

We are a one stop shop with experience across Commercial, Industrial, Retail, Residential, Leasing, Acquisitions, Buyers Agent, Portfolio Strategy & Financial Management.

We work across **Australia & New Zealand**. If we can't assist, we know someone who can.

Our Services



Buyers Agent Services

Acting solely for buyers we provide clear, independent advice and handle negotiations and execution so decisions are made with confidence. Regular communication is key to success for all stakeholders.



Tenant Representation

We support occupiers and landlords through leasing decisions, helping structure deals that make commercial sense and hold up over time.



Project Leasing

Sometimes, despite best endeavours, the vacancies remain. We review the performance of the agent, are they totally acting in the client's best interests, is the vacant space well presented, are external agents up to date, are the rents, incentives & fees appropriate in the current market. Is the owner regularly updated with changes in the market conditions. Vacant space = lost revenue = reduced valuation.



Property Acquisition

By understanding our client's needs, we source and buy the right assets, staying disciplined on strategy, pricing and risk.



Asset Management

Once an asset is acquired, we stay close to it, focusing on protecting and growing income, managing expenses and risk and making sensible decisions that support long-term value.



Property / Portfolio Review

When clients want a fresh perspective, we carry out an independent strategic review to assess the performance of the property/manager. What is/isn't working and where value can be improved.



Property Management / Service Provider Oversight

We can maintain a watching brief on managing agents to ensure the management of the property is best practice, risk management and compliance is not left to chance.



Outgoings Audits

We review the outgoings to ensure costs are being recovered correctly, leases are being followed and income isn't quietly leaking away.



Due Diligence for Property Disposals

Ahead of a sale, are you confident all information is up to date. We work through the details that matter, addressing risks early and making sure the asset is well positioned before going to market.

VennCap Key Stats

\$425M

Acquired \$425m of assets across Australia and New Zealand

\$1.07bn

of assets under VennCap's management



Why Clients Trust VennCap

Over 200

Property transactions completed since 2010, highlighting expertise & success

110+ Years

of combined experience within the property industry

Real Estate & Finance

Consultants with credentials in both industries