

Elevate your connectivity in Cardiff



**Your ground to cloud
wholesale partner**



Elevate[®]
Wholesale

Making wholesale connectivity as effortless as it should be

Elevate Wholesale is the partner brand of Elevate

We have built our full fibre network from the ground up, across six HyperCities in the UK, including Cardiff.

We can connect 100,000 businesses to symmetrical speeds of up to 10Gbps, delivered in as little as 20 days with 100% uptime available.

There's hundreds of our Preconnect® buildings ready and waiting, so you can target tenants with 48 hour installation.

The Elevate network provides access to the fastest business internet in Britain*.

-  **100,000+ businesses** passed for connection
-  **100Gbps** resilient core network
-  **Over 300 partners** and growing every day
-  **12 data centres** based in the UK
-  **20+ million sq ft** Preconnected office space
-  **6 HyperCities** with dedicated networks

Seamless, secure network connectivity. No drop-offs. No hand-offs. No hassle.

Disconnected service. Slow response times. Endless complexity. Customers are wary of tech providers, but they shouldn't have to be.

Elevate Wholesale is here to change that.

One company. One installation. One contract. One point of contact, 24/7.

No drop-offs. No hand-offs. No hassle. The support and service your customers want and deserve.

Elevate. The effortless, always-on, seamlessly secure network to build your business on.



£7m Investment

from Cardiff Council
and Welsh Government
to propel business connectivity



Opportunity

While most providers sell access to national networks, Elevate has invested millions building dedicated business fibre into Cardiff's infrastructure.

Our network is for business users only, offering uncontended symmetrical speeds up to 10Gbps.

Our local network engineers build, manage and maintain the network, getting customers connected in days, not months.

**7,553 OnNet
businesses**

have offices within our
live network area



GDP
Cardiff **£14bn**
UK **£2,246bn**

The Digital Strategy for Wales was launched in 2021 aimed at enriching the lives of residents and businesses through improved digital, data, and technology.

Access to high-speed fibre in Cardiff was inconsistent, leaving many areas underserved. Cardiff Council and The Welsh Government are committed to delivering 100% fibre optic internet coverage with the aim of increasing opportunity, creating a more resilient society and building digital equity through better connection.

Elevate completed phase 1 of the new fibre network rollout in March 2024, with phase 2 following quickly after, Cardiff now has a resilient, far reaching network that offers partners the opportunity to support upwards of 10,000 businesses throughout the capital.



Made for Cardiff

We're incredibly proud of our work in Cardiff, the new fibre network, installed and supported by local engineers, bring Cardiff's businesses the speed and service they deserve.

While most providers sell access to national networks, we've invested millions building dedicated business fibre into the very fabric of Cardiff's infrastructure.



"As Elevate Wholesale's first strategic partner in Wales, we're excited to help unlock new business opportunities for the region through this multi-million-pound, state-of-the-art network. Partnering with Elevate has already started opening doors for us; connecting us with industry peers and all the growth opportunities that brings. I'm really enjoying the collaborative approach, and together, we're making a real impact locally."

Jay Bell, CEO, Flotek

As a key tech player in Cardiff's business community, we're helping to build a thriving, dynamic regional economy by:

Full fibre expansion

In 2023, Elevate were selected to deliver the next phase of the city's full fibre internet network deployment. This decision is part of a larger multi-million-pound investment by the Welsh Government aimed at boosting the city's economic future through improved digital infrastructure.

Boosting communication and collaboration

Reliable, high-speed internet empowers businesses to communicate effortlessly, both internally and globally, while enabling the use of collaborative tools like Teams, Zoom, shared workspaces, and cloud services. Powering productivity, keeping operations running smoothly.

Attracting business through infrastructure advantage

Cutting-edge connectivity makes regions more attractive to tech, finance, and creative industries that rely on digital operations. This advantage helps drive investment and attract businesses that depend on fast, reliable internet.

Creating jobs, developing skills and expanding opportunities

Expanding local businesses through robust connectivity generates new jobs, strengthening the regional economy. Reliable networks also enable remote work, allowing companies to widen their talent pool.

Join us

Join the Elevate Partner Community

We'd love to welcome you to become part of the Elevate Partner Community. If you are interested please get in touch with the team.

The key benefits to joining Elevate include:

- Exclusive access to our real-time portal for instant quotes
- Competitive pricing and tailored packages from day one
- Dedicated support from your Wholesale Account Manager
- Marketing resources to drive growth
- An expanding network to connect more customers daily
- Exclusive Founding Partner events for collaboration and networking

Interested in finding out more?
Speak to our Wholesale Partner Team

Call 0330 191 3452

Email enquiries@elevatewholesale.uk

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