



VENNCAP REAL ESTATE

SELECTIVE ACQUISITION. DISCIPLINED EXECUTION.

WHO WE ARE

VennCap partners with clients seeking hands on professional value add advice to acquire and manage investment properties with a focus on income security/growth, capital protection and long-term sustainability.

We are deliberately selective. We prioritise assets in markets where value is created through judgement, diligence and negotiation, not reliance on market momentum.

WHY VENNCAP?

CAPITAL IS PROTECTED BEFORE IT IS DEPLOYED.

CAPITAL PROTECTION FIRST	INCOME DURABILITY OVER OPTICS	ACCESS THROUGH REPUTATION	VALUE CREATED AT PURCHASE	ACTIVE OWNERSHIP MINDSET
We address downside before upside. We assess income risk, incentives, capital expenditure, tax and legislative outcomes, ensuring assets can be held with confidence.	Headline yield matters less than resilient cashflow. We focus on diversified tenancy mix, appropriate lease structures and buildings with medium-long term value add.	Trusted relationships with agents and advisors, built on execution and certainty of completion. We are often provided access to opportunities before they reach competitive markets.	We don't rely on face value data provided to us. We research to identify value-add opportunities, incentive exposure, embedded liabilities and legislative outcomes early and negotiate them into the transaction structure.	We remain involved entirely throughout our client's property ownership cycle. We work with our tenants and advisors to preserve and grow income, appropriately manage expenses and identify appropriate capital expenditure works.

OUR ACQUISITION APPROACH



We create value through initiative, not by waiting for the market to do the work.