

SALES REPRESENTATIVE (junior-mid)

📍 Škofljica | 🌍 40+ countries | 💻 SaaS B2B

At OCEAN EV Charging, we are building a platform - a smart solution that stands behind every EV charging network and enables easy management, growth and profit generation with charging services. . Our product is present on all continents (yes, even in Greenland) and is changing the way the world charges electric vehicles.

Now we need someone who will use their energy and sales knowledge to make our sales funnel burst at the seams.

🚗 ⚡ **Your next career pit stop?**

Become the face of our sales in the world of e-mobility!

🌍 40+ countries

💻 SaaS B2B

✈️ Travel

🤝 Strategic partnerships

If:

- ✅ You have a sales drive that moves numbers.
- ✅ You know how to turn a “cold call” into a long-term partnership.
- ✅ You are tempted by e-mobility and global work.

Then... read on, because you are our next sales star! 🌟

Who are you?

- Someone who doesn't feel awkward silence when talking to a stranger because you confidently lead the conversation.
- Someone who doesn't think of shooting when they hear the word "target," but of a target list of customers.
- A curious person who knows how to listen and asks the right questions.

- Someone who knows that CRM is not just a trendy acronym, but a good salesperson's best friend.
- A person who customers remember - and the competition doesn't.

What will you do?

- Discover new markets and sales opportunities and recognize them before others do.
- Lead the sales process - from "hey, who are you?" to "where do I sign?".
- Build long-term partnerships (not just one-off deals).
- Collaborate with marketing to create campaigns that have an impact.
- Follow e-mobility trends because you want to know what's coming in the morning.

What are we looking for?

- 2+ years of experience in B2B or B2C sales (if in SaaS – jackpot 🎯).
- Sales acumen, customer focus, excellent listening, negotiation and closing skills.
- Excellent English + bonus points for French, Italian or German.
- Good organization, self-initiative and sense of priorities.

What do you get?

- The opportunity to put your signature on contracts that change e-mobility.
- Work in a fast-growing company where there is no boredom and where you have an impact on the development of the industry.
- Collaboration with people from over 40 countries.
- Travel, challenges, knowledge – and the feeling that you are doing something important.

 Send us your CV in English to: careers@oceanevcharging.com with the subject "Sales Representative".

You can find more about us here: <https://oceanevcharging.com/>