



SFS Governing Board Meeting Agenda

Date: August 20, 2025

- Board member positions -
 - Board President - Robbie O'Brien
 - Board Vice President - Christie O'Brien
 - Board Treasurer - Jeremy Hopkins - *not in attendance*
 - Board Member - Todd Hammond
 - Board Secretary - Colby Harris
- 2025 YTD Income
 - 2024 YTD \$132,331
 - 2025 YTD \$199,221 +33%
- 2025 Data
 - New reporting layer
 - Mentor & Intake
- Main Focus 2025
 - Day to day
 - Celebration event
 - New mentor
 - Donor acquisition and retention
 - Grant writing
 - New hire working good :)
 - Data & Reporting system
 - New reporting layer
 - Celebration Event Planning
 - Beginning



SFS Governing Board Meeting Agenda

Date: May 21, 2025

- Board member positions - *all below in attendance*
 - Board President - Robbie O'Brien
 - Board Vice President - Christie O'Brien
 - Board Treasurer - Jeremy Hopkins
 - Board Member - Todd Hammond
 - Board Secretary - Colby Harris
- 2025 Data
 - Mentor
 - Intake
- Main Focus 2025
 - Day to day
 - Mentor exiting
 - Hiring mentor challenges
 - Donor acquisition and retention
 - Grant writing
 - Potential new hire
 - Data & Reporting system
 - Manual
 - Celebration Event Planning
 - Beginning



SFS Governing Board Meeting Agenda

Date: February 24, 2025

- Board member positions - *all below in attendance*
 - Board President - Robbie O'Brien
 - Board Vice President - Christie O'Brien
 - Board Treasurer - Jeremy Hopkins
 - Board Member - Todd Hammond
 - Board Secretary - Colby Harris
- 2024 P&L Review
 - 2024 Donation/Grant Revenue \$527,555 roughly 2% increase YOY
 - 2024 net income \$16,885
 - Expenses 16% increase YOY
 - Main increase expense because of
 - New mentor staff additions
- Main Focus 2025
 - Day to day
 - Suzanna replacing Carol
 - Donor acquisition and retention
 - Potential golf tournament
 - ForOthers event
 - How do we become inline with their strategy?
 - Grant writing
 - Data & Reporting system
 - Alexia - Mark Kitts
 - Digital Marketing



SFS Governing Board Meeting Agenda

Date: October 3, 2024

- Select position titles and responsibilities for each board member
 - Example roles and responsibilities
 - Board President (leadership role) - Robbie
 - Board Vice President - Christie O'Brien
 - Board Treasurer - Jeremy
 - Board Member - Reaching out to Todd Hammond as a potential for this position
 - Board Secretary - Colby
 - Determines meeting place and coordinates with board members for meeting attendance
 - The secretary ensures the safety and accuracy of board records and takes meeting minutes.
- What is the main intention of this board?
 - To provide guidance and oversight to the direction of Salty Family Services and to make sure the organization is staying true to its mission and vision.
- What will be the meeting cadence for this board?
 - Meet 4 times per year
 - Next meeting, February 13, 2025 1pm - Sent invite
- Call me when
 - Announcement from stage