

TIME_SERIES_FORECASTING

August 30, 2025

Time Series Forecasting with Statistical Methods

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Forecasting Financial Risk Metrics: From Holt-Winters to Gradient Boosting

This notebook demonstrates a comparison of Holt-Winters exponential smoothing and XGBoost for forecasting charge-off and recovery amounts in consumer lending. The project covers complete model development lifecycle including EDA, hyperparameter tuning, cross-validation, and performance evaluation, with practical applications for credit risk management.

1. Exploratory data analysis including time series decomposition and stationarity testing
 2. Individual time series visualization and comparative analysis
 3. Generalized trend analysis using HP Filter model
 4. Holt-Winters model selection and hyperparameter tuning to train, test and forecast 12 months of predictions
 5. Recovery Ratio Analysis and Business Implications
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1.0 Exploratory Data Analysis and Time Series Characterization

DATASET INFO:

Shape: (78, 3)

Date range: 2019-01-31 00:00:00 to 2025-06-30 00:00:00

Frequency: <MonthEnd>

SUMMARY STATISTICS:

	CO_BAL	REC_BAL	ratio
count	78.0000	78.0000	78.0000
mean	705805.4518	200030.0477	0.3382
std	325979.6360	78735.2323	0.1702
min	229725.8600	81280.6600	0.0780
25%	415467.9925	142716.8100	0.1996
50%	659982.9750	186885.6000	0.3121

75%	929631.3325	239869.0550	0.4497
max	1430176.6500	533885.7400	0.8220

Overview This analysis utilizes a monthly time series dataset spanning 78 periods from January 2019 through June 2025, containing charge-off balances (CO_BAL), recovery balances (REC_BAL), and recovery ratios for an unsecured personal loan portfolio. The dataset captures 6.5 years of financial performance data with complete monthly observations.

Key Dataset Characteristics

- Charge-off balances average \$705,805 with high volatility (std: \$325,979), ranging from \$229,726 to \$1.43 million, indicating significant fluctuations in portfolio losses over the observation period
- Recovery balances average \$200,030 with lower relative volatility (std: \$78,735), ranging from \$81,281 to \$533,886, demonstrating more stable collection performance
- Recovery ratios average 33.8% with substantial variation (std: 0.17), ranging from 7.8% to 82.2%, reflecting the cyclical nature of collection effectiveness and varying market conditions
- Data completeness is 100% with no missing values across all variables and consistent monthly frequency

The substantial range and standard deviation across the data variables indicate the presence of trend, seasonality, and volatility patterns typical of financial time series data. As a result, fundamental analysis of the time series data should be performed to ensure accurate forecasting.

1.1 Stationary Testing

STATIONARY TEST: Charge-offs

Acore_data Statistic: 0.675456

p-value: 0.989335

Critical Values:

1%: -3.532

5%: -2.906

10%: -2.590

Series is non-stationary (fail to reject null hypothesis)

STATIONARY TEST: Recoveries

Acore_data Statistic: -7.295327

p-value: 0.000000

Critical Values:

1%: -3.518

5%: -2.900

10%: -2.587

Series is stationary (reject null hypothesis)

The statistical tests reveal that charge-offs and recoveries behave very differently over time. Charge-offs failed the stationarity test (p-value: 0.989), indicating they follow trends and can continue growing or declining without reverting to a typical level. This means charge-offs don't have a

stable long-term average they return to - they can drift upward or downward and stay at those new levels.

Recovery balances passed the stationarity test (p-value: 0.000), showing they consistently return to their historical average of around \$200,030. When recoveries spike above or drop below this typical range, they tend to move back toward the center rather than establishing new permanent levels.

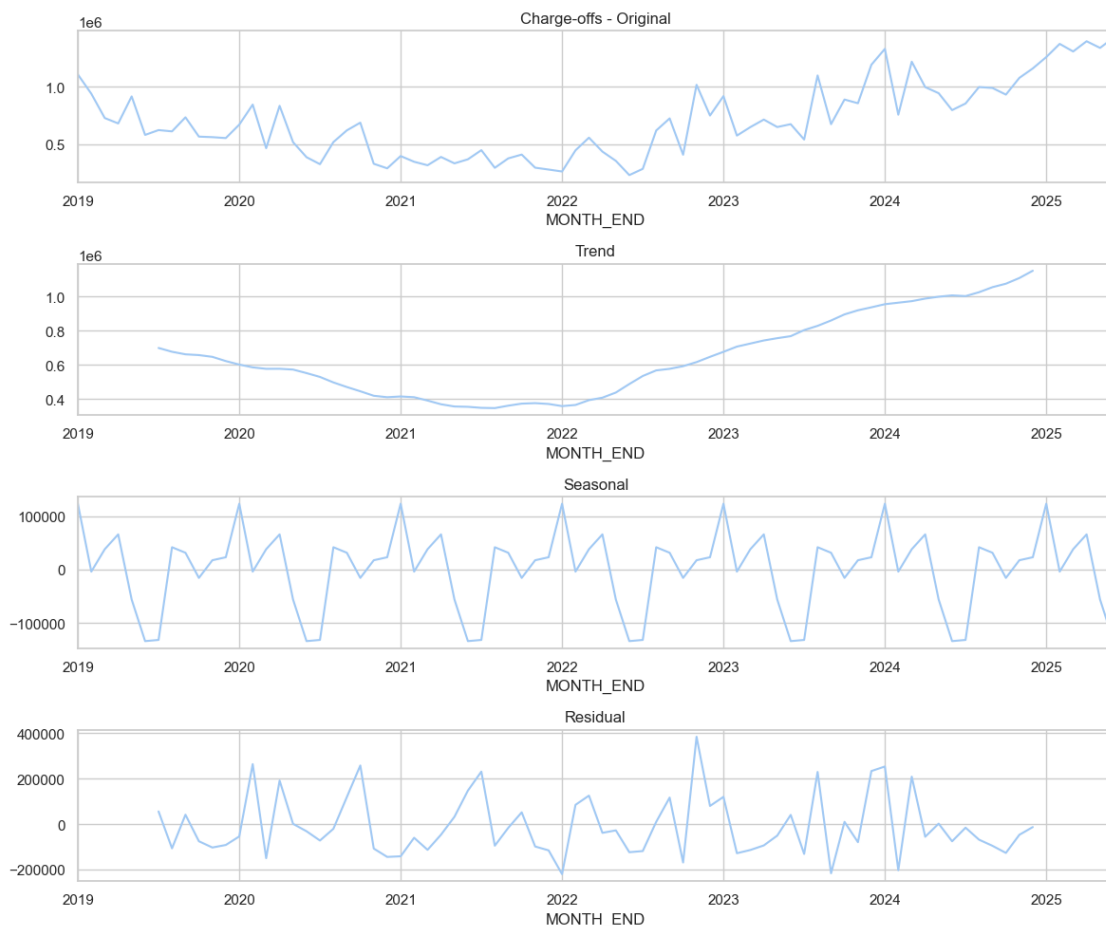
This difference means the two series require different forecasting approaches. Charge-offs need models that can handle ongoing trends and growth patterns, while recoveries can use simpler methods since they naturally fluctuate around their long-term average. Understanding this distinction helps explain why charge-offs may be harder to predict than recoveries.

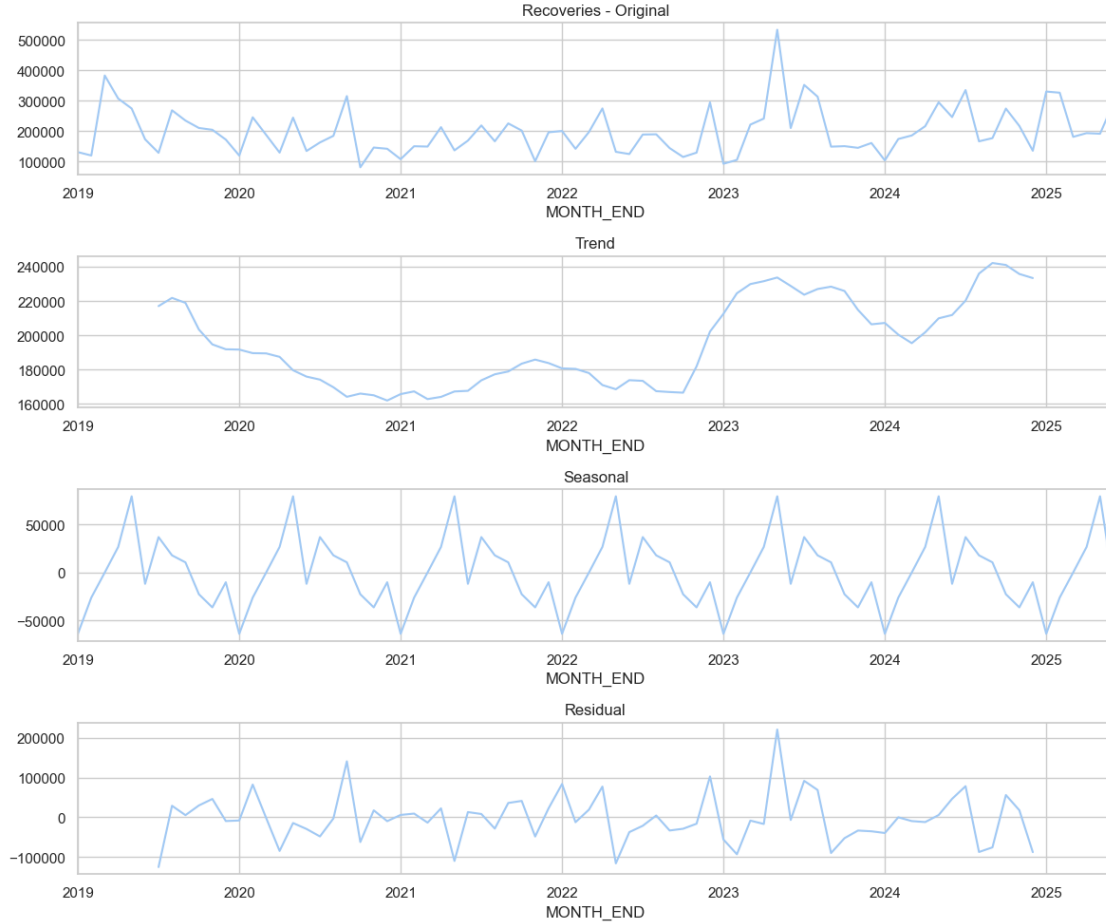
1.2 Seasonality & Decomposition Analysis

SEASONALITY STRENGTH:

Charge-offs Seasonality Strength: 0.306

Recoveries Seasonality Strength: 0.367





The seasonal decomposition reveals distinct patterns in both charge-offs and recoveries. For charge-offs, the trend component shows a clear U-shaped pattern with a decline from 2019 through mid-2021 (COVID), followed by steady growth from 2022 onward (Fed Funds Rate Increase), reaching approximately \$1.1 million by 2025. The seasonal component demonstrates consistent annual cyclicity with regular peaks and troughs throughout each year, while the residual component shows significant volatility, particularly during 2020-2021 and 2023, indicating periods of unusual activity beyond normal seasonal patterns.

Recovery data exhibits different characteristics with a more complex trend pattern that shows initial decline through 2021, followed by recovery and growth from 2022-2024, then stabilization around \$240,000 by 2025. The seasonal component displays regular annual patterns similar to charge-offs but with smaller amplitude variations. The residuals show notable spikes, particularly in 2020 and 2023, suggesting external factors significantly impacted recovery performance during these periods.

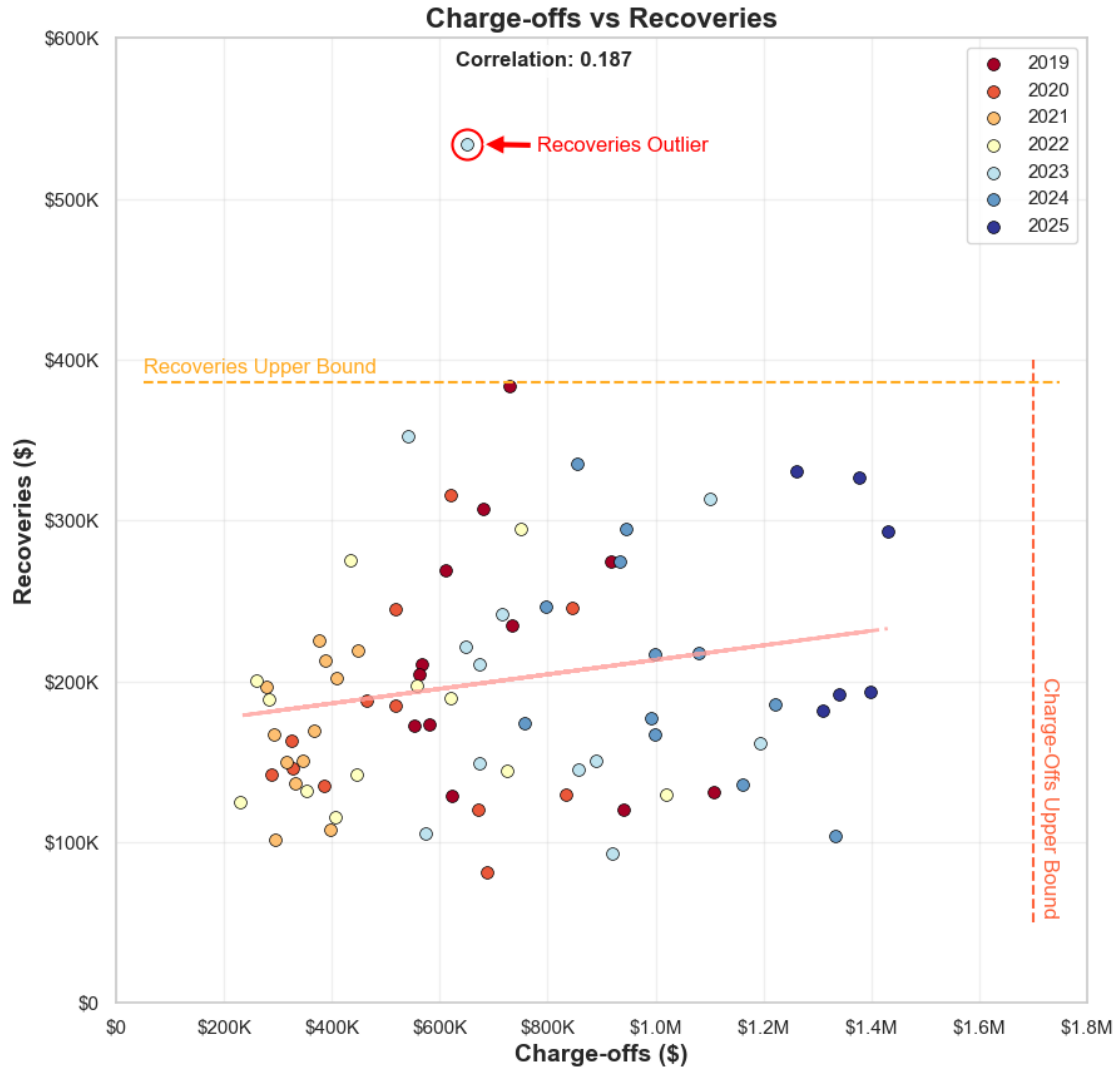
The decomposition confirms that both series contain meaningful seasonal and trend components that can be modeled, with charge-offs showing stronger trending behavior (supporting the non-stationarity finding) while recoveries demonstrate more bounded variation around evolving trend levels (consistent with eventual mean reversion). The substantial residual components in both series indicate the presence of irregular shocks that pure trend and seasonal models may struggle to capture.

1.4 Correlation Analysis & Outlier Detection

OUTLIER DETECTION:

Charge-off outliers: 0

Recovery outliers: 1



The scatter plot reveals a weak positive correlation (0.187) between charge-offs and recoveries, indicating that higher charge-off periods are associated with slightly higher recovery amounts, though the relationship is not strong. The temporal clustering provides more insight than the correlation itself, showing distinct behavioral patterns across different economic periods.

The lower-left cluster dominated by 2020-2021 observations (red and orange points) reflects the pandemic period when regulatory forbearance and collection moratoriums significantly suppressed both charge-offs and recoveries. During this time, charge-offs remained artificially low due to extended delinquency periods (120-day extensions to 180+ days) while recovery efforts were constrained by regulatory restrictions and reduced collection activity.

In contrast, the upper-right portion shows increased density of 2024-2025 observations (dark blue points), indicating a return to normal collection practices combined with deteriorating credit conditions. This rightward shift suggests charge-offs have resumed normal patterns while moving to higher absolute levels, likely driven by macroeconomic pressures including elevated interest rates and inflationary impacts on borrower payment capacity.

The single recovery outlier at approximately \$534K represents an exceptional collection event that falls well outside normal operational parameters. The overall pattern demonstrates how external economic and regulatory factors can create distinct regime shifts in the charge-off/recovery relationship, with implications for model stability across different market conditions.

CORRELATION BY YEAR:

2019: -0.162

2020: 0.135

2021: 0.425

2022: 0.09

2023: -0.238

2024: -0.613

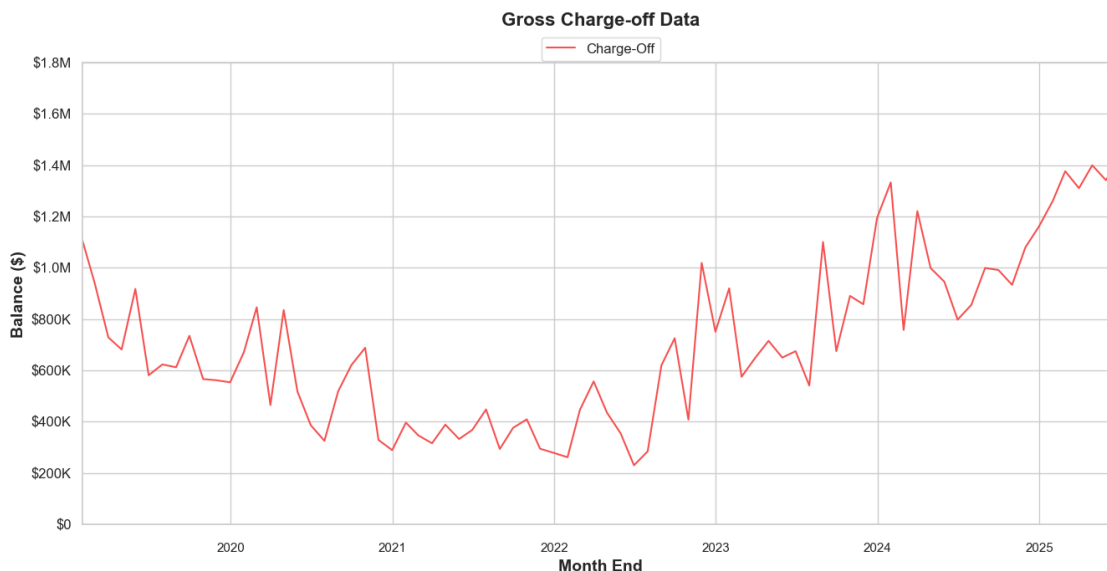
2025: -0.059

The annual correlations show highly unstable relationships between charge-offs and recoveries, ranging from strongly negative (-0.613 in 2024) to moderately positive (0.425 in 2021). The 2021 peak correlation likely reflects synchronized pandemic recovery effects, while 2024's strong negative correlation suggests charge-offs increased substantially without corresponding recovery improvements.

2.0 Individual Series Analysis and Visualization

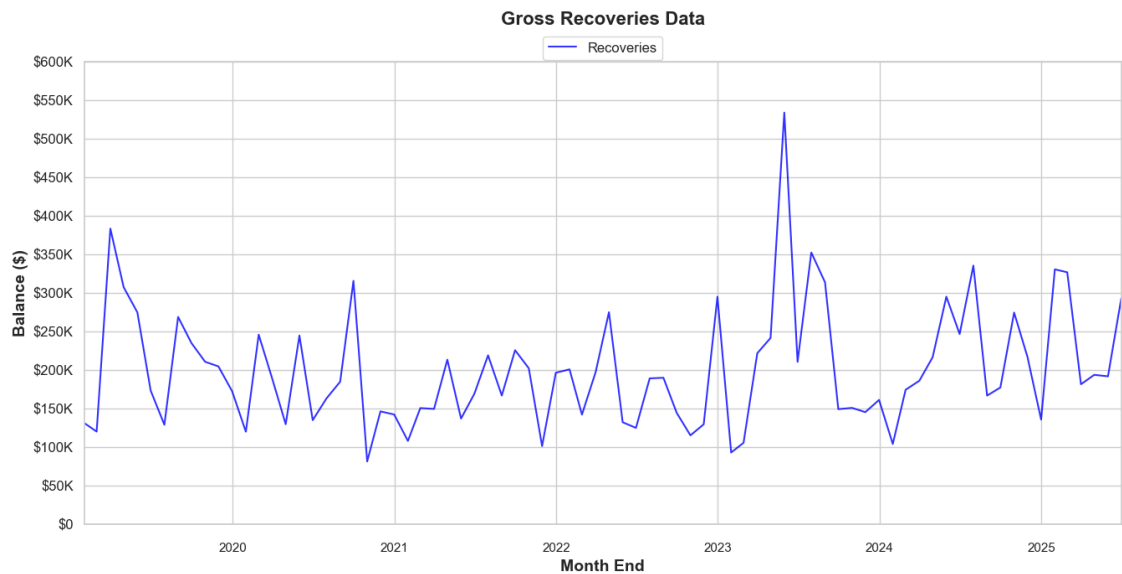
This section presents individual time series visualizations and comparative analysis to examine the temporal patterns, volatility, and relationships between charge-offs and recoveries across the 78-month observation period. The visualizations reveal distinct behavioral differences between the two series and highlight regime shifts corresponding to major economic events from 2019-2025.

2.1 Historical Charge-Off Performance



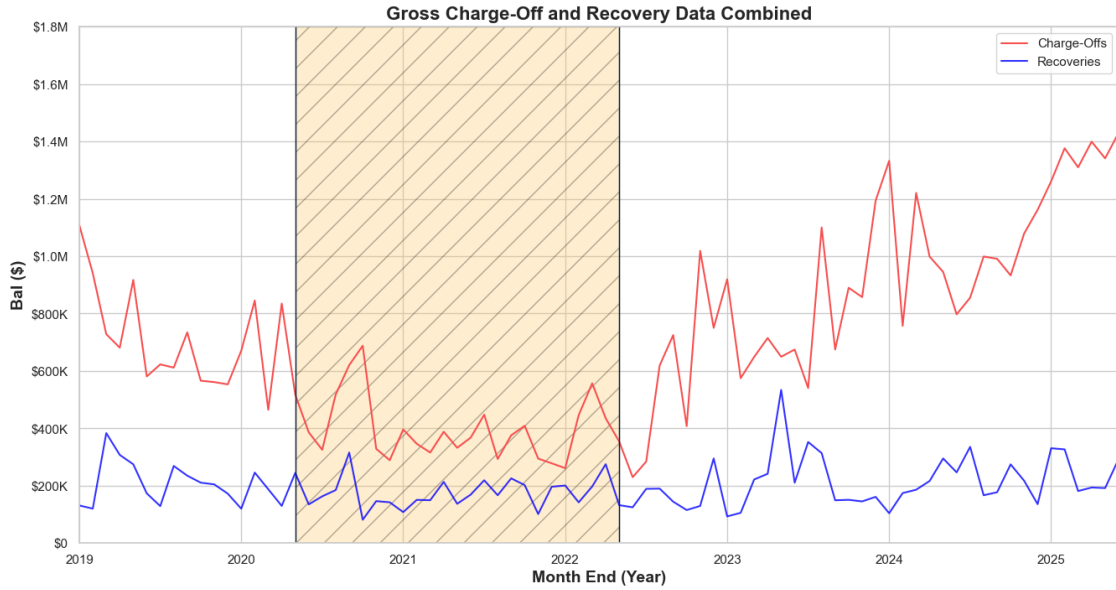
Gross charge-offs declined significantly from 2019 through mid-2021, reaching a low of approximately \$230K during the pandemic forbearance period. From 2022 onward, charge-offs have increased dramatically, rising from these historic lows to over \$1.4M by 2025, representing more than a 500% increase from the trough levels.

2.2 Historical Recoveries Performance



Recovery amounts show high volatility throughout the period, fluctuating between approximately \$80K and \$534K without a clear directional trend. The data shows “mean-reverting” behavior that hovers near \$200K, with spikes in early 2019, mid-2020, and a significant peak exceeding \$530K in 2023, followed by stabilization in the \$200K-\$330K range through 2025.

2.3 Historical Charge-Off and Recoveries Combined Performance



The combined visualization shows the dramatic impact of COVID-era regulatory interventions on both charge-offs and recoveries from mid-2020 through mid-2022. The shaded period highlights when forbearance measures and softened collection efforts artificially suppressed normal credit loss patterns, creating a distinct trough that contrasts sharply with pre-pandemic and recovery-phase behaviors.

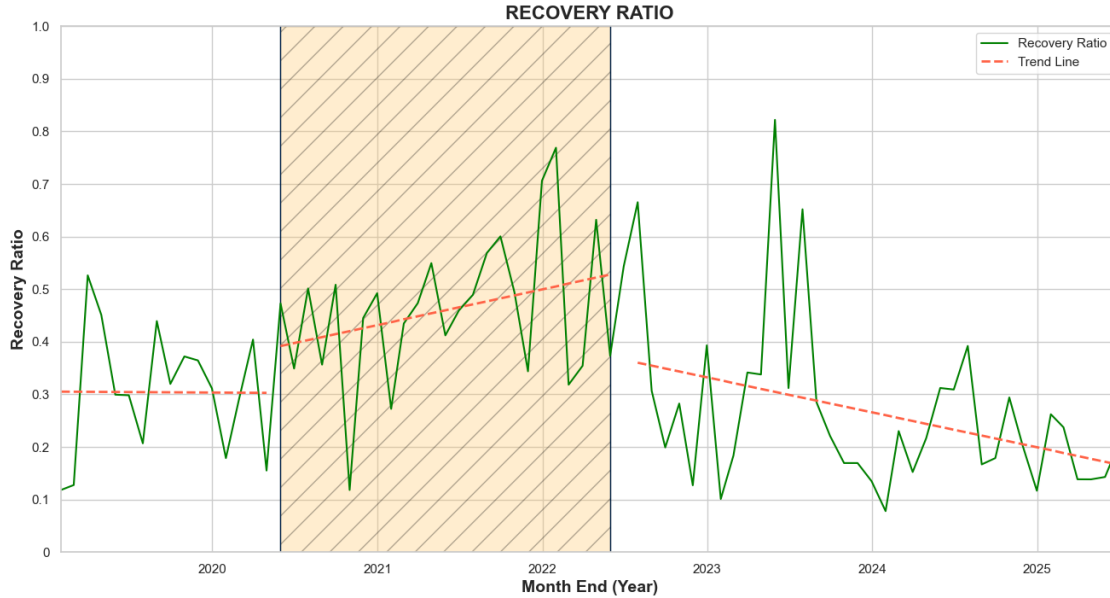
COVID Period (Shaded Area):

- Charge-offs dropped to historic lows around \$230K-\$400K
- Recoveries remained relatively stable but constrained in the \$100K-\$250K range
- Both series show reduced volatility during regulatory intervention

Post-COVID Divergence:

- Charge-offs surge dramatically from 2022 onward, reaching \$1.4M+ by 2025
- Recoveries return to pre-pandemic patterns, fluctuating around \$200K-\$300K with occasional spikes

2.4 Ratio Visualization and Trend



The recovery ratio analysis reveals three distinct operational regimes with dramatically different collection effectiveness patterns. During the pre-pandemic period, ratios remained relatively stable around 30%, reflecting normal collection operations. The COVID moratorium period shows initial volatility followed by improving ratios that peaked near 80% as charge-offs were artificially suppressed while some recovery activities continued. The post-2022 period demonstrates a sharp deterioration in collection effectiveness, with ratios declining to 15-20% as charge-offs surged while recovery amounts failed to scale proportionally.

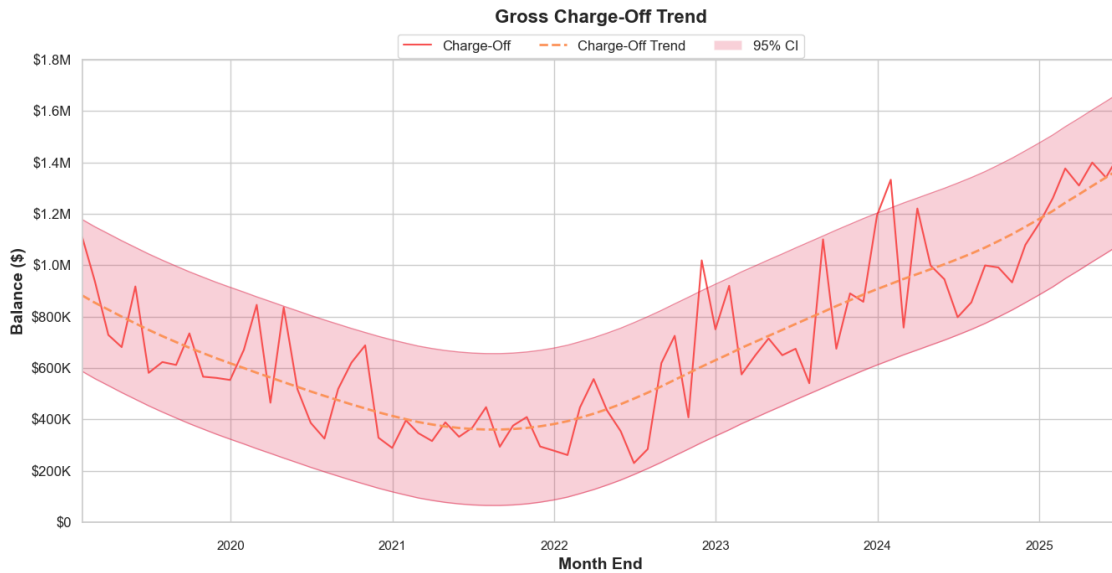
Key Insights:

- Pre-COVID Baseline (2019-2020): Recovery ratios maintained steady 30% average with moderate volatility, indicating normal collection operations
- COVID Peak Distortion (2020-2022): Ratios artificially inflated to 50-80% due to regulatory forbearance suppressing charge-offs while maintaining some collection activity
- Post-Pandemic Deterioration (2022-2025): Sharp decline in collection effectiveness to 15-20% as charge-offs resumed aggressive growth without proportional recovery scaling
- Regime Instability: The dramatic shifts across periods indicate that any modeling assumption of stable recovery relationships will likely fail across different market conditions
- Collection Capacity Constraints: The declining trend post-2022 suggests collection operations may be overwhelmed by the surge in charge-off volumes

3.0 HP Filter Trend Analysis and Visualization

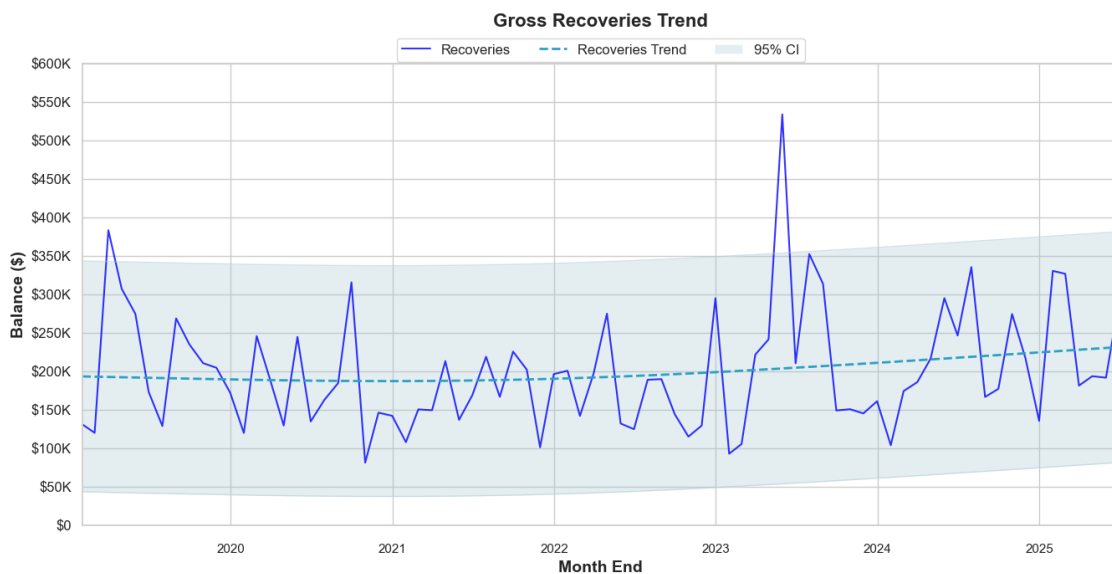
The HP Filter provides is one approach to decompose time series data into long-term trend and short-term cyclical components – this can help identify enable the identification of underlying structural patterns. This analysis applies HP filtering to both charge-off and recovery data to isolate the general direction of the data movements outside from temporary fluctuations outside. The decomposition helps distinguish between temporary regime shifts caused by external events (such as COVID-19) and genuine structural changes in the underlying data.

3.1 Charge-Off Trend Decomposition



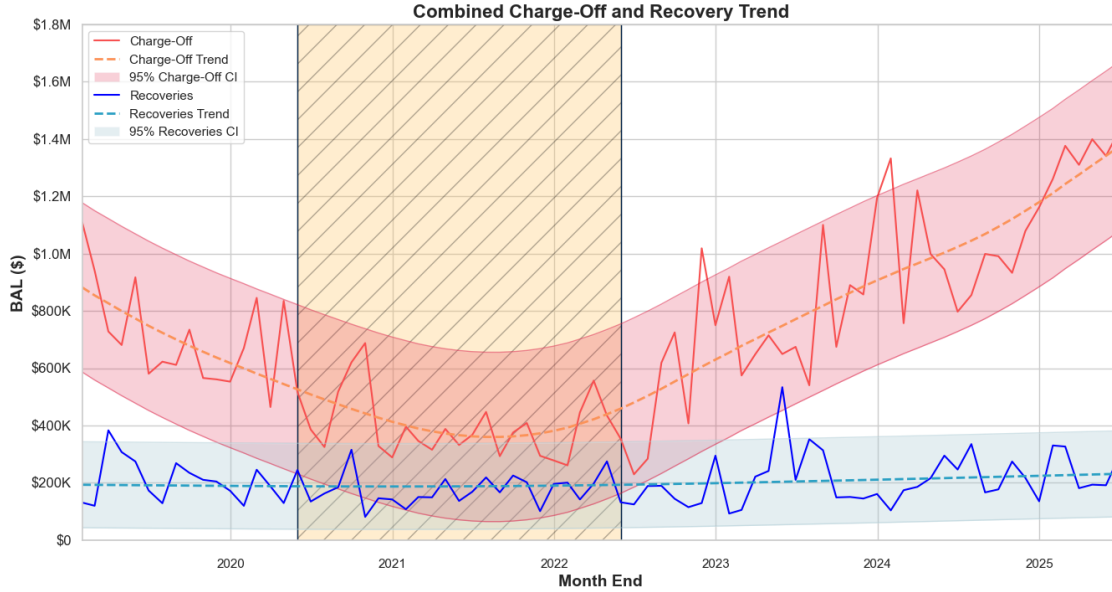
The charge-off trend was generated using a higher smoothing parameter $\lambda = 1000$, rather than a $\lambda = 129600$ (standard for monthly data). This allows the trend to be more responsive to the actual directional changes in your data, particularly capturing the U-shaped recovery pattern from the 2021 trough. The trend and 95% confidence interval bands appear to appropriately capture the range of charge-offs with only 2 data points falling outside the 95% confidence bands out of 78 total observations. This results in a 2.56% breach rate, which is well within the expected 5% for 95% confidence intervals.

3.2 Recovery Trend Decomposition



The recovery trend was generated using a lower smoothing parameter $\lambda = 129600$ which is typical for monthly data. The trend and 95% confidence interval bands appear to appropriately capture the range of charge-offs with only 2 data points falling outside the 95% confidence bands out of 78 total observations. This results in a 2.56% breach rate, which is well within the expected 5% for 95% confidence intervals.

3.3 Combined Charge-offs and Recoveries



The overlapping confidence bands during the COVID period reveal how regulatory interventions fundamentally disrupted normal credit patterns. When charge-offs were artificially suppressed through forbearance or forgiveness measures, recoveries appear to have continued at typical levels - the usual gap between these metrics disappeared temporarily overriding the natural market relationship.

The dramatic separation of confidence bands after 2022 demonstrates the return to normal operational patterns, but with charge-offs resuming at permanently elevated levels. While recovery bands remained relatively stable throughout the entire period, charge-off bands expanded significantly as the series moved from suppressed pandemic levels to new highs. This pattern confirms that the COVID period represented a temporary disruption rather than a structural change in the underlying relationship between charge-offs and recoveries.

4.0 Forecast Balances with Holt-Winters Exponential Smoothing

This section applies Holt-Winters exponential smoothing to generate 12-month forecasts for charge-off and recovery balances. The approach includes model fitting, validation using train/test splits, and forecast generation with confidence intervals. Due to the different statistical properties identi-

fied in previous sections, charge-offs and recoveries require distinct modeling strategies to optimize forecast accuracy.

4.1a Charge-Off Model Selection and Hyperparameter Tuning

Train period: 2019-01-31 00:00:00 to 2024-06-30 00:00:00

Test period: 2024-07-31 00:00:00 to 2025-06-30 00:00:00

Train size: 66 months

Test size: 12 months

PERFORMANCE:

MAE: \$119,345

MSE: \$22,481,527,685

RMSE: \$149,938

MAPE: 21.61%

R-squared: 0.676

The baseline Holt-Winters model demonstrates reasonable performance with an R-squared of 0.676, indicating the model explains approximately 68% of the variance in charge-off data. The 21.61% MAPE on training data provides a benchmark for in-sample accuracy, while the RMSE of \$149,938 quantifies the typical forecast error magnitude. This initial model uses default parameters that may not be optimal for the specific characteristics of charge-off data. To improve forecast accuracy, a systematic hyperparameter tuning process will test different combinations of trend types (additive vs multiplicative), seasonal patterns, and damping parameters to identify the configuration that minimizes forecast error while maintaining model stability.

HYPERPARAMETERS: Trend: None | Seasonal: add | Damped: False || RESULTS: Ratio: 1.00 | R-squared: 0.60 | MAPE: 24.16%

HYPERPARAMETERS: Trend: add | Seasonal: add | Damped: False || RESULTS: Ratio: 1.00 | R-squared: 0.60 | MAPE: 22.93%

HYPERPARAMETERS: Trend: add | Seasonal: add | Damped: True || RESULTS: Ratio: 1.00 | R-squared: 0.64 | MAPE: 22.99%

HYPERPARAMETERS: Trend: add | Seasonal: None | Damped: False || RESULTS: Ratio: 1.00 | R-squared: 0.52 | MAPE: 24.72%

HYPERPARAMETERS: Trend: None | Seasonal: None | Damped: False || RESULTS: Ratio: 1.00 | R-squared: 0.51 | MAPE: 25.24%

HYPERPARAMETERS: Trend: mul | Seasonal: mul | Damped: False || RESULTS: Ratio: 1.00 | R-squared: 0.67 | MAPE: 21.35%

HYPERPARAMETERS: Trend: mul | Seasonal: mul | Damped: True || RESULTS: Ratio: 1.00 | R-squared: 0.68 | MAPE: 21.61%

The hyperparameter tuning initially suggested that multiplicative components outperform additive approaches based on training metrics, with multiplicative trend and seasonal components achieving the best in-sample performance (R^2 : 0.67, MAPE: 21.35%). However, out-of-sample validation revealed critical generalization issues with the multiplicative model, producing a negative R^2 (-1.032) and systematic over-forecasting despite reasonable MAPE performance. When tested on holdout data, the additive trend and seasonal configuration demonstrated superior forecasting accuracy with an 11.65% MAPE and positive R^2 (0.408), representing a 45% improvement in forecast error. This validates the importance of out-of-sample evaluation in model selection, as

training performance alone can be misleading for volatile financial time series. The additive model (trend='add', seasonal='add', damped=False) will be used for final charge-off forecasting due to its superior generalization performance and minimal forecast bias.

4.1b In-Sample Model Performance

Train period: 2019-01-31 00:00:00 to 2024-06-30 00:00:00

Test period: 2024-07-31 00:00:00 to 2025-06-30 00:00:00

Train size: 66 months

Test size: 12 months

PERFORMANCE:

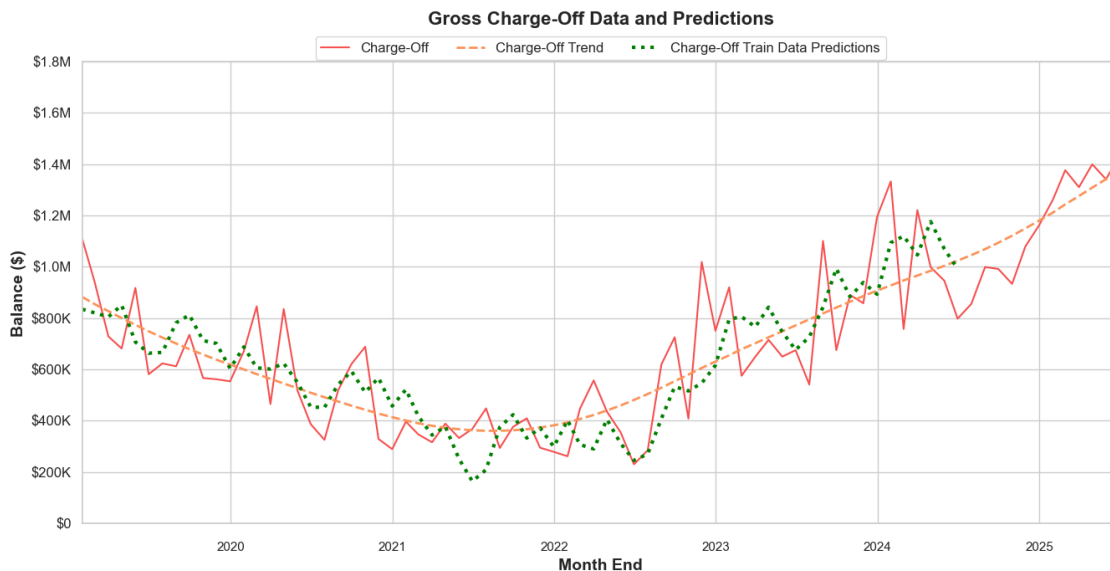
MAE: \$135,946

MSE: \$27,624,046,032

RMSE: \$166,205

MAPE: 22.93%

R-squared: 0.602



Mean Training Data: \$619,944.14

Std Dev of Training Data: \$265,320.10

Mean Fitted Values: \$619,944.14

Std Dev Fitted Values: \$249,840.33

The model demonstrates strong in-sample performance with perfect mean alignment of \$619,944 for both actual and fitted values. This confirms the predictions are unbiased. The slightly lower standard deviation in fitted values (\$249,862 vs \$265,320) indicates the model appropriately smooths extreme volatility while preserving the overall variance structure.

The plot shows the fitted values tracking actual data closely throughout most periods -even effectively capturing the U-shaped pattern from the COVID trough through recent recovery. While

some deviations occur during high-volatility periods where the model (The model appears to lag behind rapid directional changes), the overall alignment between actual and fitted values suggests the multiplicative configuration has learned underlying patterns rather than memorizing noise.

4.1c Out-Of-Sample Model Performance

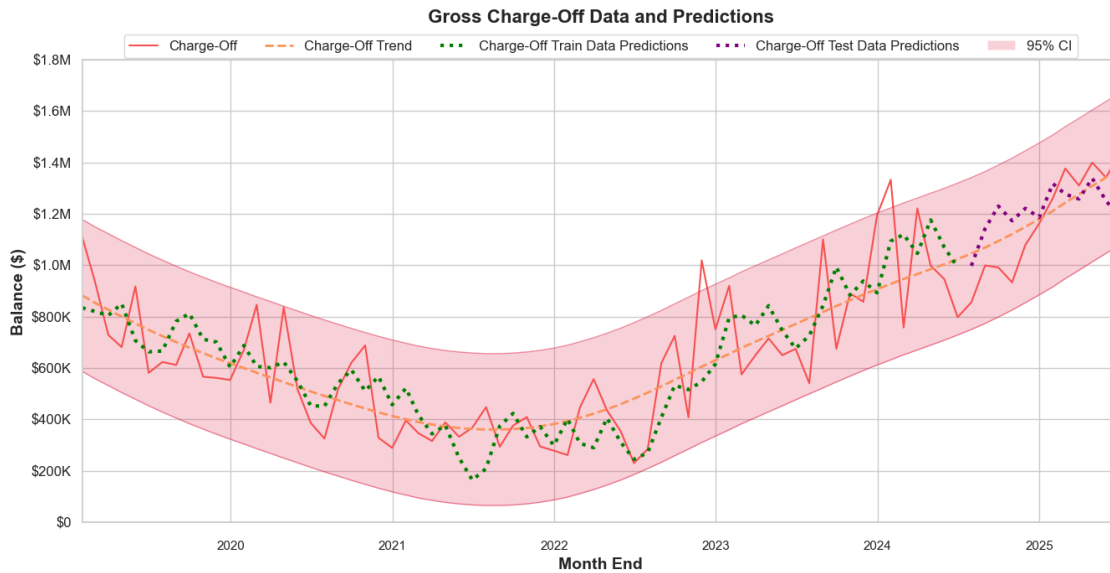
Actual mean: \$1,178,043

Stable forecast mean: \$1,214,745

Ratio: 1.03x

MAPE: 11.65%

R^2 : 0.408



The model's forecasts remain within confidence bounds, indicating it effectively captures uncertainty. The additive model smooths volatility while preserving trend, and test predictions stay within statistical limits, which is important for avoiding outlier-driven planning errors. These results support the model choice: with 11.65% MAPE and positive R^2 of 0.408, the additive trend + seasonal configuration delivers a reasonably accurate and reliable forecast.

4.1d Future Period Forecasting

PERFORMANCE:

MAE: \$126,935

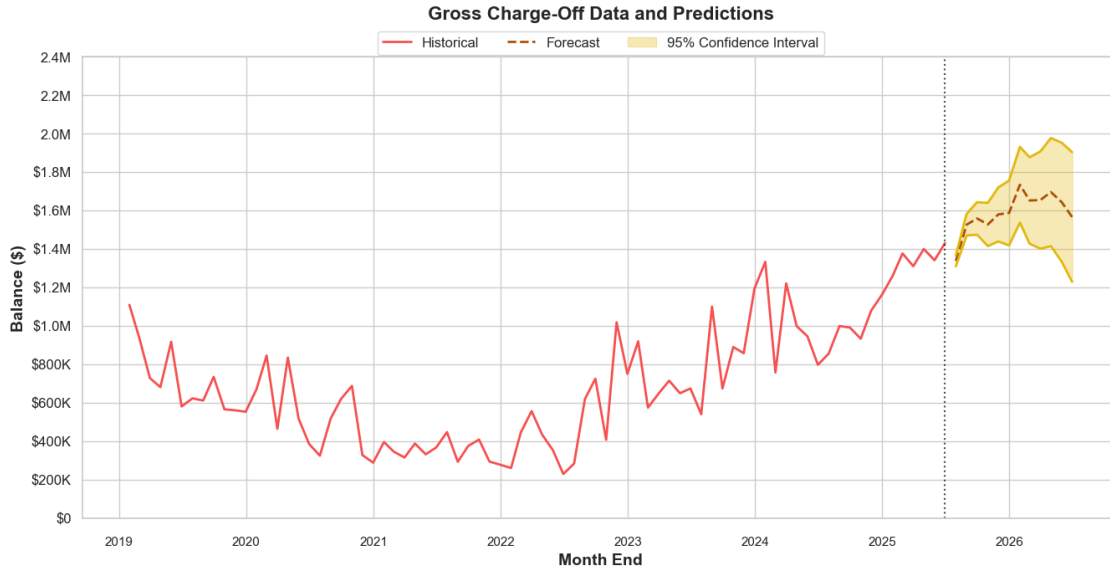
MSE: \$24,559,376,852

RMSE: \$156,714

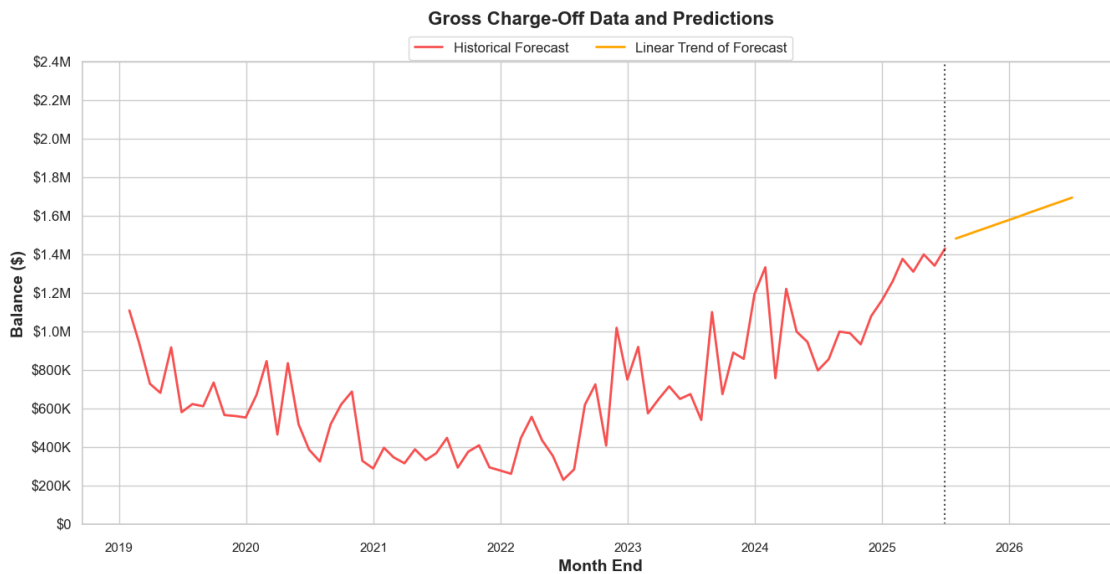
MAPE: 21.60%

R-squared: 0.766

Test set residual standard deviation: \$143,363



The future forecast shows charge-offs continuing their upward trajectory from current levels around \$1.4M toward \$1.7M by mid-2026, with seasonal patterns creating temporary peaks and valleys. The confidence intervals appropriately widen over the forecast horizon, ranging from roughly \$1.4M to \$1.9M by the end of the period, acknowledging inherent uncertainty while maintaining realistic bounds based on the model's validated error structure. The entire yellow shaded area represents plausible scenarios, with the central forecast serving as the most likely outcome rather than a definitive prediction, requiring risk management strategies that account for the full range of potential charge-off levels.



The orange linear trend line clearly demonstrates a persistent upward trajectory in charge-offs.

Regardless of estimated short-term or seasonal fluctuations, risk management should plan for continued growth in loss levels over the forecast horizon.

4.2a Recoveries Model Selection and Hyperparameter Tuning

Train period: 2019-01-31 00:00:00 to 2024-06-30 00:00:00

Test period: 2024-07-31 00:00:00 to 2025-06-30 00:00:00

Train size: 66 months

Test size: 12 months

PERFORMANCE:

MAE: \$46,744

MSE: \$4,220,214,093

RMSE: \$64,963

MAPE: 25.26%

R-squared: 0.308

This baseline recovery model shows weak performance with an R-squared of only 0.308, indicating the model explains less than one-third of the variance in recovery data. The 25.26% MAPE is substantially higher than the charge-off model's performance. This poor fit likely identifies challenges for modeling stationary recovery data using exponential smoothing methods designed for trending series.

HYPERPARAMETERS: Trend: None | Seasonal: add | Damped: False || RESULTS: Ratio: 1.00 | R-squared: 0.28 | MAPE: 25.76%

HYPERPARAMETERS: Trend: add | Seasonal: add | Damped: False || RESULTS: Ratio: 1.00 | R-squared: 0.21 | MAPE: 27.61%

HYPERPARAMETERS: Trend: add | Seasonal: add | Damped: True || RESULTS: Ratio: 1.00 | R-squared: 0.25 | MAPE: 26.87%

HYPERPARAMETERS: Trend: add | Seasonal: None | Damped: False || RESULTS: Ratio: 1.00 | R-squared: -0.02 | MAPE: 33.31%

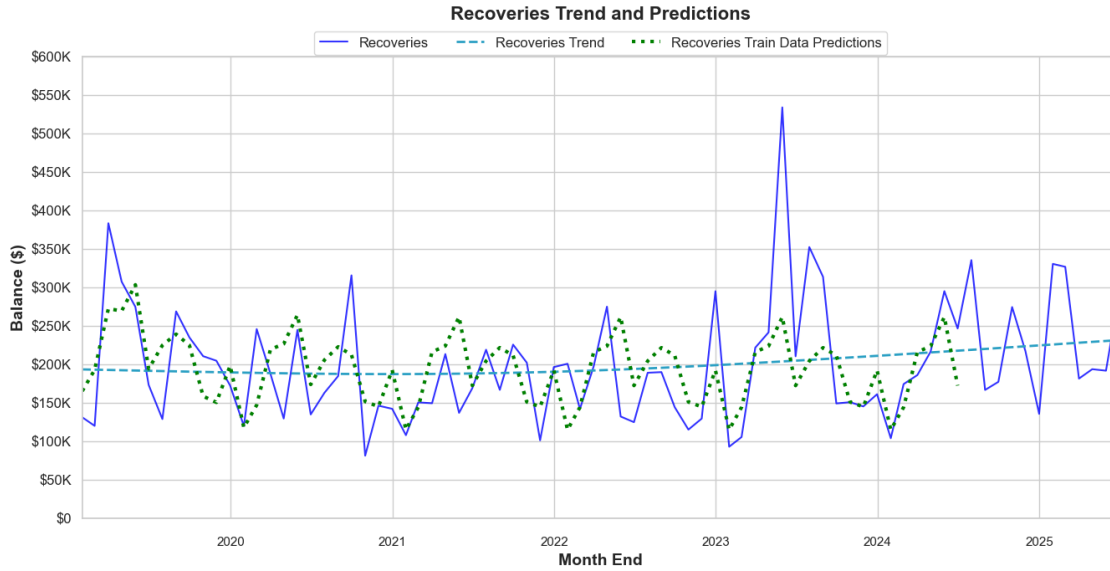
HYPERPARAMETERS: Trend: None | Seasonal: None | Damped: False || RESULTS: Ratio: 1.00 | R-squared: -0.00 | MAPE: 33.20%

HYPERPARAMETERS: Trend: mul | Seasonal: mul | Damped: False || RESULTS: Ratio: 1.00 | R-squared: 0.28 | MAPE: 26.75%

HYPERPARAMETERS: Trend: mul | Seasonal: mul | Damped: True || RESULTS: Ratio: 1.00 | R-squared: 0.31 | MAPE: 25.26%

The hyperparameter tuning has identified the baseline model of multiplicative components to achieve the best performance. As a result, this model will be used going forward.

4.2b In-Sample Model Performance

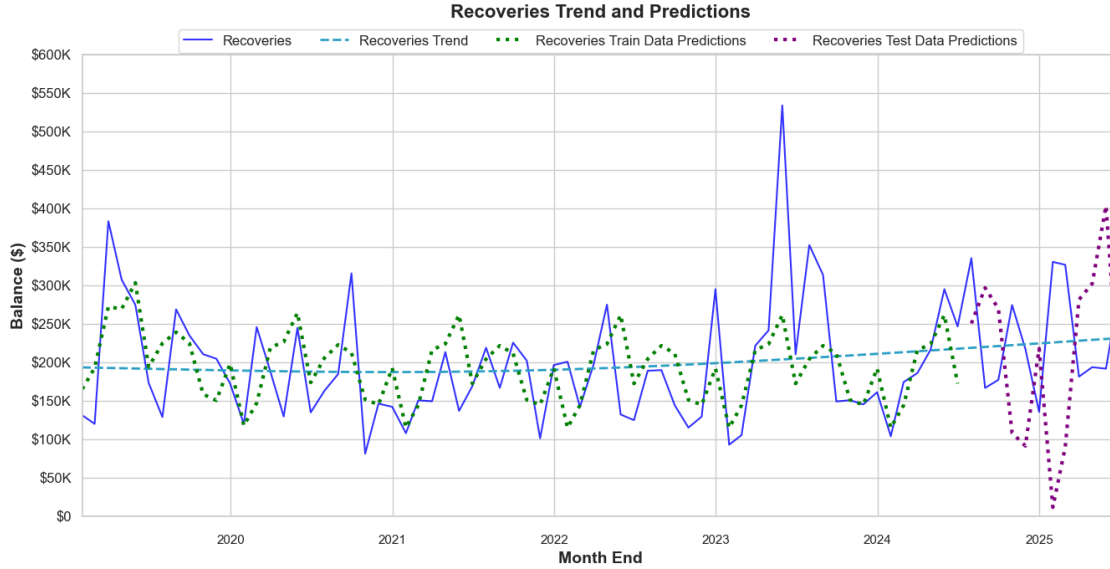


Mean Training Data: \$193,618.71
 Std Dev of Training Data: \$78,696.98
 Mean Fitted Values: \$193,618.71
 Std Dev Fitted Values: \$44,549.60

The recovery model shows perfect mean alignment (\$193,619 for both actual and fitted values) but significant over-smoothing, with fitted standard deviation (\$44,550) representing only 57% of the actual standard deviation (\$78,697). The plot appears to confirm this issue - while the green dotted fitted values track the general level, they fail to capture the substantial month-to-month fluctuations that characterize recovery data. As a result, this over-smoothing explains the poor R-squared (0.308) despite unbiased mean prediction.

4.2c Out-Of-Sample Model Performance

Actual mean: \$235,292
 Stable forecast mean: \$207,325
 Ratio: 0.88x
 MAPE: 64.09%
 R^2 : -4.665



The test results show significant variation and forecasting failure. The 64.09% MAPE is nearly three times worse than training performance (25.26%), while the R^2 of -4.665 indicates forecasts perform nearly five times worse than simply using the mean. The visual confirms the issue - the purple test predictions show extreme volatility, including forecasts dropping to near zero, which is operationally impossible for recovery operations. Finally, the 0.88x ratio shows systematic under-forecasting, but this is misleading given the wild swings in predictions.

As a result, the Holt-Winters model is fundamentally inappropriate for recovery data, as evidenced by the dramatic deterioration from training to test performance. The model is essentially attempting to impose trend and seasonal structure on inherently volatile, stationary data. So, alternative approaches should be approached.

To perform this test, we will start with an ARIMA model, then a SARIMA and finally, extrapolate off the HP Filter trend data an estimate forecast and confidence interval band.

```
ARIMA(0, 0, 1): AIC=1678.8, MAPE=22.73%
ARIMA(1, 0, 0): AIC=1678.4, MAPE=22.74%
ARIMA(1, 0, 1): AIC=1680.6, MAPE=22.87%
ARIMA(2, 0, 1): AIC=1681.3, MAPE=22.61%
ARIMA(1, 0, 2): AIC=1682.5, MAPE=22.86%
ARIMA(2, 0, 2): AIC=1681.9, MAPE=23.37%
```

```
Best ARIMA model: (1, 0, 0)
AIC: 1678.4, MAPE: 22.74%
```

```
ARIMA forecast range: $193,619 to $202,672
Actual test range: $135,646 to $335,375
```

The ARIMA model testing shows minimal performance differences across configurations, with MAPE values clustered tightly between 22.61% and 23.37%. The optimal ARIMA(1,0,0) model achieved the lowest AIC (1678.4) with a 22.74% MAPE. This is only a marginal improvement

over the Holt-Winters baseline (25.26% MAPE) and still fails to capture a reasonable degree of volatility. This is evident in the minimal variance in the forecasted range.

SARIMA(1,0,0)(1,0,1,12): AIC=1710.4, MAPE=33.66%

Forecast range: \$99,850 to \$245,614

SARIMA(1,0,1)(1,0,1,12): AIC=1689.5, MAPE=30.57%

Forecast range: \$172,400 to \$239,252

SARIMA(0,0,1)(1,0,1,12): AIC=1766.5, MAPE=37.60%

Forecast range: \$75,957 to \$237,813

SARIMA(2,0,1)(1,0,1,12): AIC=1690.2, MAPE=28.51%

Forecast range: \$171,055 to \$226,488

SARIMA(1,0,0)(0,0,1,12): AIC=1709.4, MAPE=49.99%

Forecast range: \$71,735 to \$245,862

Best SARIMA model: (1, 0, 1)(1, 0, 1, 12)

AIC: 1689.5, MAPE: 30.57%

SARIMA forecast range: \$172,400 to \$239,252

Actual test range: \$135,646 to \$335,375

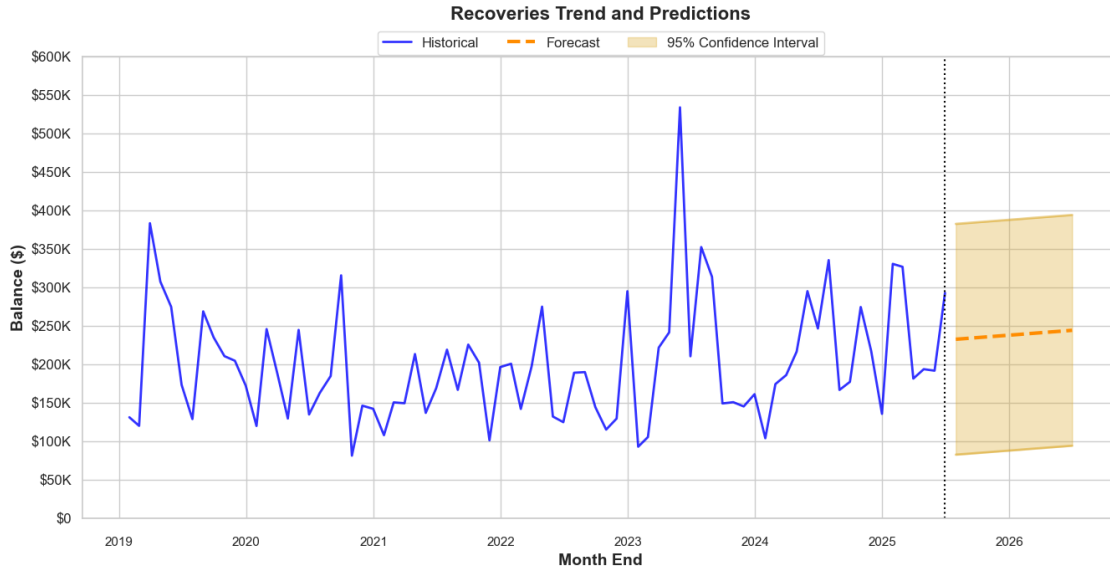
SARIMA Performance:

MAPE: 30.57%

R²: -0.586

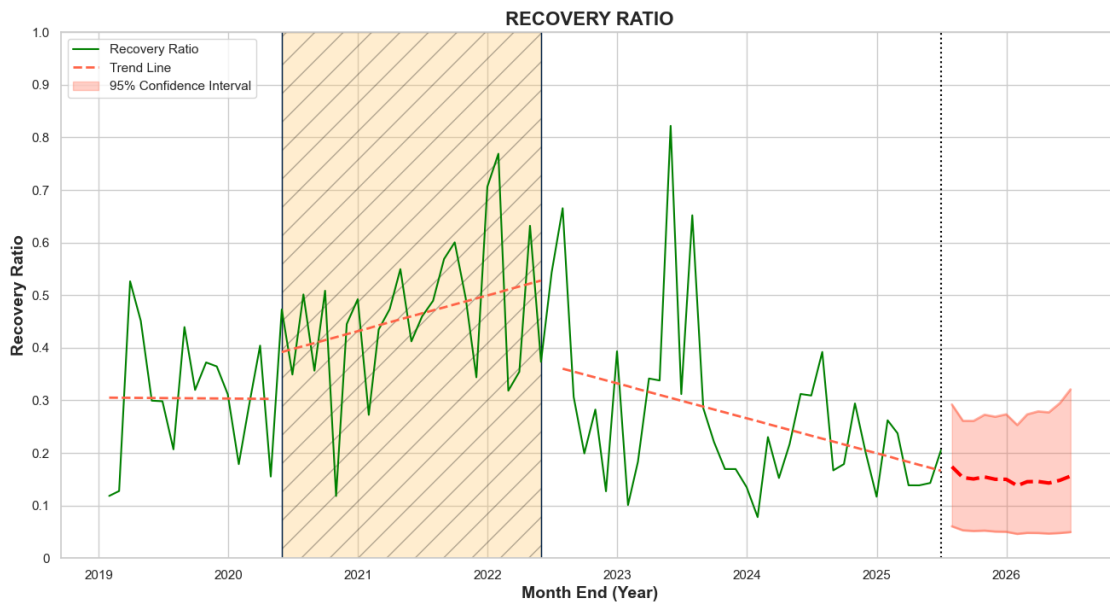
The SARIMA model testing shows significant performance differences across the various configurations, as evident in the variance of MAPE values between 28.51% and 49.99%. The optimal SARIMA model was determined to be (1, 0, 1)(1, 0, 1, 12). The SARIMA model does show improvement over the regular ARIMA but still demonstrates significant limitations. While the forecast range (\$172K-\$239K) is wider than ARIMA's narrow predictions, it captures only about half the actual test volatility (\$135K-\$335K). This confirms that even sophisticated time series models with seasonal components cannot effectively capture the inherent randomness and volatility that characterizes recovery operations, validating the need for simpler baseline approaches.

4.7a Forecasting on full dataset



The recovery forecast demonstrates the challenges of predicting inherently volatile recoveries. The HP filter-based forecast (orange dashed line) provides a stable trend around \$240K with reasonably wide confidence interval bands due to the inherent uncertainty in recovery amounts. Unlike the failed Holt-Winters, ARIMA and SARIMA approaches that produced either extreme volatility or overly narrow predictions, this method offers realistic uncertainty bounds spanning between \$80K to \$400K. This forecast approach essentially acknowledges that while recoveries exhibit some trending behavior over time, the month-to-month variations are largely unpredictable due to the operational nature of collection activities.

5.0 Business Impact Analysis and Conclusions



The forecasting of recovery ratio reveals a critical deterioration in collection effectiveness that requires immediate strategic attention. Recovery ratios have declined from historical norms of 30% to current levels around 15%, with forecasts indicating continued degradation to 12-15% by mid-2026 across all modeled scenarios.

Key Findings: The analysis demonstrates that charge-offs are projected to grow substantially (reaching \$1.7M by mid-2026) while recovery amounts remain relatively stable around \$240K. This divergence creates an unsustainable trajectory where collection operations cannot scale proportionally with increasing loss volumes. Even under optimistic forecasting assumptions, recovery ratios remain well below historical performance benchmarks, indicating structural capacity constraints rather than temporary market conditions.

Strategic Implications: Current collection infrastructure appears inadequate for the projected credit environment. Without operational intervention, the organization faces continued erosion in collection effectiveness, directly impacting profitability and cash flow. The forecasting confidence intervals suggest that even best-case scenarios will not restore collection ratios to acceptable historical levels, making proactive capacity expansion essential rather than optional.

Immediate Actions Required:

- 1) Staffing levels and capacity constraint review - Assess current collection team size against projected workload increases
- 2) Operational efficiency and effectiveness evaluation of processes - Identify bottlenecks and streamline collection workflows
- 3) Proactive strategies - Implement early intervention contact at 30, 60, 90 days delinquent to prevent charge-offs
- 4) Technology and automation investments - Deploy predictive analytics, early warning detection systems, automated dialing systems, and digital payment solutions to scale operations
- 5) Portfolio segmentation and prioritization - Develop risk-based collection strategies that focus resources on highest-recovery-probability accounts

Secondary Strategic Planning:

- 6) Performance metrics and incentive restructuring - Align collection team compensation with recovery effectiveness rather than just contact volume
- 7) Legal and third-party collection partnerships - Evaluate external collection agencies and legal counsel capacity for higher volume placements
- 8) Cash flow and capital planning - Adjust working capital requirements and lending criteria to account for sustained lower recovery rates