

Capability Statement



Who We Are

The Nichols Company Inc. delivers comprehensive real estate and development services to commercial and government clients, specializing in brokerage, leasing, and asset management. As a trusted subcontractor supporting GSA and DOD prime contractors, we offer a unique blend of functional expertise to optimize returns and mitigate risks across complex property portfolios.

GSA Core Competencies

- Leasing and Sales Support: Property management and leasing services aligned with PBS / GSA regulations.
- Market Research & Due Diligence: Acquisition and analysis of properties for government ownership.
- Property Management: Leasing, inspections, maintenance, and tenant services for federal assets.
- Asset Management: Acquire, oversight, and disposal of excess government property.
- Site Acquisition & Leasing: Location sourcing and leasing services tailored to GSA specifications.

Differentiators

- Proven success in managing and repositioning government and bank-owned property.
- Strong institutional, academic, and government partnerships for enhanced project execution.
- Multidisciplinary team with expertise in commercial development, historic properties, job creation projects, affordable housing, and life sciences real estate.
- Site study in progress for 450-acre development with data center and military vehicle focus.
- The NC Small Business Technology Center and the NC Military Business Center are our advisors of business strategies.

Past Federal Performance

- **GM Defense** - Concord, NC
- **US Post Office** - Indian Trail, NC
- **VA Clinic** - Charlotte, NC
- **Army Recruiting** - Huntersville, NC
- **Army Recruiting** - Gastonia, NC
- **US Treasury** - Asset Disposal
- **Staff DOD Experience** - General Dynamics, United Technologies, BF Goodrich

Company Data

The Nichols Company Inc.
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Cage #: OQ7U7
UEI #: HJVLYPJ6KS8
NAICS #: 531210 (Primary)
Other: 531120, 531130, 541714, 336922, 336110, 518210, 335991, 541380

SBA Small Business



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