STEPS TO BUY A PROPERTY



Select a property

Reserve

Our representative will explain the details of the development you are interested in, outlining its unique points, reasons for purchase and sustainability features.



Congratulations, you've officially secured your chosen property! A Client Relationship Manager (CRM) will be assigned to keep you informed of construction progress and the estimated completion date.



Pre-delivery processes (Housing Finance)

During this process, you'll need to check whether there are any interim payments due, as mentioned during the reservation process. Your lawyer will remind you via email. If appropriate, you can begin your mortgage application by speaking with a financial advisor. Alternatively, if you're buying with cash, you can begin preparing your funds for completion.





The Purchase Agreement is a document that legally binds you to purchase the property.



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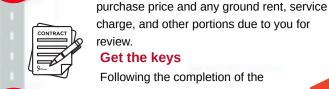
Sign the Purchase Agreement

A lawyer appointed by the developer will provide your lawyer with a Purchase Agreement, which your lawyer will then carefully review and approve. Once you are satisfied with the terms and the contract is approved, you will need to sign the contract and transfer the down payment (exchange deposit). Your lawyer will then inform you of the exact amount.



Make final payments and sign contracts (lees)

Once the information is determined to be accurate, you will need to transfer the remaining purchase price and all other debts to your attorney and sign the Lees contract. This will officially complete the sale. The Lees contract must be signed in the presence of a witness.



charge, and other portions due to you for

Get the keys

Following the completion of the official procedures, the developer's attorney will be onsite to facilitate the handover of keys and provide an explanation of how everything works, including daily security access.

Completion declaration control

Once construction is completed, the

declaration of completion detailing the

developer's lawyer will send a notice and a



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Insure your new property

Congratulations! The property is now yours! The day you complete your purchase, you will need to obtain the relevant insurance for your new property.





Reserve your property

Once you've selected a property and accepted the offer,

reservation fee to complete the purchase. You'll need to

prepare anti-money laundering documents, including but

not limited to proof of identity (e.g., passport, ID), proof of

employment (e.g., letter of employment). Your designated

you'll need to complete a reservation form and pay a

address (e.g., utility bill), proof of funds (e.g., bank

representative will guide you through the process.

statements from the last three months), and proof of

Appoint a lawyer to represent you in your purchase

Your lawyer will handle the property title deeds on your behalf and can also advise you on the taxes associated with the purchase.





Keller Williams Realty Inc

Keller Williams Realty Inc. is the world's largest real estate franchise brand with nearly 1,100 Regional Offices and more than 200,000 advisors worldwide.

Truenord Realty

TrueNord Realty provides investors with financial freedom and long-term security through high-performance real estate investments. It achieves this by meticulously identifying assets with strong capital appreciation and sustainable rental income potential, and by ensuring security through detailed risk analyses before each investment.

At TrueNord Realty, we view real estate not simply as a transaction, but as a strategic journey that transforms a vision into enduring value. On this journey, we transform uncertainty into clarity and risk into proven value. Real results are born at the intersection of superior insight and personal commitment. Real Estate. Real Results.