



Certified Advanced
AI Leader

DATE ISSUED

August 2026



Lead with AI

VALID UNTIL
FEBRUARY 2027

This Certifies That

Catherine Shanshurova

Has Demonstrated Practical Expertise By Implementing
A Minimum Of Six AI Assistants.

Hereby Recognized As A

Certified Advanced
AI Leader

CONDUCTED BY

Phil Kirschner

TRANSFORMATION PARTNER, LEAD WITH AI

CONDUCTED BY

Daan van Rossum

FOUNDER & CEO, LEAD WITH AI

CONDUCTED BY

Henrik Jarleskog

MD, EUROPE, LEAD WITH AI

[TOOL]
PERSONAL BOARD
OF DIRECTORS

Support Group

- Leaders in my industry and their possible recommendations based on available public info
- 2 hours/day

[TOOL]
AI PRODUCTIVITY
ASSISTANT

Email triage

- Scheduled checks of emails in inbox, creation of drafts
- Estimated time saved: 1.5 hours/day

[TOOL]
AI CODING
ASSISTANT

Post call deal router

- Deal classification, logging, processing and automation
- Estimated time saved: 1 hour per deal

[TOOL]
AI CREATIVE
ASSISTANT

LinkedIn creator

- LinkedIn Ghostwriter
- Estimated time saved: 1 hour/day



Catherine
Shanshurova
Fractional Revenue Architect

[TOOL]
AI RESEARCH
ASSISTANT

Monthly Strategic
Market Intelligence

- Generate a highly strategic, high-signal intelligence report for Europe-based B2B startups
- 10 hours/month

[TOOL]
AI INSIGHT
ASSISTANT

Daily Digest

- Daily MedTech, HealthTech and DeepTech startups digest
- Estimated time saved: 2 hours/day