

Investor Presentation

Q1 2025 financial results



May 2025

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ABDULLA BELHOUL
CEO



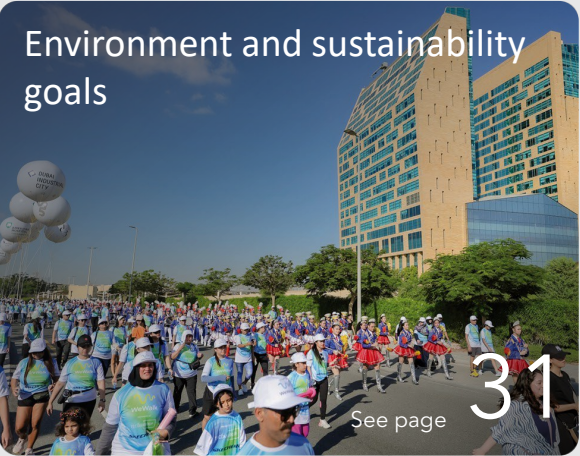
HAISSAM BAYDOUN
ACTING CFO

Operational and financial performance highlights



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Environment and sustainability goals



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Development and investment update

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Achievements and outlook

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Today’s Presentation

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Macroeconomic and real estate market highlights



The global economic narrative in 2025 has been dominated by an evolving geopolitical and trade policy environment

Against this backdrop, the Dubai economy continues to outperform global competitors. It has shown that it is a resilient and business and logistics hub which continues to grow at an impressive pace.

- Dubai is seeing: “Steady levels of commercial activity stemming from new market entrants across existing and emerging sectors supported the office market throughout 2024.”
- The market has remained firmly landlord - favoured, where landlords are continuing to maintain an upper hand in lease negotiations.” ¹



Robust GDP Growth

- The UAE’s GDP grew by 3.9% in 2024 (revised up from 3.7%)²
- UAE GDP expected to increase to 4.0% in 2025, outperforming the global average with the US growth predicted to be 2.7%.³

Non-Oil Sector Strength

- Dubai non-oil business conditions improved at a softer rate, with headline PMI fell to 53.2 in March, down from 54.3 in February 2025.

Inflation Under Control

- The CBUAE maintained its inflation forecast for 2025 unchanged at 2.0%, significantly below the world average

Population Growth

- In Q1 2025, Dubai’s population crossed 3.9 million for the first time, driven as the inflow of new residents and talent attraction initiatives
- Dubai recorded the addition of 59,610 new households in 2024, marking an 8.4% increase from the previous year. The total number of households reached 771,200
- The number of residential communities in the emirate also grew, with 7 new communities added in 2024, bringing the total to 2,260, compared to 2,253 in 2023

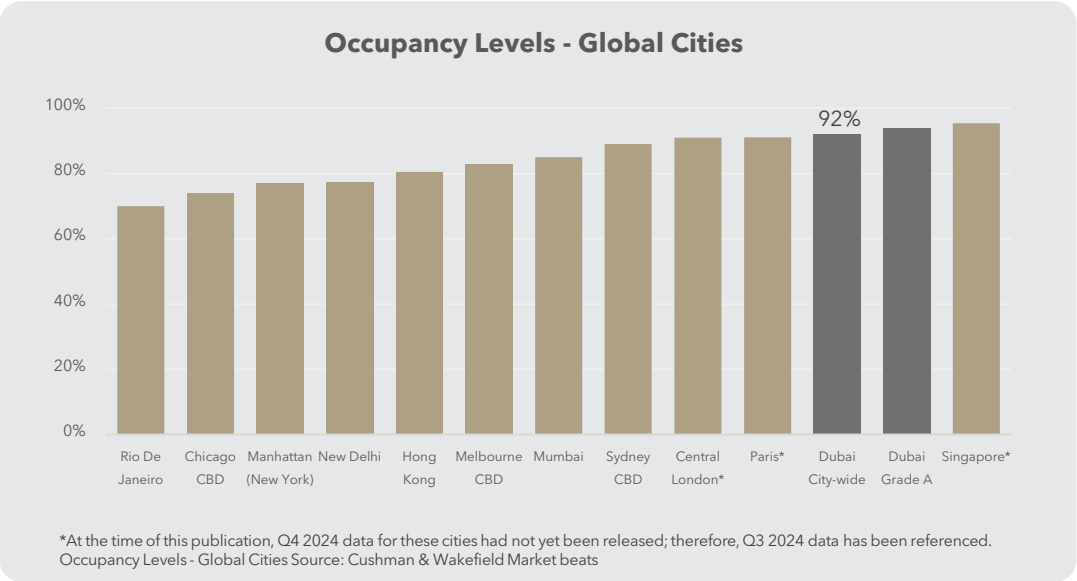
Record Tourism

- Dubai welcomed 5.31 million international visitors from January to March 2025 – a 3% YoY increase compared to Q1 2024

The commercial and industrial sector outlook remains unchanged with demand exceeding supply, leading to high occupancy rates and upward pricing

Dubai city-wide occupancy rates reached an all-time high of 92 % in 2024 with 4 million sq. ft. of office space absorbed this was second only globally to Singapore.

- In Q1 2025, Dubai’s commercial real estate market maintained positive momentum, underpinned by limited supply and strong market fundamentals. The outlook for Dubai remains very positive:
- “As supply struggles to keep pace, the market is seeing record-breaking growth in rents, prices, and transaction volumes. With no sign of slowing demand, 2025 will see further increases, despite more stock coming to market.”¹



Strong Rental Growth

- Office and industrial rents expected to grow by 8-10% in 2025 amid tight vacancy.

Positive Yield Spread

- Dubai offers attractive yields vs global cities, especially in logistics and core offices

Activity Surge

- The Dubai Chamber of Commerce recorded its highest-ever annual increase in memberships in 2024, welcoming 70,500 new companies, a 4.6% year-on-year increase compared to 2023.

High Occupancy

- Average occupancy rates have continued to rise, maintaining a healthy level above 90% with some of TECOM business districts running at nearly full occupancy.

Office Demand Remains

- High demand on Grade A spaces witnessed in 2024 have continued into 2025, with availability of Grade A space remaining tight in established submarkets

Industrial Sector Resilient

- Industrial and logistics sector is witnessing several new trends that are shaping its evolution and competitive edge
- Growing demand for larger warehouses is fueling a boom in the development of big box warehouses

TECOM Group's value proposition



A compelling investment case...
through its strategic growth, financial strength, and commitment to delivering value to shareholders.



Market Position and Leadership

More than **25 years** as a market leader in Dubai's commercial and industrial real estate sectors.



Consistently Strong Financial Performance

Impressive financial results, with **21%** YoY growth in revenue and **23%** YoY increase in EBITDA in Q1 2025



Hub for Diversified and Loyal Customers

Home to **12,000+** new and long-term, loyal and diversified customer base



Strategic Growth and Expansion

Continue expanding its portfolio to meet increasing demand for premium assets, with total **AED 2.7bn** investments made in 2024 for acquisitions and development



Sustained Shareholder Value

Committed to delivering value to its shareholders, with **AED 800 million** cash dividends distributed annually



Robust Governance & ESG frameworks

TECOM Group's ESG framework is built around **five key pillars** in line with best-in-class standards

A thriving ecosystem of future growth

Our ecosystem

The Group is playing a strategic role in advancing Dubai's commercial and industrial landscape and reaffirming its status as a global hub for investment and business.



Our Segments

Our leading **commercial**, **industrial**, and **land leasing** portfolio offers a diverse selection across various asset classes, sectors, and communities.

Furthermore, our comprehensive range of **government and business services** enhances value and drives success for our clients.

199M sq ft

Leasable Space

Commercial Leasing

Offices
Retail

GLA 10.8 Million sqft

Term Lease: ~1-5yrs (BTL) | 10yrs (BTS)

Industrial Leasing

Logistics
Worker accommodation

GLA 11.8 Million sqft

Term Lease: ~1-5yrs

Land Leasing

Industrial Land
Commercial Land

GLA 177 Million sqft

Term Lease: ~30-50yr

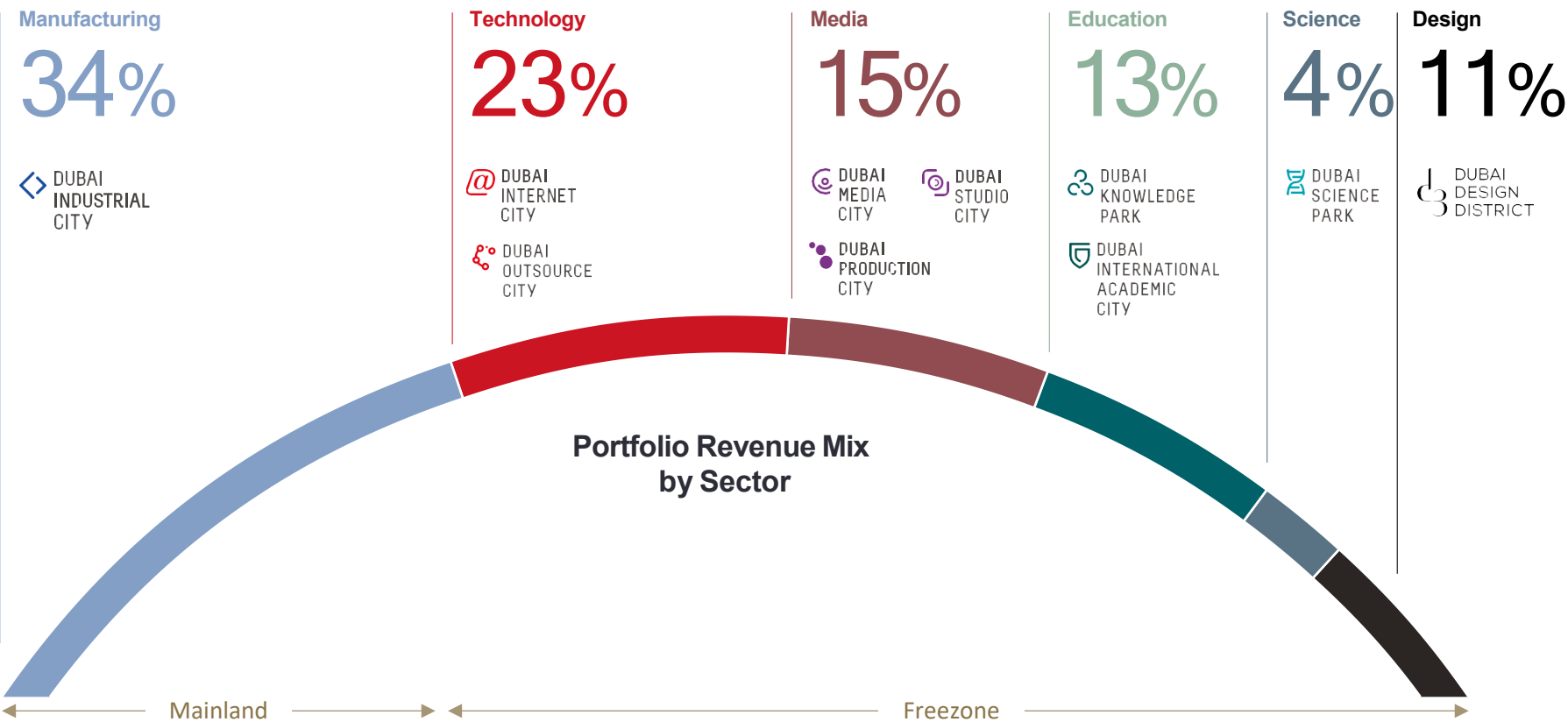
Services & Others

- Innovation Centers
- Freelance services
- Flexi offices & co-working space
- Advertising & Venue Management

GLA: Gross Leasable Area | BTL: Built to Lease | BTS: Built to Suit

Our Sectors

TECOM Group's strategic positioning across 10 specialised business districts, each focused on high-growth sectors, uniquely supports Dubai's economic diversification.



Our Sectors

- Technology
- Media
- Education
- Science
- Design
- Manufacturing

153

Commercial Buildings

1,140

Warehouses

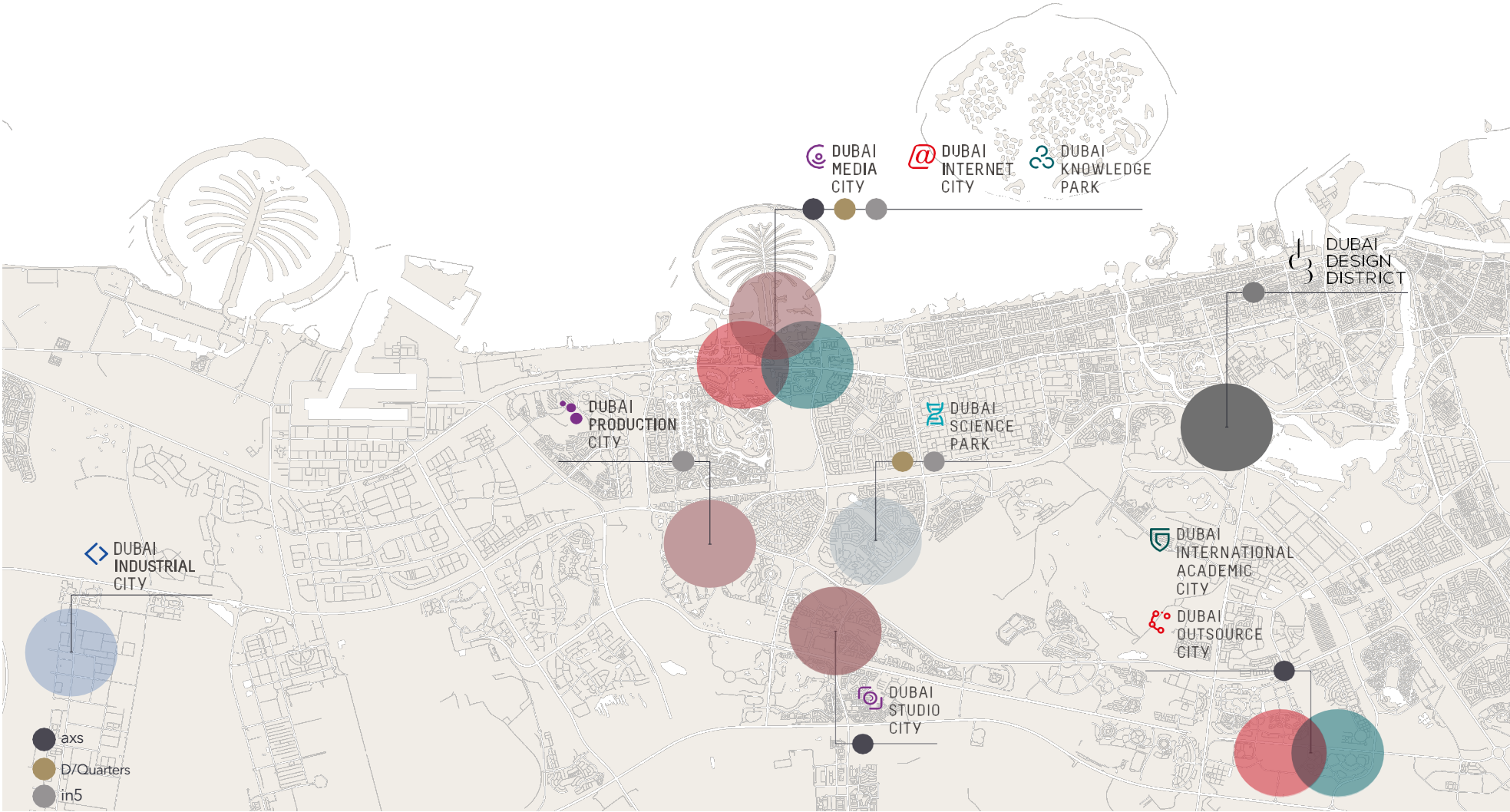
92

Worker Accommodations
For 42,445 workers

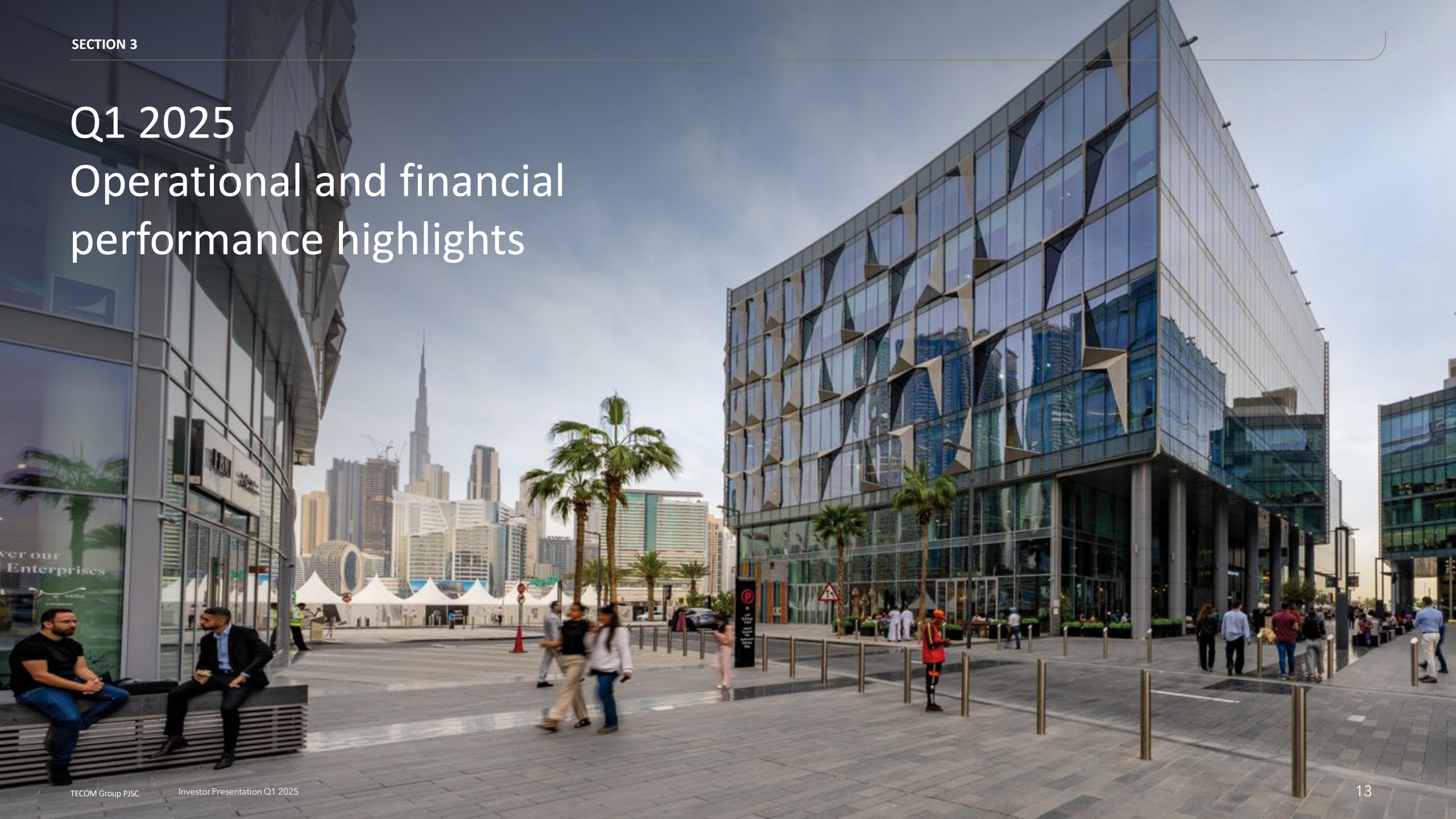
177M

Land Leasing Area (sq ft)

An Integral Part of Dubai's Economic Diversification



Q1 2025 Operational and financial performance highlights



Financial highlights (Q1 2025)



Revenue

AED 680 MN
▲ 21% vs. Q1 2024



EBITDA

AED 540 MN
▲ 23% vs. Q1 2024



FFO¹

AED 480 MN
▲ 13% vs. Q1 2024



EBITDA margin

79%
▲ 1% vs. Q1 2024



Net Profit

AED 361 MN
▲ 23% vs. Q1 2024



Liquidity

AED 3,066 MN
ACCESSIBLE FUND²

Operating performance

Consolidated Occupancy
(Excluding Land Leasing)

95%

Retention Rate

96%

Overall blended WALT*
(Weighted of Commercial [BTS & BTL] and Industrial)

2.3 Years

Average Cost of borrowing for 5 years

4.00%

Net debt to LTM EBITDA ratio

2.2x

Loan to Value (LTV) ratio of

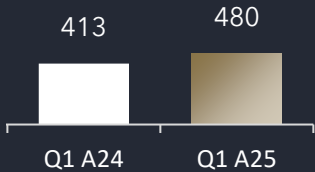
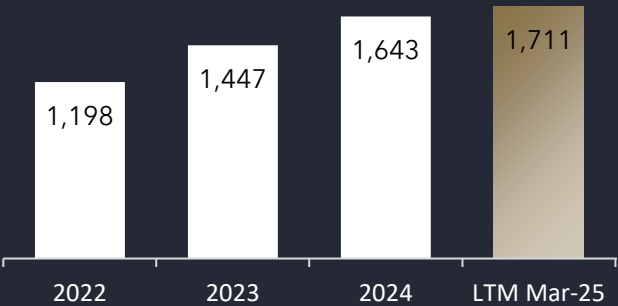
15.3%

(1) Cash flow from operations (including net financing costs) before changes in working capital
(2) Includes undrawn facility of AED 2.35bn and unrestricted cash of AED 716mn

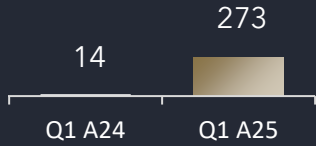
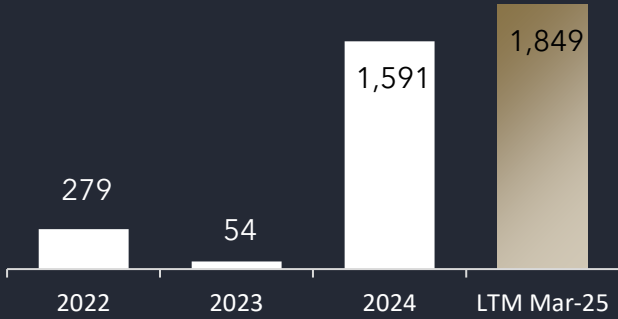
Healthy cash flow generation and increase in free cash flow



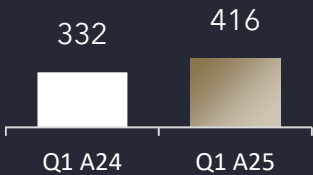
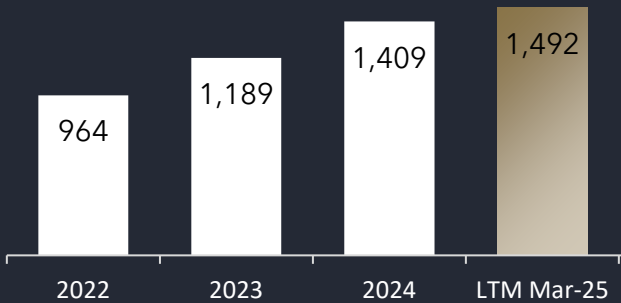
Funds From Operations (FFO)¹



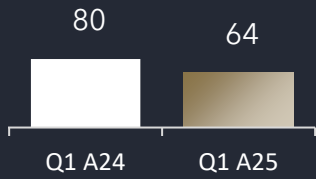
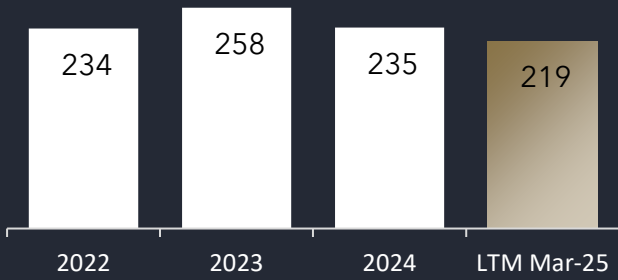
Growth CAPEX



Recurring Free Cashflow (RFCF)²



Maintenance & Enhancement CAPEX



(1) Cash flow from operations (including net financing costs) before changes in working capital
(2) FFO minus maintenance and enhancement capital expenditure

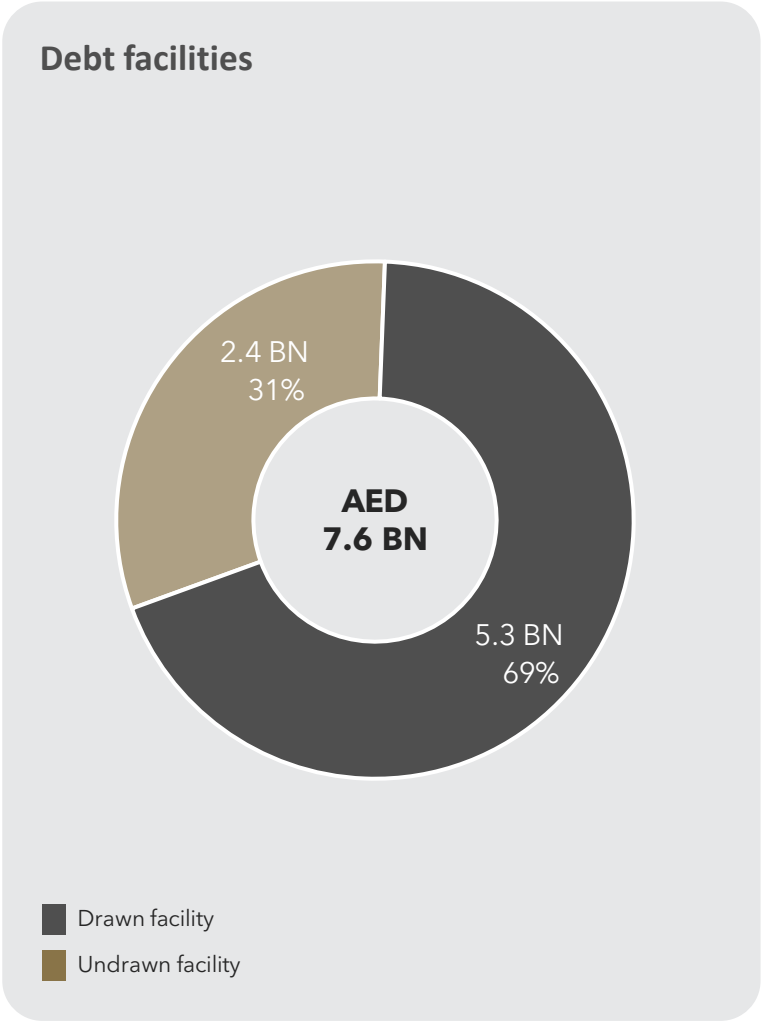
Growth strategy supported by healthy leverage standing

BALANCE SHEET	AED MN
DEBT	5,216
CASH	925
EQUITY	6,623
TOTAL ASSETS	16,186

KEY RATIOS	VALUE
LOAN TO VALUE (LTV) ¹	15.3%
DEBT / EQUITY	0.8X
NET DEBT / LTM ² EBITDA	2.2X
EBITDA / INTEREST	10.4X

CAPITAL STRUCTURE	AED MN
CORPORATE FACILITY	7,600
TOTAL FINANCIAL DEBT	5,216
LESS CASH	(925)
NET DEBT	4,291

1) LTV - Loan to Value
2) LTM - Last 12 Months

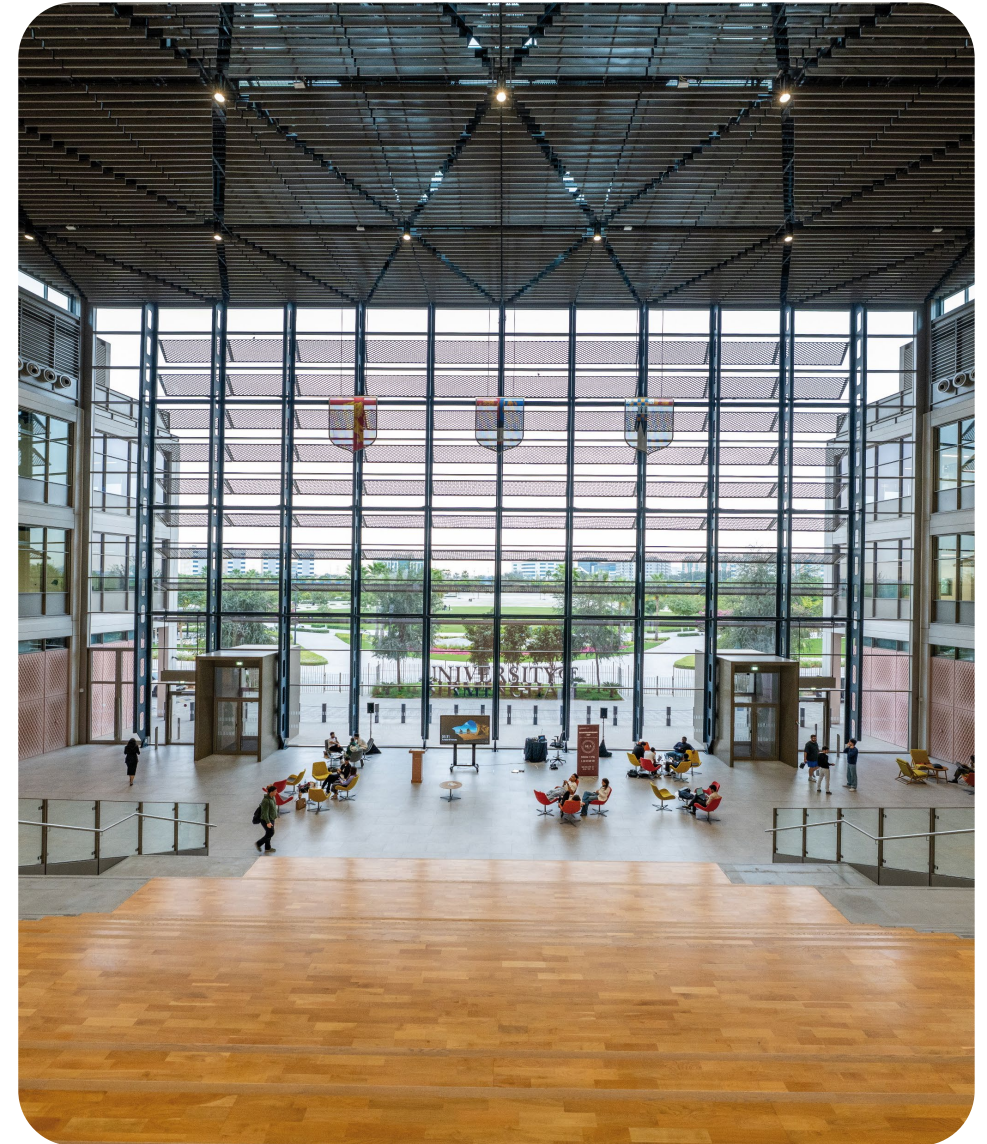


Balance sheet

DESCRIPTION	31 MAR 2025	31 DEC 2024	YoY CHANGE %
PROPERTY, EQUIPMENT AND INTANGIBLE ASSETS	104	108	-4%
INVESTMENT PROPERTY	13,851	13,820	0%
DERIVATIVE FINANCIAL INSTRUMENTS	118	165	-29%
TRADE, UNBILLED AND FINANCE LEASE RECEIVABLES	876	837	5%
NON-CURRENT ASSETS	14,948	14,930	0%
TRADE AND OTHER RECEIVABLES	282	289	-2%
DUE FROM RELATED PARTIES	31	55	-43%
CASH AND BANK BALANCES	925	1,017	-9%
CURRENT ASSETS	1,238	1,361	-9%
TOTAL ASSETS	16,186	16,291	-1%
SHARE CAPITAL	500	500	-
RESERVES	606	652	-7%
RETAINED EARNINGS	5,517	5,556	-1%
TOTAL EQUITY	6,623	6,708	-1%
BANK BORROWINGS	5,216	5,213	0%
ADVANCES AND REFUNDABLE DEPOSITS FROM CUSTOMERS	602	607	-1%
DUE TO RELATED PARTIES	48	93	-48%
OTHER LIABILITIES, DERIVATIVE FINANCIAL INSTRUMENTS AND EOSB	848	838	1%
PROVISION FOR OTHER LIABILITIES AND CHARGES	903	903	-
NON-CURRENT LIABILITIES	7,617	7,653	0%
TRADE AND OTHER PAYABLES	300	330	-9%
ADVANCES AND REFUNDABLE DEPOSITS FROM CUSTOMERS	993	969	2%
CURRENT TAX LIABILITIES	49	38	27%
PROJECT AND OTHER LIABILITIES & PROVISIONS	485	502	-3%
DUE TO RELATED PARTIES	118	91	30%
CURRENT LIABILITIES	1,946	1,930	1%
TOTAL LIABILITIES	9,563	9,583	0%
TOTAL EQUITY AND LIABILITIES	16,186	16,291	-1%

Figures in AED 'Million'

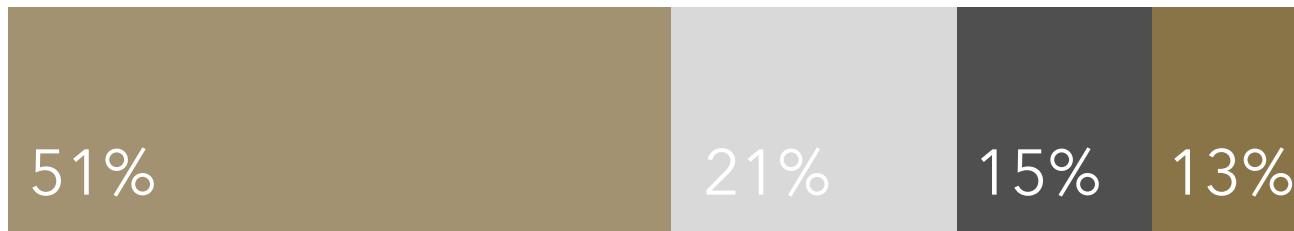
Due to rounding, numbers may not add up precisely to the totals



Income statement

DESCRIPTION	31 MAR 2025	31 MAR 2024	YoY CHANGE %
REVENUE	680	564	21%
DIRECT COSTS	(215)	(185)	16%
GROSS PROFIT	465	379	23%
OTHER OPERATING INCOME	16	13	19%
	480	392	23%
GENERAL AND ADMINISTRATIVE	(45)	(45)	1%
MARKETING AND SELLING, AND OTHER OPERATING	(12)	(9)	35%
OTHER OPERATING	-	(4)	-100%
TOTAL EXPENSES	(57)	(57)	6%
OPERATING PROFIT	423	335	25%
FINANCE INCOME	11	19	-45%
FINANCE COSTS	(63)	(50)	26%
FINANCE COSTS - NET	(52)	(30)	71%
INCOME TAX EXPENSE	(10)	(12)	-11%
PROFIT FOR THE YEAR	361	293	21%
EARNINGS PER SHARE (EPS - AED)	0.07	0.06	22%

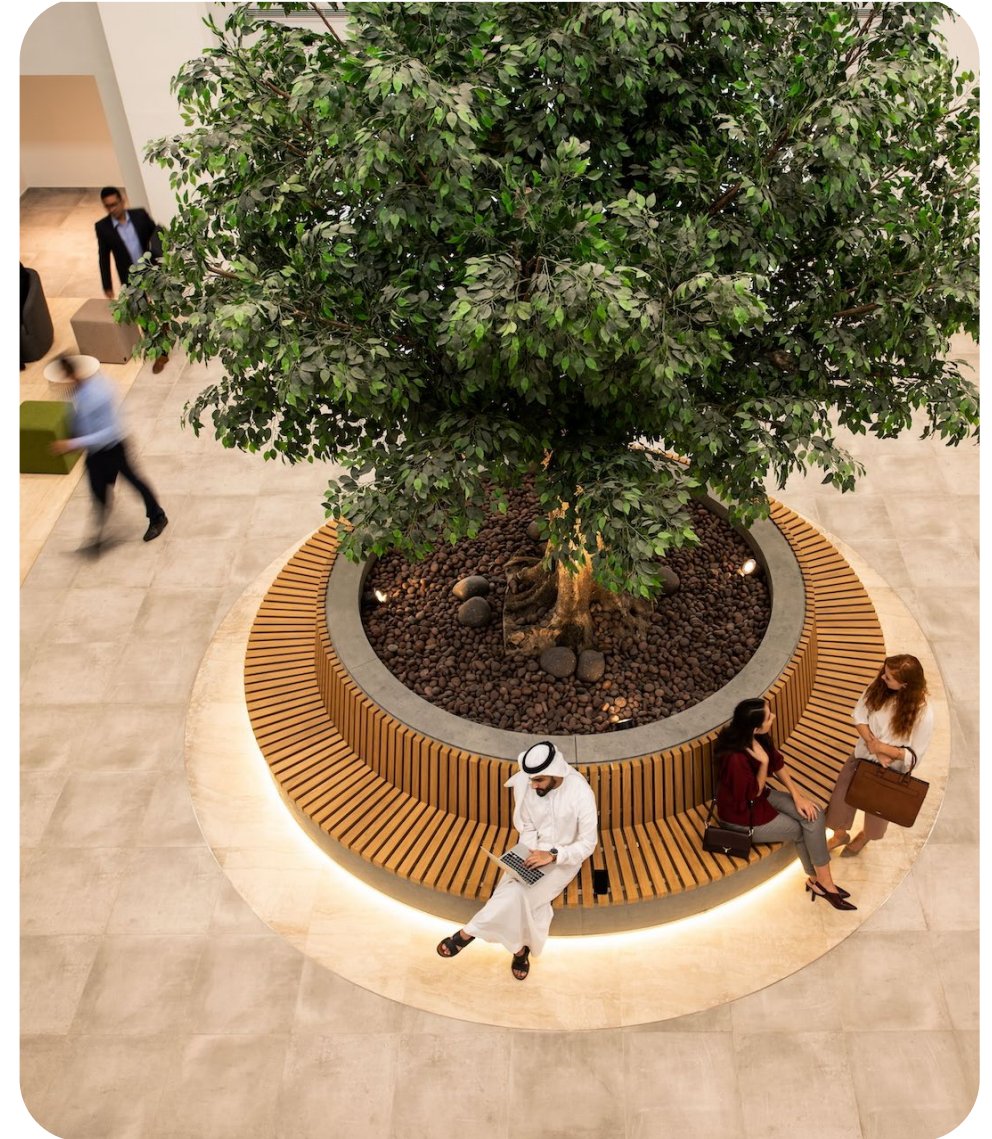
Q1 2025 revenue contribution breakdown



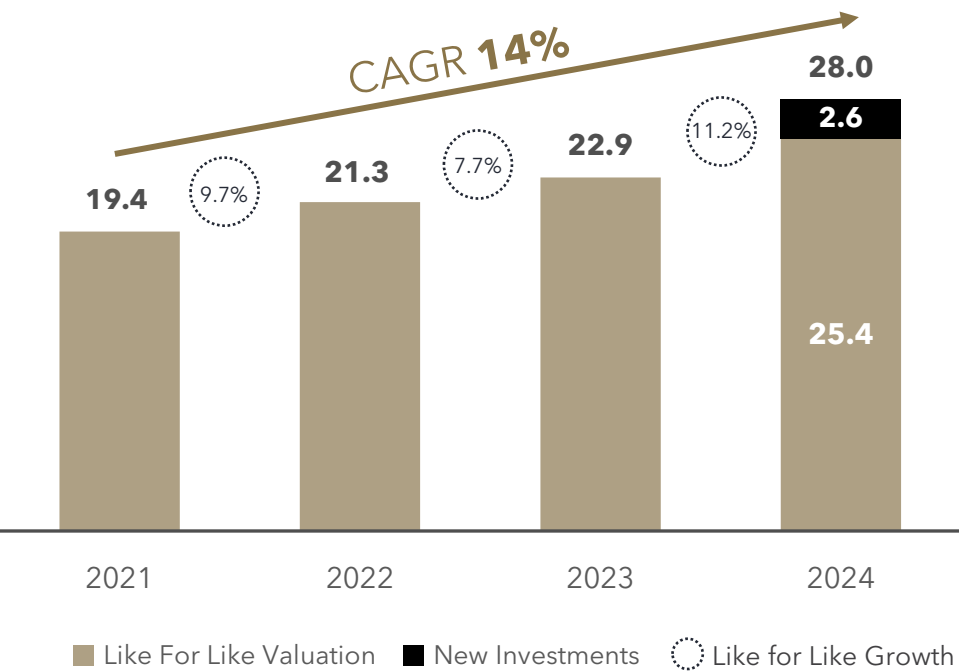
■ Commercial leasing ■ Land leasing ■ Industrial leasing ■ Services & other

Figures in AED 'Million'

Due to rounding, numbers may not add up precisely to the totals



Portfolio valuation



ASSUMPTION	COMMERCIAL LEASING		LAND LEASING		INDUSTRIAL LEASING ⁴		TOTAL	
	Dec-24	Dec-23	Dec-24	Dec-23	Dec-24	Dec-23	Dec-24	Dec-23
EQUIVALENT YIELD	7.90%	8.00%	6.70%	6.70%	9.20%	9.40%	7.70%	7.80%
NET INITIAL YIELD	6.90%	7.80%	6.70%	6.60%	7.50%	7.10%	6.90%	7.30%

(1) Based on CBRE, Fair value of TECOM Group PJSC investment properties and land bank as of 31-Dec-2024
(2) 2023 Valuation of AED 25.4 Bn as of 31-Dec-2023 with new acquisitions and development projects in 2024
(3) 2023 Valuation of AED 22.9 Bn as of 31-Dec-2023 Like-for-Like

AED 28bn¹
+22.1% YoY²



+AED 2.5bn
+11.2% YoY LFL³



+AED 8.6bn
+44% Growth since IPO

COMMERCIAL LEASING

14.7BN

+2.5Bn (+20.9%) vs 2023 Valuation
+1.4Bn (+20.9%) vs 2023 Valuation LFL

LAND LEASING

8.5BN

+1.8Bn (+27.7%) vs 2023 Valuation
+1.3Bn (+20.3%) vs 2023 Valuation LFL

INDUSTRIAL LEASING

3.1BN

+0.2Bn (+8.6%)
vs 2023 Valuation

AVAILABLE LAND⁵

1.0BN

-0.3Bn (-25.2%) vs 2023 Valuation
-0.4Bn (-34.4%) vs 2023 (LFL)

Under construction
0.8BN

Our portfolio

1,140
Warehouses

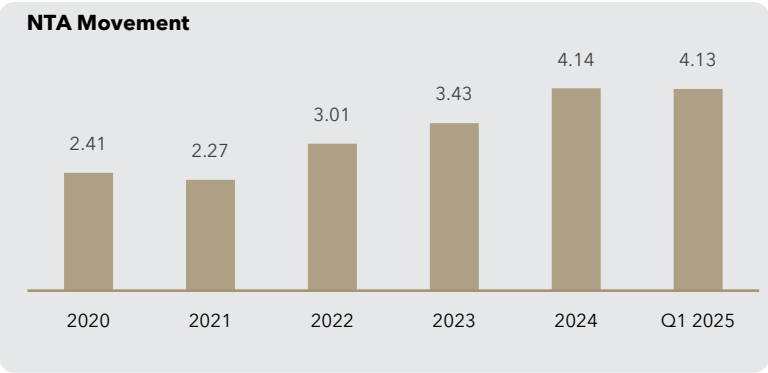
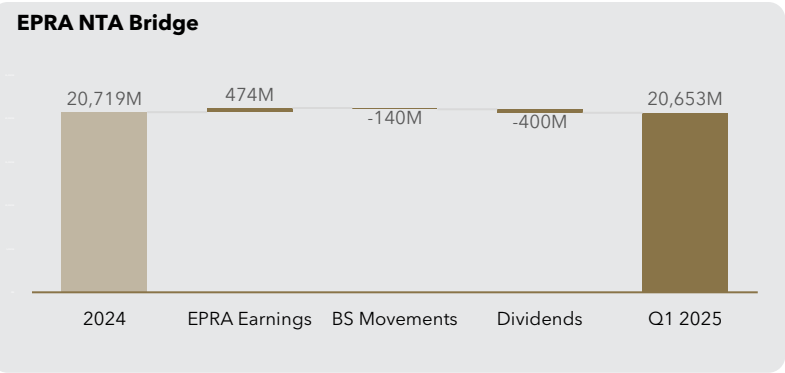
153
Commercial
buildings

92
Worker
accommodation
buildings

EPRA KPIs

KPI	Q1 2025	2024	Q1 2024	2023	2022	2021	2020
IFRS EARNINGS (AED Million)	361	1,228	293	1,078	726	569	579
EPRA EARNINGS (AED Million)	474	1,638	391	1,502	1,024	898	944
IFRS NET ASSETS (AED Million)	6,623	6,708	6,247	6,329	5,968	5,613	6,168
EPRA NET ASSET VALUE (NAV) (AED Million)	20,653	20,719	17,080	17,160	15,052	11,359	12,035
EPRA NIY	6.8%	6.7%	7.2%	6.7%	6.6%	6.8%	6.1%
EPRA "TOPPED-UP" NIY	7.1%	6.9%	7.2%	7.0%	6.7%	7.1%	6.6%

Pre Share Analysis	Q1 2025	2024	Q1 2024	2023	2022	2021	2020
NUMBER OF SHARES (Million)	5,000	5,000	5,000	5,000	5,000	5,000	5,000
EPRA EARNINGS PER SHARE (AED)	0.09	0.33	0.08	0.3	0.2	0.18	0.19
EPRA NAV EX DIVIDEND (AED)	4.13	4.14	3.42	3.43	3.01	2.27	2.41



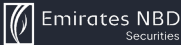
* EPRA Earnings per share for Q1 2024 and Q1 2025 are not annualized

** BS Movements = Balance sheet Movements mainly arise due to use of IP fair values for EPRA reporting vs Balance sheet cost model.



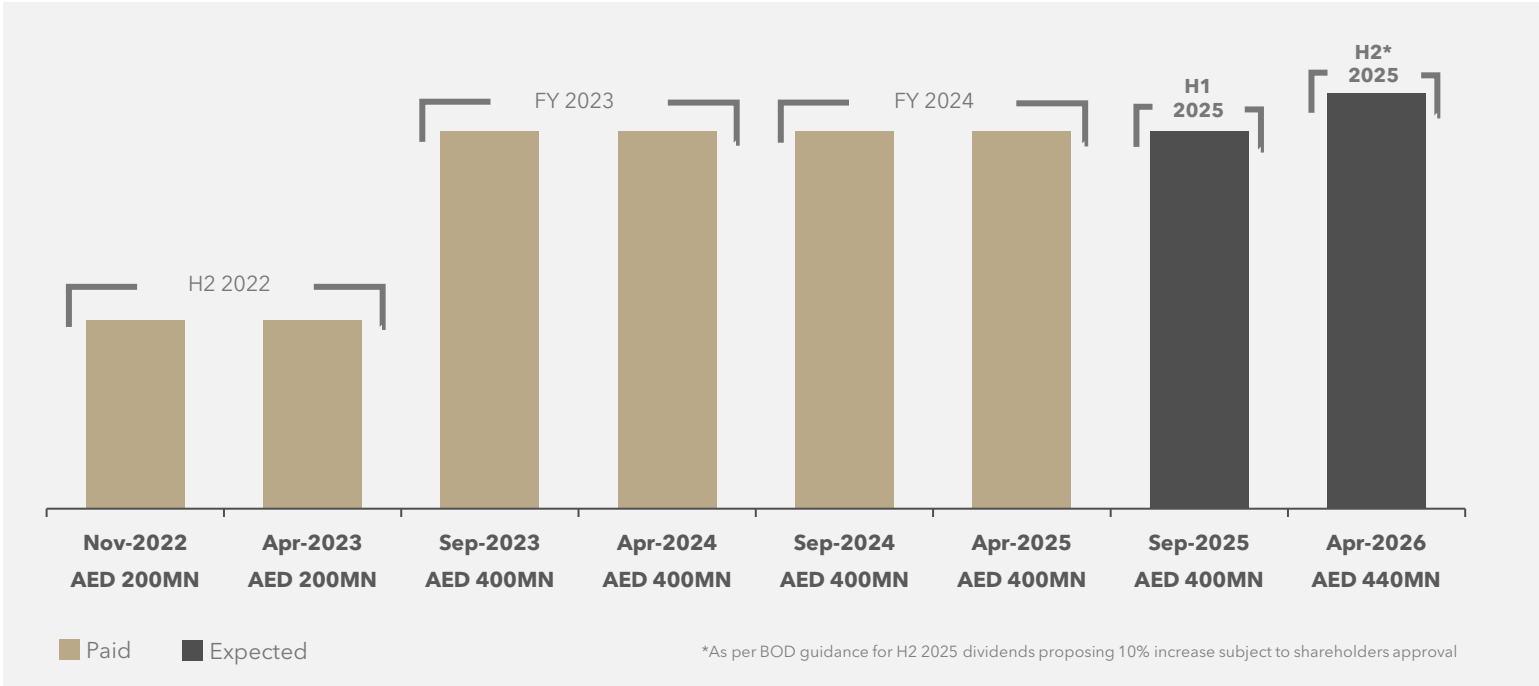
Analyst coverage report

According to analysts, TECOM price average target is AED 3.63 with a max estimate of AED 4.40 and a min estimate of AED 3.36

									
Rating	 Buy	 Equal-weight	 Buy	 Equal-weight	 Buy	 Buy	 Buy	 Buy	 Hold
Analyst	HARSH MEHTA	NIDA IQBAL	CHARLES BOISSIER	NIKHIL MIRSHA	INDARPREET SINGH	ADITYA PUGALIA	MOHAMAD HAIDAR	AHMED BANI HANI	JOICE MATHEW
Contact	Harsh.Meht@gs.com	Nida.Iqbal.Siddiqi@morganstanley.com	Charles.Boissier@ubs.com	Nmishra@alramz.ae	lsingh@sicobank.com	Adityap@emiratesnbd.com	mohamad.haidar@arqaamcapital.com	ahmad.banihani@bankfab.com	joice@usoman.com

Dividend policy

- In June 2022 we announced our dividend policy.
- Semi-annual dividend pay-outs adding to **AED 800 million** per annum were committed.
- Total **AED 2.0 billion** dividend paid as of date.
- **AED 400 million** dividend is expected to be paid for H1 2025 in September 2025
- The Board of Directors has also reviewed the cash dividend for the second half of 2025 which is expected to increase by 10%.
- A strong dividend coverage ratio of 187% based on LTM Q1 2025 recurring free cashflow and planned annual dividend, supported by our healthy profitability and cashflows




5.18%
Dividend Yield Annualized**

**Based on TECOM's share price as of 31 March 2025 AED 3.09 per share

Ability to pay dividend supported by:

Stable and predictable cash flow generation

Healthy liquidity position

Solid balance of retained earning
(AED 5.5 Bn as of 31 Mar 2024)

Positive outlook for commercial & industrial real estate market in 2025

Development and investment update

Growth strategy

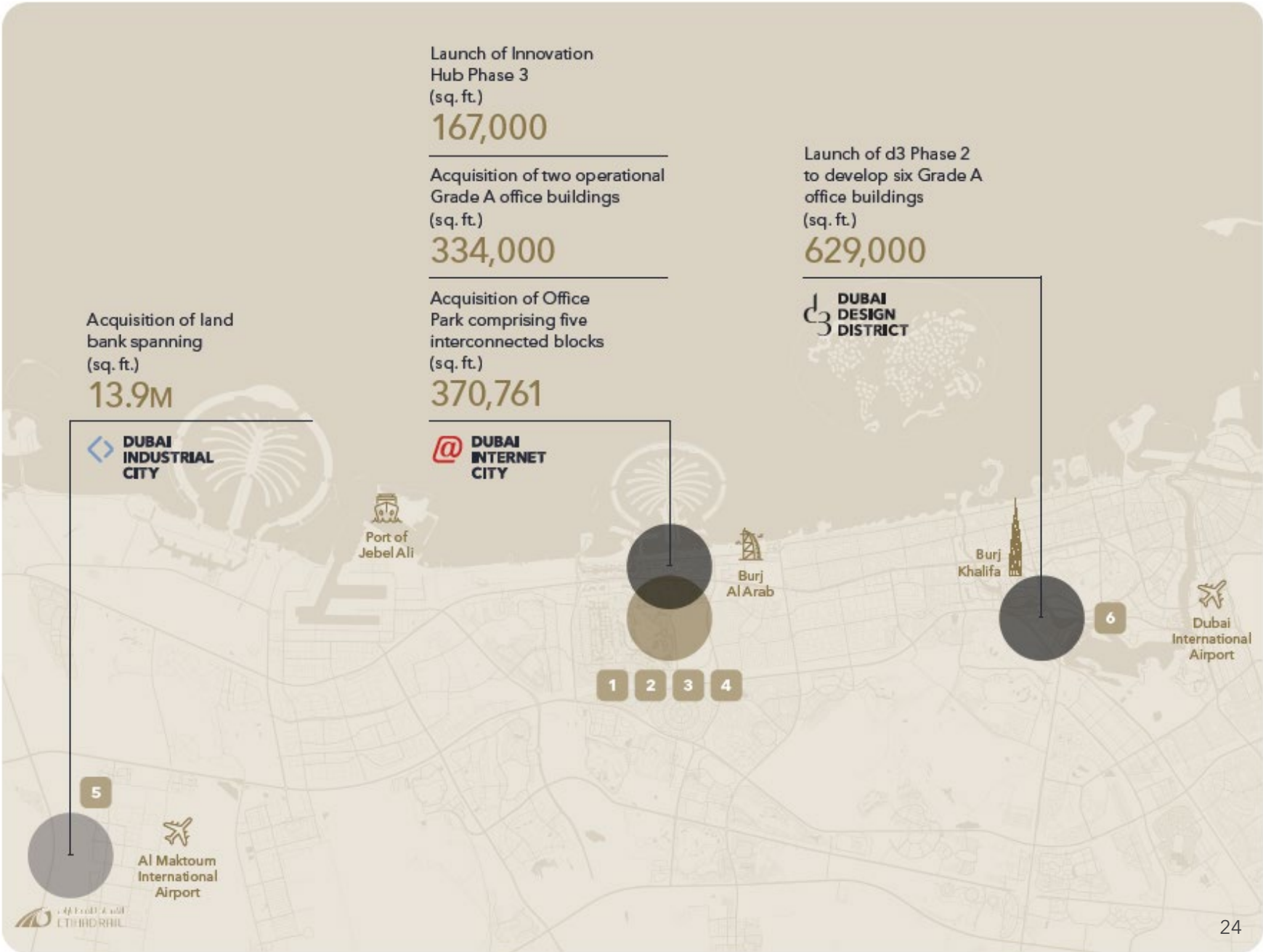
Supported by new development and the acquisition of strategically located assets:

AED 2.7+ BILLION
Total investment in 2024

AED 1.5B
Asset acquisitions

AED 1.2B
New developments

- DEVELOPMENT PROJECTS
- LAND ACQUISITION
- OPERATIONAL ASSET ACQUISITION



1 DPG HQ



Location: Dubai Internet City
 Category: Grade A
 GLA: 198,093 sq. ft.
 Occupancy: 78% (at acquisition)
 99% (Q1 2025)

2 Injaz Building



Location: Dubai Internet City
 Category: Grade A
 GLA: 136,115 sq. ft.
 Occupancy: 67% (at acquisition)
 91% (Q1 2025)

3 Office Park



Location: Dubai Internet City
 Category: Grade A
 GLA: 370,761 sq. ft.
 Occupancy: 88% (at acquisition)
 90% (Q1 2025)

4 Innovation Hub Phase 3



Location: Dubai Internet City
 Category: Grade A
 GLA: 167,118 sq. ft.
 No. of Buildings: 2
 Status: Under Construction

5 DI Land Plots Acquisition



Location: Dubai Industrial City
 No. of Plots: 73
 GLA: 13,875,962 sq. ft.
 Confirmed leads: 75% (at acquisition)
 Leased: 98% (As of Q1 '25)

6 D3 Phase 2



Location: Dubai Design District
 Category: Grade A
 GFA: 629,000 sq. ft.
 No. of Buildings: 6
 Status: Under Construction

Business segments performance



Commercial leasing segment

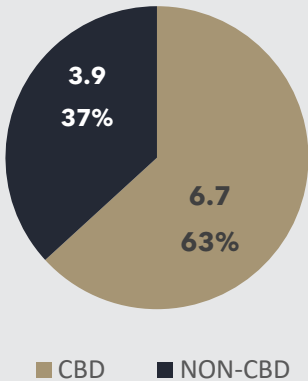
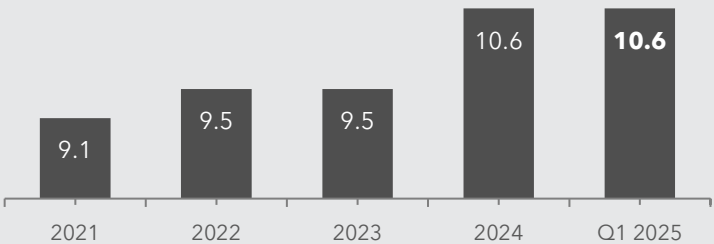
DESCRIPTION	Q1 2025	Q1 2024	% CHANGE YoY
REVENUE	348	287	21%
EBITDA	260	206	27%
EBIDTA MARGIN	75%	72%	3%

Strong performance and exertional results driven by:

- Portfolio growth attributed to operational assets acquisitions
- Rental rate increases and operational efficiencies
- Higher occupancy rates supported by increase in retention rates and new leases as well

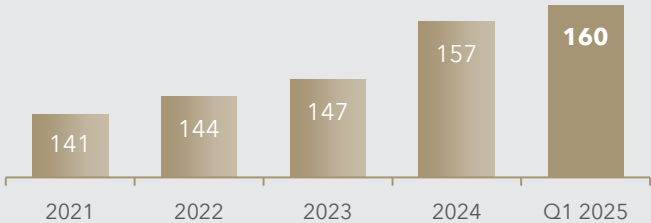
Gross Leasable Area (GLA)

GLA in Million Sq.Ft

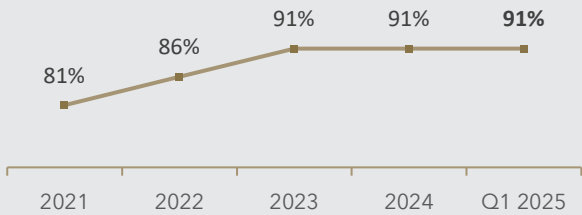


CENTRAL BUSINESS DISTRICT (CBD)

AVG. RENTAL RATE (AED/SQFT)

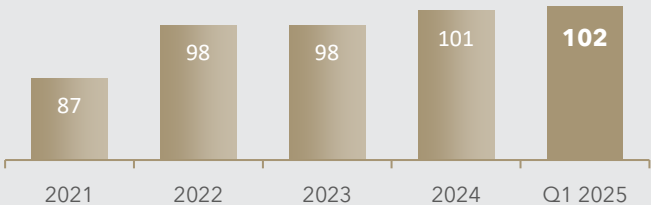


OCCUPANCY

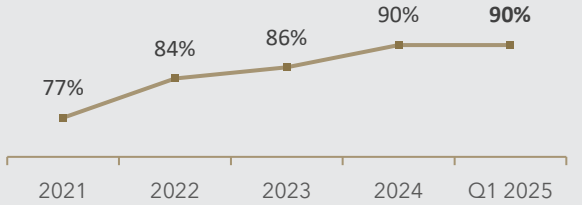


NON-CENTRAL BUSINESS DISTRICT (NON-CBD)

AVG. RENTAL RATE (AED/SQFT)



OCCUPANCY



Industrial leasing segment

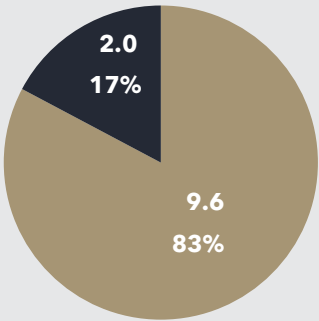
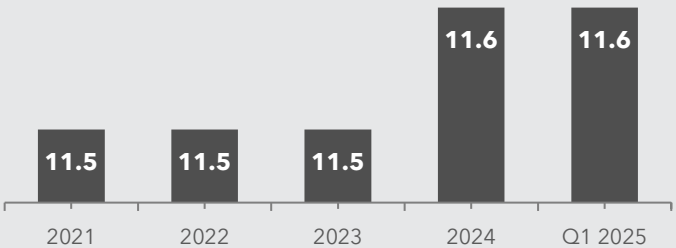
DESCRIPTION	Q1 2025	Q1 2024	% CHANGE YoY
REVENUE	102	82	25%
EBITDA	78	61	29%
EBIDTA MARGIN	76%	74%	2%

Favourable market dynamics contributed to strong performance and results in addition to:

- Increase in warehouse occupancy reaching 98%
- Strong leasing activities in worker accommodation with occupancy remained at high levels at 96%
- Rental rates increase with enhanced operational efficiencies

Gross Leasable Area (GLA)

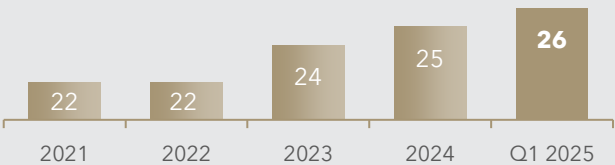
GLA in Million Sq.Ft



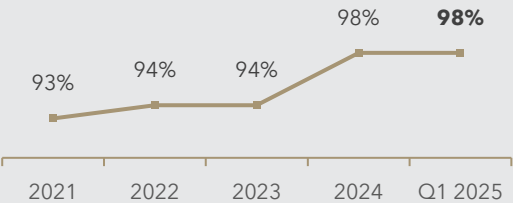
WAREHOUSES WORKER ACCOMODATION

WAREHOUSES

AVG. RENTAL RATE (AED/SQFT)

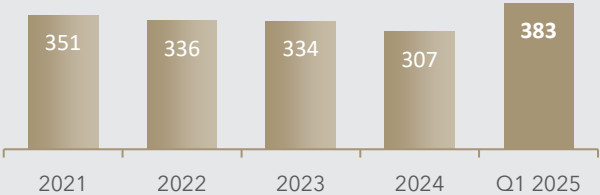


OCCUPANCY

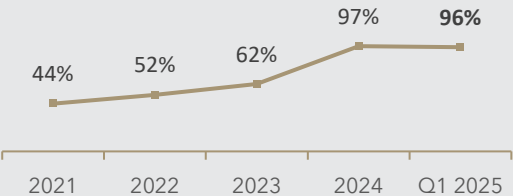


WORKER ACCOMODATION

AVG. RENTAL RATE (AED/SQFT)



OCCUPANCY



Land leasing segment

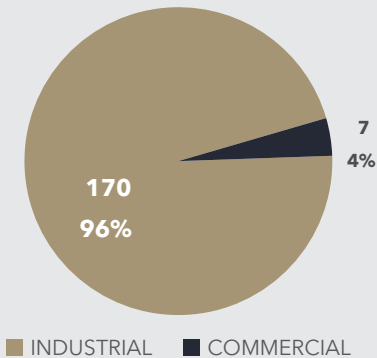
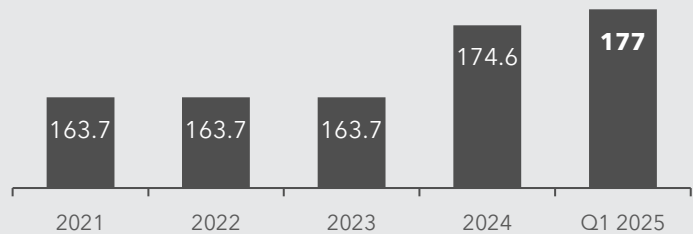
DESCRIPTION	Q1 2025	Q1 2024	% CHANGE YoY
REVENUE	141	127	11%
EBITDA	132	120	11%
EBIDTA MARGIN	94%	94%	0%

Supportive business environment boosted demand for land, leading to healthy growth:

- Revenue growth was largely fueled by a substantial inventory expansion of 14 million sq. ft in 2024,
- EBITDA expansion supported by a strong 98% occupancy rate and recent lease rate escalations.
- Maintained same high level of EBITDA margins despite portfolio expansion

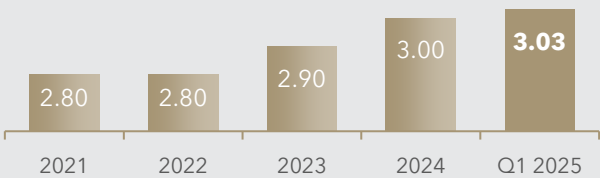
Gross Leasable Area (GLA)

GLA in Million Sq.Ft

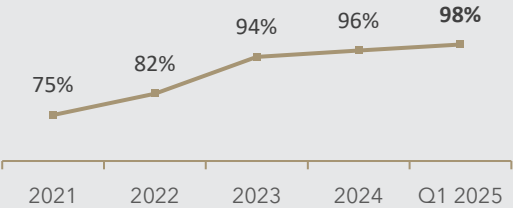


INDUSTRIAL

AVG. RENTAL RATE (AED/SQFT)

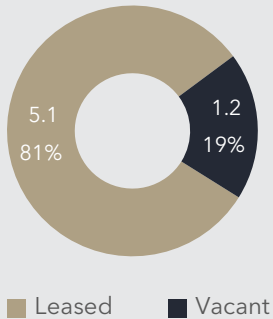
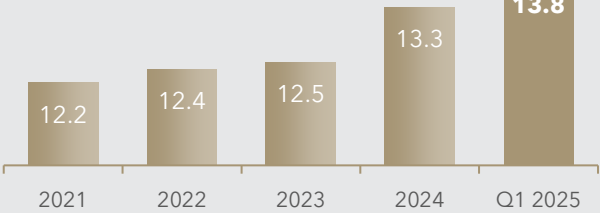


OCCUPANCY



COMMERCIAL

AVG. RENTAL RATE (AED/SQFT)

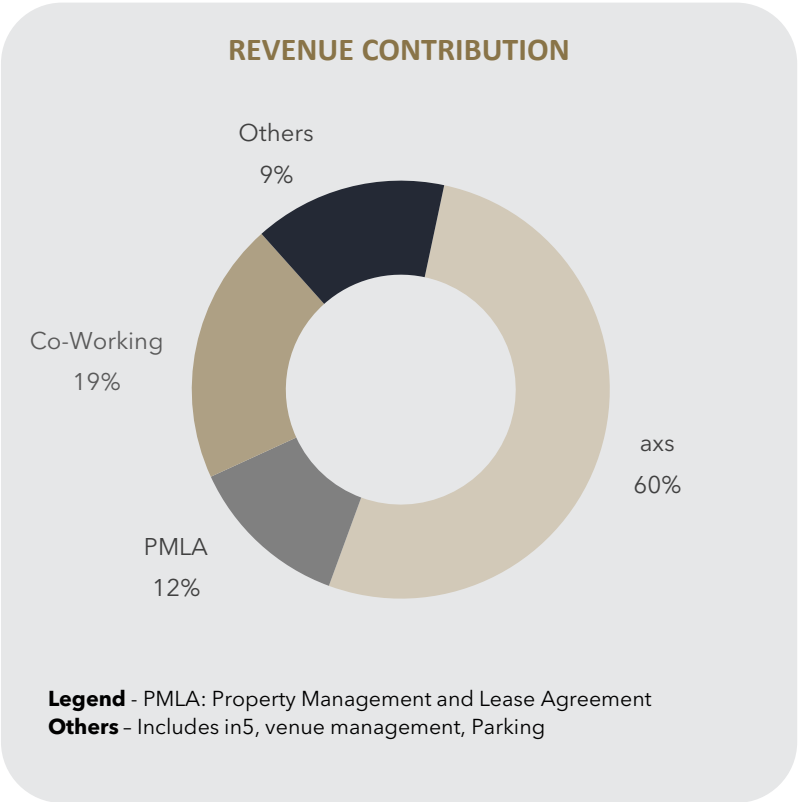
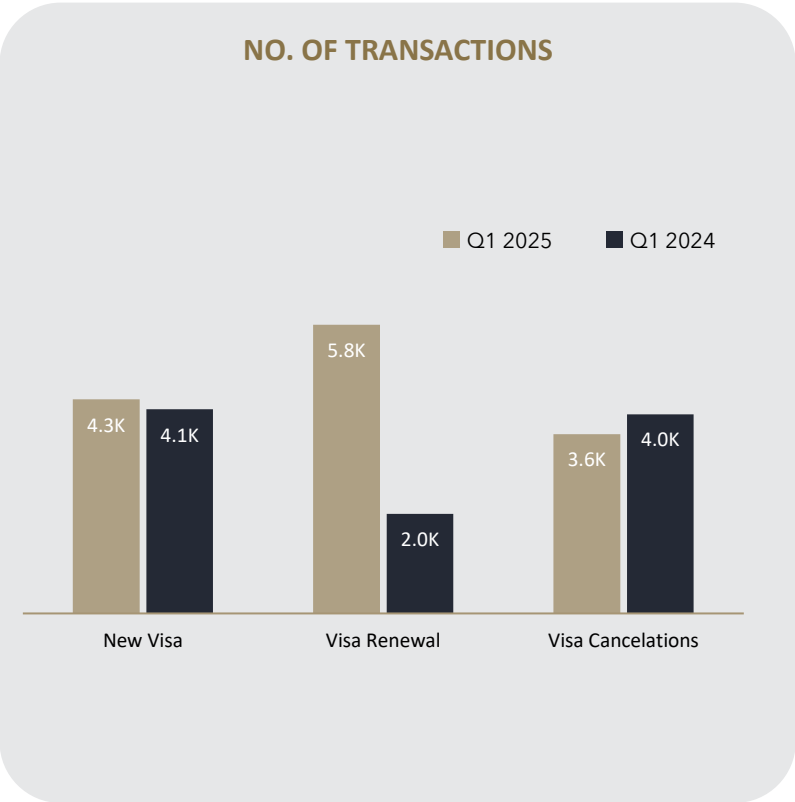


Services and others segment

DESCRIPTION	Q1 2025	Q1 2024	% CHANGE YoY
REVENUE	88	68	30%
EBITDA	69	53	30%
EBIDTA MARGIN	78%	79%	0%

Solid performance supported by improving business conditions reflected in:

- Revenue growth due to surge in visa transactions, and increased demand across co-working offerings, and strong contributions from PMLA, in5, and other key business segments.,
- EBITDA expansion in line with segment revenue growth.



Sustainability and ESG



Environment and sustainability goals



Our core pillars

Governance and Risk

- Ethical business policies & practices
- Robust governance
- Prudent risk management
- Responsible sourcing and procurement

04 QUALITY EDUCATION

08 DECENT WORK AND ECONOMIC GROWTH

Economy

- Economic performance
- Incubating innovation
- Customer centricity

08 DECENT WORK AND ECONOMIC GROWTH

09 INDUSTRY, INNOVATION AND INFRASTRUCTURE

Community

- Investing in local communities

03 GOOD HEALTH & WELL-BEING

04 QUALITY EDUCATION

05 GENDER EQUALITY

People

- Safe & healthy workplaces
- Training & development

03 GOOD HEALTH & WELL-BEING

04 QUALITY EDUCATION

05 GENDER EQUALITY

09 INDUSTRY, INNOVATION AND INFRASTRUCTURE

Environment

- Energy efficiency
- Water efficiency
- Waste management
- Reducing GHG emissions

07 AFFORDABLE AND CLEAN ENERGY

09 INDUSTRY, INNOVATION AND INFRASTRUCTURE

12 RESPONSIBLE CONSUMPTION AND PRODUCTION

13 CLIMATE ACTION

National/international mandates

UAE Centennial 2071

2030 Dubai Integrated Energy Strategy

UAE Net Zero 2050

UAE Green Growth Strategy 2015-2030

UN Sustainable Development Goals

Key ESG highlights and achievements of FYQ1 2025

55

LEED Certified Buildings

Year	No. Of Buildings	% Of Buildings
2022	22	15%
2023	31	21%
2024	43	28%
Q1 2025	55	36%

Environmental sustainability

Clean energy generation

16%
YOY INCREASE
7.7% of total consumption

LEED Certification

24%
INCREASE from 2024

People and Community

Women in Workforce

35%

CSR

The Good Store activation and Iftar meals distribution during Ramadan

Business impact

412

ACTIVE STARTUPS

24%

START-UPS
Women-Owned

Achievements and outlook



Achievements FY2024

2024 was a year of significant achievements for TECOM Group with exceptional performance beating financial guidance set during IPO

	Revenue	EBITDA	EBITDA %	Net profit	FFO	Occupancy End of period
Targets (IPO FINANCIAL GUIDANCE)	AED 2,132 MN	AED 1,454 MN	68%	AED 689 MN	AED 1,149 MN	Commercial leasing ~88% Industrial leasing ~86%
Achieved	AED 2,402 MN +11% YoY ▲ (+13% vs IPO Guidance)	AED 1,854 MN +12% YoY ▲ (+28% vs IPO Guidance)	77% +1% YoY ▲ (+9% vs IPO Guidance)	AED 1,228 MN +14% YoY ▲ (+78% vs IPO Guidance)	AED 1,643 MN +14% YoY ▲ (+43% vs IPO Guidance)	Commercial leasing ~90% Industrial leasing ▲ ~98%

Priorities for 2025 and beyond



Optimise core business and performance

- Identify customer priorities and retention initiatives
- Refine pricing across products and services
- Expand the use of business intelligence tools and capabilities
- Focus on operational excellence



Develop differentiated value proposition

- Enhance and integrate customer journeys throughout our ecosystems
- Enhanced and coordinated business development and customer management approach
- Identify and develop improvement plans/risk mitigation strategies for any underperforming assets



Build new sources of growth

- Identify novel, differentiated products to be launched within our ecosystem and adapt existing products for current and expected market demand
- Continue to support the development of Dubai's economy through various strategic initiatives

2025 GUIDELINES

Revenue growth
~10-12% YoY

EBITDA expansion
~10-12 % YoY

Focus Area 2025



Growth Initiatives

Continue to proactively pursue fresh investment opportunities, strategically expanding through thoughtful acquisitions and new developments.



SUSTAINABILITY COMMITMENT

Aim to boost our operational efficiency through investments in clean energy, achieving LEED certification, and implementing advanced waste management solutions.



CUSTOMER EXPERIENCE

We are committed to continuously refining the customer journey across all our ecosystems, ensuring each interaction is seamless and enriching.



BRAND STRATEGY

Actively work to enhance our brand's visibility and strengthen its positioning in the market.

Thank you.



For further enquiries, please contact:

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Email: ir@tecomgroup.ae