

From Alert Fatigue to Verified Confidence

A System Integrator Opportunity with VerifiedThreat

Enterprises are drowning in security alerts. CISOs report wasted time, missed risks, and alert fatigue as overlapping tools generate more noise than insight. This challenge presents a unique opportunity for **System Integrators (SIs)**: to deliver proof-based, always-on cybersecurity services that reduce risk and restore client confidence.

VerifiedThreat redefines cybersecurity with **AI-driven Red Team agents** that continuously validate vulnerabilities, block reconnaissance, and map findings directly into governance frameworks. Unlike traditional tools, every alert comes with evidence — eliminating noise and empowering leadership with clarity.

For SIs, VerifiedThreat is more than a product — it's a **platform for new revenue streams, managed services, and client differentiation**.

Why This Matters for System Integrators

Integration-Ready Architecture

- Open APIs allow seamless connections into SIEMs, SOC workflows, and ITSM platforms like ServiceNow.
- Automated mapping to ISO 27001, SOC 2, and NIST ensures governance-ready reporting.
- Multi-cloud and on-prem integration provides flexibility for diverse client estates.

Recurring Services Model

- Deliver **Continuous Cybersecurity Assessment (SCCA)** as a managed service.
- Layer VerifiedThreat's **dashboards, heat maps, and risk scoring** into your existing offerings.
- Provide clients with **continuous compliance monitoring**, reducing audit stress and increasing stickiness.

Client Differentiation

- VerifiedThreat reduces reconnaissance-driven attacks by **70–90%**, often cutting unplanned server maintenance by **30–40%**.
 - Clients gain **real-time, evidence-backed insights** — no false positives, no wasted cycles.
 - Position yourself as a **strategic partner**, not just a technology implementer.
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Partner Value Proposition

- **Fast Time-to-Value:** VerifiedThreat deploys as a cloud-first platform with minimal client overhead.
 - **Revenue Growth:** Build managed services around monitoring, compliance, and remediation.
 - **Client Retention:** Deliver measurable, continuous risk reduction aligned to board-level KPIs.
 - **Scalability:** Supports thousands of assets, domains, and environments for enterprise-scale projects.
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Discounted 12-Month Corporate Assessment Offer

Service	Standard Cost	Offer
SCCA Continual Monitoring Platform	£200,000 (limited to 500 domains, unlimited users, <50,000 assets)	£12,000 (limited to 50 domains, unlimited users, <10,000 assets)
Red Team Expert Support	Included	4 days included at no cost . Additional days (if requested) charged at £2,000/day
Risk Register Integration (API integration into SIEM / alerting included)	Included	£2,000/day
Autonomous Mitigation	Included	£2,000/day
Total Cost	£250,000	£12,500

Note: All costs exclude VAT and additional integration fees.



*at additional costs depending on requirements

Key Benefits for Clients

- ✓ Fewer Attacks – 70–90% drop in reconnaissance activity
 - ✓ Lower Costs – 30–40% less unplanned server maintenance
 - ✓ Reduced Noise – No wasted time on false positives
 - ✓ Seamless Compliance – Automated mapping to frameworks
 - ✓ Enterprise-Scale – Protects thousands of assets & domains
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Next Steps for SIs

1. Engage with VerifiedThreat to scope client opportunities.
2. Leverage the 12-month **assessment offer** to demonstrate measurable ROI.
3. Build new **managed services** on top of VerifiedThreat's platform.
4. Position your firm as a leader in evidence-based, continuous cybersecurity.

 Book a partner demo today: www.verifiedthreat.com
 Contact: partners@verifiedthreat.com