diamond willow

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Business Financing Readiness Checklist

Tailored corporate debt financing solutions *for you*.



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Business Financing Readiness Checklist

1/2

		Yes Somewhat No						
Corporate Information								
\rightarrow	Description of all legal entities including beneficial ownership							
\rightarrow	Employee organizational chart							
\rightarrow	Key management and employee bios							
\rightarrow	Detailed corporate history							
\rightarrow	Strategic advantages analysis							
\rightarrow	Description of any lawsuits or employee grievances							
	Financial Information							
\rightarrow	Historical financial statements							
7								
\rightarrow	Three statement financial model with historical data and monthly forecasts							
\rightarrow	Revenue driver/work pipeline analysis							
\rightarrow	Description and details of current debt							
\rightarrow	Key financial ratios							
\rightarrow	Customer and supplier concentration analysis							
\rightarrow	Detailed working capital analysis							
Industry Information								
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\rightarrow	Competition analysis							
\rightarrow	Industry revenue drivers, risks and opportunities							
\rightarrow	Regulatory or registration requirements							

Business Financing Readiness Checklist

2/2

		Yes Somewhat No						
Operational Information								
\rightarrow	Client invoice, approval, and collections process with all backup data							
\rightarrow	Key customer contracts							
\rightarrow	Environmental reports							
\rightarrow	Description of key business risks							
	Deal Specific Information							
\rightarrow	The purpose of the capital raise							
\rightarrow	Detailed sources and uses of funds							
\rightarrow	Security analysis including cash flow sensitivities, asset or equipment lists,							
	appraisals, AR/AP details, inventory details and turnover analysis							
\rightarrow	Proposed borrowing terms							
	Contracts & Documents							
\rightarrow	Incorporation documents							
\rightarrow	Corporate insurance policies							
\rightarrow	PPSA searches							
\rightarrow	CRA statements							
\rightarrow	Personal net worth statements							

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