

PROPERTY ACQUISITION SERVICES

Scope of Works

Acquisition Brief & Strategy

- Understanding the client's objectives
- Find and inspect suitable properties
- Confirming budget, funding considerations and timeframes
- Identifying any structuring, tax or jurisdictional considerations

Opportunity Identification & Market Search

- Sourcing on-market and off-market opportunities
- Review investment material
- Shortlist opportunities
- Providing market context

Financial & Commercial Review

- Analysis of financial metrics
- Review of lease documentation
- Assessment of capital expenditure requirements
- Identification of issues that may impact value or long-term performance

Due Diligence Coordination

- Liaising with advisers
- Managing information flow
- Reviewing due diligence findings
- Assisting the client in assessing risks, pricing adjustments or walk-away decisions

Negotiation & Transaction Management

- Developing and executing a negotiation strategy
- Managing offers and commercial terms
- Liaising with stakeholders
- Assisting with contract terms from a commercial perspective
- Supporting the client through exchange and settlement

Settlement & Transition

Following exchange, we assist through to settlement and handover, including:

- Coordinating pre-settlement requirements
- Supporting the transition to asset management or external property managers
- Providing post-acquisition support

For further information, please contact:

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**Realising
what's
possible in
real estate.**