



Lower your school's debt burden by getting fees paid upfront

Debt stays outside the school. Cash builds interest sooner.

£45,000 annual fee example:

ASSUMPTIONS: • 1% card fee • 4.5% AER on cash in bank • School payment plan = 10 monthly payments of £4,500
• Monthly admin cost to manage school plan= £120 (4.5 hours based on ~£52k salary) • 1% illustrative bad debt provision



Monthly hours saved

4.5



Day 1 Cash in bank

£44,550



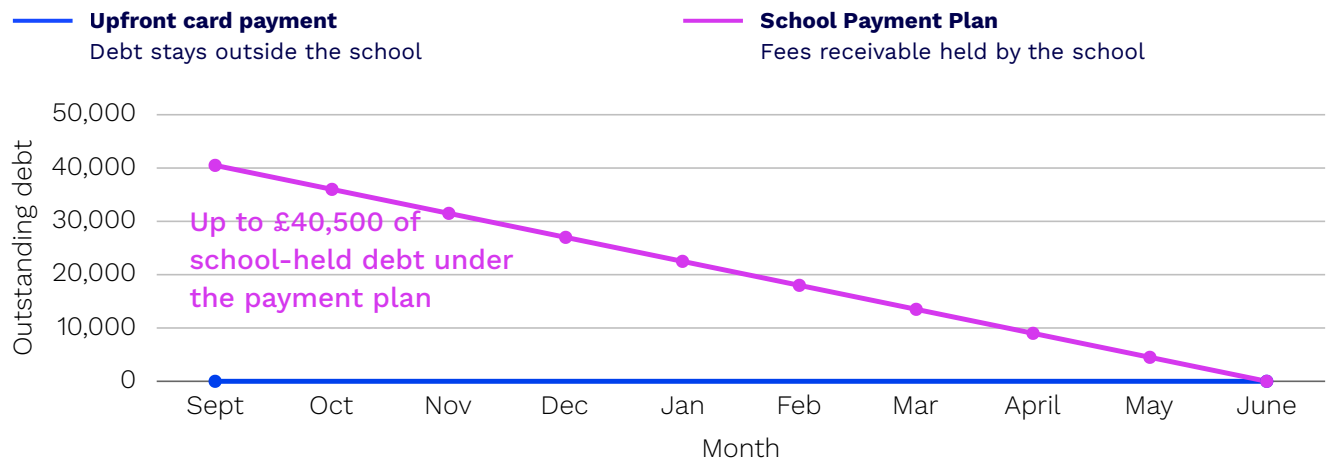
End-of-year value by card

£46,555

Financial lead incl. admin + bad debt

+£1,939

SCHOOL-HELD DEBT EXPOSURE OVER TIME



Parent pays by card



- ✓ School receives £44,550 now
- ✓ End-of-year cash value: **£46,555**
- ✓ Debt sits with parent / bank / card issuer
- ✓ School-held debt: **£0**
- ✓ No school-run collections

Parent uses payment plan



- ✓ Cash builds gradually through the year
- ✓ End-of-year value after admin & bad debt: **£44,616**
- ✓ Debt sits with the school until collected
- ✓ School-held debt: up to **£40,500**
- ✓ Admin cost of ~£120/month x 10 months



Better to hold the cash than hold the debt.

The upfront card option already wins on value. With admin and a conservative 1% bad debt provision included, the school is £1,939 better off.