



AI Training

DATE ISSUED

August 2026

 **Lead with AI**

This Certifies That

James Dun

Has Demonstrated Practical Expertise By Implementing
A Minimum Of Three AI Assistants.

Hereby Recognized As A
Qualified AI Leader

CONDUCTED BY

Pawel Gorski

CO-FOUNDER & CGO, LEAD WITH AI



Copilot

Don
Commercial risk &
approval support

Contract Review Agent

Purpose

Creates structured commercial risk summaries and approval recommendations from contract inputs.
Estimated time saved: c.60-90 mins per review



Copilot

Joan
Meeting prep &
reporting

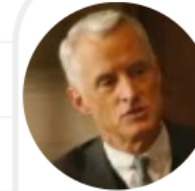
Leadership Update Agent

Purpose

Turns meetings, emails and notes into concise leadership-ready updates and actions.
Estimated time saved: c.30-60 mins per week



James Dun
Global Segment Director,
Transportation



Copilot + Excel

Roger
Sales analytics & opportunity tracking

Purpose

Sales Gap Recovery Agent

Converts sales history and orderbook gaps into account-level opportunities for AE action.

Estimated time saved: c.2-4 hrs per review cycle