



AI Training

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 **Lead with AI**

This Certifies That

Maryla Jabłońska

Has Demonstrated Practical Expertise By Implementing
A Minimum Of Six AI Assistants.

Hereby Recognized As A
Qualified AI Leader

CONDUCTED BY

Pawel Gorski

CO-FOUNDER & CGO, LEAD WITH AI



TOOL
PERSONAL BOARD
OF DIRECTORS

Strategic Advisors

Challenge assumptions and shift my focus to high-level strategic goals. Estimated decision speed: 2x faster



TOOL
AI PRODUCTIVITY
ASSISTANT

Sales Ops Automator

Standardizes weekly stand-up prep and analyzes CRM pipeline data to identify stuck deals. Estimated time saved: ~3 hours per week



TOOL
AI INSIGHT
ASSISTANT

Task Prioritizer

Analyzes screenshots of my task lists and acts as an executive coach to categorize items into focus, delegate, defer, or delete. Estimated time saved: ~1.5–2 hours per day



TOOL
AI RESEARCH
ASSISTANT

Pilot Finder

Conducts targeted web research to discover and recommend practical, 30-day pilot-ready AI automations for my account managers.



TOOL
AI CREATIVE
ASSISTANT

Narrative Architect

Translates complex operational concepts (like "identifying sellers who hurt the target") into simple, visually appealing slide narratives.



Maryla Jabłońska
Sr. Sales Manager