

Sales Talent

At Gleap you get more from work than just a job. Gleap is a young and spirited startup offering a state-of-the-art customer feedback tool. We're looking for people who help us empower teams internationally to save millions of working hours by enhancing product improvement processes. If you want to change the way software teams work, this could be the perfect opportunity for you.

What we get excited about

- Pleasure in the sales of technically sophisticated software solutions
- Comfort and confidence in making frequent phone calls to connect with prospects and customers
- Distinct customer and sales orientation
- Good written and spoken command of the English language
- Interest in brand-new technologies and tools
- Extra credits for a proven track record of sales success

What you'll do if you join us

- Actively reach out to prospects via phone and email to generate leads
- Regularly hop on calls to discover opportunities, address needs, and close deals
- Conduct sales calls with international prospects, tailoring your approach to diverse markets
- Provide top-tier customer service through calls, ensuring existing customers remain happy and engaged
- Discover the world of developers from the inside

What's in it for you

- Top equipment: choose your own device
- Team building events
- Personal development fund for courses, conferences and material
- Office doggo Freija
- Eco points for sustainable commuting
- Work among a young & talented team
- 🗑 Flexible working hours

Simply send your CV and cover letter to <u>isabella@gleap.io</u>. We cannot wait to meet you and talk in person.