



WHEELHOUSE brandCORE

JULY 2025

INSIGHT: WHAT WE DISCOVERED

“I **DIDN'T KNOW** MY
CAR COULD DO THAT.”

EVERYONE WANTS TO FEEL CAPABLE OF LIVING UP TO THE THINGS THEY LOVE.
PERFORMANCE DRIVERS DON'T JUST BUY A VEHICLE; THEY BUY WHAT IT MEANS
TO DRIVE SOMETHING POWERFUL. THEY BUY A VERSION OF THEMSELVES.
WHEELHOUSE AWAKENS DRIVERS TO THE CAPABILITY OF THEIR MACHINES AND
THE CONFIDENCE WITHIN THEMSELVES.



WHEELHOUSE: THE COMPANY

TARGET AUDIENCE

OEMS WHO WANT MORE THAN RETENTION; THEY WANT SUSTAINED RELATIONSHIP ARCHITECTURE. FROM VP OF MARKETING TO CUSTOMER EXPERIENCE HEAD, THEY NEED TO EXTEND THEIR BRAND EXPERIENCE INTO SOMETHING UNFORGETTABLE, ON-MESSAGE, AND LOGISTICALLY BULLETPROOF. THEY FEAR OFF-BRAND PARTNERS AND LOW-IMPACT EXPERIENCES. WHEELHOUSE OFFERS OEMS A TURNKEY, BRAND-ALIGNED TRANSFORMATION ENGINE, FROM CURRICULUM TO TRACKSIDE STORYTELLING. THIS BECOMES A MEASURABLE ASSET IN CUSTOMER LIFETIME VALUE, NPS, AND ADVOCACY.



WHEELHOUSE: THE COMPANY

BRAND **PROMISE**

CREATE A CONNECTION TO THE
SOUL OF YOUR MACHINE.



4 C'S SUMMARY

CATEGORY

OEMS ARE SEEKING IMMERSIVE LOYALTY TOOLS AND EXPERIENCES BEYOND DEALERSHIP SHOWROOMS.

CULTURE

IN A CULTURE FLOODED WITH DIGITAL EXPERIENCES AND ABSTRACT SUCCESS, DRIVING A POWERFUL MACHINE WITH CONFIDENCE IS VISCERAL.

COMPANY

WHEELHOUSE DOESN'T JUST BUILD PROGRAMS, THEY BUILD BRAND CHAMPIONS.

CUSTOMER

PERFORMANCE DRIVERS DON'T JUST BUY A VEHICLE, THEY BUY A VERSION OF THEMSELVES.

brandCORE: WHO YOU ARE AND HOW IT TOUCHES YOUR CUSTOMERS

CHARACTER

MAGICIAN: WHEELHOUSE REVEALS WHAT'S POSSIBLE
WITH PERFORMANCE VEHICLES.

OPPORTUNITY

TRANSFORM OWNERSHIP INTO BRAND ADVOCACY.

REASON TO BE

WE FOCUS ON THE RELATIONSHIP BETWEEN HUMANS AND
THEIR MACHINE.

EXPERIENCE OF THE CUSTOMER

AN ENVIRONMENT WHERE PEOPLE DISCOVER MORE ABOUT
THEMSELVES THROUGH THEIR VEHICLES.

POSITIONING STATEMENT

**WHEELHOUSE REVEALS WHAT'S
POSSIBLE IN AUTOMOTIVE
PERFORMANCE BY TRANSFORMING
OWNERSHIP INTO BRAND ADVOCACY.
WE FOCUS ON THE RELATIONSHIP
BETWEEN HUMANS AND THEIR
MACHINES IN AN ENVIRONMENT
WHERE PEOPLE DISCOVER MORE
ABOUT THEMSELVES THROUGH
THEIR VEHICLES.**

NORTH STAR

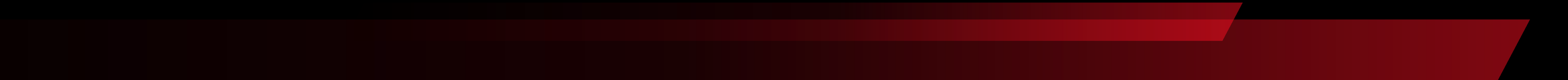
AWAKEN THEIR DRIVE



NEXT STEPS

APPROVAL

LET'S F*ING GO!!!**

A decorative horizontal bar with a red-to-dark-red gradient, featuring a diagonal cut on the right side.