Certified Advanced AI Leader

DATE ISSUED

November 2026

Lead with AI

VALID UNTIL
MAY 2027

This Certifies That

Sophia Tönne

Has Demonstrated Practical Expertise By Implementing
A Minimum Of Six AI Assistants.

Hereby Recognized As A

Certified Advanced AI Leader

CONDUCTED BY

Henrik Jarleskog

MD, EUROPE, LEAD WITH AI

CONDUCTED BY

Phil Kirschner

TRANSFORMATION PARTNER, LEAD WITH AI



Sophia Tönne

Senior advisor & Director

ASSISTANT 7
CONSULTANCY, CRE & DECISION STRATEGY

Board of Directors

David C. Baker
The Consultancy Strategist

Jennifer Magnolfi
The Workplace & CRE Strategist

Annie Duke
The Decision Strategist

- Estimated time saved: 2–4 h per assignment

ASSISTANT 2
IDENTIFY OPPORTUNITIES

Opportunity Scout

- Finds savings, development potential and smarter ways of working.
- Estimated time saved: 4–8 h per assignment

ASSISTANT 1
SEE THE BIGGER PICTURE

Big Picture Analyst

- Connects property, workplace, FM, organisation and finance.
- Estimated time saved: 3–6 h per assignment

ASSISTANT 6
CREATE REAL CHANGE

Client & Decision Support Assistant

- Packages insights into client-ready deliverables.
- Estimated time saved: 3–6 h per deliverable

ASSISTANT 5
CREATE REAL CHANGE

Change Architect

- Turns strategy into practical, people-centred action.
- Estimated time saved: 3–6 h per assignment

ASSISTANT 4
IDENTIFY OPPORTUNITIES

Procurement & Contract Analyst

- Analyses contracts, suppliers, tenders and cost structures.
- Estimated time saved: 4–8 h per assignment

ASSISTANT 3
BIGGER PICTURE / OPPORTUNITIES

CRE & Workplace Strategist

- Shapes property, workplace and FM strategies and operating models.
- Estimated time saved: 3–6 h per assignment

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