



**Certified Advanced
AI Leader**

DATE ISSUED

June 2026



VALID UNTIL
DECEMBER 2026

This Certifies That

Erin Cousins

Has Demonstrated Practical Expertise By Implementing
A Minimum Of Six AI Assistants.

Hereby Recognized As A
**Certified Advanced
AI Leader**

CONDUCTED BY

Pawel Gorski

CO-FOUNDER & CGO, LEAD WITH AI

CONDUCTED BY

Daan van Rossum

FOUNDER & CEO, LEAD WITH AI


CONDUCTED BY

Henrik Jarleskog

MD, EUROPE, LEAD WITH AI



ERIN COUSINS

 **Claude (Project)**
PERSONAL BOARD OF DIRECTORS

EC Nerd Chat

Advice on sales process innovation, purpose-driven performance, organizational effectiveness, how AI actually changes work.

 **Claude (Project)**
AI PRODUCTIVITY ASSISTANT

EC LinkedIn & Email Drafter

Drafts my LinkedIn outreach + emails in my voice, warm-path first, ready to review and send. ~30–45 min saved per session.

 **Claude (Cowork)**
AI INSIGHT ASSISTANT

Weekly Insight Brief

Monday scan of workplace/CRE + healing-environment news including new leases. ~2 hrs/week; I should walk into every BD conversation already current.

 **Claude (Project)**
AI RESEARCH ASSISTANT

EC Intersection Research

My industry analyst for where generative AI is taking sales and art in the built environment and where to test AI on my own BD work.

 **Claude (Project)**
AI CREATIVE ASSISTANT

EC Process Visualizer

Turns a messy process, i.e. an outreach sequence, a client project flow, etc. into a clean flow diagram: every step, decision point, owner, and the tool it lives in.

 **Lovable**
AI CODING ASSISTANT

Art Program Visualizer

Builds a live visual of a client's art program on the call so they see the vision as we talk. Turns a pitch into a working session.