

## Aerospace & Defense Investing and Value Creation

*Redondo Capital is a private investment firm primarily focused on investing in aerospace & defense and, secondarily, industrial technology businesses. We invest in differentiated companies within these industries and partner with their management teams and our investors to drive transformational value creation.*

### INVESTMENT CRITERIA

REVENUE	\$10 to \$200+ million
EBITDA	\$3 to \$30+ million
ENTERPRISE VALUE	Up to \$250 million
ADD-ONS	Any Size
HEADQUARTERS	USA

### TRANSACTION TYPES



Privately Held  
Companies Owned by  
Management or PE



Partner with other  
PE or Independent  
Sponsors



Corporate Divestitures  
and Carve-outs



Minority or  
Control Position

### SECTORS OF INTEREST

- ☐ **AEROSPACE & DEFENSE**
  - ☐ Advanced Materials (Composites, Polymers, Ceramics, etc.)
  - ☐ Aftermarket Parts & Distribution
  - ☐ Defense Electronics & Services
  - ☐ Engineered Components & Systems
  - ☐ Machined Components
  - ☐ MRO & Aviation Services
  - ☐ Specialty Processing
- ☐ **INDUSTRIAL TECHNOLOGY**
  - ☐ Engineered Components & Systems

### TARGET COMPANY CHARACTERISTICS

COMPETITIVE MOAT	Unique tribal knowledge, differentiated capabilities, "de-facto" IP
FINANCIALS	Stable cash flows and profitability
CUSTOMERS	Loyal customer base with recurring contracts
SCALABILITY	Potential to grow organically and via add-ons
VALUE CREATION	Opportunity for operational enhancements
LEADERSHIP	Motivated team committed to long term growth

### PARTNER OF CHOICE

A&D Subject Matter  
Expertise

Easy to Work With

Proprietary  
Networks

Flexible Investment  
Mandate

Extensive, Industry  
Shaping A&D Deal  
Experience