



**Certified Advanced
AI Leader**

DATE ISSUED

July 2026

 **Lead with AI**

VALID UNTIL
JANUARY 2027

This Certifies That

Tom Byrne

Has Demonstrated Practical Expertise By Implementing
A Minimum Of Six AI Assistants.

Hereby Recognized As A

**Certified Advanced
AI Leader**

CONDUCTED BY

Pawel Gorski

CO-FOUNDER & CGO, LEAD WITH AI

CONDUCTED BY

Daan van Rossum

FOUNDER & CEO, LEAD WITH AI

CONDUCTED BY

Henrik Jarleskog

MD, EUROPE, LEAD WITH AI



Copilot Agent
PERSONAL BOARD
OF DIRECTORS

The Boss

Thought partner, saving hours weekly by drafting, analyzing, and decision-support, turning complex work into faster, clearer, higher-quality outcomes.



Copilot Agent
Personal Sales
Coach

Coach

Saves 5-6 hours / call by providing expert sales coaching, deal dissection, notes, follow up email drafts



Copilot Agent
Sales Management

Sales Manager

Prioritizes pipeline work, flags risks, recommends next steps, and saves hours each review cycle.



Tom Byrne
SVP, Gallagher



Copilot Agent
AI RESEARCH
ASSISTANT

Benefits Buddy

Analyzes notes, transcripts, files, etc. and prepares for outreach and upcoming meetings. Saves 3-4 hours per campaign



HeyGen
Personal Avatar

Cloney

Used for personal touches, LinkedIn, RFP's, outreach, etc. Saves hours & empowers creativity



Copilot Agent
High Stakes Meeting
Prep

The Hot Seat

Live meeting simulator. Provides immediate feedback, incl. scoring of responses and how to improve them to a 10 out of 10 for myself, and my teams. Saves several hours for each person, improves performance & outcomes