



**Real.
Relative.
Contextual.**

Strategic Digital Partners

Enterprise-Grade Technology Specialists,
Fractional Cost.

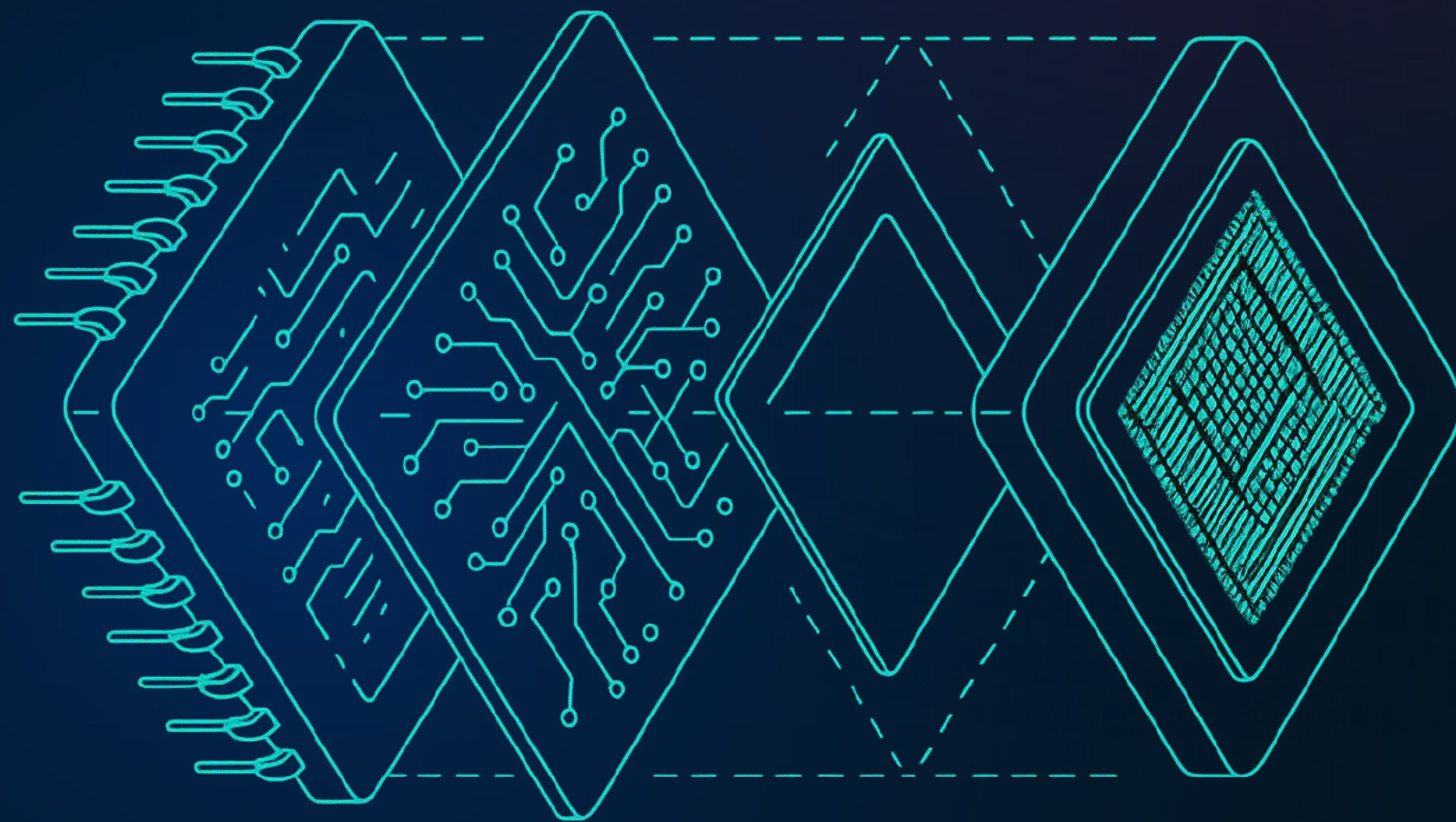
vencergroup.com | +1-888-271-6230 | info@vencergroup.com

PROBLEM

THE IT SQUEEZE

Rising Costs, Growing Risks, Increasing Complexity, Lack of Strategy

Traditional IT delivery models are dead—
they continue to drive up costs and fail to
deliver business value.



Escalating IT Expenses

Global IT spending is projected to hit \$5.61 trillion in 2025, up 9.8% from 2024—but most of that increase is due to price inflation, not innovation.

— *Gartner*

Talent Shortage

57% of hiring managers struggle to find qualified IT professionals, slowing execution and innovation.

— *Deloitte*

Security & Compliance Risks

Cybercrime has surged 600% since the start of the pandemic, raising costs and compliance burdens across industries.

— *PurpleSec*

Execution Gap

Most businesses achieve only 50–60% of their financial targets—highlighting a persistent gap between IT strategy and execution.

— *Gartner*

Legacy IT is **expensive**, **inflexible**, and **failing to keep up**. It's time for a **proven approach**.

SOLUTION

THE FUTURE OF IT LEADERSHIP IS FRACTIONAL

Businesses don't just need IT support. They need IT strategy. That's why more companies are turning to fractional leadership.

Strategic, Not Just Tactical

Fractional IT delivers executive-level insight—not break/fix support.

Security-First Thinking

Business-first cybersecurity strategy, backed by 24/7 NOC/SOC protection.

Flexible & Scalable

Leadership that grows with you—no long-term headcount or overhead.

Cost-Efficient by Design

The power of a Fortune 500 IT team—without the full-time expense.

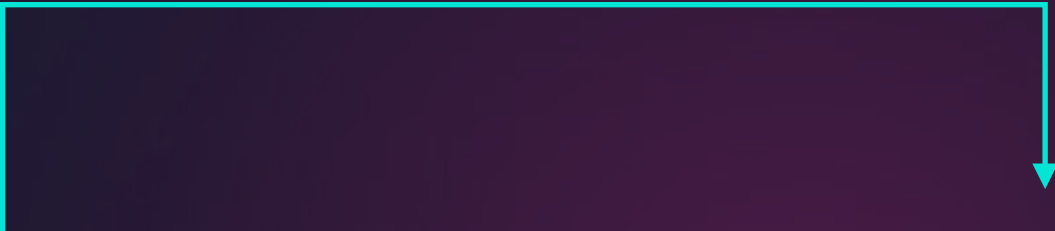
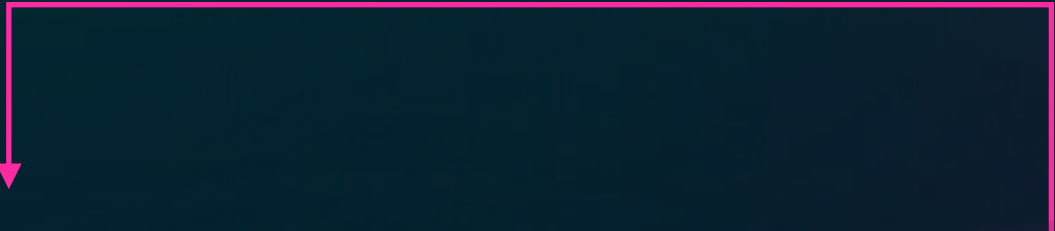


WHAT IS FRACTIONAL IT?

ENTERPRISE-GRADE IT LEADERSHIP

Everything you need from a world-class IT team—nothing you don't.

Modern businesses demand **flexibility**, **speed**, and **security**. Fractional IT **delivers it all**.



Strategic by Design

You get high-level IT leadership—not just support—with direct access to experienced CIOs and CTOs.



On-Demand & Cost-Effective

Cut IT costs by up to 70% by paying only for what you use—without sacrificing performance.

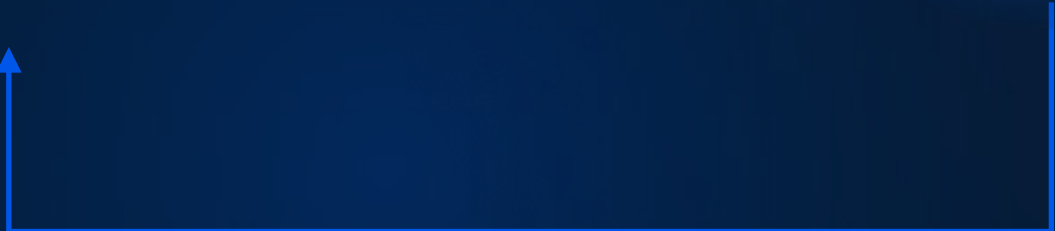
Scalable for Any Business

From lean startups to global enterprises, Fractional IT adapts to your size, industry, and complexity.



Faster, Proven Execution

Accelerate IT rollouts, reduce downtime, and stay secure with leadership focused on growth and agility.



COMPETITIVE ADVANTAGE

PROVEN IT LEADERSHIP, BIGGER IMPACT, LOWER COST

Vencer **delivers** enterprise-grade IT leadership — **strategic, scalable,** and **cost-effective.**

Feature	In-House IT	MSP (Traditional IT)	Fractional IT (Vencer)
Strategic IT Leadership	 Full-Time Overhead	 Tactical Only	 CIO - Level Experience
Flexibility & Scalability	 Rigid Staffing	 Fixed Contracts	 Pay For What You Need
Cost Efficiency	 Expensive	 Change Orders & Hidden Costs	 Aligns With the Business
24/7 Security & Compliance	 In-House Team	 Inconsistent Coverage	 Enterprise-Grade NOS/SOC
Proactive Business Alignment	 Limited to Org	 No Strategy	 Continuous Alignment

PARTNERSHIP THAT DRIVES GROWTH

STRATEGIC IT LEADERSHIP

Results that align with your business goals.



Strategy-First Approach

We build long-term IT roadmaps that evolve with your business.

Embedded Support

We act as an extension of your leadership team, not just another vendor.

True Partnership

In most cases, we invest alongside our clients to drive mutual success.

WHAT SETS VENCER APART

DRIVEN BY EXPERTISE. OBSESSED WITH RESULTS.

This is what sets us apart—invite us to your boardroom and we'll prove it.

Industry-Specific Solutions

Deep expertise in Oil & Gas,
Mining, Engineering, and
Professional Services.



CIO-Level Leadership

On-demand IT strategy from
proven enterprise executives.

Enterprise-Grade Security

24/7 NOC/SOC monitoring
with Fortune 500-level
protection.



M&A Integration Mastery

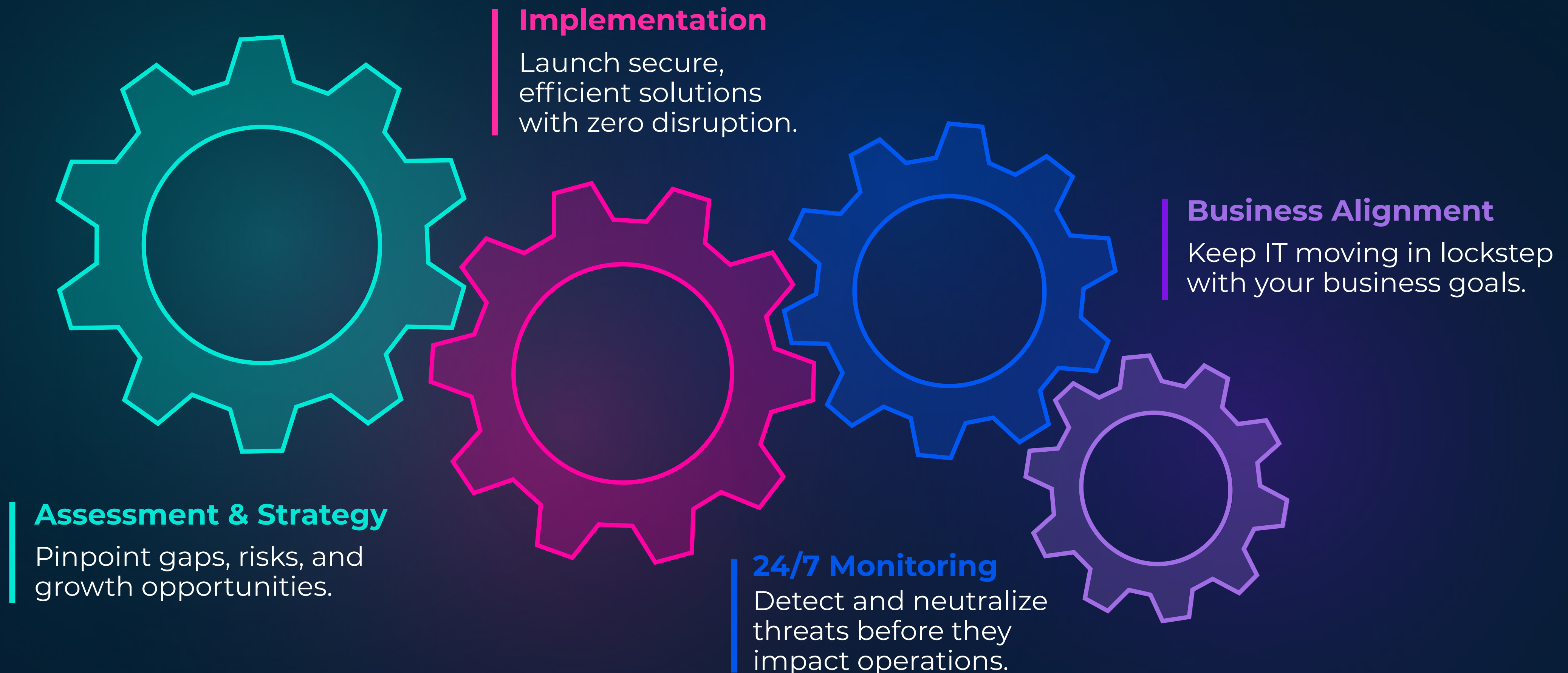
30+ transitions delivered.

HOW WE DELIVER RESULTS

OUR PROVEN PROCESS

A Continuous Cycle for IT Success

Let us step into your environment and show you your risks and how we can mitigate them.



INDUSTRY-TAILORED IT SOLUTIONS

PROVEN IT

Built for How Your Business Works

We have worked in these industries for decades and understand your business drivers.

Oil & Gas

Maintain uptime, secure field operations, and reduce IT spend —no matter how volatile the market.



Mining & Engineering

Harness operational data securely, protect intellectual property, and scale IT for large, distributed teams.



Professional Services

Streamline workflows, automate compliance, and safeguard sensitive client data.



OPTIMIZING IT FOR OIL & GAS

CASE STUDY

Calgary Based Fracking Services Client

The Challenge: A fracking services company required enhanced field support, custom Mobile Operational Platform IT infrastructure for monitoring and reporting on fracking data, and remote site integrations to tie together all operations across north America – among other needs.

The Vencer Solution: Implemented scalable IT infrastructure across the continent, designed custom built, fully supported Mobile Operational Platform IT infrastructure for fracking operations, and integrated company-wide IT operations with the Vencer service desk and operations monitoring center.

The Results:

- High quality incident resolution across all remote and field locations, day and night, 24/7.
- 75% reduction in IT costs in Mobile Operational Platform IT infrastructure on fracking sites across North America
- Enhanced scalability and integration capabilities, helping the company complete multiple acquisitions.

Vencer will help you compete in a competitive market and match your resilience, economics and entrepreneurship along the way.

OPTIMIZING IT FOR OIL & GAS

CASE STUDY

Calgary-Based Engineering Firm Acquiring Western Canada Operations

The Challenge: A Calgary-based engineering firm acquired a Western Canada-based business with multiple physical offices, employees, phone systems, and a significant volume of data. The newly acquired locations needed to be brought up to standard with the parent company's IT infrastructure—without disrupting ongoing operations or communication across the expanded enterprise.

The Vencer Solution: Vencer deployed a comprehensive IT transition and integration plan. Our team provisioned, shipped, and configured core infrastructure including next-generation firewalls, managed switches, and centralized servers to all new offices. We also coordinated on-site support for critical locations, ported and consolidated phone numbers, and ensured a seamless integration with existing networks. Throughout the process, Vencer acted as a strategic partner—ensuring the acquired offices achieved full operational parity with the parent company.

The Results:

- Full infrastructure standardization across all newly acquired offices with minimal downtime.
- Successful porting of business-critical phone systems, preserving continuity for internal teams and client communications.
- Reduced onboarding friction for staff in all locations through consistent systems, support access, and IT services.
- Enabled smooth post-acquisition operations across Western Canada—reinforcing the acquiring firm's growth trajectory and operational strength.

Vencer simplifies post-acquisition IT integration—making multi-location transitions fast, secure, and effective.

ENGINEERING IT: BUILT FOR PERFORMANCE & SECURITY

CASE STUDY

International Operating Oil and Gas Client

The Challenge: An international client required support in preparing a business unit for acquisition. This involved **maintaining operational continuity, safeguarding sensitive client data**, and facilitating a controlled, auditable information exchange with multiple potential buyers.

The Vencer Solution: Vencer proactively implemented a strategic IT transition plan, consolidating infrastructure to streamline operations post-divestiture. We ensured the secure migration of client records, enabled access-controlled (VDRs) for buyer diligence, and provided comprehensive reporting on file access activity. Throughout the process, Vencer served as a trusted liaison—managing both buyer and seller sides to enable a smooth, secure, and transparent transaction.

The Results:

- Maintained continuity across unaffected business units, ensuring no disruption to core operations during the separation and transition process.
- Accelerated due diligence and buyer confidence through detailed access reporting, controlled VDR access and continuous support.
- Post acquisition integration completed in 4 weeks with no operational disruption – working with both buyer and seller sides.

Vencer expertly manages IT transitions—helping companies scale through seamless M&A integration.

1. "We gained enterprise-grade IT expertise without the enterprise price tag."

- CFO, Oil and Gas Client

Up to 70% Savings vs In-House IT

Fractional services mean no full-time salaries, no benefits overhead - just focused, high-impact execution.

2. "Our systems run smoother and have become fully integrated across our nationwide locations, and our team finally trusts IT"

- CEO, Engineering Firm Client

Fewer Disruptions. More Productivity.

With 24/7 support and proactive management, downtime becomes the exception - not the norm.

3. "Vencer felt like an extension of our team-same drive, same standards, just more efficient."

- CFO, Oil and Gas Client

Built-In Culture Fit

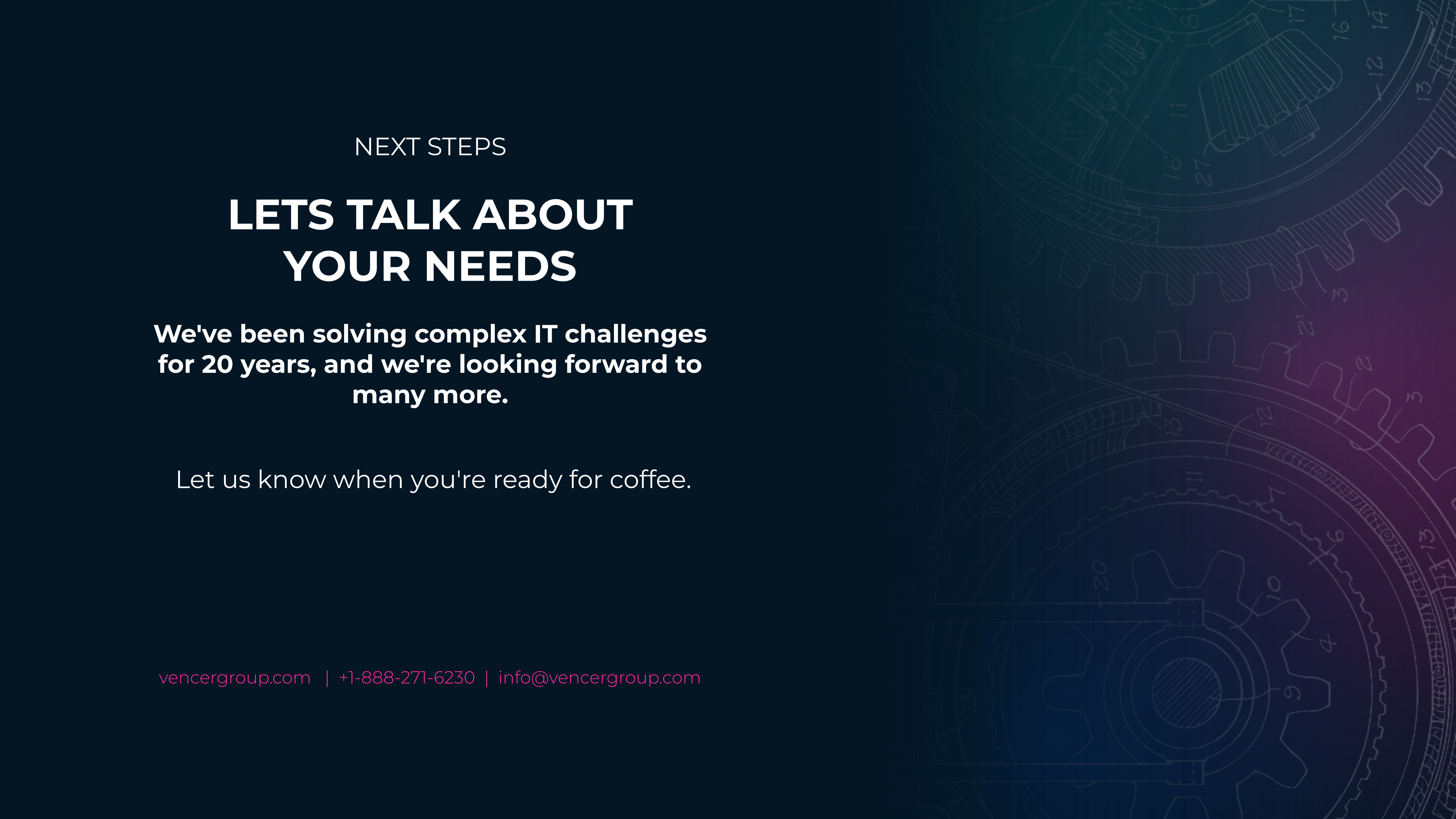
We prioritize alignment with your internal culture and operations while delivering proven expertise.

4. " Vencer was with us every step - pre-acquisition planning, day-one execution, and post-merger stabilization."

- VP of Technology, International Oil and Gas Client

End-to-End M&A IT Support

From due diligence to full systems integration, Vencer ensures a smooth IT transition without disrupting business momentum.

The background of the slide features a complex, technical illustration of interlocking gears. The gears are rendered in a light blue/teal color against a dark navy blue background. Various numbers are scattered throughout the gear teeth and around the periphery, suggesting a mechanical or engineering theme. The overall aesthetic is clean and professional, with a focus on precision and complexity.

NEXT STEPS

LETS TALK ABOUT YOUR NEEDS

**We've been solving complex IT challenges
for 20 years, and we're looking forward to
many more.**

Let us know when you're ready for coffee.

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