

Leader in Construction Materials and Cranes Avoids Heavy Lifting with DataMap's D365 ERP Accelerator



A leading heavy materials, construction, and equipment company **accelerated its Procure-to-Pay digital transformation by 90% in just 4 weeks** by implementing Coupa and integrating with Microsoft Dynamics 365.

Why Coupa

Bigge Crane and Rigging Co. chose Coupa to automate and streamline procurement and invoicing processes. They implemented these processes into D365 but could not achieve the automation without Coupa. Coupa's automation capabilities and exceptional end-user experience made it an ideal choice for achieving its goals efficiently and effectively.

The Challenge

Bigge Crane and Rigging Co. needed to implement Coupa quickly and achieve seamless data integration with Microsoft Dynamics 365. Given limited IT budgets and resources, as well as a lengthy IT backlog, the business needed a way to integrate Coupa and D365 with minimal IT staffing. The business turned to DataMap to implement Coupa, optimize business processes, and provide the seamless integration piece of the puzzle. Using DataMap's [accelerator](#),

they could focus on improving the business process with the confidence that the integrations would work. This also minimized delays and risks while delivering substantial cost savings.

Why DataMap Microsoft Dynamics 365 ERP Accelerator

Previously, the Bigge Crane and Rigging Co. used X++ custom code, but that had its own challenges. With Microsoft's One Version, they were forced to take several Microsoft updates every year. With DataMap's integration, they could rely on DataMap's Microsoft Dynamics 365 connector, and avoid the need to regression test X++ code. They recognized DataMap's deep knowledge and expertise in both Coupa and Microsoft Dynamics 365 as a perfect match. DataMap's [Coupa Accelerator for Microsoft Dynamics 365](#) — available on the Coupa App Marketplace — really delivered.

The initial configuration and installation of Microsoft Dynamics 365 Accelerator lasted only 4 weeks, showcasing a **90% reduction in time** compared to traditional implementations. This helped connect critical processes between both systems with minimal involvement on their end. DataMap could even accommodate the business's custom entities and custom fields. This achieved integration goals, aligned business objectives, and drove substantial organizational value.

The Results

DataMap's Microsoft Dynamics 365 Accelerator for Coupa helped speed up technical and content package pre-built integrations, ensuring nothing slipped through the cracks. By the end 4 weeks, the Bigge Crane and Rigging Co. were up and running with the out-of-the-box integrations, which helped during the Coupa configuration and business process review.

Now, the seamless integration with their existing platform results in optimized end-to-end spend management processes. From paperless invoices to real-time payment statuses to streamlined purchase order requests, employees no longer need to bounce between different systems or use manual,

time-consuming methods to complete vital operational tasks. Real-time data flows between both systems, giving the organization complete visibility and control of its procure-to-pay function.

Bigge Crane and Rigging Co. quickly discovered and connected with Microsoft Dynamics 365 via the [Coupa App Marketplace](#), making an efficient and speedy deployment. From technology implementation and tax engines to contract data extraction, the [Coupa App Marketplace](#) makes it easy to find trusted and certified solutions for all business needs. The DataMap Microsoft Dynamics 365 Accelerator, built and validated by experts, achieved significant acceleration, saving countless hours and ensuring a faster return on investment.

Key Features



4 weeks to integration



Pre-Built Accelerator

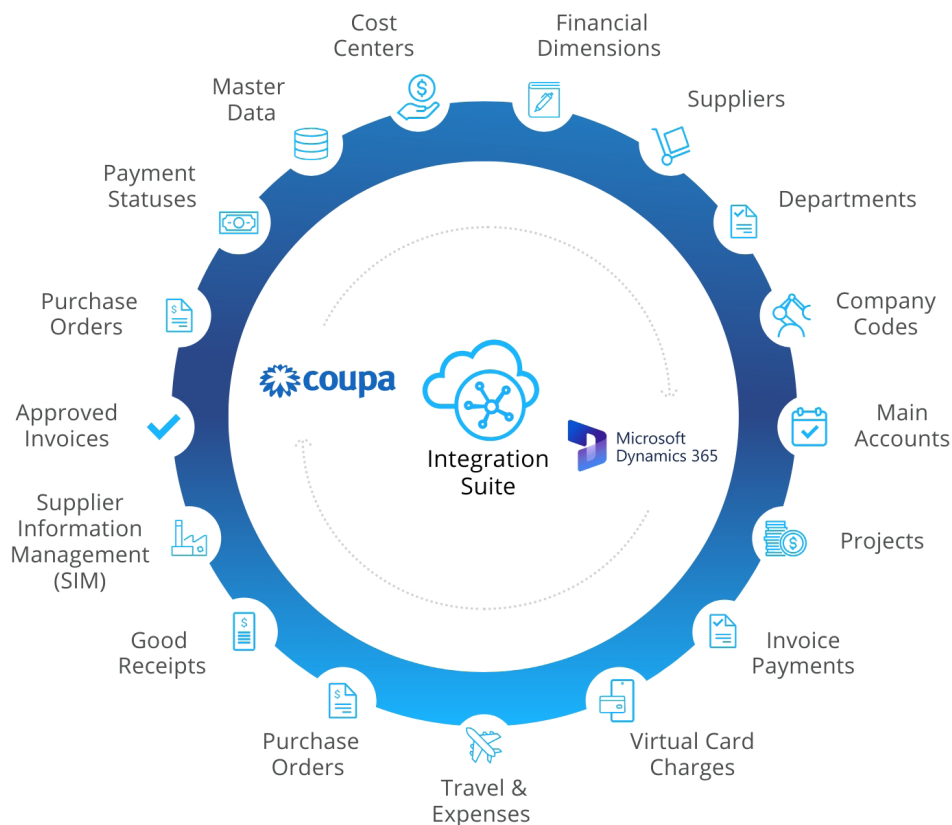


100% real-time data



100% out-of-the-box functionality

Real-time Data and Process Flows



Get Started

Coupa Accelerator for Microsoft Dynamics 365