



Strategic Workforce Solutions

# Achieving 85% Full-Time Conversion Through A Right-to-Hire Program

## Client Overview

Our client is the world's largest company by revenue—over US\$500 billion, according to Fortune Global 500 list—as well as the largest private employer in the world with 2.3 million employees.

This largest retail chain is headquartered in Bentonville, Arkansas and operates a chain of hypermarkets, discount department stores, and grocery stores.



## The Challenge

The client required high-quality IT services at their Bentonville, AR headquarters with specific operational challenges:

- Need for highly qualified IT resources available at Bentonville, AR location
- Location and niche skill challenges for specialized technology positions



## The Solution

Saicon implemented a comprehensive Right-to-Hire program providing a try-before-you-buy staffing model.

Our approach covered multiple service areas:

- Stores
- Supply Chain
- Warehouse Management
- Real Estate and Lease Management

## Outcomes Delivered

The Right-to-Hire program delivered exceptional results with high client satisfaction and resource retention:

- ✓ End-to-end services delivered to the client across all service areas
- ✓ 100% fulfillment of resource needs
- ✓ 85% FTE conversion within average 9 months of deployment time
- ✓ 5/5 customer satisfaction rating