



Certified Advanced
AI Leader

DATE ISSUED

October 2026



Lead with AI

VALID UNTIL
APRIL 2027

This Certifies That

Daniel Cutright

Has Demonstrated Practical Expertise By Implementing
A Minimum Of Six AI Assistants.

Hereby Recognized As A

Certified Advanced
AI Leader

CONDUCTED BY

Phil Kirschner

TRANSFORMATION PARTNER, LEAD WITH AI

CONDUCTED BY

Pawel Gorski

CO-FOUNDER & CGO, LEAD WITH AI

CONDUCTED BY

Henrik Jarleskog

MD, EUROPE, LEAD WITH AI



Daniel Cutright
Senior Sales Executive

[TOOL]
PERSONAL BOARD
OF DIRECTORS

Negotiation Assistant

- Using CODO w/ Chris Voss as character for a gut check on all negotiations
- Estimated time saved: 30 min/wk

[TOOL]
AI PRODUCTIVITY
ASSISTANT

Prospecting Assistant

- Weekly pull of 20 new prospects based on various signals
- Estimated time saved: 5 hrs/wk

[TOOL]
AI PRODUCTIVITY
ASSISTANT

Email Assistant

- Summarizing and prioritizing emails
- Estimated time saved: 30 min day

[TOOL]
AI CREATIVE
ASSISTANT

LinkedIn Post Creator

- Creating relevant content based on recent news pulls
- Estimated time saved: 30 min/wk

[TOOL]
AI RESEARCH
ASSISTANT

AI News Scan

- Twice a week news scan on relevant AI topics
- Estimated time saved: 30 min/day

[TOOL]
AI INSIGHT
ASSISTANT

Pipeline Focus

- Organizes and prioritizes sales pipeline
- Estimated time saved: 45 min/day