

PRESS RELEASE – SEPTEMBER 2025

Ebury completes acquisition of ArcaPay to create Ebury Partners Lithuania

- Acquisition of ArcaPay completed following approval from the Bank of Lithuania
- Business to operate as Ebury Partners Lithuania, expanding Ebury's global services for SMEs
- Strengthens Ebury's position in the Baltics and supports international growth
- This acquisition grants ArcaPay's clients access to Ebury's full suite of products and services, providing new opportunities for their businesses to save and grow, along with the credibility of a global financial institution. At the same time, Ebury's clients will benefit from ArcaPay's deep knowledge and experience in Lithuania and other countries where it has been successful.

Ebury, the global fintech specialising in international payments and FX risk management, announces today that it has successfully completed the acquisition of ArcaPay, following regulatory approval from the Bank of Lithuania. The business will now operate as Ebury Partners Lithuania.


Founded in 2011 and headquartered in Vilnius, Lithuania, ArcaPay has grown steadily to serve over 1,000 SME clients across the Baltic States. The company has established itself as a trusted provider of international payment and currency risk management solutions, helping businesses expand and protect their operations abroad.

The acquisition marks an important step in Ebury's strategy to expand in the Baltics and deliver its mission to become the leading platform for B2B cross-border trade. It follows recent European expansion in Dublin and Stockholm and new country entries including South Africa, New Zealand, Chile and Mexico.

Through acquiring an established business like ArcaPay, Ebury gains an immediate foothold in the Baltics through a strong local sales team and client portfolio. This strategic move enhances Ebury's efficiency, broadens its global reach and accelerates entry into key markets like the Baltics.

For ArcaPay's clients, the acquisition brings access to Ebury's full suite of international products and services, creating new opportunities to save, grow and compete on a global scale.

Marius Bausys, Founder of Arcapay, said: "This is a proud milestone for ArcaPay. Over more than a decade we've built lasting relationships with SMEs across the Baltics, helping them achieve their international growth objectives. Becoming Ebury Partners Lithuania means those clients will continue



to get the same dedicated service they know, while also gaining access to Ebury's global scale, products and outstanding talent. It's an exciting new chapter for both our clients and our team."

Kees Veerman, Managing Director of Ebury in Europe, UK, Switzerland, and Canada, added: "This acquisition is an exciting step for Ebury in Lithuania and across the Baltics. ArcaPay has built a fantastic business with a culture and approach that aligns strongly with Ebury's, which makes this a natural partnership. It is a strategic expansion that brings together the strengths of both teams, combining ArcaPay's local expertise with Ebury's international reach to create even greater opportunities for clients."

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About Ebury

Ebury is the leading payments specialist that helps small- and medium-sized businesses (SMEs) operate and grow internationally. It is a global fintech company with a comprehensive and tailored offering to enable businesses to make and collect cross-border payments, manage currency risk and access business lending.

Founded in 2009 by Juan Lobato and Salvador Garcia in London, today, Ebury has over 1,800 employees serving over 16,700 customers across 40+ offices in over 29+ markets. They have capabilities in 130+ currencies. Ebury has grown rapidly and profitably in recent years.

In FY 2024, revenues rose to £220 million, and EBITDA grew to £9 million. Ebury is regulated as a payment institution by the National Bank of Belgium (NBB), allowing it to pass its license to offer its services in all EEA Member states, and backed by top-tier investors, including Banco Santander, who have a majority share ownership.

<https://ebury.com/en-gb>

About ArcaPay

ArcaPay is a prominent B2B cross-border payments company serving SMEs across the Baltics. With over 1,000 active business customers, around €1.8 million in 2024 revenue, and a 30% annual revenue growth, ArcaPay brings a robust and growing business to Ebury.

<https://www.arcapay.com/>