



# Great North Partners

Where Northern Legacy Meets World-Class Growth.

## ABOUT US

Great North Partners is a strategic investment and operations firm focused on acquiring and scaling high-performing trades businesses within Ontario's essential services sector. Our approach is rooted in a deep respect for the legacy of the businesses we acquire, ensuring a seamless transition that preserves local reputation. Combining expertise with world class institutional grade management, we are building the premier integrated home services network.

## INVESTMENT CRITERIA



### Financials

Revenue: \$2-25mm  
EBITDA: \$1-10mm



### Transaction Types

Succession, management transitions, recapitalizations and carve-outs.



### Ownership

Majority/control Investments



### Geography

Canada Based, with preference for high-growth population markets



### Characteristics

Buy and build strategies, operational improvements, durable growth platforms

## OUR EDGE F.O.C.U.S

# F

### Founder-Friendly Capital

Flexible structure designed around owner goals and succession needs

# O

### Operator-Aligned Partnership

Hands-on support, aligned incentives and collaborative decision-making

# C

### Consolidation & Growth

Disciplined consolidation in fragmented service markets

# U

### Unwavering Sector Focus

Exclusive expertise in resilient residential & commercial services

# S

### Speed with Certainty

Decisive execution without bureaucracy

## PROVEN OPERATING EXPERTISE

GNP applies a disciplined operating framework designed to accelerate growth and scalability within the essential services sector. By focusing on rigorous execution and the seamless integration of add-on acquisitions, our practical approach is built to drive consistent margin expansion and long-term value creation.

## TARGET INDUSTRIES



Landscaping



Window Cleaning



Commercial Cleaning



Pest Control



HVAC



Plumbing



Electrical Services

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