



Director – Sustainable Transport Consultancy

Job Description and Person Specification:

Location: Hybrid and home working

Reports To: Managing Director

Position Type: Permanent – Full time (37 hours)

Package:

£65,000 salary – staff profit share - 10% employer pension contribution – 30 days leave – healthcare package – company sick pay scheme – flexi time - plus additional benefits

Role Purpose

As the Director at a sustainable transport consultancy, you will play a lead role in the strategic direction, growth, and operational delivery of GO Travel Solutions. Established in 2008 as a social enterprise, the sustainable transport consultancy has a strong track-record and outstanding client base.

You will be driven by purpose, aiming to accelerate the transition to net-zero carbon transportation, active travel, and sustainable urban mobility for our clients and GO Travel Solutions. You will cultivate high-value client relationships, mentor staff, and ensure technical excellence, shaping safer, greener, and more inclusive transport networks.

Key Responsibilities

1. Strategic Leadership & Business Development

- **Grow the Practice:** A key part of this role is business development, defining and implementing strategies to expand the transport planning portfolio, focusing on decarbonization, active travel, and public transport solutions.
- **Work Winning:** Manage high-value tender proposals, bid preparation, and fee negotiations to secure new business in both the public and private sectors.
- **Thought Leadership:** Act as a market leader, representing the company at industry conferences and technical forums to strengthen reputation.

2. Project Delivery & Technical Oversight

- **Oversee Portfolio:** Manage the delivery of complex sustainable transport projects, ensuring they meet quality, budget, and timeline standards.
- **Technical Excellence:** Provide expert guidance on sustainable transport measures, understanding the range available, their capabilities and limitations. Help shape the current and future product and service offering to the marketplace.
- **Sustainable Solutions:** Advise clients on integrating sustainability into feasibility studies, masterplanning, and business cases.

3. Client & Stakeholder Engagement

- **Relationship Management:** Build long-term, trusted relationships with key clients, including local authorities, public agencies, and developers.
- **Collaboration:** Facilitate stakeholder engagement to align projects with community needs, ensuring inclusive and sustainable outcomes.

4. Team Leadership & Mentoring

- **Build Culture:** Foster a collaborative, innovative, and inclusive team culture focused on the firm's purpose.
- **Mentorship:** Mentor senior and junior staff, supporting their professional development.
- **Resource Management:** Manage team resourcing, recruitment, and performance management to optimize delivery capabilities.

Required Skills & Experience

- **Experience:** At least 10+ years of experience in transport planning or a related consultancy role, with a proven track record of senior leadership.
- **Purpose-Driven:** Passion for environmental impact, active travel, and creating healthier, better connected and more inclusive communities.
- **Winning Work:** Proven success in bidding and securing project work, with strong client contacts.
- **Technical Expertise:** Strong knowledge of sustainable development transport strategies and relevant legislation.
- **Leadership:** Excellent interpersonal skills and the ability to mentor team members and lead multidisciplinary teams.
- **Qualifications:** Degree in Engineering, Transport Planning, Urban Planning, or a related field. Chartered Status from a relevant chartered body (e.g. CIHT, CILT, RTPI) is desirable.

What We Offer

- Opportunity to lead, innovate, and make a tangible difference to support more sustainable communities and workplaces.
- One team culture in an established social enterprise.
- Flexible working arrangements and hybrid working model.
- Competitive salary and employee profit sharing.
- Comprehensive benefits package (pension, health, professional development).

Could you fulfil this Director role?

If you believe so, please email robin.pointon@go-travel-solutions.com by Monday 24th August with your CV to arrange an initial conversation with Cliff Jones and Robin Pointon, the two Executive Directors of GO Travel Solutions. Following this initial meeting, those that have a fit with the requirements of this Director role, will be invited to apply for this position. No recruitment agencies please.