Our Why: The Founders' Story

The Innovative Vision Behind SinglepointAI

SinglepointAI evolved from Loch Tech—born from decades of firsthand experience in the retirement services industry, with a clear and keen understanding of the persistent inefficiencies that hinder the onboarding, administration, and oversight of 401(k) plans. TPAs, recordkeepers, and broker-dealers have long grappled with fragmented workflows, manual document processing, and siloed data systems—resulting in costly delays, compliance risk, and limited scalability. Recognizing these systemic challenges, Loch Tech set out to engineer a new standard for operational efficiency through automation, data intelligence, and easily integrated technology.

This vision led to the founding of SinglepointAI Inc., a purpose-built technology company dedicated to transforming retirement plan operations. Anchored by Loch Tech's industry expertise and strengthened through a strategic partnership with Razorthink, SinglepointAI leverages patented AI technology to deliver modular, intelligent automation tools. The platform was designed to serve as a centralized operating system for TPAs, recordkeepers, and broker-dealers that helps them perform onboarding, document management, and compliance more efficiently across the retirement plan lifecycle.

SinglepointAI's architecture is defined by three core modules: 1.) A dynamic plan design interface 2.) An AI-powered document ingestion and data extraction engine 3.) An intelligent document creation system that integrates with providers such as ftwilliam, ASC, and Relius. These capabilities reduce plan setup and conversion timelines from months to days, while improving accuracy and reducing costs. The platform also supports key business functions such as Cycle 4 restatements and recordkeeper transitions—offering scalable value across stakeholders.

The company's momentum is reinforced through strategic relationships with industry leaders including EdgeCo Holdings, AmericanTCS, and PensionPro, granting SinglepointAI access to a national network of TPAs and the industry's top recordkeeping platforms. These partnerships validate the platform's relevance, utility, and ability to create measurable business impact. Integration with these systems ensures seamless data flow, faster implementations, and a unified approach to modernizing plan administration workflows.

Today, SinglepointAI represents more than just a technology solution—it is category-defining innovation that is enabling modernization of the retirement services industry. By combining deep domain expertise, AI automation, and robust integration frameworks, SinglepointAI empowers service providers to deliver faster, smarter, and more scalable outcomes. With market adoption accelerating and a clear roadmap for expansion, SinglepointAI is poised to become the trusted operating platform for the next generation of 401(k) plan administration.