



Stop Guessing with Medication

Building the infrastructure for medication
management at home

— SEPTEMBER 2026



Disclaimer & Forward-Looking Statements

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Custom Health Holdings Inc. – Corporate Overview

— Connecting pharmacy, in-home technology, and pharmacist-led clinicians

- The infrastructure for medication management at home
- Proprietary platform (AdhereNet®, spencer, PatchCap) creates continuous visibility into therapy
- Proven impact: 98% medication adherence, 42% reduction in unnecessary drugs, 27% lower opioid utilization
- Scalable growth model: organic expansion + disciplined M&A (4 acquisitions in 16 months)
- Experienced leadership team across healthcare, technology and capital markets
- Expect to be over US\$130M annualized revenue run-rate⁽³⁾ upon closing of two acquisitions of Evergreen Pharmacy and Spencer Health Solutions.

(1) Based on Stifel analyst estimate for 2026 revenue.

(2) Company data 2024.

(3) See Company press release August 17, 2026.



Head Office	Kelowna, BC
Founded	2021
Employees/Contractors	250+
2026E Revenue	US\$56.1M⁽¹⁾
Pharmacies	8
Patient Outreach	2.2M Annually⁽²⁾

The Problem

— Care remains episodic while medication use continues at home.

75%

of people in the U.S. struggling to follow their medication schedules⁽¹⁾



Patients struggle to stay on track

Poorly managed medication drives avoidable costs

Providers lack visibility between visits

IN PRACTICE

Medication data alone isn't enough; it must be understood and acted on in the context of care.

(1) Medication Adherence: Helping Patients Take Their Medicines As Directed, Jan-Feb 2012, National Library of Medicine.

The Solution: Infrastructure for Medication Management at Home

— Powered by AdhereNet[®], we operate the system that turns real-world data into action.



Pharmacy services extend into the home

Coordinate medication delivery and establish the foundation for continuous support.



In-home technology creates visibility

Captures dose-level activity and patient-reported signals between visits.



Pharmacist-led care turns insight into action

Interprets signals, engages patients and supports timely clinical intervention.

FROM DEPLOYMENT → TO VISIBILITY → TO ACTION → TO MEASURABLE OUTCOMES

US\$52M

ANNUALIZED REVENUE RUN-RATE⁽¹⁾

Pro forma including InnovativeRx acquisition

2.2M

ANNUAL PATIENT OUTREACHES⁽²⁾

Proactive touchpoints to identify issues and support earlier intervention

98%

MEDICATION ADHERENCE⁽³⁾

Achieved through continuous monitoring and pharmacist-led engagement

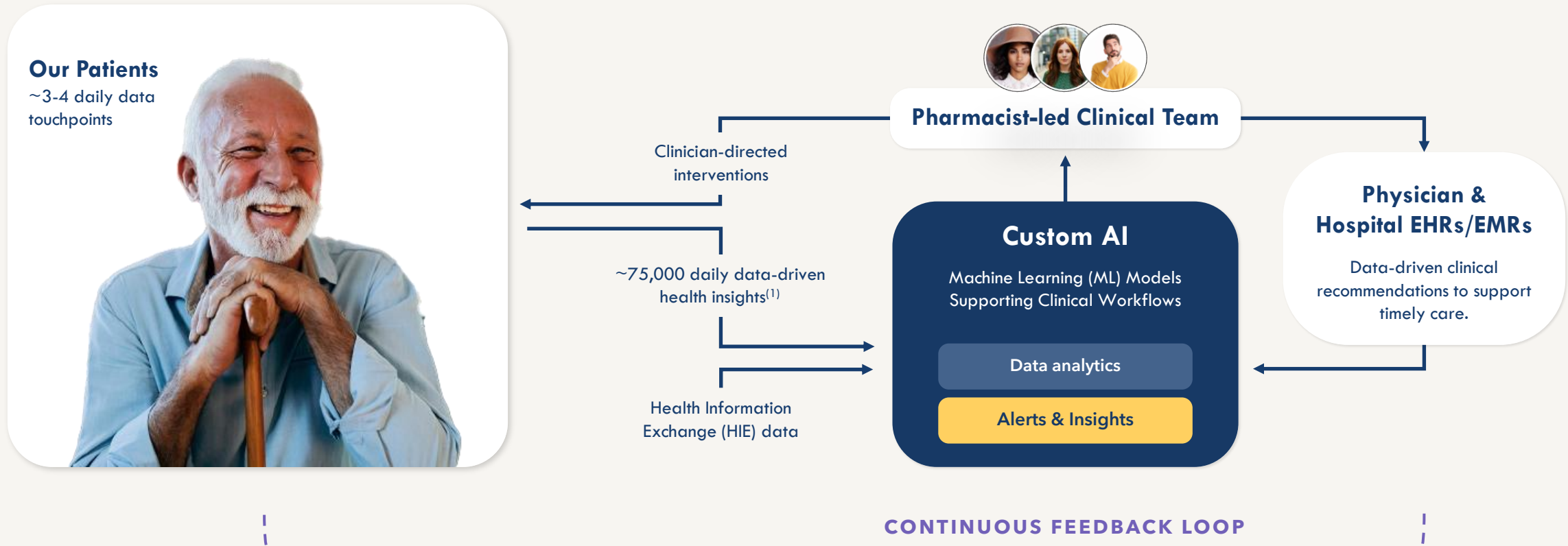
(1) Annualized run rate revenue based on the three months ended March 31, 2026, including revenue from acquisition of InnovativeRx (in Ohio and Indiana). See press release dated July 3, 2026.

(2) Company data 2024.

(3) BMC Geriatrics, "Medication adherence support of an in-home electronic medication dispensing system for individuals living with chronic conditions: a pilot randomized controlled trial".

AI-Supported, Data-Driven Clinical Decision-Making

AdhereNet® supports continuous learning by analyzing real-world medication and patient data to inform clinical workflows, improve care coordination, and support better patient outcomes.



(1) Number of daily health insights based on Company data as of date of this presentation. The Company serves approximately 15K patients in LTC facilities with oneMAR® and 3,750 patients at home with Spencer. Each patient generates 3-4 daily data insights equaling 75,000 daily insights.

Extending Continuous Medication Management into the Home

— We support medication routines, create continuous visibility and engage patients between visits.



- Pharmacist-personalized medication organization
- Automated reminders, prompts, and dispensing
- Continuous monitoring and real-time connectivity
- Proactive outreach from pharmacist-led clinicians
- Integration with connected in-home devices

REAL-WORLD PERFORMANCE

91%

PATIENT RESPONSE
RATE⁽¹⁾

7.6M

MONITORED DOSES IN
2024⁽²⁾

42%

REDUCTION IN
UNNECESSARY DRUGS⁽³⁾

27%

REDUCTION IN OPIOID
UTILIZATION⁽⁴⁾

(1) Company data based on 146,774 survey questions asked to U.S. patients.

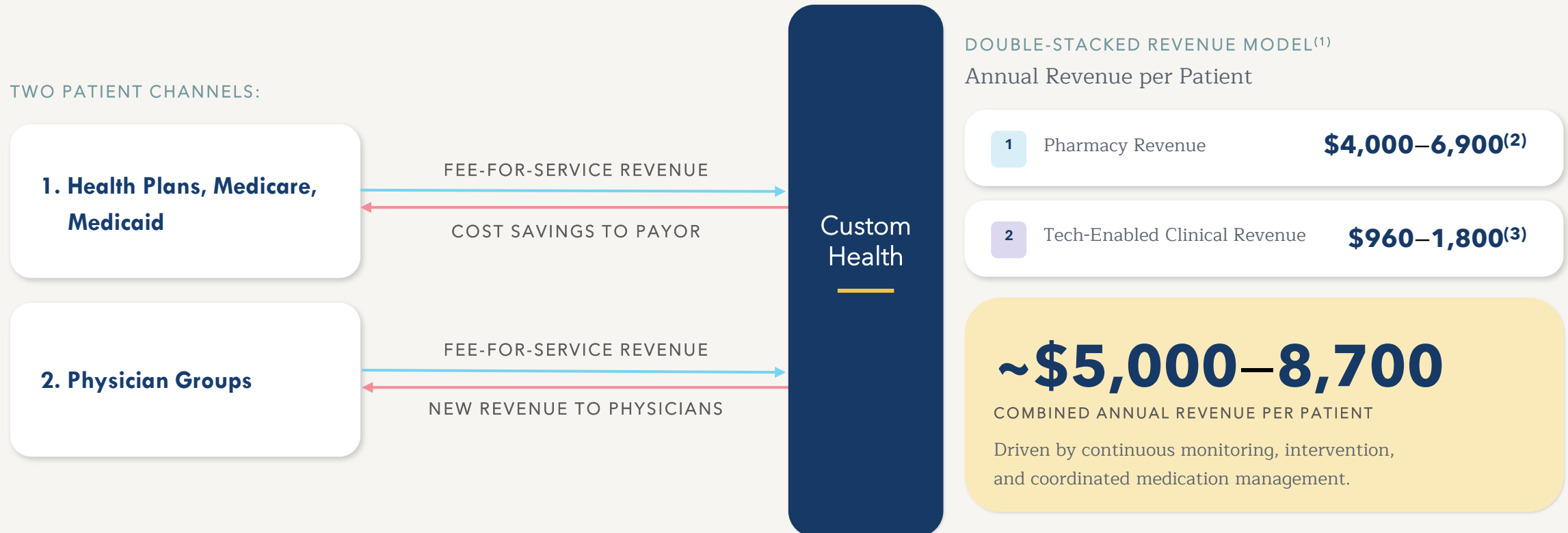
(2) 3.04 million pouches dispensed in 2024 = 3.04 million monitored pouches x 2.5 drugs/pouch = 7.6 million monitored doses in 2024.

(3) Polypharmacy program with WEA Trust ~4,000 participants.

(4) Nationwide Humana opioid program (n=8,675). Custom Health study (Oct 26, 2021–Oct 25, 2022; avg. age 64) showed a 27% reduction in average daily morphine equivalent dose over 12 months. Results reflect the opinion of the overseeing physician.

Custom Health Business Model

TWO PATIENT CHANNELS:



(1) Revenue reflective of primary drug patients and government and insurance companies. Company data. The combination of pharmacy services and clinical services provide for higher profit margins on a per patient basis.

(2) Reflects Rx revenue for Canadian (\$337/month or \$4,044/year) and U.S. (\$575/month or \$6,900/year) patients, respectively.

(3) Tech-Enabled Clinical revenue per patient is dependent on geography and channel; economics exclude technology licensing and clinical consulting revenue. Reflects tech-enabled revenue for Canadian (\$80/month or \$960/year) and U.S. (\$150/month or \$1,800/year) patients, respectively. Includes device rental + (RTM/RPM/BHI/CCM)

Delivering Measurable Value for Providers and Health Plans

We improve patient outcomes while aligning financial incentives across providers and health plans—enabling more efficient, coordinated care.

\$1.8K/patient

Annual incremental revenue for a provider in USD⁽¹⁾

\$32K/member

Annual estimated savings for a health plan in USD⁽²⁾



TRUSTED BY LEADING PROVIDERS AND HEALTH PLANS



(1) Illustrative calculation based on 12 months × ~\$150 / patient / month in incremental revenue, derived from billing for 16+ vitals and two 20-minute clinical care interactions, using 2024 National Average Reimbursement rates (March–December). Annualized illustrative incremental revenue of approximately \$1,800 per patient.

(2) Average savings per member (\$702k / 22 patients = \$31.9k / patient). Core Services Of East Tennessee – Enabling Technology Section – 2021 trend analysis savings.

Competitive Advantage

— A unified system vs. fragmented point solutions



ONE CONNECTED SYSTEM ACROSS THE MEDICATION CONTINUUM

Digital Pharmacy



Medical Devices



Virtual Care



Data & AI Analytics



Most solutions address a single part of medication therapy — prescribing, dispensing, or monitoring.

Powered by AdhereNet®, Custom Health connects pharmacy services, in-home technology, pharmacist-led care and data intelligence in one system—creating longitudinal visibility and enabling earlier action.

Defined M&A Playbook for Growth

— Disciplined add-on acquisition strategy powered by Custom Health’s integrated model.

DEFINED M&A PLAYBOOK

- 1 Target network and independent pharmacies—including single-site operators and small regional chains—in priority payor-covered markets, including technology-enabled partners, to reduce integration risk and accelerate growth.
- 2 Execute acquisitions at market-based valuations, aligned to revenue, EBITDA, and integration potential.
- 3 Drive post-acquisition value through continuous monitoring, pharmacist-led intervention, and expanded patient access via payer networks.
- 4 Scale across broader payor populations while improving efficiency through operating leverage.

A PIPELINE FOR FUTURE GROWTH

Pipeline of 70+ pharmacies representing 200,000+ patients⁽²⁾

Significant long-term acquisition opportunity across the U.S. and Canada⁽²⁾

SUCCESS SCALING ACQUIRED
PHARMACY REVENUE⁽³⁾

1x

MONTH 1

90%
GROWTH

MONTH 18

Completed four pharmacy acquisitions in 16 months⁽¹⁾, demonstrating a repeatable acquisition and integration model.

(1) Saskatoon Jun 2021, Chilliwack & Langley Aug 2021, Nashville Sept 2022.

(2) 2023 NCPA Digest: State of the industry, Cardinal Health; statistics provided in the box represent the potential acquisition pool. (200k patients x \$575/patient x 12 months = \$1.38 billion).

(3) Company data, Custom Pharmacy Toronto Q2 2021 – Q3 2022.

Two Complementary Acquisitions Advance Scale and Platform Ownership

— Evergreen expands the operating infrastructure; Spencer strengthens the proprietary technology foundation.

EVERGREEN PHARMACY

Expanding specialty pharmacy scale

US\$78.8M 2025 revenue | US\$0.6M normalized EBITDA



- High-touch specialty pharmacy supporting complex therapies for chronic conditions
- Licensed in Wisconsin, Illinois and Michigan, with potential expansion into Minnesota
- Adds an established patient base, specialty capabilities and a broader Midwest operating footprint

Binding letter of intent; subject to definitive documentation and customary closing conditions.

SPENCER HEALTH SOLUTIONS

Bringing core in-home technology fully in-house



- Developer of the spencer® smart medication dispenser and connected in-home platform
- Adds ownership and control of associated IP and product roadmap, including the real-world adherence data platform
- Expected to align engineering with Custom Health operations, reduce device and support costs, and create opportunities for margin expansion

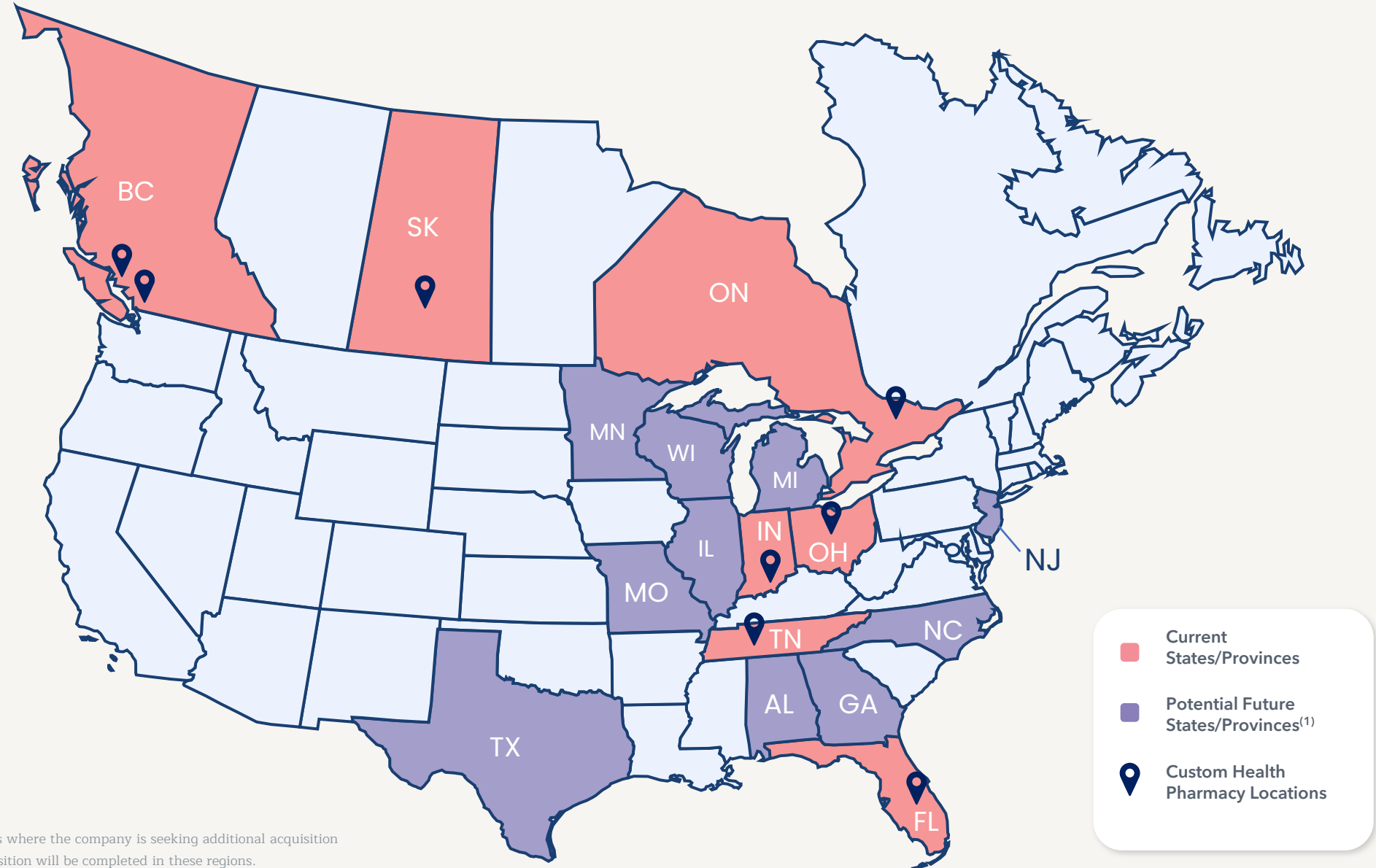
Definitive agreement signed; transaction remains subject to customary closing conditions.

Together, they deepen the integrated medication-management model

>US\$130M Expected annualized revenue run-rate by year-end 2026⁽¹⁾

(1) If both transactions are completed. Sources: Custom Health announcements dated July 22, August 5 and August 17, 2026. Evergreen financial information is unaudited and based on management-prepared figures.

Custom Health Footprint



(1) Potential future States/Provinces reflect regions where the company is seeking additional acquisition opportunities. There is no guarantee that an acquisition will be completed in these regions.

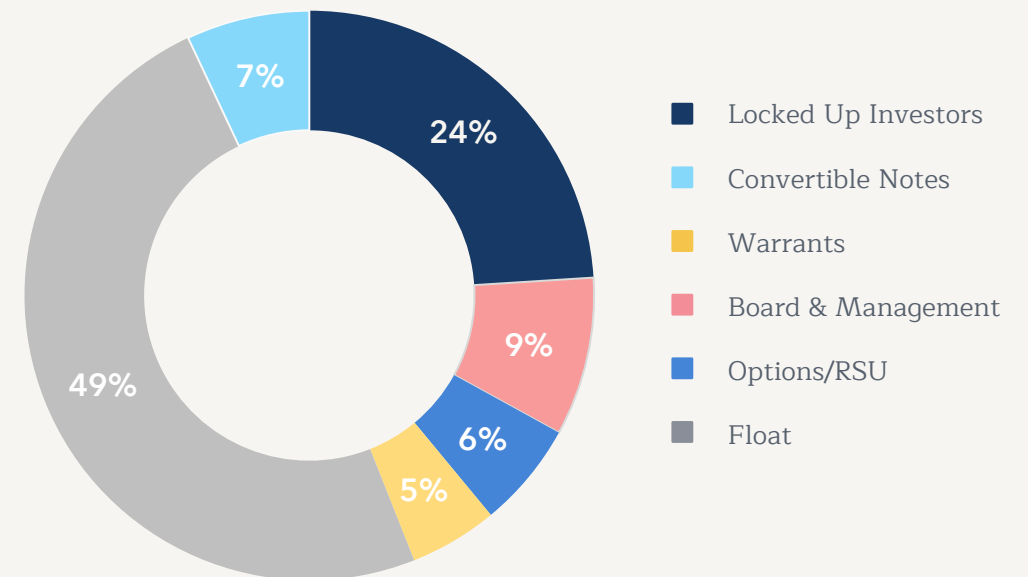
Capital Structure

PRO FORMA FULLY DILUTED CAPITALIZATION

Security / Holder Group	Millions
Basic Shares Outstanding	25.85
Convertible Notes ⁽¹⁾	2.16
Warrants	1.66
Options/RSU	1.96
Fully Diluted Shares	31.63

(1) Exercise price of the convertible notes is \$8.00 USD.

PRO FORMA OWNERSHIP MIX



Experienced, Operator-Led Leadership Team

— Led by proven operators with 30+ years in pharmacy, healthcare and technology.



Shane Bishop

FOUNDER & CEO

Pharmacist, entrepreneur, and patent holder with 20+ years in healthcare innovation. Founded and scaled multiple ventures, including Catalyst Healthcare (acquired by Custom Health) and Paragon Pharmacies (publicly traded prior to acquisition by Shoppers Drug Mart). Now leads Custom Health's transformation of care delivery through tech-enabled, pharmacist-led services.



Rahul Chopra

FOUNDER & CHAIRMAN

Serial entrepreneur and technology leader with 20+ years building scalable platforms across infrastructure, IT, and commercialization. Deep expertise in public-private partnerships, capital strategy, and transformative business models. Previously raised \$200M+ and led \$1B+ in transactions. Holds foundational patents in visual voicemail and unified messaging.



Jason Nalewany

CHIEF FINANCIAL OFFICER

Chartered Professional Accountant (CPA-CA) with 20+ years in public company finance and capital markets. Former CFO of publicly listed issuers (CSE: MTLC; TSXV: LEXI). Brings expertise in financings, M&A, IFRS reporting, and public company compliance. Began career at PricewaterhouseCoopers and brings the governance required to support Custom Health as a publicly traded issuer.

BROADER TEAM EXPERIENCE



Why Invest

Custom Health is building the infrastructure for medication management at home.



1 Mission-Critical, Scalable Solution

Technology-enabled operating model improving medication adherence⁽¹⁾, connecting care between visits and supporting efficient care delivery.

2 Large and Expanding Market Opportunity

68M U.S. adults manage multiple chronic conditions⁽²⁾, contributing to a \$528B non-adherence problem⁽³⁾ in a growing, policy-supported market.

3 Defensible, Vertically Integrated Model

AdhereNet® connects pharmacy services, proprietary in-home technology and pharmacist-led care—creating end-to-end capabilities that point solutions cannot easily replicate.

4 Proven Growth Engine

Disciplined execution delivered 90% revenue growth within 18 months of a pharmacy acquisition⁽⁴⁾.

5 Recurring Revenue with a Compounding Data Advantage

Integrated pharmacy and clinical services expand revenue per patient, while longitudinal data and embedded workflows become more valuable with scale.

(1) Medication adherence support of an in-home electronic medication dispensing system for individuals living with chronic conditions: a pilot randomized controlled trial, January 14, 2021, BMC Geriatrics

(2) Prevalence of Multiple Chronic Conditions Among U.S. Adults, 2018, September 17, 2022, CDC

(3) Cost of Prescription Drug-Related Morbidity and Mortality, March 26, 2018, Sage Journals; Cost-related nonadherence to prescription medications in the U.S.: a scoping review, Sep 6, 2018, National Library of Medicine

(4) Company data, Custom Pharmacy Toronto Q2 2021 – Q3 2022



Thank you.

ir@customhealth.com



Comparable Companies

2026-08-27		\$CAD			Revenue Consensus		EV/Sales	
Company Name	Ticker	Price	Marketcap	Enterprise Value	C2026E	C2027E	C2026E	C2027E
Healthcare/Pharmacy								
Addus Homecare Corporation	NASDAQ:ADUS	167.62	3066.3	3079.1	2112.3	2216.7	1.5x	1.4x
WELL Health Technologies Corp.	TSX:WELL	4.38	1121.0	2116.5	1602.1	1723.8	1.3x	1.2x
CareRx Corporation	TSX:CRRX	3.20	203.1	269.9	382.1	403.8	0.7x	0.7x
Guardian Pharmacy Services, Inc.	NYSE: GRDN	52.04	3296.6	3243.2	1997.8	2128.3	1.6x	1.5x
Healthcare Services Average							1.3x	1.2x
Technology/AI								
Alcideon Group Limited	ASX:ALC	0.10	128.6	108.8	50.5	54.6	2.2x	2.0x
Health Catalyst, Inc.	NASDAQ:HCAT	2.21	166.2	258.6	343.4	288.0	0.8x	0.9x
Tempus AI, Inc.	NasdaqGS:TEM	95.09	17157.8	18030.1	2213.5	2730.9	8.1x	6.6x
Veeva Systems Inc.	NYSE:VEEV	340.08	55244.0	45397.1	4301.4	5105.1	10.6x	8.9x
VitalHub Corp.	TSX:VHI	8.11	513.7	380.0	131.2	144.3	2.9x	2.6x
Healwell AI Inc.	TSX:AIDX	0.79	239.1	283.8	135.7	154.3	2.1x	1.8x
Healthcare Technology Average							4.4x	3.8x
Medical Devices								
Medtronic	NYSE:MDT	127.78	163554.6	191893.2	49168.4	53859.3	3.9x	3.6x
Profound medical	TSX:PRN	9.90	361.7	317.8	36.2	59.5	8.8x	5.3x
Omnicell	NASDAQ: OMCL	46.45	2118.8	1990.8	1714.7	1785.9	1.2x	1.1x
Neur Axis	NYSEAM:NRXS	8.28	103.9	92.8	11.5	27.4	8.1x	3.4x
Medical Devices Average							5.5x	3.4x
Total Average							3.7x	2.8x
Custom Health	TSX:CHLT	7.17	185.3	232.8	92.3	215.9	2.5x	1.1x

Risk Factors

GENERAL RISKS

- Downturns or volatility in general economic conditions could have a material adverse effect on the Company's business, financial condition, results of operations and liquidity.
- Industry consolidation may result in increased competition, which could result in a reduction in revenue.
- The Company depends on growth in the end markets that use its products. Any slowdown in the growth of these end markets could adversely affect its financial results.
- The Company is dependent on a limited number of distributors and end customers. The loss of, or a significant disruption in the relationships with any of these distributors or end customers, could significantly reduce the Company's revenue and adversely impact the Company's operating result.
- If the Company fails to accurately anticipate and respond to rapid technological change in the industries in which the Company operates, the Company's ability to attract and retain customers could be impaired and its competitive position could be harmed.
- The Company's competitive position could be adversely affected if it is unable to meet customers' or device manufacturers' quality requirements.
- If the Company is unable to expand or further diversify its customer base, its business, financial condition, and results of operations could suffer.
- If the Company's products and services do not conform to, or are not compatible with, existing or emerging industry standards, demand for its products may decrease, which in turn would harm the Company's business and operating results.
- The Company is subject to risks and uncertainties associated with international operations, which may harm its business.
- The Company's company culture has contributed to its success and if the Company cannot maintain this culture as it grows, its business could be harmed.
- Loss of key management or other highly skilled personnel, or an inability to attract such management and other personnel, could adversely affect the Company's business.

- The Company may not be able to effectively manage its growth and may need to incur significant expenditures to address the additional operational and control requirements of its growth, either of which could harm the Company's business and operating results.
- Shifts in the Company's product mix or customer mix may result in declines in gross margin.
- The Company may pursue mergers, acquisitions, investments and joint ventures, which could divert its management's attention or otherwise disrupt its operations and adversely affect its results of operations.
- The Company may not manage its growth effectively.
- The Company may need additional capital to pursue our business objectives and respond to business opportunities, challenges or unforeseen circumstances, and we cannot be sure that additional financing will be available.
- Our forecasts and projections are based on assumptions, analyses and internal estimates developed by our management. If these assumptions, analyses or estimates prove to be incorrect or inaccurate, our actual operating results may differ materially from those forecasted or projected.
- The market adoption of our product is evolving and may develop more slowly or differently than we expect. Our future success depends on the growth and expansion of these markets and our ability to adapt and respond effectively to evolving markets.
- We rely on trade secrets, designs, experiences, workflows, data processes, software and know-how.
- We are subject to cybersecurity risks to operational systems, security systems, infrastructure, integrated software in our products and customer data processed by us or third-party vendors or suppliers and any material failure, weakness, interruption, cyber event, incident or breach of security could hinder the effective operation of our business.
- The consummation of the proposed pharmacy acquisitions is subject to a number of conditions and if those conditions are not satisfied or waived, the definitive agreement may be terminated in accordance with its terms and the acquisitions may not be completed.

STOCK AND CAPITALIZATION RISKS

- The Company has a history of losses and may incur significant expenses and continuing losses for the foreseeable future.
- The market price of the Company's common shares may be highly volatile.
- The Company's operating results may have significant period-to-period fluctuations, which would make it difficult to predict our future performance.
- Raising additional funds by issuing securities may cause dilution to existing shareholders or restrict the Company's operations.
- The Company does not intend to pay cash dividends. Consequently, any gains from an investment in its securities will likely depend on whether the price of the common share increases.
- The Company's executive officers and directors will own a significant percentage of the common shares and could exert significant influence over matters requiring shareholder approval, including takeover attempts.
- Failure to meet the maintenance criteria of the stock exchange may result in the delisting of the Company's common shares, which could result in lower trading volumes, liquidity and prices of the common shares and make it more difficult for the Company to raise capital.
- If industry or financial analysts do not publish research or reports about the Company's business, or if they issue inaccurate or unfavorable research regarding the common shares, the share price and trading volume could decline.