



MANAGED PRINT | MANAGED IT | TELCO/ICT | AUDIO VISUAL

Specialists in Business Technology

2025

COMPANY PROFILE



www.techpayaustralia.com



(02) 9877 0073



Suite 4, Level 5, 3 Thomas Holt Drive
Macquarie Park, NSW, 2113

Introduction

2

ESTABLISHED IN 2022, TECHPAY AUSTRALIA IS PROUDLY A 100% PRIVATELY OWNED AND OPERATED **MANAGED SERVICE PROVIDER (MSP)**.

OUR BUSINESS HAS **EXPANDED EXPONENTIALLY** DUE TO THE UNIQUE ABILITY TO OFFER A GENUINE **SOLUTION-BASED** APPROACH TO OUR SALES.

Our Value Proposition:

Our team specialise in the supply, finance and maintenance of:

- **MANAGED PRINT**
- **TELCO/ICT**
- **MANAGED I.T. &**
- **AUDIO VISUAL SOLUTIONS**

Techpay Australia offers unique end-to-end consultancy allowing customers to consolidate multiple vendors into one.

Mission Statement:

Techpay aim to become Australia's most **successful, trusted and bespoke** business technology provider.

All Techpay clients will forever have the reassurance of local, **Australian owned support centres** with industry-leading account management and service standards.

Learn More:



[Watch more](#)



[Read more](#)

Our Services

ONE PARTNER

MANAGED PRINT SERVICES

- Managed Print Services
- Print-release/cost-recovery
- Document Management
- Production Printing
- Wide-format Devices
- Work from Home Print Products
- Workflow solutions

MANAGED PRINT



TELCO/ICT

- Business NBN & Fibre Solutions
- Voice Services
- Cloud/Digital Handsets
- Bluetooth Headsets/Softphones
- Cloud Voice Solutions
- On-premises PABX Systems
- Mobile Voice & Data for Business

TELCO /ICT



MANAGED IT/PC LEASING

- Device as a service (DaaS)
- Microsoft Teams
- Microsoft 365/Cloud Services
- Cloud server setup/Migration
- Network Management
- 24/7 Service Desk
- Routers, Switches, Access Points

MANAGED I.T.



AUDIO VISUAL

- Interactive Whiteboard Displays
- Digital Signage
- Commercial Displays
- Video-Conferencing
- Wireless Screen Casting
- Wall-Mounting & Installations

AUDIO VISUAL



Why Techpay?

Techpay is the only MSP in Australia who can provide a genuine, end-to-end technology overhaul for Print, I.T, Telco and AV.

Our team is unique in that we act as your broker and work with you to achieve the right outcome.

Not being tied down to one product line or brand results in honest, consultative analysis and pricing support.

Our business solutions are all tailor-made which allows clients the ability to pick and choose.

On top of all the above, Techpay provides high-level, reliable and honest customer service support with impeccable delivery standards.

[Read More](#)

**Australian
Owned**



**Brand
Agnostic**



**Flexible
Agreements**



**Local Call
Centre**



**Product
Portfolio**



Achievements



MULTI-AWARD WINNING, INDUSTRY LEADING RESULTS

\$15M AUD+

Annual Turnover
In 24 Months

30+

Staff Employed
across NSW and VIC

250+

Combined Years of
Industry Experience

3000+

Devices Installed across
Australia and New Zealand

100+

5-Star
Google Reviews

1000+

New Customers onboarded
within 24 Months



2024 and 2025 "BEST PARTNER OF THE YEAR"



Techpay Finance

Better Rates

By combining Print Volumes, Rental, Managed I.T Services and Telco Costs into one finance agreement, our clients achieve maximum savings on interest rates.

24 Hour Approvals

Simple, Credit-Based Approvals within less than 24 Hours, subject to Guarantor and Clear Credit.



Easy Accounting

Keep your asset leases, maintenance and billing all through the one entity. Individual supplier & invoice for the entire technology suite.

Faster Delivery

Being Independent from third party finance allows for faster delivery & implementation timeframes, as we are not reliant on third party lending.

Our Clients

Techpay supplies, installs, manages and maintains Print, Telephony, ICT and AV equipment throughout **Australia and New Zealand**. Our team can cater for Local, SME, Enterprise, Government, NFP, National and International Customers.

There is no client **too big or too small**.



Our Feedback



Hyundai Merchant Marine

David Lee
Business Manager

Best customer service ever! Techpay helped us to save costs for phone + internet + printer + interactive board as a package. We are happy to recommend Techpay as a service provider for all IT related services. Our account managers helped us a lot and we can reach out to them when we needed.

Great Job for both of you. Thank you.



Elanora Country Club

Geoff Black
General Manager

Techpay came for a site visit and after looking through our printing solutions were able to offer us a contract which included all new printers for the entire Club operation for less than the contract we previously had which was for only three larger printers across our facility. The delivery and follow service thus far has been fantastic. We couldn't be happier.



Aussie Home Loans

Ziad Kalach
Director, Carlingford & Drummoyne

Best company for printers and phone systems, great work to Techpay team for installing 2 x phone systems & print contracts for both our Aussie Home loan sites!!! Thank you



Managed Print Services



SERVICE STANDARDS

Techpay provide end-to-end service agreements – including **all toners, parts, maintenance and labour** with a guaranteed **4-hour breakdown response time** and complimentary **24/7 device monitoring software** that is embedded into the device.



PRODUCT PORTFOLIO

Through our industry-leading partners, our team has access to everything from WFH **A4** devices, **A3** Multifunction's, all the way up to **Wide-Format** and **Light-Production** equipment.



LOCAL SUPPORT

Our team is proud to be **100% privately Australian owned** and operated. All phones are answered **locally** and without any hold tones, tele-prompts, subcontractors or off-shore redirections.



Yealink

LANCOM
Systems

Telco/ICT Solutions

WHEN BUSINESS CALLS, BE READY.

Techpay can upgrade, update, or completely overhaul your entire business telco infrastructure. Whether you're planning on moving to the cloud, working remotely or simply updating old equipment, we can assist.

Techpay can facilitate the porting, installation, licensing and configuration of any of the below phone systems entirely under one-roof.

- Traditional PABX/On Premise
- Cloud Phone Systems
- Soft Phones/uCaaS
- Microsoft Teams
- VOIP IP Phones



Cloud Telephony

Moving to the cloud provides **remote management**, **analytics**, and **software updates** for your phone system. Minimising all the hardware, installation, and cabling costs associated with traditional phone systems.

Flexible deployment and portability all backed by a dedicated (rather than designated) team of enterprise support engineers is another advantage for Cloud Telephony.

Secure all your conversations, with the most advanced **authentication**, **encryption** and **call-fraud protection** also hosted in the cloud.

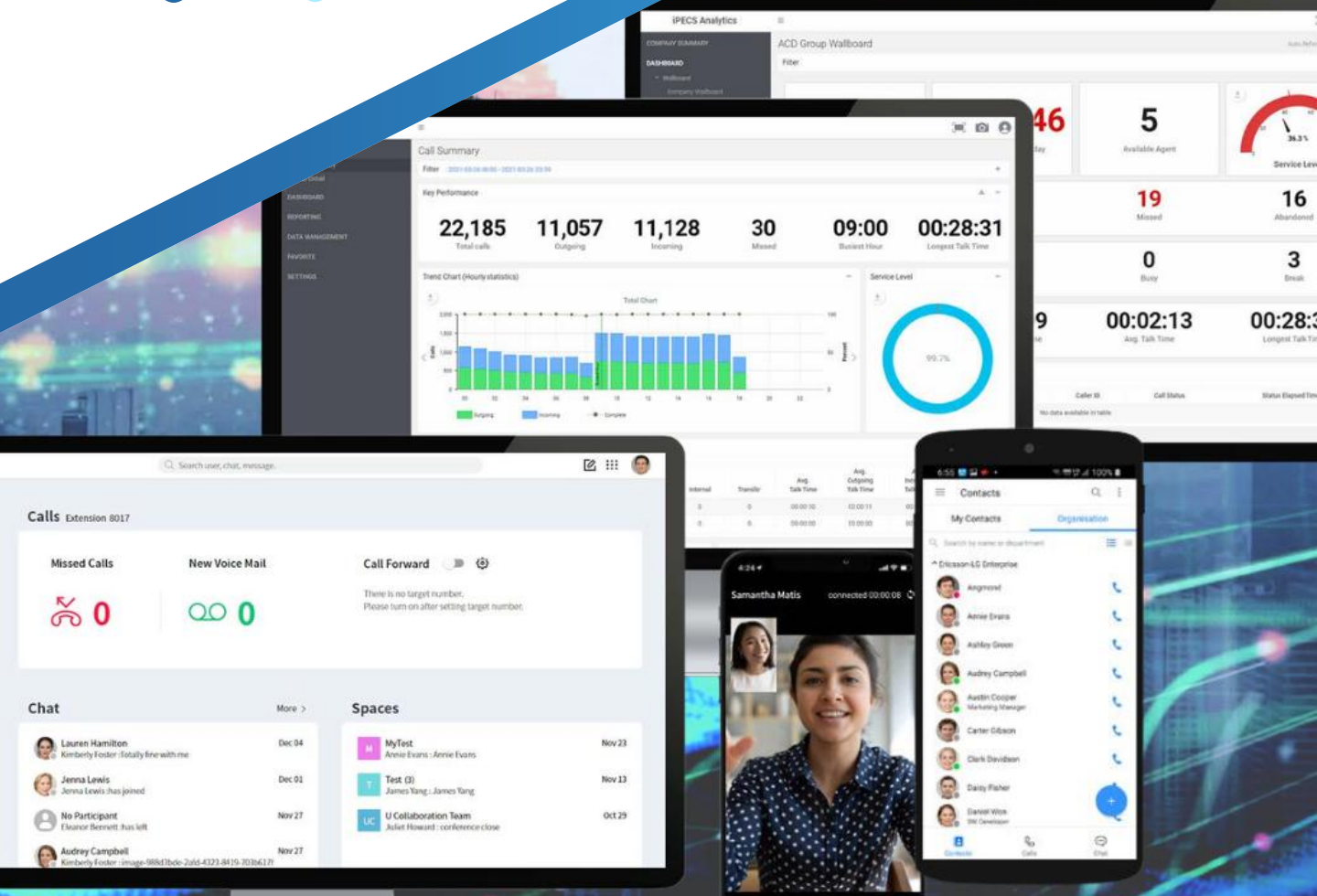
On average, Cloud System's reduce costs by the following:

Setup Costs: Intl. Calls: Local Calls:

15%

90%

40%





Internet & Data

Traditional NBN can be vulnerable to slower speeds and interruptions. **Direct Fibre Service** has a dedicated line for the business – with SLA's guaranteeing **99.9% uptime**, Direct Fibre solutions are suitable for businesses of any size and are available through all of our partner brands.

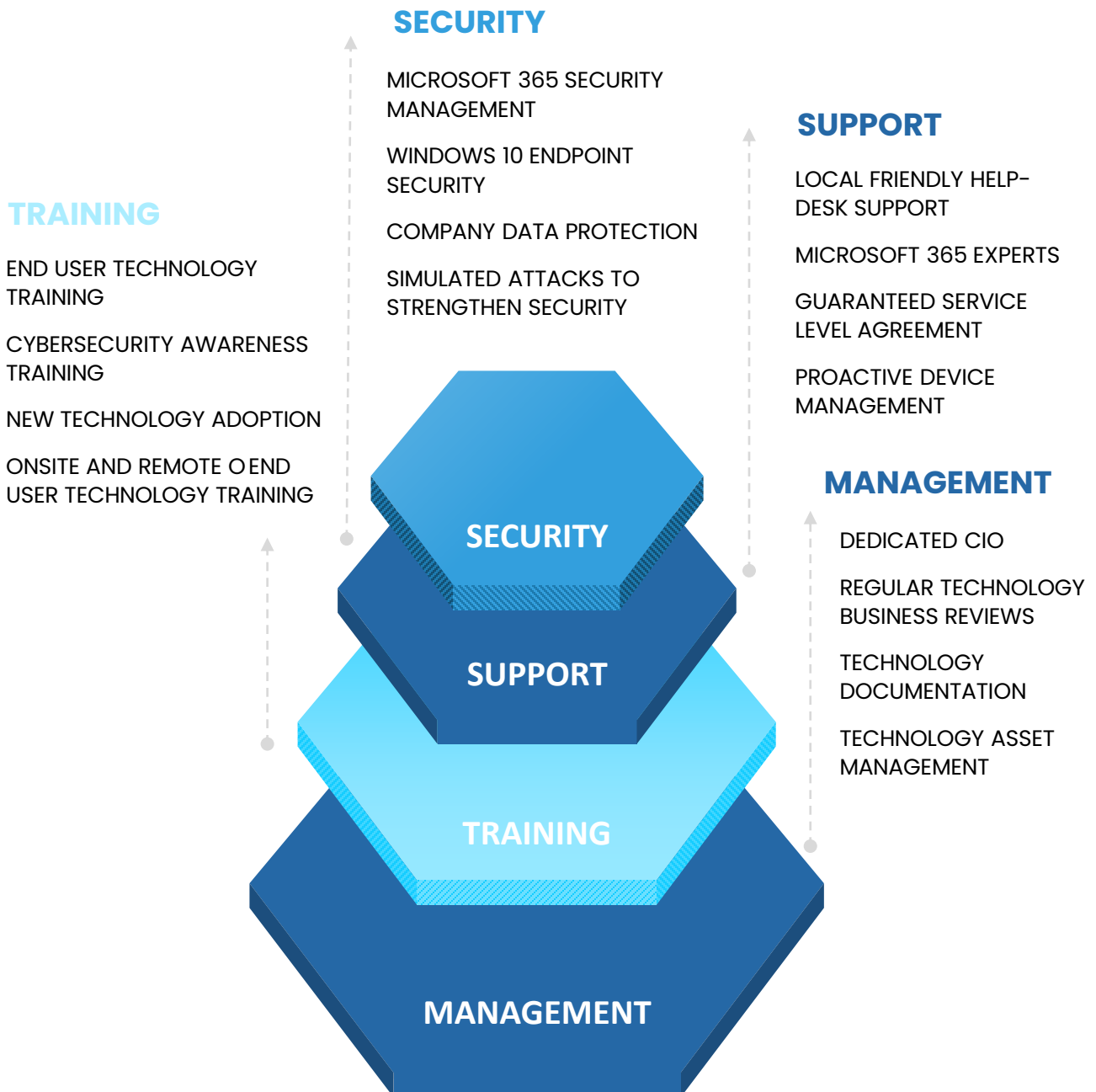
Whatever your budget or requirements, Techpay can supply all your business internet with complete partner access to:

- Business NBN
- Enterprise Ethernet (EE)
- Corporate Grade Fibre
- 4G/5G Backup
- Mobile SIM's

Reliable internet is only as good as the infrastructure supporting it – Techpay can supply, install and **manage** commercial-grade **Firewalls, Routers, and Access Points** to ensure maximum connectivity.

Managed I.T Services

Techpay provide **local, simplistic, end-to-end** Managed IT services that ensure your technology fits with your business goals. We take a **proactive approach** to identify and eliminate problems before they can disrupt your business.



Managed I.T Services

Using our Managed IT Services ensures your technology stack is updated, relevant and secure and frees up internal resources so you can focus on running your business.

	Basic	Gold	Platinum
SUPPORT			
Managed Anti-Virus / Anti-Malware	✓	✓	✓
Remote Support	✓	✓	✓
Guaranteed Service Level Agreement (SLA)	✓	✓	✓
Application Updates	✓	✓	✓
24x7 Monitoring	-	✓	✓
Microsoft 365 Email Portal Management	-	✓	✓
Firewall Management	-	✓	✓
Cloud Storage Management	-	-	✓
Onsite Support	-	-	✓
SECURITY			
RMM tool for remote device management.	✓	✓	✓
Antivirus Software on the local devices	✓	✓	✓
Microsoft Security & Compliance Manager	✓	✓	✓
Microsoft Endpoint Device Management	-	✓	✓
EDR tool to protect devices	-	-	✓
Dark Web Monitoring	-	-	✓
Simulated Attacks to Strengthen Security	-	-	✓
MANAGEMENT			
Management Report inc. open tickets	-	✓	✓
Inventory Management	-	✓	✓
Technology Documentation	-	✓	✓
Print user Management	-	✓	✓
Backup (On-Prem Server and cloud storage)	-	✓	✓
Regular Technology Business Reviews	-	-	Annual
DR Solution on offsite platform	-	-	✓
TRAINING			
Security Awareness	-	✓	✓
New Technology Adoption	-	✓	✓
End User Technology Training	-	-	✓

All plans are per user, per month. Minimum seat numbers apply. Microsoft 365 Licensing is separate. Fair Use policy applies.

Audio Visual/IWB

Redesign your Boardroom, Reception area or general Office space with the latest in **Interactive Displays, Whiteboards** and **Digital Signage** through Techpay.

With our own in-house technicians, Techpay are able to **design, deliver and install** Audio Visual, Video Conferencing and LED solutions to businesses of any size.



OUR PARTNERS

SAMSUNG

logitech

BenQ

 **LG**



Thank You

For any further enquiries, please contact our team or feel free to leave an enquiry through the link below:

[Submit an Enquiry Here](#)

SYDNEY (HEAD OFFICE)

 Suite 4, L5, 3 Thomas Holt Drive
Macquarie Park NSW 2113

 + 02 9877 0073

MELBOURNE

 471 High Street, Northcote,
VIC 3070

 + 03 9046 2556

CENTRAL COAST / NEWCASTLE

 4 Capital Terrace, Bolwarra Heights,
NSW, 2320

 + 02 4086 3999

 sales@techpayaustralia.com



www.techpayaustralia.com