassettes
(314mm note capacity per cassette)
1 deposit + 1 retract/reject Cassette
Max 300 notes per transaction

Beam Projector

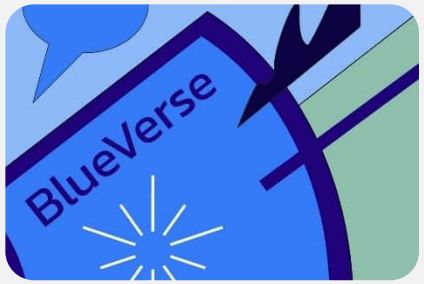
ADA Audio Guidance

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Software Portfolio

Software Solutions

Hyosung TNS offers powerful homegrown self-service banking software solutions, which are highly optimized by our on-going innovations to bring operational improvements to customers.



BlueVerse

ATM and self-service terminal application

Multivendor ATM software that enables total efficient fleet management with one unified software installed on multivendor ATMs



BlueVerseCloud

A cloud-based ATM software platform

Web-based omnichannel ATM software platform that allows consistent consumer experiences and greater flexibility in software development



BlueVerseFleet

ATM operation management software

Realtime ATM operation and management software that monitors and manages the status of ATM devices



BlueVerseCRM

Personalization and targeted marketing

Provides customized services through ATM interface, marketing, campaigns, and frequently used financial transaction items and account information



BlueVerseSecurity

ATM security software

Encryption and firewall, hacking/fraud prevention, and detection software for ATM transactions and customer data



BlueVerseTeller

Assisted teller software

A powerful assisted teller software solution supporting tablet assist, remote video teller control, and other multi-functional kiosks

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SELF- SERVICE KIOSKS

OUR SOLUTIONS

Smart Self-Service Kiosks

Self-service solutions that bring essential services closer to your customers, 24/7.

01



Ticket Issuance

Queue, event and transport tickets printed in seconds

02



Document Handling

Scan, submit and collect documents

03



Smart Lockers

Contactless parcel and document pick-up

04



Card Issuance

Instant on-site printing of bank and ID cards

05



Bill Payment

Cashless bill payments and top-ups

06



Gold Vending

Buy certified gold bars and coins on demand

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WHY SELF-SERVICE

Benefits of Self-Self-Service Kiosks

Kiosks extend your service network beyond beyond branch walls and working hours, hours, improving the customer experience experience while lowering the cost of every every transaction.

24/7

service availability, 365 days a year

01

Shorter Queues

Customers complete transactions in minutes, without waiting in line.

02

Always Open

Round-the-clock service, beyond branch working hours.

03

Multiple Services

Payments, documents, cards and tickets on a single terminal.

04

Staff Focused on Value

Teams freed from routine tasks to focus on complex needs.

05

Flexible Placement

Compact, movable units deploy wherever your customers are.

06

More Customers Served

Higher daily capacity at a lower cost per transaction.

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KIOSK MANAGEMENT SYSTEM

Remote Monitoring & Management (KMS)

One web-based platform to monitor, control and manage a kiosk network of any size — from anywhere.

Real-Time Status
Live health of every terminal, server and host

Cash & Consumables
Online cash-in/out levels and supplies stock

Cash Forecasting
Predicts cash outages and refill needs

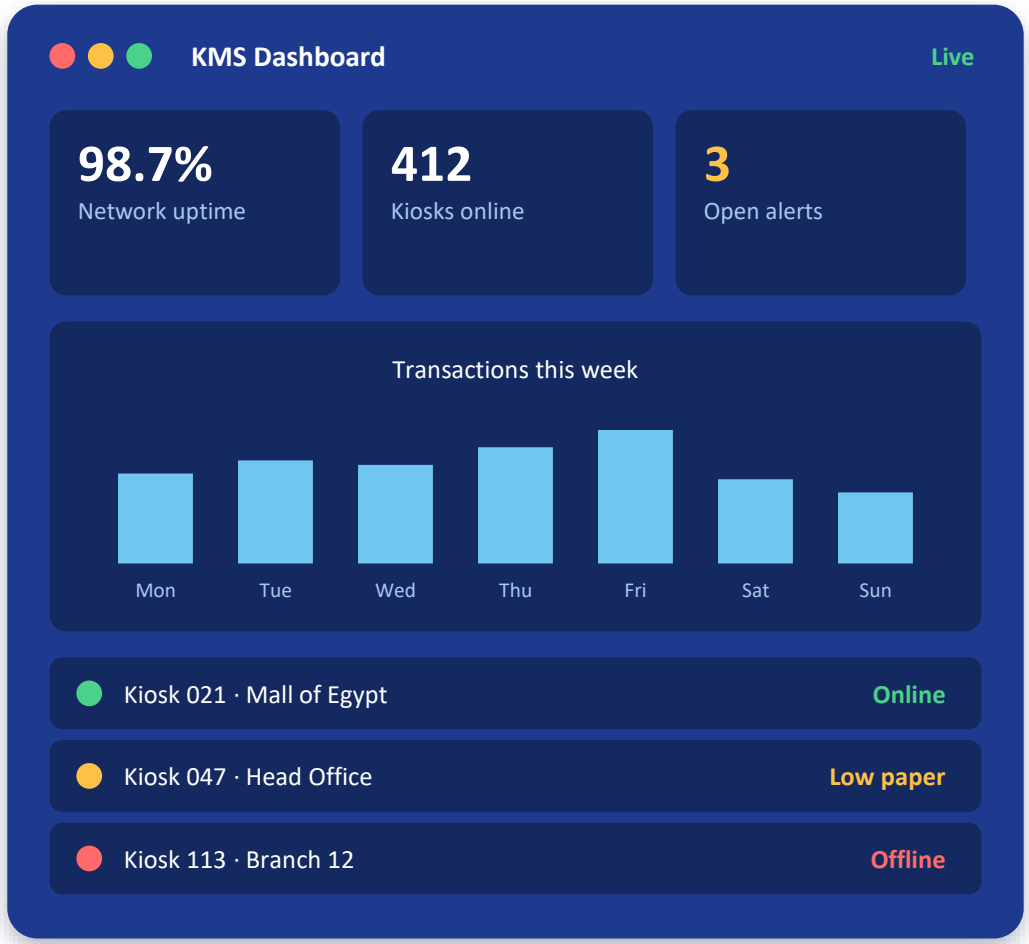
Remote Troubleshooting
Investigate and resolve issues without a site visit

Instant Alerts
SMS and email notifications on critical events

Automatic Updates
Software distributed and applied over the network

SLA & KPI Reporting
Availability, SLA compliance and business KPIs

Browser-Based Access
Secure access from any location and browser



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SOFTWARE SOLUTIONS

Application Development & Backend Integration

Custom kiosk applications, built in-house and fully integrated with your backend systems.

Secure Connectivity

Backend integration through Web APIs, VPN or a hybrid model.

Real-Time Data Exchange

Fetch, validate and update data in your systems directly.

Custom Workflows

Trigger automated processes and third-party integrations from any kiosk activity.

UX & UI Design

Intuitive, on-brand customer journeys designed for self-service.

OUR DELIVERY LIFECYCLE

01 Planning
Scope, goals and roadmap

02 Analysis
Requirements and integration needs

03 Design
UX, UI and system architecture

04 Development
Build and integrate

05 Testing
QA and user acceptance

06 Maintenance
Support and updates

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OUR CLIENTS

Trusted by Leading Institutions

Banks, payment providers, telecom operators and retailers across Egypt rely on Finway to deliver and support their self-service and payment solutions.

البنك الأهلي المصري
NATIONAL BANK OF EGYPT

البنك المركزي المصري
CENTRAL BANK OF EGYPT

بنك القاهرة
Banque du Caire

finance

Euronet

epass

orange™

MASTERGOLD

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THANK YOU

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